# Twitter Sentiment Analysis of Apple and Google Products for AT&T

Flatiron School Phase 4 Project

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# 1. Business Understanding

In the ever expanding smartphone market, it is essential to keep up with customer demand. AT&T is deciding on which product brands to offer customers in their physical and online shops and have hired our data science team to help. We have been tasked with investigating the sentiment that customers express online towards different product lines to help make a decision on what products should be stocked immediately. We then will use this data to create a model that can predict customers' thoughts on a product so that the client can remain up to date with the product demands of their clientele.

# 2. Data Understanding

The data set we primarily utilized for our modeling was initially gathered by <u>data.world from Twitter (https://data.world/crowdflower/brands-and-product-emotions)</u>. These tweets were gathered from attendees of Austin's South by Southwest Festival in 2013.

#### Importing the Packages/Libraries

```
In [1]: import pandas as pd
        import numpy as np
        import re
        import string
        from matplotlib import pyplot as plt
        from sklearn.naive bayes import MultinomialNB
        from sklearn.ensemble import RandomForestClassifier, VotingClassifier
        from sklearn.model_selection import train_test_split, cross_val_score, GridSearck
        from sklearn.feature extraction.text import CountVectorizer, TfidfVectorizer
        from sklearn.metrics import accuracy_score, precision_score, recall_score,\
        confusion_matrix, plot_confusion_matrix, ConfusionMatrixDisplay
        import nltk
        from nltk.probability import FreqDist
        from nltk.corpus import stopwords, wordnet
        from nltk.tokenize import regexp tokenize, word tokenize, RegexpTokenizer
        from nltk import pos tag
        from nltk.stem import WordNetLemmatizer
        from nltk.stem import SnowballStemmer
        from imblearn.pipeline import Pipeline as imbpipeline
        from imblearn.over_sampling import SMOTE
```

Data.world was able to label what products these tweets referred to and labeled whether the emotions expressed were positive, negative, or neutral.

#### **Importing Dataset**

```
In [2]: # Initial Loading and EDA of data
    df = pd.read_csv('data/judge-1377884607_tweet_product_company.csv', encoding='lat
    df.drop(index=6, inplace=True)
    df.drop_duplicates(inplace=True)
    df = df.reset_index(drop=True)
    df.head(10)
```

#### Out[2]:

	tweet_text	emotion_in_tweet_is_directed_at	is_there_an_emotion_directed_at_a_brand_or_
0	.@wesley83 I have a 3G iPhone. After 3 hrs twe	iPhone	Negative
1	@jessedee Know about @fludapp ? Awesome iPad/i	iPad or iPhone App	Positive
2	@swonderlin Can not wait for #iPad 2 also. The	iPad	Positive
3	@sxsw I hope this year's festival isn't as cra	iPad or iPhone App	Negative
4	@sxtxstate great stuff on Fri #SXSW: Marissa M	Google	Positive
5	@teachntech00 New iPad Apps For #SpeechTherapy	NaN	No emotion toward brand or
6	#SXSW is just starting, #CTIA is around the co	Android	Positive
7	Beautifully smart and simple idea RT @madebyma	iPad or iPhone App	Positive
8	Counting down the days to #sxsw plus strong Ca	Apple	Positive
9	Excited to meet the @samsungmobileus at #sxsw	Android	Positive

We can see that the initial data set has been put into 3 different columns:

- · The text contained in the tweet
- The product referred to in the tweet
- · The emotion expressed in the tweet

```
In [3]: df.info()
        <class 'pandas.core.frame.DataFrame'>
        RangeIndex: 9070 entries, 0 to 9069
        Data columns (total 3 columns):
             Column
                                                                  Non-Null Count Dtype
         0
             tweet text
                                                                  9070 non-null
                                                                                  object
                                                                                  object
         1
             emotion in tweet is directed at
                                                                  3282 non-null
         2
             is_there_an_emotion_directed_at_a_brand_or_product 9070 non-null
                                                                                  object
        dtypes: object(3)
        memory usage: 212.7+ KB
```

However, we can already see that these columns will require a lot of cleaning. Almost all entries in the tweet\_text column contain special characters and only 3282 entries have a non-null value in the emotion\_in\_tweet\_is\_directed\_at column. Also, it would be extremely difficult and computationally expensive to correctly identify each product mentioned in tweet due to the sheer number of targets.

