Exam Code: 646-967

Exam Name: Cisco Data Center Networking Sales

Specialist(CDCNSS)

Vendor: CISCO

Version: DEMO

Part: A

1: Which service offerings are most likely to be pursued by commercial customers?

A.SAN siloing services

B.site management services

C.remote-control network management services

D.services to support operational and financial objectives

Correct Answers: D

2: When would you use a Cisco SFS 7000 Series InfiniBand Server Switch combined with a Cisco SFS 3000 Series Multifabric Server Switch to provide scalability in the data center?

A.consolidating distribution IP switches

B.improving virtualization of storage resources

C.terminating SSL connections and creating virtual IP servers

D.connecting HPC server environments into the IP network using Ethernet or Fibre Channel

Correct Answers: D

3: Which IT domain defines the workgroups, processes, standards, and policies of the data center?

A.process

B.projects

C.functional

D.business strategy

Correct Answers: C

4: Which technology allows for high availability and a modular application platform?

A.NAM

B.SAN

C.optimization

D.virtualization

Correct Answers: D

5: The following configuration is requested by a customer:

    Cisco Catalyst 6506 Switches

    CSMs

    integrated discrete Cisco PIX Firewalls

Which two arguments will best upsell to a Cisco Catalyst 6509 Switch with ACE and FWSM? (Choose two.)

A.Cisco PIX devices provide virtual firewall capability.

B.A Catalyst 6509 solution positions the customer for service automation with Cisco VFrame.

C.The ACE configuration process is more complex and richer than CSS configuration.

D.Rack space, power, and cooling reductions more than offset the increased hardware costs.

Correct Answers: B D

6: A customer carries backup tapes to the DR site for daily server updates. Which two questions

would you ask to determine if SANTap would be a good addition? (Choose two.)

A.Does Cisco Local Director provide the redundancy for server failover?

B.Is a list of equipment and software you use for the in-house IT group available?

C.Is the DR site ready to take over from the data center with minimal delay if needed?

D.How many people are involved in maintaining the DR site, including data restoration?

E.Has frame relay already been implemented in the data center to provide automated server recovery?

Correct Answers: B D

7: Which two network infrastructure modules provide aid in communication between users and servers? (Choose two.)

A.NAM

B.FWSM

C.PIX 510

D.ASA 5540

E.FlexWAN

F.Catalyst 4948

Correct Answers: A B

8: Which industry group is attempting to set criteria for data classification?

A.Data Management Forum

B.Data Classification Working Group

C.Information Lifecycle Management Forum

D.Storage Networking Industry Association

Correct Answers: A

9: Which two questions can be used to determine the time frame for deploying the initial data center upgrade? (Choose two.)

A.When are new application rollouts planned?

B.What is the budget for the data center upgrade?

C.Are there performance complaints from end users?

D.Where are the branch locations that would be affected by the data center upgrade?

Correct Answers: A C

10: Which statement is the key advantage of Cisco Catalyst blade switches?

A.They are the best switch choice for small to medium businesses.

B.They are available for a large number of third-party vendor server chassis.

C.They are a low-cost solution for switching a large number of servers.

D.They improve security and manageability by extending the infrastructure to the network edge.

Correct Answers: D

11: A bank CIO wants to provide the RTO for business continuance. Which two Cisco products might be a part of your proposal? (Choose two.)

A.Cisco AVS
B.Cisco SSM
C.Cisco SFS 3000 Series
D.Cisco MDS 9500 Series
Correct Answers: B D

12: Which two products work together to reduce the network provisioning for new applications?
(Choose two.)
A.AVS
B.ACE
C.NAC
D.ANM
Correct Answers: B D

13: Which four challenges will a customer face when looking to deploy application solutions?
(Choose four.)
A.cost
B.storage
C.security
D.reliability
E.automation
F.performance
Correct Answers: A C D F

14: Which storage technology groups arrays of disks to increase throughput, reliability, or both?
A.RAID
B.SCSI
C.iSCSI
D.Fibre Channel
Correct Answers: A

15: What is the maximum forwarding capability of the Cisco Catalyst 6500 Series Switch?
A.720 mpps
B.6500 mpps
C.230 Gbps
D.256 Gbps
E.infinite
Correct Answers: A