

Absolute Results Private Sale - DATA RETRIEVAL PROCESS

ADP, Reynolds, PBS, Autosoft, Quorum or Serti tech support can help you if you are having trouble exporting the list. The best person to pull the list for you is your IT Person, Service manager or even your controller.

There is no need to worry about cleaning out duplicates or bad addresses as our software will do this. If you are having challenges pulling the lists and ADP, Reynolds, PBS, Autosoft, Quorum or Serti tech support cannot help you quick enough, we have a tech support rep who can assist you with the lists and have it completed within a few hours.

Please advise if your dealership is part of a Dealer Group and if your data is stored in the same DMS or CRM as another dealerships data.

3 TYPES OF LISTS

We need to have you pull the following data and export it into 3 different excel spreadsheets.

LIST A - Sales database.

People who have bought **SINCE 2007 JAN** up to **Current Month**

Headers:*

Salutation	Last	First	Address	City	Prov/State	Postal/Zip	Home Phone	Cell Phone	Email	Year	Make	Model	Service Date	Delivery Date	Salesman	VIN	Cust #	Mileage	Stock #	Opt Out Marketing	Opt Out Phone	Opt Out Email	Opt Out Mail
Mr.	Smith	Bill	1234 Main St	Vancouver	BC	V1A1A2	604.654.4564	604.654.4564	bsmith@hotmail.com	2009	Dodge	Caravan	2012/05/05	2009/10/12	Paul Johnson	FG6S5D4S5DF	512	60,485	A12465	Yes/No	Yes/No	Yes/No	Yes/No

LIST B - Service database.

People who have been in for service in the last 4 years.

For service - include all List A headers/ info plus these fields:

RO Number	RO Amount	RO Count	Warranty	Service Rep
35831	\$ 471.73	5	\$ 123.78	Jason Warren

LIST C - F & I database

People who are currently in a **FINANCE CONTRACT**

For F & I list, please include include all List A headers/ info plus these fields:*

Price	Term	Rate	Monthly Payment	Amount Financed	Last Payment Date	Cash Down	Bank	MSRP	Dealer Price	Fees Total	Front Gross	Back Gross	Total Gross	Financed/Leased	Balloon Amount	Lease Residual Amount
\$34,589	48	7.65%	\$533.61	\$17,116.44	2019/11/16	\$15,000	RBC	\$35,500.00	\$35,000.00	\$653.58	-901.94	1192.21	290.27	Financed	\$16,707.20	\$10,713.65

*NOTE: Not all DMS or CRM use the same headings, these are examples of the most standard headings, the more data we have the better the analysis we can do for your events.
Please do not email lists - we respect client privacy rules. Please use our secure server.

Please load your data list to our secure server: <https://ar.absoluteresults.com/upload>



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