## 3. Data Preprocessing and EDA

We decided the best way to deal with the number of products was to bin them into two categories (Apple and Google) based on the product listed. We created the function below that performed binning on the initial data, renamed the columns, categorized our target emotion data as numeric values where "Positive emotion" = 0, "Negative emotion" = 1, "No emotion toward brand or product" = 2, and "I can't tell" = 3. The function then drops this final "I can't tell" category, as it adds no value to our data analysis.

```
In [4]: | def df_cleaner(df):
            # Creating two lists to bin the brand/product column
            apple_list = ['iPad', 'Apple', 'iPad or iPhone App',
                           'Other Apple product or service', 'iPhone']
            google list = ['Google', 'Other Google product or service', 'Android App', 'A
            # Binning list comprehension for Apple, Google
            df['emotion in tweet is directed at'] = ['Apple' if val in apple list
                                                       else val for val in df['emotion in
            df['emotion in tweet is directed at'] = ['Google' if val in google list
                                                       else val for val in df['emotion in
            df['emotion in tweet is directed at'] = [val if val == 'Apple' or val == 'God
                                                   else 'Google' if any(ele.casefold() in
                                                   else 'Apple' if any(ele.casefold() in (
                                                   else val
                                                   for ind, val in df['emotion in tweet is
            # Renaming columns to simplify
            df2 = df.dropna(axis = 0)
            df2 = df2.rename(columns={"emotion_in_tweet_is_directed_at": "product",\
                                "is there an emotion directed at a brand or product": "emot
            # Categorizing our target variables
            df2 label = pd.DataFrame(df2['emotion'].copy())
            emotion = df2 label.replace({"emotion": {"Negative emotion" : 1,
                                             "Positive emotion" : 0,
                                             "No emotion toward brand or product" : 2,
                                             "I can't tell" : 3}})
            # Removing the "I can't tell" targets as it is not needed for our analysis
            df2['emotion'] = emotion
            df2['emotion'] = df2['emotion'].astype('int')
            df2 = df2[df2['emotion'] != 3]
            return df2
```

We then created a score printer function for our upcoming modeling iterations.

```
In [5]: def score matrix printer(model, X train, y train, X test, y test):
            train pred = model.predict(X train)
            test_pred = model.predict(X_test)
            # Need to explicitly declare the average for Multiclass
            avg = 'macro'
            # Cleaning up scores to be more visually appealing
            ascore_train = round((accuracy_score(y_train, train_pred) * 100), 2)
            pscore_train = round((precision_score(y_train, train_pred, average=avg) * 10@
            rscore train = round((recall score(y train, train pred, average=avg) * 100),
            ascore_test = round((accuracy_score(y_test, test_pred) * 100), 2)
            pscore_test = round((precision_score(y_test, test_pred, average=avg) * 100),
            rscore test = round((recall score(y test, test pred, average=avg) * 100), 2)
            conf mat = plot confusion matrix(model, X test, y test)
            print(f"""
            Train Accuracy: {ascore train}%
            Train Precision: {pscore train}%
            Train Recall: {rscore_train}%
            Test Accuracy: {ascore_test}%
            Test Precision: {pscore test}%
            Test Recall: {rscore test}%
```

Once we were happy with our data cleaning function, we needed to preprocess all text so that natural language processing could be properly be performed. The function below takes entered texts, tokenizes each word using a Regex tokenizer, stems words with a more aggressive Snowball Stemmer, while simultaneously removing any stopwords, before finally returning the text ready to be used for natural language processing.

```
In [6]: def preprocess_text(text):
    additional = ['rt','rts','retweet']
    pattern = '\s+'

sw = set().union(stopwords.words('english'), additional)
    tokenizer = RegexpTokenizer(pattern, gaps = True)
    stemmer = SnowballStemmer(language = 'english')

token = tokenizer.tokenize(text)

final = [stemmer.stem(word) for word in token if word not in sw]

return " ".join(final)
```

