Vendor: HP

Exam Code: HP2-E37

Exam Name: Selling HP BladeSystems

Version: DEMO

QUESTION 1
When the HP BladeSystem portfolio is described as a balanced architecture, what does that mean?

A. It is a portfolio that leverages industry standards to deliver next generation blade servers.
B. It is a portfolio that accommodates SMB and Enterprise customers across all industries.
C. It is a portfolio that meets the varied needs of customers by optimizing and balancing key elements beyond processor performance including memory expansion and network/storage I/O.
D. It is a portfolio that exceeds expectations and lifecycles as a result of best-in-class innovations.

Answer: D

QUESTION 2
Which innovative HP BladeSystem features deliver true energy manageability and savings? (Select three.)

A. Uni-directional Link Detection
B. HP Power Regulator
C. Dual Flash Images
D. Sea of Sensors
E. Dynamic Power Saver
F. HP Application Manager

Answer: BDE

QUESTION 3
What are the IT concerns of customers who fall within the SMB market space? (Select two.)

A. supporting their business
B. decentralizing their business
C. stabilizing their business
D. growing their business
E. capitalizing their business

Answer: ADE

QUESTION 4
HP has been recognized by Gartner as a leader within the Gartner Magic Quadrant for Blades (Jan 2011). What does that recognition signify?

A. HP is a leader in price.
B. HP is a leader in market penetration.
C. HP is a leader in its completeness of vision and ability to execute.
D. HP is a leader in its vision for blades within the market.

Answer: C

QUESTION 5
Customers that have invested in HP Converged Infrastructure are able to transform their data

centers and accomplish which objective?

A. introduce less demanding service level agreements
B. reduce the number of IT projects
C. drives business innovation and eliminate IT sprawl
D. develop a social media strategy for competitive advantage

Answer: C

QUESTION 6
Your customer wishes to migrate their business-critical applications away from outdated and proprietary architectures and benefit from standardized infrastructures.
Which BladeSystem offering should you discuss?

A. Virtualization blades
B. Mission-critical blades
C. Scale-Out blades
D. Enterprise Data Center blades

Answer: B

QUESTION 7
What does the Integrity i2 Blade Link technology enable customers to do?

A. perform remote troubleshooting of multiple blades with integrated Lights Out (iLO) technology
B. consolidate data formats across the infrastructure
C. scale an existing blade through expansion kits to a 4-socket or 8-socket system with more I/O and memory
D. deploy embedded network capability with a Network Storage Gateway Blade

Answer: C

QUESTION 8
The HP BladeSystem portfolio is segmented into four categories: Scale-Out blades and Mission-Critical blades are two of the categories. What are the other categories? (Select two.)

A. Database blades
B. Virtualization blades
C. Print Server blades
D. Enterprise Data Center blades
E. Archival blades

Answer: BD

Thank You for Trying Our Product

Braindump2go Certification Exam Features:

★ More than 99,900 Satisfied Customers Worldwide.

★ Average 99.9% Success Rate.

★ Free Update to match latest and real exam scenarios.

★ Instant Download Access! No Setup required.

★ Questions & Answers are downloadable in PDF format and VCE test engine format.

★ Multi-Platform capabilities - Windows, Laptop, Mac, Android, iPhone, iPod, iPad.

★ 100% Guaranteed Success or 100% Money Back Guarantee.

★ Fast, helpful support 24x7.

View list of all certification exams: http://www.braindump2go.com/all-products.html

10% Discount Coupon Code: BDNT2014