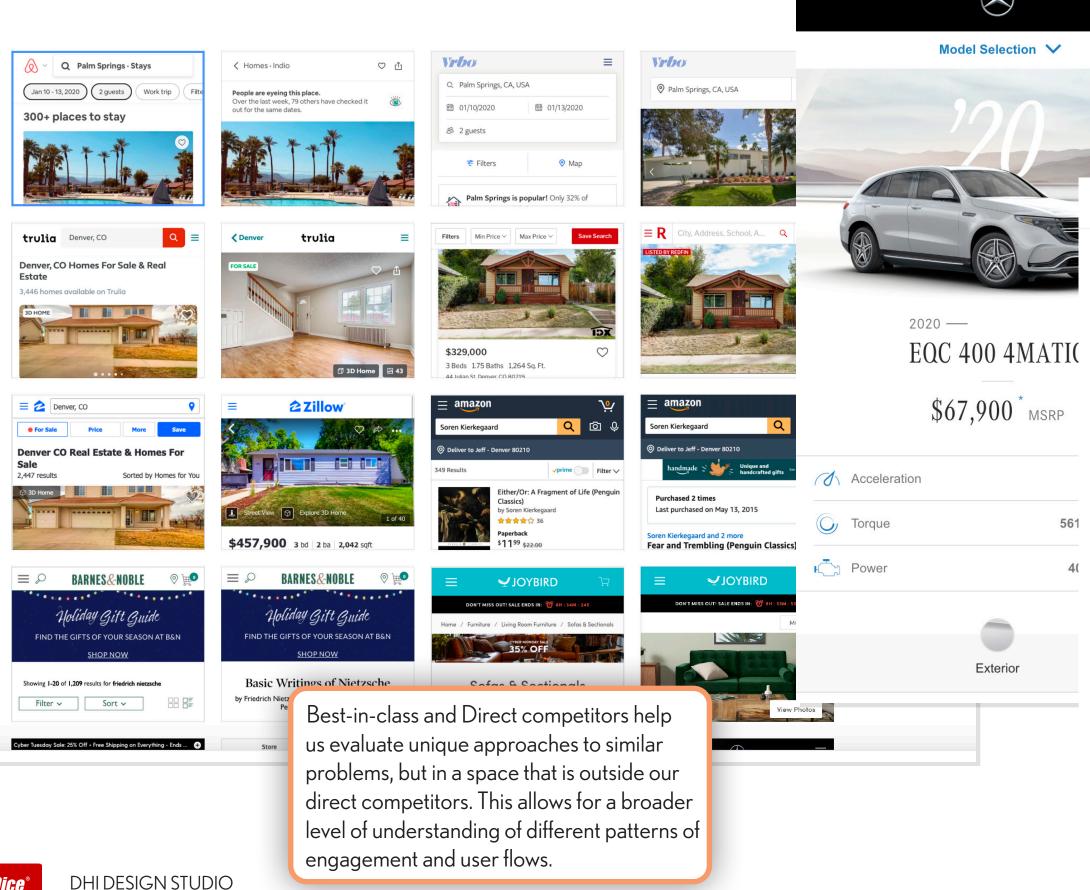
Candidate Application Experience

Detailed Job View/Apply Flow/Quick Reg/Light Onboarding

UNDERSTAND - Inspiration & Competitive Analysis

Best in Class & Direct





HermanMiller

QĦ

\$5,295.00

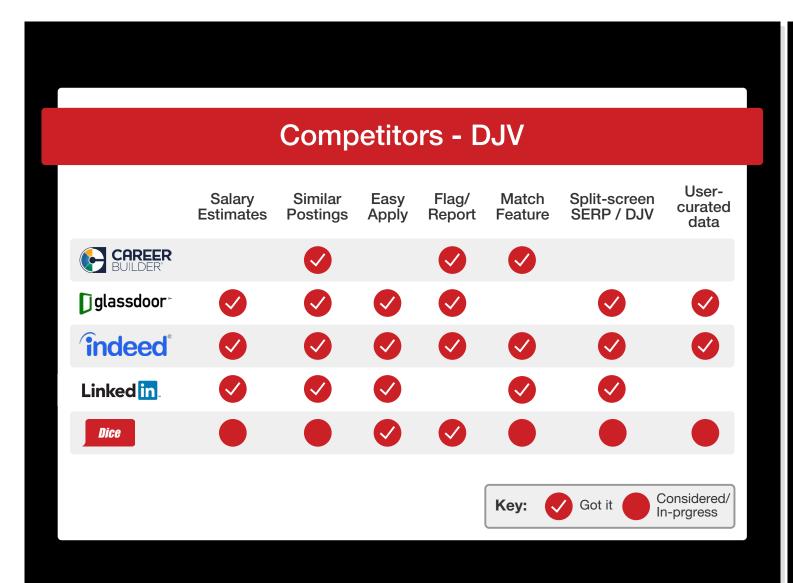
\$4,500.75

Designed by Charles and Ray Eames

A timeless classic, the Eames Lounge Chair and Ottoman was introduced in 1956. At the time, there was nothing like it—and all these years later, that's still the case. It's no wonder the design has been in high demand and continuous production ever since.