We created one final custom function that will show out cross validation scores for our final ensemble methods in terms of positive, negative, and neutral scores.

```
In [7]: def ensemble result printer(model, X train, y train, X test, y test):
            scores = cross val score(estimator = model, X = X train, y = y train, cv = 5)
            unique, counts = np.unique(model.predict(X test), return counts=True)
            result = np.column_stack((unique, counts))
            # Cleaning up scores to be more visually appealing
            Pos = \{:.2f\}".format((result[0][1] / sum(counts)) * 100)
            Neg = "{:.2f}".format((result[1][1] / sum(counts)) * 100)
            Neut = "{:.2f}".format((result[2][1] / sum(counts)) * 100)
            print(f"""
        Ensemble CV Score: {np.median(scores)}
        Final Test Accuracy: {accuracy_score(y_test, model.predict(X_test))}
        Final Test Precision: {precision_score(y_test, model.predict(X_test), average='mailest
        Final Test Recall: {recall_score(y_test, model.predict(X_test), average='macro')]
        {result}
        Positive : {Pos}%
        Negative : {Neg}%
        Neutral : {Neut}%
            plot_confusion_matrix(model, X_test, y_test);
```

Next, we used the df\_cleaner and preprocess\_text functions we created above to prepare our data set for NLP and modeling.

```
In [8]: df2 = df cleaner(df)
In [31]: #Removing RT, Punctuation etc
         remove rt = lambda x: re.sub('RT @\w+: ', " ", x)
         rt = lambda x: re.sub("(@[A-Za-z0-9]+)|([^0-9A-Za-z \t])|(\w+:\/\\S+)"," ",x)
         wspc = lambda x: " ".join(x.split())
         df2['tweet text'] = df2.tweet text.map(remove rt).map(rt)
         df2['tweet_text'] = df2.tweet_text.str.lower()
         df2['tweet_text'] = df2.tweet_text.map(wspc)
         df2['tweet text'] = df2["tweet text"].map(lambda x : preprocess text(x))
         df2['emotion'].value counts()
Out[31]: 2
              4636
         0
              2957
               568
         Name: emotion, dtype: int64
```

• Taking a look at our classes we see that there is a class imbalance that we will need to address going forward

```
In [10]: X = df2['tweet_text']
y = df2['emotion']

In [11]: X_train, X_test, y_train, y_test = train_test_split(X, y, random_state=42)
```

```
In [12]: cv = CountVectorizer()
# Since we're transforming training set, we have to transform test set as well
X_train_vec = cv.fit_transform(X_train)
X_test_vec = cv.transform(X_test)

X_train_vec = pd.DataFrame.sparse.from_spmatrix(X_train_vec)
X_train_vec.columns = sorted(cv.vocabulary_)
X_test_vec = pd.DataFrame.sparse.from_spmatrix(X_test_vec)
X_test_vec.columns = sorted(cv.vocabulary_)
X_test_vec.set_index(y_test.index, inplace=True)
X_train_vec
```

#### Out[12]:

	00	000	00am	00pm	01am	02	03	80	10	100	 zip	zite	zms	zombi	zomg	zone
0	0	0	0	0	0	0	0	0	0	0	 0	0	0	0	0	0
1	0	0	0	0	0	0	0	0	0	0	 0	0	0	0	0	0
2	0	0	0	0	0	0	0	0	0	0	 0	0	0	0	0	0
3	0	0	0	0	0	0	0	0	0	0	 0	0	0	0	0	0
4	0	0	0	0	0	0	0	0	0	0	 0	0	0	0	0	0
6115	0	0	0	0	0	0	0	0	0	0	 0	0	0	0	0	0
6116	0	0	0	0	0	0	0	0	0	0	 0	0	0	0	0	0
6117	0	0	0	0	0	0	0	0	0	0	 0	0	0	0	0	0
6118	0	0	0	0	0	0	0	0	0	0	 0	0	0	0	0	0
6119	0	0	0	0	0	0	0	0	0	0	 0	0	0	0	0	0

6120 rows × 6099 columns

```
In [13]: X_train_vec.sum().sort_values(ascending=False).head()
```

```
Out[13]: sxsw 6500
link 2697
googl 1957
ipad 1930
appl 1742
```

dtype: int64

4. Modeling

### **Baseline Model - Multinomial Naive Bayes Model**

For our baseline model we decided to use a Naive Bayes Model because of its versatility when it

comes to NLP specifically.

```
In [14]: # Initialize baseline MultinomialBayes for NLP
    mnb = MultinomialNB()
    mnb.fit(X_train_vec, y_train)
```

