

CHETAN (CHET) KUMAR

151 N. Michigan Ave, Unit #3409 | Chicago, IL 60601
(630)-210-2350 | chetkumar@chicagobooth.edu

EDUCATION

THE UNIVERSITY OF CHICAGO BOOTH SCHOOL OF BUSINESS

Chicago, IL

Master of Business Administration, GMAT: 760 (99th Percentile)

Sep 2019 – Jun 2021

- Concentrations in Finance, Strategy, Entrepreneurship, International Business
- Co-Chair of Booth Outdoor Leadership Development Group, Member of Private Equity, Entrepreneurship & VC Groups

THE UNIVERSITY OF TEXAS AT AUSTIN

Austin, TX

Bachelor of Science in Computational Biomedical Engineering, Business Certificate with High Distinction

Aug 2012 – May 2016

- Assisted research in computational neurology lab focused on artificial intelligence and deep learning

EXPERIENCE

EDWARD-ELMHURST HEALTH VENTURE CAPITAL *Venture arm for mid-sized Chicagoland health system*

Warrenville, IL

Venture Fellow – Only fellow extended and paid for multiple quarters

Aug 2020 – present

- Evaluated 20 potential deals for allocation against strategic fit and market potential criteria (Digital health, IoT, CPG, and SaaS)
- Supported managing director with deep financial due diligence on 5 progressed (seed-C) deals; Built in-house financial models, researched comparables, contributed to deal memos, and presented 4 deals to investment committee (all approved)
- Presented subsector deep dive on decentralization health trends at point of care post-covid to health system board
- Managing two other VC fellows through multiple deal screening and due diligence cycles
- Refactoring fund's strategy to remain competitive in deal/talent markets and presented recommendations to board

SURGICAL SOLUTIONS *\$30M+ healthcare services PortCo recently acquired by Vitalmex, Mexico's largest health provider*

Chicago, IL

MBA Intern

Jun 2020 – Aug 2020

- Recommended firm's expansion into trade school market; Conducted stakeholder interviews, analyzed market, defined product and built three-year financial model to present qualitative and financial reasoning to Conglomerate CEO, Surgical Solutions CEO and PE Managing Director, leading to allocation for project; Recommendation was adopted by board and is in progress
- Refreshed Surgical Solutions and Vitalmex's 100-day post acquisition plan to account for post-COVID economy by revising financial projections, uncovering additional synergies, and reprioritizing key initiatives – minimizing implementation delays

PARIVEDA SOLUTIONS *\$120M+ revenue, 700+ person, technology focused, management consulting firm*

Chicago, IL

Consultant, Senior Consultant, Associate

Jun 2016 – Aug 2019

- Established Pariveda's machine learning (ML)/analytics practice from scratch, a 50% revenue stream for Chicago office in 2018 Presented and won firm's first ML RFPs (\$1M+ in contracts); Served on 15-person national center of excellence to help scale Chicago based ML practice nationwide, extending it into core offering recognized by AWS as one of 10 inaugural ML partners
- Steered from-scratch creation of advanced analytics division of a \$10B+ medical supply distributor, expanding a permanent team to five and guiding firm's cloud transformation; Led \$5B pricing strategy redesign using ML, providing client with noninvasive yet transparent price controls; Identified, sold and delivered opportunity to use natural language processing to match private label cross references, resulting in 50% labor cost reduction and ~200% ROI
- Created and maintained new revenue stream for Fortune 100 AgTech firm by architecting cloud-based data platform to produce crop yield insights from petabytes of IOT tractor sensor data

ADDITIONAL

- Spent 12 years on the competitive chess circuit – near master level player, national title in 2006
- Tech skills: Full stack web development, cloud ops (AWS/Azure/GCP), machine learning, advanced analytics
- Languages: English, Hindi (fluent), French (conversational)