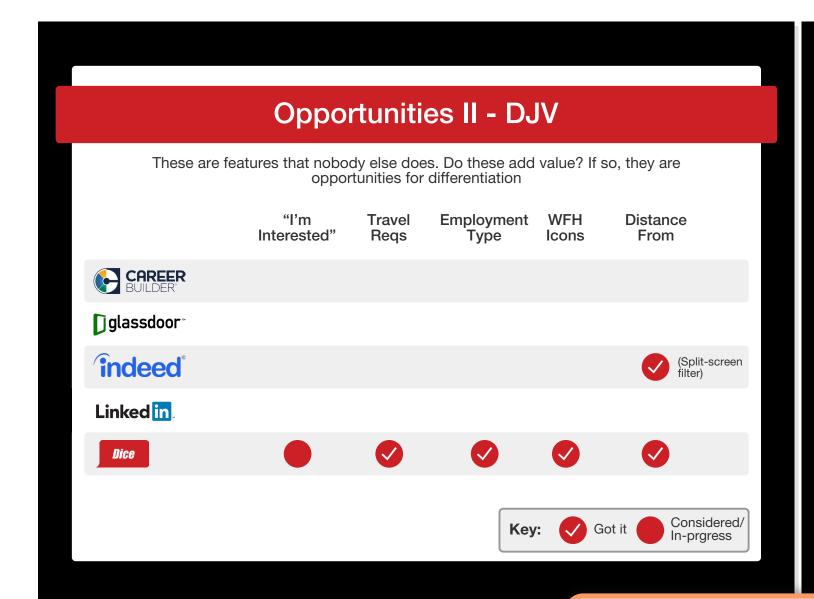


Dice[®]





Evaluating competitors based on our user's needs helped us more clearly define where there are opportunities and provide a better and more successful experience.



SWOT Analysis - DJV

S

STRENGTHS

- In terms of basic info and signifiers, we run in-line with our competitors
- We've addressed what we lack and we've begun pointing things in the right direction
- Grouping design experiences could allow us to catch up quickly

OPPORTUNITIES

- Our niche focus (tech professionals) might work to our competitive advantage
- We are thinking about features that are not currently being addressed by our competitors (benefits, messaging, etc.)

WEAKNESSES

- We lack community / social / user-curated angles, which are central to our competitors' business models
- No split-screen SERP / DJV creates a disjointed job search experience
- Most of our competitors are already offering candidates match capabilities and features

THREATS

- Time (can we implement these featuers quickly enough)
- Relevance (will our implementations be cuttingedge or also-ran)
- Anticipation (will we be able to introduce new features, or will we always be playing catchup?)
- Differentiation (right now, we lack any)

From the various features we've observed, we can now better facilitate assembling a SWOT analysis, to more succintly determine where we have an opportunity to focus our efforts.

UNDERSTAND - Stakeholder Interviews

Most success in applying Most satisfying experience Most frustrating experience Expectations post-apply Would do differently Most important to you

Key Findings

- More local than "national" websites
- Thorough connections/network
- Cater reume and cover letter to the job
- Communication most satisfying
- Real constructive feedback
- Applying quickly (one-click)
- Good company fit

- ATS workflows & redundancy
- Establishing a relationship (with recruiter/other and having little luck)
- Finding the right roles (accurately matched)
- Confirmation (of apply, received resume)
- A real response, a human touch
- A sense that something is happening
- Feedback, knowing if you're a match
- Perhaps use more online tracking tools and/or features
- Attend meetups
- Better prepardeness/resume tweaking
- Job Title
- Company
- Years of experience
- Location
- Salary
- Benefits
- Specific key words/phrases
- Good representation of company (good job description)
- Sense of a good fit/purpose

I currate my job lists through websites then use my connections.

I would spend a good amount of time researching companies in the area, spending time looking at the ones that fit my interest.

[Most success through] networking and references. Current acquaintances and friends.

The part that I found most satisfying was the communicaton. Whther it was "we received your resume" or "we'd like to have you come in" any sor tof communication is a good sign and means there's progress.

If they don't communicate, it [leaves the impression] that they don't like you.

What I really like in general is when I don't have to enter all of my information. I go to LinkedIn and click apply and it's done.

Sometimes actually just asking a few questions about a role without anyone knowing me, and clarifying information about the role, that we derstand if it's the rig

ATSs' suck. Incorrect parsing of resume or not at all. Sometimes asking for information already in my resume.