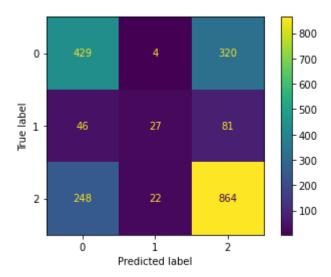
Out[14]: MultinomialNB()

```
In [15]: # Creating initial predictions
y_preds = mnb.predict(X_train_vec)
y_test_pred = mnb.predict(X_test_vec)
score_matrix_printer(mnb, X_train_vec, y_train, X_test_vec, y_test)
```

Train Accuracy: 80.0% Train Precision: 79.32% Train Recall: 68.84%

-----

Test Accuracy: 64.67% Test Precision: 59.53% Test Recall: 50.23%



- · We can see that our baseline has an
- · Accuracy of 65%
- Precision of 59%
- · Recall of 50%

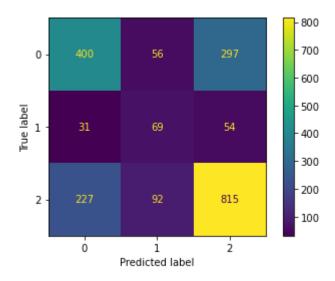
# Model 1 - Pipeline Model for Multinomial Bayes & SMOTE

For the next iteration we decided to oversample to deal with the class imbalance that was present in our data

```
Train Accuracy: 78.38%
Train Precision: 70.28%
Train Recall: 75.93%
```

-----

Test Accuracy: 62.91%
Test Precision: 54.16%
Test Recall: 56.6%



We see that after oversampling to deal with class imbalance that our accuracy and precision have dropped slightly, but the recall has improved by 6%

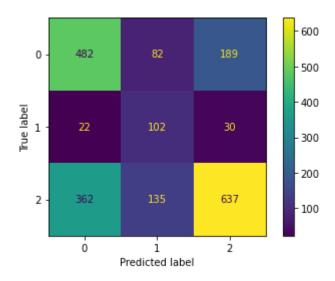
### **Model 2 - Pipeline Model to Test TFIDF Vectorizer**

For the next model we used a Tfid Vectorizer instead of a Count vectorizer to evaluate the difference in performance

Train Accuracy: 76.39% Train Precision: 69.54% Train Recall: 82.3%

-----

Test Accuracy: 59.82% Test Precision: 54.02% Test Recall: 62.14%



Once again our accuracy dropped, but our recall improved by another 6%

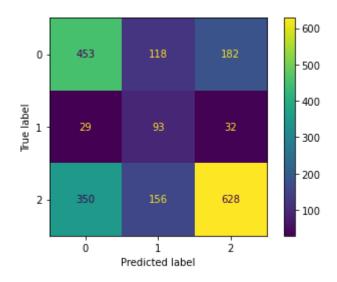
# Model 2.5 - TFIDF Vectorizer with max\_features = 1500

We then decided to quickly check if declaring the max\_features in our vectorizer would improve model performance

Train Accuracy: 68.27% Train Precision: 61.44% Train Recall: 74.25%

Test Accuracy: 57.52%

Test Accuracy: 57.52%
Test Precision: 51.46%
Test Recall: 58.64%



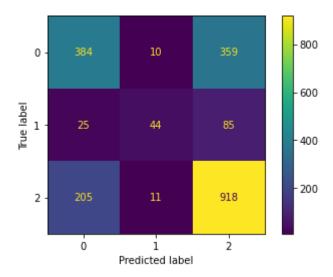
We see that the max features of 1500 we declared actually reduced our model's over performance for the Naive Bayes model

#### **Model 3 - Random Forest Classifier**

Train Accuracy: 95.85% Train Precision: 95.8% Train Recall: 95.82%

-----

Test Accuracy: 65.95% Test Precision: 65.88% Test Recall: 53.51%



Here we see a significant improvement accross the board in all our scores except the recall. However, we can clearly see that our model is severly overfit which makes sense as we did not declare any stopping parameters for our RandomForestClassifier

