Exam Code: 646-011

Exam Name: Cisco Srorage Account Manager

Vendor: CISCO

Version: DEMO

Part: A

1: You are positioning the Cisco end-to-end product set for business continuance. Which product most likely meets departmental or small-business networking requirements?

A.MDS 9216

B.MDS 9509

C.Catalyst 6500

D.ONS 15454

Correct Answers: A

2: Which two services are included in Cisco Technical Support Services? (Choose two.)

A.SAN extension service

B.SAN-OS updates

C.advance replacement

D.infrastructure planning

E.optimization service

Correct Answers: B C

3: Advanced services offered to Cisco partners vary, depending on customer complexity. During which complexity level does Cisco provide ongoing advisory service for partners to assist with all aspects of the storage-network life cycle, using best practices for planning, design, implementation, operation, and optimization combined with ongoing knowledge transfer and solution testing?

A.high complexity

B.medium complexity

C.mild complexity

D.low complexity

Correct Answers: A

4: Which is a low-cost, low-bandwidth, MDS supported connectivity method?

A.FC

B.GbE

C.iSCSI

D.FICON

Correct Answers: C

5: Which Cisco product supports a Fibre Channel over SONET/SDH solution?

A.7200/7400

B.MDS-9000

C.ONS 15530

D.ONS 15454

E.ONS 15540 ESPx

Correct Answers: D

6: What do ERP applications require?

A.no data loss and no downtime

B.some data loss and no downtime

C.no data loss and some downtime

D.some data loss and some downtime

Correct Answers: A

7: What supports Fibre Channel, iSCSI, and FCIP, which provides cost-effective storage connectivity?

A.open platform

B.multilayer intelligence

C.multiprotocol support

D.management services

Correct Answers: C

8: Your potential client has lost critical data due to disaster and is most interested in making sure that data can be recovered as quickly as possible after the moment of disaster. Which solution should you recommend?

A.SAN-based backup

B.asynchronous replication

C.synchronous disk mirroring

D.real-time local tape backup

Correct Answers: C

9: Which statement best describes business continuance?

A.provides a business with an appropriate level of protection against disruptions, such as network failures or data corruption

B.enables enterprise servers to access independent storage pools over a networked infrastructure C.provides a framework for combining multiple storage resources into a centralized pool to be shared across applications and departments

D.allows a common pool of storage to be shared by any number of servers, which increases disk utilization and decreases management and backup expenses

Correct Answers: A

10: Which method best describes how Cisco storage-solution partners can help customers?

A.developing a SAN migration plan

B.developing security for the network

C.manufacturing storage components

D.providing technical SAN support

Correct Answers: A

11: Cisco partners have deployed some of the largest storage-network solutions in the world using which solution?

A.Cisco ONS 15540 ESPx

B.Cisco ONS 15454 MSTP

C.Cisco MDS 6500 Series

D.Cisco MDS 9000 Series

Correct Answers: D

12: High-level design document development and leading practices guidelines are part of the planning phase of which service?

A.Cisco SAN Extension Service

B.Cisco Technical Support Services

C.Cisco Network Lifecycle Service

D.Cisco MDS Infrastructure Service

Correct Answers: D

13: Cisco customers who require end-to-end storage solution services may look to Cisco partners for their service and support needs. Which two are Cisco partners? (Choose two.)

A.OSMs

B.storage technology integrators

C.storage technology planners

D.integrated network solutions

Correct Answers: A B

14: What is the security benefit of a Virtual SAN (VSAN)?

A.provides multiple logical SAN environments

B.allows only one person to administer all VSANs

C.encrypts all data between the switch and servers

D.provides authentication to all servers within the VSAN

Correct Answers: A

15: A customer has 80% of the total storage space directly connected to servers. Storage space needs are growing 50% per year.

Which solution you recommend?

A.VSANs

B.SAN Consolidation

C.Storage Expansion

D.Storage Consolidation

E.Fabric Manager Server

Correct Answers: D