Offsite applies are the worst because you don't know if your resume is compatible with their ATS.

I definitely wish I had been able to find a recruiter in the industry I was in. I couldn't figure out who to talk to, how to get my foot in the door.

You would see plenty of descriptions that generically align with skills, but it's hard to see things that are specific. It looks like just another generic role.

Applying directly to the company feels more personal, perhaps shows that you have more interest than through a 3rd party site.

I want a human to respond and say they received my resume and here's the time-line. And I want updates about what's going on. It doesn't need to be human, but it needs to have a human touch.

You would see plenty of descriptions that generically align with skills, but it's hard to see things that are specific. It looks like just another generic role.

l expect to get a confirmation one way or the other if they received it. I don't I don't really use site features like saving a job, I could have used these instead of spending hours scouring for jobs. Who knows, it might have saved me some time.

Knowing what kinds of questions they ask in the interviews and being prepared that way. I oftentimes wish I wasn't so obvious in interviews.

If I can find these things in the first 30 seconds that's not good. If those things catch my eye, I will likely read on.

I want to see how they're talking about themselves. Certain key words in the [job description], I automatically will not apply. Because I read through the lines and know it means it's chaotic, or something that raises red flags.

I'm trying to get a sense of what my purpose is in that role. How am I going to change someone's life by being in that role and what we're building?

Salary and required skills, nice to haves. Usually the benefits stuff you would have to look into the company. I would look at those two things and then the description of how they expect the day to day to be, and then I do my research. What I'll be doing there.

As part of our understanding phase we interviewed several stakeholders to guage their own experiences. In doing so, we were then able to create an affinity-map of themes that emerged. This provided us more data to compare when analyzing research and testing solutions. We were then able to begin to converge, taking information and research towards a central focus that begins to illustrate a way to make applying for jobs easier and more engaging.

Dice.com - Stands out to improve Dice.com - Differentiators to leverage

Key Findings

- Coming across as more legitimate
- Better messaging
- More reassuring
- Better resume parsing/job matching
- Better representation of the candidate/ advocating
- Simplicity of the application process
- Simplicity of the curration of job information
- Streamlined presentation
- Transparency in presentation to employer
- Real time communication
- Thinking beyond search

Thinking of candidates who apply through Dice the same way you would as if they were applying directly on the company site.

Even if there were a message afterward that is like "you have a leg up on other applicants by applying through dice! They think more highly of Dice because of our specifics and dedication to tech!" etc

It's really trying to get into trusted... verified network. Exploring the possibility and seeing if it fits.

I would think it would be helpful to have a match score that is accurate on the jobs that you're looking at and how they match your

But people who are seeking jobs, I think there's a better way to say: "you don't need to search for jobs, we'll find them for you." The idea that they don't have to go through the same monotonous process.

When I build out my profile and gives me a salary - telling me what I'm worth is somewhat more beneficial. But even better, here are jobs that are paying that and your skills that match to that.

When I apply, what do I look like? I want to know what I look like in Talent Search and I also want to know what it looks like when I apply.

Real time communication and the more you can make that happen. The more we can prevet match, and there's some level of trust that both parties have in the system and we can let that communication happen.

Searching is just tough. We need to think beyond searching.

On Indeed you have to look for remote jobs, whereas we can say "have you considered remote jobs." We have a lot of niche data, like "people with your title are moving here." We're basically responding right now instead of offering information.

Take aways

- Connections and Network are key source
- Effective, real communication with employers & recruiters
- The ability to set up profile and apply quickly
- Nobody likes the ATS experience, how can we smoothen this experience?
- We expect better feedback a real response, a human touch, a sense that something is actually happening
- Ability to get assistance in being better prepared, find meetups
- Good representation of the company and knowing if you're a good fit

Improve & Differentiate

- Better representation of the candidate advocating
- Simplicity of the apply process
- Better, simpler curration of the job information
- Transparency to employer
- Real time communication
- Thinking beyond search

UNDERSTAND - User Testing & Card Sorting



Priority of Detailed Job View Information

We conducted a Card Sort online using UserTesting.com and UsabiliTest.com with 10 users. Prior to the start of the card sort we asked the users: "What type of information do you look for first on a job listing? Please try to be as descriptive as possible." While this question was asked in order to have the users in the right frame of mind, their responses were helpful in identifying what type of information is most commonly looked at on a detailed job view.

Below are the most common asswers for the type of information users look for. While users may have used different terminology, their description of the type of information aligned with other user answers so we condensed them into common categories.