### Using GridSerachCV to Optimize Model Parameters

We then decided to deploy an optimizer for our RandomForestClassifier using a GridSearch

```
Final Notebook - Jupyter Notebook
In [36]: # #Code block has been commented out as it takes over 10 minutes to run.
         # X_train_grid, X_test_grid, y_train_grid, y_test_grid = train_test_split(X, y, r
         # rf basic cv = imbpipeline(steps=[
               ('preprocess', TfidfVectorizer(lowercase = False)),
               ('SMOTE', SMOTE(random_state = 42)),
               ('rf', RandomForestClassifier(random state=42))
         # 1)
         # param_grid = {
                "rf__n_estimators":[30, 100, 150, 200],
                "rf__criterion":['gini', 'entropy'],
               "rf max depth":[1, 10, 25, 50],
               "rf__min_samples_split":range(1, 10),
                "rf min samples leaf":range(1, 10)
         # }
         # grid = GridSearchCV(rf basic cv, param grid, cv = 5, n jobs = -1, verbose = 1)
         # grid.fit(X_train_grid, y_train_grid)
         Fitting 5 folds for each of 2592 candidates, totalling 12960 fits
         [Parallel(n_jobs=-1)]: Using backend LokyBackend with 32 concurrent workers.
         [Parallel(n jobs=-1)]: Done 136 tasks
                                                       elapsed:
                                                                   7.7s
         [Parallel(n_jobs=-1)]: Done 386 tasks
                                                       elapsed:
                                                                  14.2s
         [Parallel(n_jobs=-1)]: Done 736 tasks
                                                      elapsed:
                                                                  23.2s
         [Parallel(n jobs=-1)]: Done 1186 tasks
                                                      | elapsed:
                                                                   35.5s
         [Parallel(n jobs=-1)]: Done 1736 tasks
                                                      | elapsed:
                                                                   51.2s
         [Parallel(n_jobs=-1)]: Done 2386 tasks
                                                        elapsed: 1.2min
         [Parallel(n jobs=-1)]: Done 3136 tasks
                                                      elapsed:
                                                                  1.6min
         [Parallel(n_jobs=-1)]: Done 3986 tasks
                                                        elapsed:
                                                                  2.3min
         [Parallel(n_jobs=-1)]: Done 4936 tasks
                                                      | elapsed: 3.0min
         [Parallel(n jobs=-1)]: Done 5986 tasks
                                                        elapsed:
                                                                  4.1min
         [Parallel(n jobs=-1)]: Done 7136 tasks
                                                        elapsed: 4.7min
         [Parallel(n_jobs=-1)]: Done 8386 tasks
                                                      elapsed:
                                                                  5.3min
```

```
[Parallel(n jobs=-1)]: Done 9736 tasks
                                                      elapsed:
                                                                  6.1min
         [Parallel(n_jobs=-1)]: Done 11186 tasks
                                                       | elapsed: 7.2min
         [Parallel(n jobs=-1)]: Done 12736 tasks
                                                         elapsed:
                                                                   8.9min
         [Parallel(n jobs=-1)]: Done 12960 out of 12960 | elapsed: 9.1min finished
Out[36]: GridSearchCV(cv=5,
                      estimator=Pipeline(steps=[('preprocess',
                                                  TfidfVectorizer(lowercase=False)),
                                                 ('SMOTE', SMOTE(random state=42)),
                                                 ('rf',
                                                  RandomForestClassifier(random state=4
         2))]),
                      n jobs=-1,
                      param_grid={'rf__criterion': ['gini', 'entropy'],
                                   'rf max depth': [1, 10, 25, 50],
                                   'rf min samples leaf': range(1, 10),
                                   'rf__min_samples_split': range(1, 10),
                                   'rf__n_estimators': [30, 100, 150, 200]},
                      verbose=1)
```

```
In [37]: # print('Best score and parameter combination = ')
# print(grid.best_score_)
# print(grid.best_params_)
```

```
Best score and parameter combination =
0.6490196078431373
{'rf__criterion': 'gini', 'rf__max_depth': 50, 'rf__min_samples_leaf': 1, 'rf__
min_samples_split': 8, 'rf__n_estimators': 100}
```

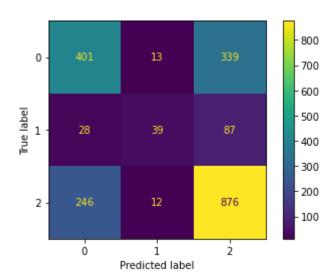
From the GridSearchCV above, we determined the optimal parameters for TfidfVectorizer and RandomForestClassifier. We tested these optimized parameters in the next model.

