

AtliQ Hardwares



FILTERS

region	All
market	All
division	All
customer	All
Fiscal Year	2019

P&L (By Fiscal Months & Quarters)

(All values in USD)

Note : Do not modify the pivot table

Metrics	Quarters			Q1 Total		Q2		Q2 Total			
	Q1			Dec	Jan	Feb	Q2 Total				
	Sep	Oct	Nov								
Net Sales	6.5M	8.0M	10.7M	25.2M	11.4M	6.5M	6.1M	24.0M			
COGS	3.8M	4.7M	6.3M	14.8M	6.7M	3.9M	3.5M	14.1M			
GM	2.6M	3.4M	4.5M	10.5M	4.7M	2.7M	2.6M	9.9M			
GM%	40.9%	42.0%	41.5%	41.5%	41.4%	40.9%	41.9%	41.4%			

region	All
market	All
division	All
customer	All
Fiscal Year	2020

P&L (By Fiscal Years)

(All values in USD)

Note : 21 v 20 is not part of pivot table

Metrics	Quarters			Q1 Total		Q2		Q2 Total			
	Q1			Dec	Jan	Feb	Q2 Total				
	Sep	Oct	Nov								
Net Sales	17.1M	20.6M	28.7M	66.4M	29.9M	17.1M	15.9M	63.0M			
COGS	10.6M	12.8M	18.1M	41.5M	18.9M	10.7M	9.9M	39.5M			
GM	6.5M	7.8M	10.6M	24.9M	11.0M	6.5M	6.0M	23.5M			
GM%	37.8%	37.8%	37.0%	37.5%	36.8%	37.8%	37.7%	37.3%			

region	All
market	All
division	All
customer	All
Fiscal Year	2021

P&L (By Fiscal Years)

(All values in USD)

Note : 21 v 20 is not part of pivot table

Metrics	Quarters			Q1 Total		Q2		Q2 Total			
	Q1			Dec	Jan	Feb	Q2 Total				
	Sep	Oct	Nov								
Net Sales	44.8M	54.6M	74.3M	173.8M	78.1M	44.8M	41.8M	164.7M			
COGS	28.4M	34.7M	47.4M	110.4M	49.8M	28.4M	26.5M	104.7M			
GM	16.4M	19.9M	27.0M	63.3M	28.3M	16.4M	15.3M	60.0M			
GM%	36.7%	36.5%	36.3%	36.5%	36.3%	36.7%	36.5%	36.4%			



Net Sales Comparison

21 vs 20	162.1%	164.7%	159.1%	161.6%	161.0%	161.4%	162.5%	161.5%
20 vs 19	164.6%	156.6%	167.3%	163.2%	161.5%	162.8%	162.0%	162.0%

AtliQ Hardwares



Q3			Q3 Total		Q4			Q4 Total		Grand Total
Mar	Apr	May			Jun	Jul	Aug			
6.4M	6.3M	6.5M	19.2M		6.2M	6.5M	6.3M	19.0M		87.5M
3.8M	3.7M	3.8M	11.3M		3.6M	3.8M	3.7M	11.1M		51.2M
2.7M	2.6M	2.6M	7.9M		2.6M	2.7M	2.6M	7.9M		36.2M
41.5%	41.4%	40.8%	41.2%		42.0%	41.5%	41.4%	41.6%		41.4%

Q3			Q3 Total		Q4			Q4 Total		Grand Total
Mar	Apr	May			Jun	Jul	Aug			
2.1M	7.8M	9.9M	19.8M		14.9M	16.1M	16.5M	47.5M		196.7M
1.3M	4.8M	6.2M	12.4M		9.3M	10.2M	10.5M	30.0M		123.4M
0.8M	2.9M	3.7M	7.4M		5.5M	5.9M	6.1M	17.5M		73.3M
36.7%	37.7%	37.5%	37.5%		37.3%	36.7%	36.8%	36.9%		37.3%

Q3			Q3 Total		Q4			Q4 Total		Grand Total
Mar	Apr	May			Jun	Jul	Aug			
44.0M	43.5M	44.4M	131.9M		41.5M	44.0M	43.0M	128.6M		598.9M
28.0M	27.7M	28.1M	83.8M		26.4M	28.0M	27.4M	81.8M		380.7M
16.0M	15.8M	16.3M	48.1M		15.1M	16.0M	15.6M	46.7M		218.2M
36.4%	36.3%	36.6%	36.4%		36.4%	36.4%	36.3%	36.4%		36.4%



1981.6%	461.2%	347.0%	566.0%	178.6%	173.9%	160.3%	170.7%	204.5%
-67.1%	22.7%	53.1%	3.0%	140.7%	148.0%	162.0%	150.3%	124.8%