	Description	Related enco	, se	Location	Expedition of the control of the con	ons Compar	salary	Skills	Benefits	Renote ton	Oediee
			Title				_				
workfromhome 29, male		•									
bratt123 26, female	•										
WillingWave5159 42, female		•	•	•	•		•	•			
keeksusertesting 39, female	•	•								•	
DeterminedApe6169 27, female		•	•	•	•						
ch87 32, male	•		•				•		•		
nog1989 30, male			•								
BLP27 24, female	•	•			•			•			•
tmbdallas 44, male	•	•			•		•	•	•		
TOTAL	7	6	4	4	4	3	3	3	2	1	1

12/2019

Through UserTesting.com and UsabiliTest.com we were able to not only complete two successful card sorts with 20 people, but we were able to gather verbal feedback on their thinking and reasoning.

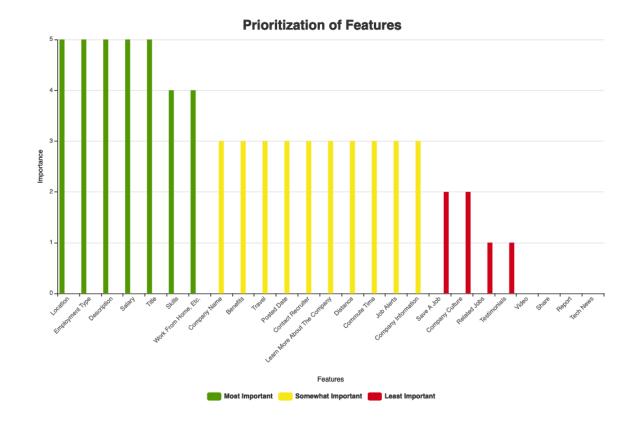
In the first round, we did an open card sort that allowed users to take our list of 27 data points and group them into categories that made the most sense to them, and then we were able to see what patterns emerged.

- 1. Job Title and Description
- 2. Qualifications (Skills, Previous Experience, Education Level, etc.)
- 3. Location (and as it relates to the candidate)
- 4. Similar Jobs
- 5. About the Company/Employer
- 6. Actions to be taken (Apply, Save, Share, etc)
- 7. Other Details (employment type, salary, remote, travel requirements)
- 8. Match Score (added to features after card sorting)

While this helped us understand how users categorized the information, it didn't tell us exactly what they prioritized when looking a jobs online. We created a similar card sort test, however this time it was a closed card sort with only three categories, Most Important, Somewhat Important and Least Important.

Once the users placed each feature in a category we asked them to rank the individual features from most to least valuable within that group.





Sorting through the results and color coding allowed us to see what the top 5 features were to users, what may be a close follow, and then what was obviously Somewhat and Least Important.

There are some obvious outliers, but this data mapping helped us quickly determine what was most important to users, and what they really didn't care about at all, or felt strongly about not seeing.

To supplement this data, we asked users "If you had a magic wand, how would you improve job descriptions online?"

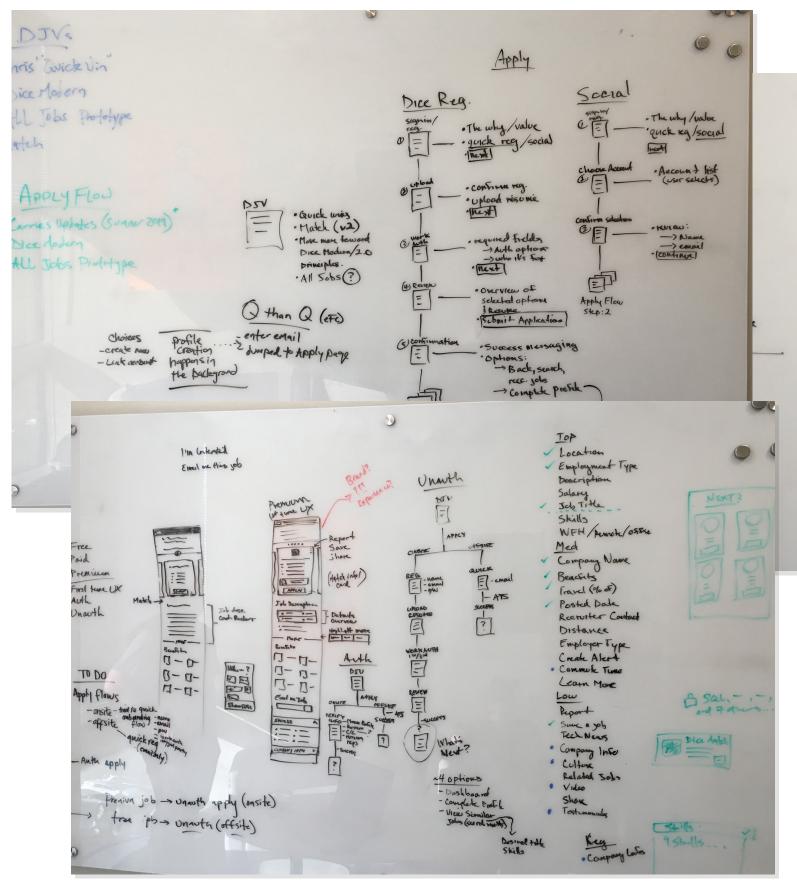
- Better Job Descriptions x3
- Describe job in 5 pts or less
- Expiration Dates x2
- State of Application Progress x2
- Link to company site for more info
- Should always have salary range
- Number or email to make general inquires
- Contact + Apply + Save
- Sectioning job description into groups to minimize information presented

