



**Vendor:** HP

**Exam Code:** HP2-B105

**Exam Name:** Selling HP DesignJet Production Printing

**Version:** DEMO

#### QUESTION 1

What is the purpose of the 160GB external hard drive accessory on the HP DesignJet T7100?

- A. It copies files from a PC and stores them on the printer's internal hard drive for printing at a later time.
- B. It replaces the printer's internal hard disk as the repository of personal data. Therefore, the external hard disk can be removed from the printer to store it in a secure place.
- C. It moves files from the internal hard disk of one printer to the internal hard disk of another printer.
- D. It doubles the capacity for storing files. This gives you a total of 320GB of data storage including the internal hard disk drive.

**Answer: D**

#### QUESTION 2

What is the visible color spectrum a component of?

- A. Electromagnetic spectrum
- B. CMYK color model
- C. White light
- D. RGB color model

**Answer: A**

#### QUESTION 3

ColorPRO Technology is added to which basic media types? (Select two.)

- A. HP Bright White Inkjet paper
- B. Premium photo paper
- C. Translucent films
- D. HP Universal Bond paper

**Answer: AB**

#### QUESTION 4

Which product highlights of the HP DesignJet T7100 printer should you discuss with your customer? (Select three.)

- A. HP Smart Roll Loading System
- B. HP Double Swath Technology
- C. High speed, unattended printing
- D. Up to three online media rolls
- E. Easy user maintenance, providing low-running costs

**Answer: CDE**

#### QUESTION 5

What can mobile customers use to print from anywhere to their office printer?

- A. A PC with a web browser
- B. Web enabled printers

- C. HP DesignJet ePrint & Share
- D. HP ePrintCenter

**Answer: C**

**Explanation:**

[http://h10088.www1.hp.com/cda/gap/display/main/index.jsp?zn=gap&cp=20000-22929-23183-29704%5E371189\\_4041\\_100\\_\\_&jumpid=re\\_R10931\\_go/eprintandshare](http://h10088.www1.hp.com/cda/gap/display/main/index.jsp?zn=gap&cp=20000-22929-23183-29704%5E371189_4041_100__&jumpid=re_R10931_go/eprintandshare)

**QUESTION 6**

Which statement best describes the ink system of the HP DesignJet Z6200 printer?

- A. It has three black inks plus Light Cyan, Magenta and Yellow, Light Magenta, and Chromatic Red.
- B. It has four black inks plus Cyan, Magenta, Yellow, and Blue
- C. It has Cyan, Magenta, Yellow and Black plus Gray, Blue, Green, and Chromatic Red inks.
- D. It has Cyan, Magenta, Yellow, Else: plus Light Cyan and Light Magenta inks.

**Answer: C**

**Explanation:**

<http://www.houstonphotoimaging.com/facility/hp-designjet-z6200>

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