Vendor: HP

Exam Code: HP5-H07D

Exam Name: Delta - Sales Essentials of HP Workstations

Version: DEMO

QUESTION 1
What is the computational creation and manipulation of visual data?

A. NAND technology
B. printing technology
C. scanning technology
D. graphics technology

Answer: D

QUESTION 2
What does HP's commitment to delivering better performance and innovation help you to do?

A. Select the best HP EliteBook to meet the customers needs.
B. Sell against the competition by beating their price.
C. Offer deep volume discounts.
D. Communicate values other than price.

Answer: C
Explanation:
http://www8.hp.com/us/en/pdf/hp_csr_full_hi_tcm_245_1357664.pdf

QUESTION 3
Why choose one HPC workstation solution over another?

A. primarily driven by application support
B. primarily driven by costs
C. primarily driven by capabilities
D. primarily driven by skills

Answer: D

QUESTION 4
Which employees at media and entertainment businesses are likely candidates for HP workstations?

A. marketing professionals touching up photos for an office event
B. office administrators who use office suites
C. artists who create on large canvases using displays
D. accountants who maintain business records

Answer: B

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