# **Business Value Framework**

#### Mission Outcomes / KPIs

- · Expense ratio
- Payout ratio

# Financial / Operational KPIs

- Claims frequency
- · Cumulative claims incidence rate
  - New business premiums
  - Policy lapse rate
    Retention rate

#### **Programs & Service Functions Compliance and Risk Governance Investigation Management Risk Assessment and Mitigation Customer Service Claims Processing Pricing and Underwriting** Automate case assignment Digitalize case tracking · Develop predictive risk models Educate customer service agents on new skills Enhance customer feedback mechanisms Automate claims intake and processing Implement artificial intelligence for fraud detection Develop data-driven underwriting guidelines Enhance portfolio analytics Conduct regular compliance audits Educate employees on regulatory requirements Enhance mitigation strategies Enhance collaboration tools Improve risk scoring algorithms • Introduce personalized customer service Increase claims adjuster productivity Evaluate new pricing models Enhance incident reporting processes • Implement a risk management framework · Implement data analytics for insight . Integrate third-party risk data · Launch chatbot for self-service · Streamline claims adjustment process · Improve risk assessment algorithms

#### Investigation Management — Performance KPIs

- Average case duration
- Average cost per case
- Case volume
  Clearance rate

#### Risk Assessment and Mitigation — Performance KPIs

- Claims frequency reduction
- Mitigation effectiveness
  Risk coverage ratio
- Risk scoring accuracy

#### Customer Service — Performance KPIs

- Average response time
- Customer satisfaction rating
  Net promoter score
- Number of resolved issues

#### Claims Processing — Performance KPIs

- Avg. processing time
- Claim volume throughput
  - Denial rate

# ${\bf Pricing \ and \ Underwriting - Performance \ KPIs } \\$

- Portfolio risk profile
  Premium to premium earned ratio
- Rate change impact
  Underwriting accuracy

#### Compliance and Risk Governance — Performance KPIs

- Audit findings
- Regulatory compliance rate
- Risk reporting frequency
  Safety incident rate

# Policy & Service Priorities

Increase customer satisfaction

Reduce claims processing time

Improve risk assessment accuracy

Elevate business agility

Enhance compliance and governance

Optimize pricing strategies

### GovTech Enablers

- Evaluate cloud-based customer relationship management systems
  - Implement AI-powered chatbots for customer service
    Introduce personalized customer service tools

### GovTech Enablers

- Automate claims intake and processing using RPA
- Evaluate artificial intelligence for fraud detection
  Implement a cloud-based claims processing platform

### GovTech Enablers

- Develop predictive risk models using machine learning
- Evaluate alternative data sources for risk scoring
  Integrate third-party risk data into risk assessments

### GovTech Enablers

- Develop a DevOps culture for faster time-to-market
- Evaluate cloud-based collaboration tools
  Implement agile project management methodologies

### GovTech Enablers

- Evaluate artificial intelligence for regulatory monitoring
- Implement a cloud-based compliance platform
  Introduce regular compliance training for employees

### GovTech Enablers

- Evaluate alternative risk transfer options
- Evaluate machine learning for underwriting guidelines
  Integrate customer behavior data into pricing models