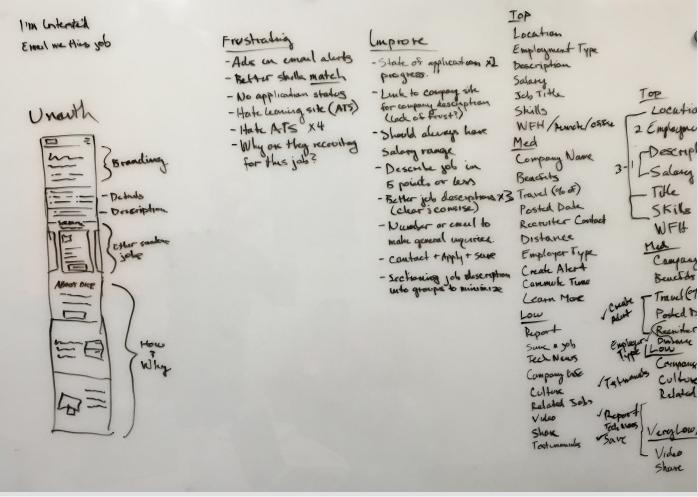
We also asked "When applying for a job online, what is the most frustrating part of the process and why?"

- Ads on email alerts
- Need better skills match
- No application status
- Hate leaving site (ATS)
- Hate ATS x4
- Why is the company recruiting for this job... high turnover?

IDEATION - Brainstorming







CONVERGING

- Previous research and design
- Competitive Analysis
- Inspiration
- User Testing & Card Sorting
- Whiteboarding

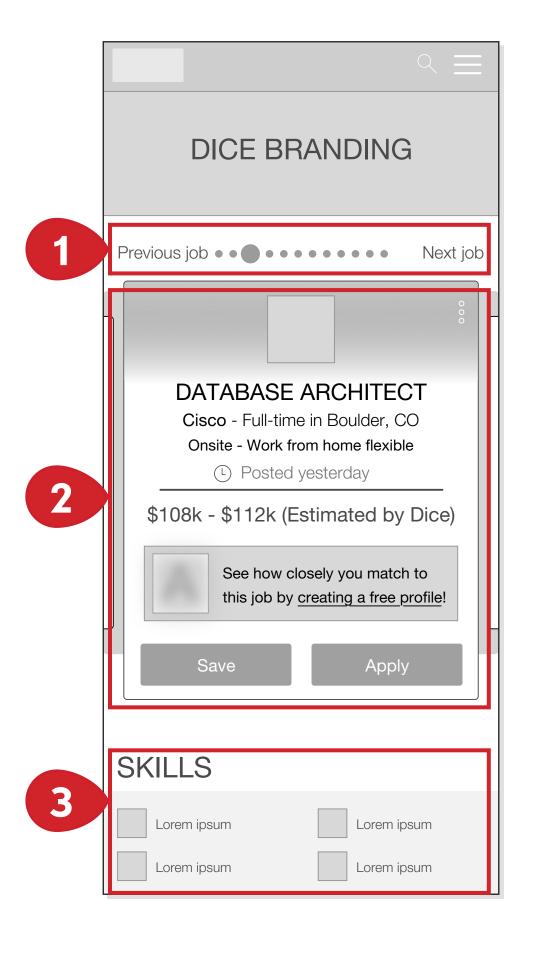
PROTOTYPING/VALIDATION Wireframes & User Testing

Detailed Job View

Previously, users had to return to their search results page, scan the jobs presented to them, and then make another selection. This back-and-forth was time consuming and it was easy for the user to lose context.