# Model 4 - Random Forest Classifier with Optimized Parameters

Train Accuracy: 89.89% Train Precision: 91.51% Train Recall: 87.02%

\_\_\_\_\_

Test Accuracy: 64.48% Test Precision: 62.54% Test Recall: 51.94%



- After running our RandomForestClassifier with the optimal parameters from our GridSearch we end up with slightly lower scores in comparison to our previous model.
- · However, we are no longer overfitting which is a necessary trade off

### Model 5 - Ensemble Model Using All Data

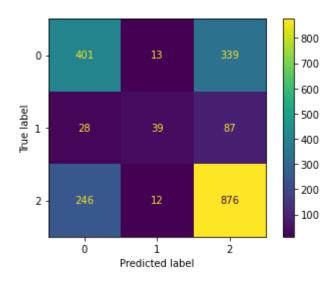
Finally we decided to combine our Naive Bayes and Random Forest models to see if we can further improve model performance

Ensemble CV Score: 0.6454248366013072 Final Test Accuracy: 0.6447819696227339 Final Test Precision: 0.625420044660636 Final Test Recall: 0.5194233487726184

[[ 0 675]

[ 1 64] [ 2 1302]] Positive : 33.07%

Positive : 33.0/% Negative : 3.14% Neutral : 63.79%



From these results we decided to split the data into two different sets based on the company that produced the products being mentioned to see how well our ensemble would perform on them.

```
In [25]: apple = df2.loc[df2['product'] == 'Apple']
google = df2.loc[df2['product'] == 'Google']

a_X = apple['tweet_text']
a_y = apple['emotion']

g_X = google['tweet_text']
g_y = google['emotion']
```

```
In [26]: a_X_train, a_X_test, a_y_train, a_y_test = train_test_split(a_X, a_y, random_stat
g_X_train, g_X_test, g_y_train, g_y_test = train_test_split(g_X, g_y, random_stat)
```

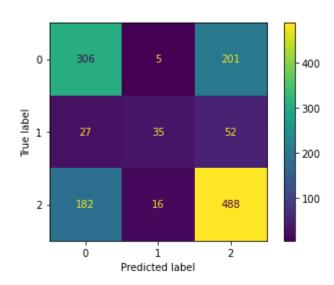
#### **Ensemble Model - Apple Data**

```
Ensemble CV Score: 0.6162642947903431
Final Test Accuracy: 0.631859756097561
Final Test Precision: 0.6259147526521057
Final Test Recall: 0.5386813520834399
```

-----

[[ 0 515] [ 1 56] [ 2 741]]

Positive : 39.25% Negative : 4.27% Neutral : 56.48%

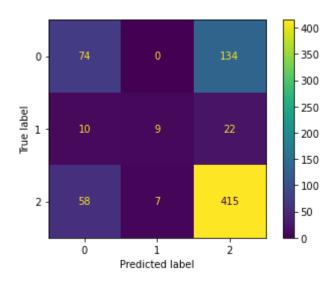


### **Ensemble Model - Google Data**

Ensemble CV Score: 0.7185354691075515 Final Test Accuracy: 0.6831275720164609 Final Test Precision: 0.6034739522952073 Final Test Recall: 0.4799549197415051

[[ 0 142] [ 1 16] [ 2 571]]

Positive: 19.48% Negative: 2.19% Neutral: 78.33%



## 5. Evaluation

Here we found that the sentiment breakdown for Apple was:

Positive: 39.25%Negative: 4.27%Neutral: 56.48%

With 63% Accuracy and 63% Precision

While Google was:

Positive: 19.48%Negative: 2.19%Neutral: 78.33%

With 68% Accuracy and 60% Precision

This means that people have shown a more positive reaction to apple products in comparison to Google.

While Google actually has a majority of neutral sentiment meaning that most people do not care either way. From this we concluded that having both Apple and Google products would be beneficial.

However, placing more weight/emphasis on restocking Apple products may be more beneficial as there is more buzz on twitter in regards to apple products which could increase profits as well as overall traffic to AT&T by simply have Apple products.

# 6. Appendix

The below code was used to create a wordcloud for our presentation.

```
In [29]: from wordcloud import WordCloud

text = X.values

wordcloud = WordCloud(background_color = 'white').generate(str(text))

plt.imshow(wordcloud)
plt.axis("off")
plt.show()
```

```
need tweet testappreci offerts hrs hrs physician physici
```

```
In [30]: # wordcloud.to_file("img/apple_google_wordcloud.png") #Saves the wordcloud image
```