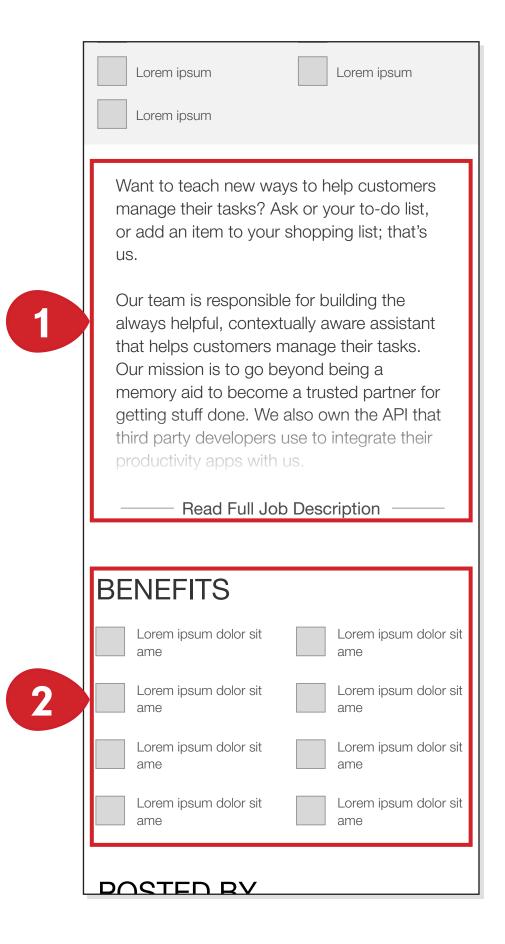
Updating the detailed job view to allow users to immediately scan for the most important information and move on to the next job greately expedited the job search process.

- Prev/Next: While viewing a detailed job description, users can easily tap or swipe through additional jobs without having to bounce back and forth between a search view and the detailed job view.
- Job card: Based on user feedback, we updated the visual hierarchy of information to show the most pertinent information first, allowing for a quick glance at the job, as well as a call to action to view the user's match score.
- **Skills:** Users largely preferred to see what skills were required for the job after job title, company, posted date, and salary range.



Detailed Job View

- Job description: The job description is presented below the skills, with a progressive disclosure action to expand the content for further viewing. This helps bring content up the page and allow for quicker and more efficient scanning of the job's potential offerings to candidates.
- Benefits: Users felt that benefits were important only after ensuring they were a good match for the job. For this reason, we included this section after the job description, with a simple, scannable list format of what benefits the company provides.



- Posted By: Recruiters who posted the job can have their information shown on the page. This encourages trust through transparency, letting the technologist viewing the job know who posted it, and how they can get in touch with them if they want to learn more.
- Other jobs: Additional jobs within the same company that align with the candidate's interests are shown in a carousel, allowing them to easily swipe through them while providing a call-to-action to sign up for job alerts.
- About the company: Although the job description should provide detailed information about the role, users are also interested in learning more about the company. What is the culture like? What kind of events do they do, are they engaged with the community?

POSTED BY Samantha Jackson Senior Manager of talent at Cisco Message Recruiter OTHER JOBS AT CISCO SENIOR DATABASE ENGINEER Cisco - Full-time in Boulder, CO Onsite - Work from home flexible Posted yesterday • • • • • Send me jobs like this ABOUT THE COMPANY Overview At vero eos et accusamus et iusto odio dignissimos

At vero eos et accusamus et iusto odio dignissimos ducimus qui blanditiis praesentium voluptatum deleniti atque corrupti quos dolores et quas molestias excepturi sint occaecati cupiditate non provident, similique sunt in culpa qui officia deserunt mollitia animi, id est laborum et dolorum fuga. Et harum quidem rerum facilis est et

Without tapping on anything or scrolling, at first glance, please describe how you think you could interact with this page.

- I can hit next job or previous job to see what jobs are available (or scroll/swype) x4
- "If I'm not pro-actively applying, I might get contacted." (regarding I'm Interested) x3

What stands out to you?

- Skills and benefits x3
- Information about the recruiter
- "The benefits really stand out because it's one of the things I like to know. The description of the job and also to save it on a list for later."
- "The way I can interact with the cards and easily swipe jobs like Tinder. I can actually browse jobs this way rather than a huge list with descriptions on different pages."

Imagine if this was live, what would you interact with first, and why?

- "I would scroll through the jobs that are available, and also view the skills for the job."
- "I would create a free profile and if the location satisfies, I would check the skills. I know the salary is an estimation but I would at least have an idea."
- "I would swipe all the jobs available and mark the ones I'm Interested in and bulk apply later."
- "I would read full job description, then skills and benefits to make sure I'm a suitable match"

What information on this page is the most valuable to you?

- "Skills are the most valuable, because sit shows the skills I need for the job. And also I'm Interested to check on this job later in a list."
- "Most valuable is salary, location, then benefits. After that work from home and other [location] options."
- "All information within the cards. Testimonials, Benefits would be #2."
- Salary, onsite and work from home "I've always worked from home so that would be really important to me."

What information is the least valuable?

- Culture
- Job description "The text looks like something that is an advertisement. You don't need an essay here. It should be about the job technical requirements."
- Recruiter (Posted By)
- Videos and corporate information. Testimonials are too subjective.
- "I would suppose that if the other jobs at the company are not actually related ot this role, that may be the least useful. They may not be quite suitable."

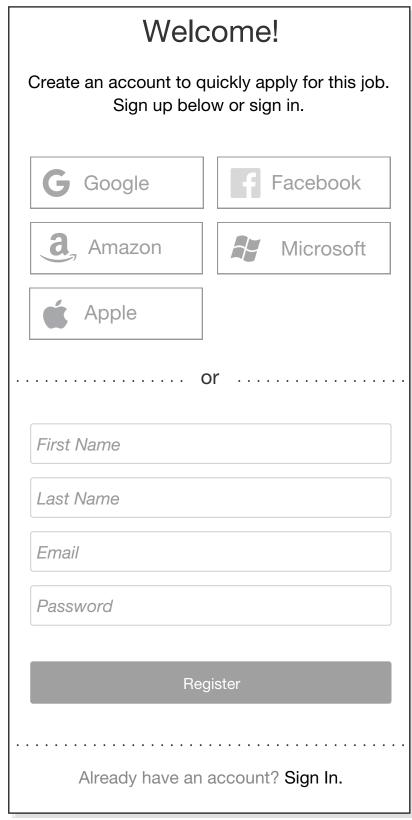
What do you think of the order of information on the page? Please explain.

• "I would put benefits above the skills because I wouldn't look at skills until I look at the company to know if the benefits are those I'd like to obtain. If they are a fit, then I would look at skills."

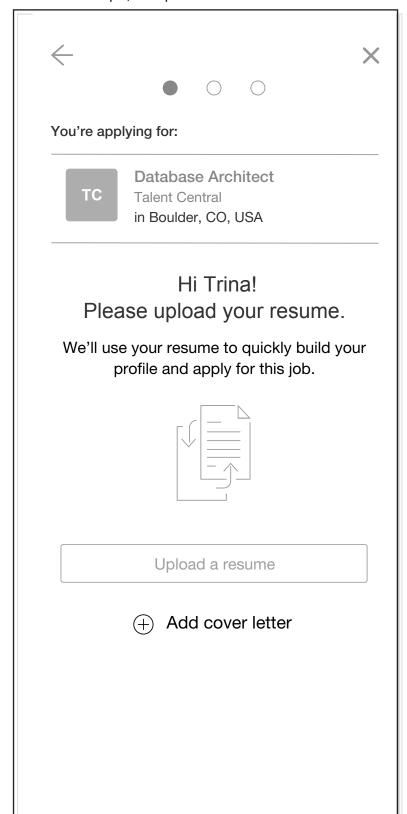
Would you add or remove any information on this page? Why or why not?

- "I would remove Other Jobs, or move it to the end of the list. And remove culture because I don't think it's necessary, it could be something different if you're working at the company."
- Videos and Testimonials "It makes the page unnecessarily long."
- "Similar jobs at other companies, not just jobs at Cisco."

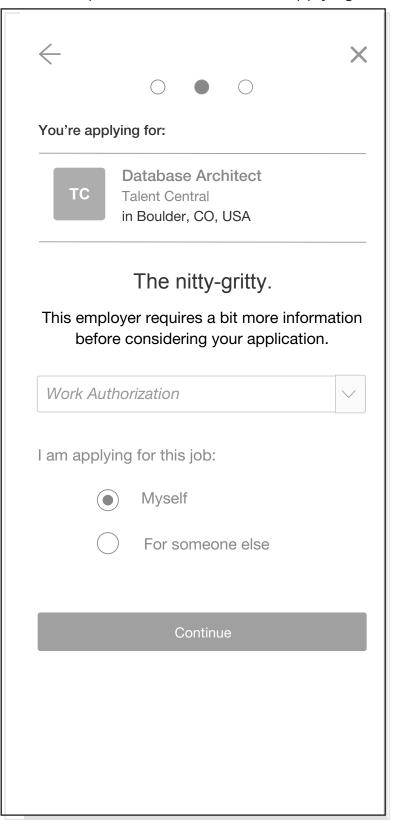
Sign up view



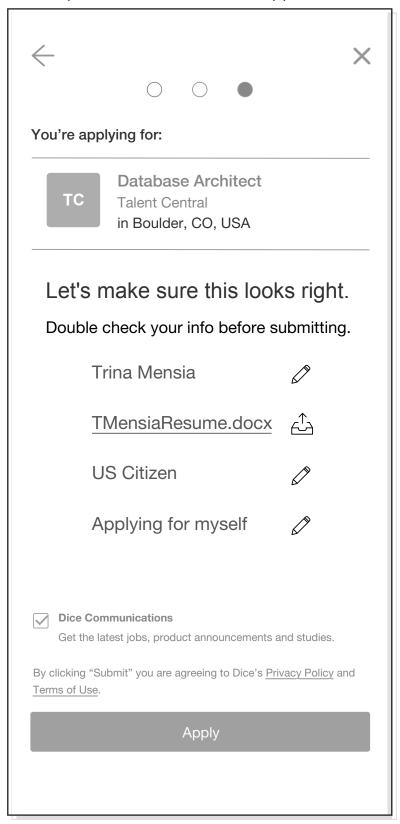
First of 3 steps, to upload resume/cover letter



Second step is work auth and who is applying



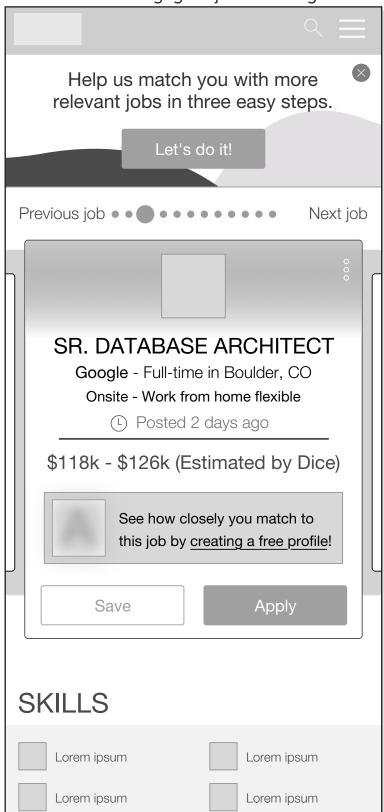
Last step is to review and submit application



Post apply shows additional engagment opportunities



Returning the DJV, the user is presented with a call-to-action to engage in job matching.



First Impression of DJV

- Well organized
- It implies I can scroll left and right.
- Pretty standard and looks pretty good.
- I could slide between each job
- This gives a lot more information than Indeed and Monster. The benefits are right there!
- Really talked about how clear skills are
- You can see company culture and overview. I've never seen that anywhere.
- This feels pretty clean. It tells you a lot but in a straightforward way, so you don't have to search through all of the info to find what you're looking for. And then browse through the results again and apply to more jobs.
- You can obviously scroll if you want to see more jobs.

First steps when wanting to apply to a job

- I check my resume to see if it's updated, what the average salary is, check and compare my skills, look at benefits, click apply.
- "I would read the full job description. Get a full thought process and what the job entails and exactly what they want and the benefits. I might save it and keeps looking. **Once I get three jobs then I might apply to all of them**."
- Screening that it matches my basic needs: location, title, skills, benefits. Then I'll look at the company and job description to start on my cover letter and go back and read the description again and adjust my cover letter.
- Meets all my check marks first and then making sure I meet all their check marks
- Read about the company, skills and if I match, would create a cover letter and edit it for this company and then apply.

Apply Flow

• Like that the info was separated into individual screens, very clear what was being asked

Account Creation

• All of the information/text on Social Sign-in screen indicated that I was creating an account

Next Step After Apply

- Check for other jobs that I might apply for, and probably google the company I just applied to.
- I want to look for another job. So, I would swipe for another job to apply to
- I probably would go into my email to make sure that I applied for the job correctly. Or sometimes it makes you confirm your email to make sure you're not a robot.
- I would probably keep scrolling and keep looking at the job in the list. Or go to my email and opt out of Dice's emails.

Match Score

- Really interesting
- "oooooohhhhh match score, that's really nice. This is a great tool to have."

Would you make an account?

- Definitely. I can see it looks professional. A great way of finding new jobs.
- I would give it a try. It can be a great tool.
- The most streamlines process I've been through. I've been applying a lot lately. This was probably the easiest. The process was much more streamlined.
- Straightforward, user-friendly, cleaner than other things I've seen. Very trustworthy
- I would definitely go to a site like this when looking for jobs.

Like best about the site

- The way the content is organized.
- It is upfront about the important details of a job post.
- The workflow was very smooth, no unnecessary steps needed.
- Very straight forward. Clean. User friendly. Seems super trustworthy.
- Simple, easy to use, sleek, displayed lots of information on one page.

Requests/Magic Wand

- Need to see how many search results I would be swiping through. 3? 1200?
- Ability to click on the progress dots in Apply and go back to that screen.
- Have the success screen show longer.
- "Most recent job title" instead of "what are you doing." Confused about current and future job and location and quickly scanning I through I thought they were the same thing, change the wording.
- Current vs future needs rewording. I wish you could add multiple job titles.
- Make it clear where I can add more information where I can have an about me section or something.
- The page feels a bit cluttered. Need to space things out a bit more.
- When linking or creating an account, making it easy to understand once the account is created it can be used to apply to other jobs within the site