## John SMITH

#### Personal Data 1

PLACE AND DATE OF BIRTH: Canada — 20 November 1987

123 Broadway, City, State, Canada Address:

 $+1\ 111\ 1112$ PHONE: EMAIL: john@smith.com

#### $\mathbf{2}$ Work Experience

Mar 2012

Current | 1<sup>st</sup> year Analyst at Lehman Brothers, London

Commodities Structured Trading

Developed spreadsheets for risk analysis on exotic derivatives on a wide array of commodities (ags, oils, precious and base metals), managed blotter and secondary trades on structured notes, liaised with Middle Office, Sales and Structuring for

bookkeeping.

Jul 2010-Oct 2011 | Summer Intern at Intech Inc. Chicago

Received pre-placed offer from the Exotics Trading Desk as a result of very positive

review. Rated "truly distinctive" for Analytical Skills and Teamwork.

Jan-Mar 2011 | Computer Technician at Buy More, Burbank

Worked in the Nerd Herd and helped to solve computer problems by asking customers

to turn their computers off and on again.

#### 3 Education

July 2012 Master of Commerce in Finance, The University of California, Berkeley

110/110 First Class Honours — Major: Quantitative Finance

Thesis: "Money is the Root of All Evil - Or is it?" — Advisor: Prof. James SMITH

GPA: 8.0/9.0— Detailed List of Exams

July 2011 Undergraduate Degree in Business Studies

> 110/110 Commerce Specialization, The University of California, Berkeley Heavily specialized in mundane paperwork — Advisor: Stefano BONINI

GPA: 7.5/9.0 — Detailed List of Exams

Fall 2008 Exchange Semester at University of Southern California, Los Angeles

GPA: 8.0/9.0 — Detailed List of Exams

July 2006 Liceo Classico "E. Duni", Matera — Final Grade: 100/100

### Scholarships and Certificates

Faculty of Science Masters Scholarship (\$30,000)

GMAT®: 730 (Q:50;V:39) 96<sup>th</sup> percentile; AWA: 6.0/6.0 (89<sup>th</sup> percentile)

## 5 Languages

ENGLISH: Fluent

ITALIAN: Mothertongue FRENCH: Basic Knowledge

## 6 Computer Skills

Basic Knowledge: PHP, mysql, html, Access, Linux, ubuntu, LATEX

Intermediate Knowledge: VBA, Excel, Word, PowerPoint

#### 7 Interests and Activities

Technology, Open-Source, Programming Paradoxes in Decision Making, Psychoanalysis, Behavioural Finance Football, Travelling

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Exam	GRADE	CREDIT HRS
Corporate Finance (Valuation)	25	6
Financial Statement Analysis	28	6
Statistics	27	6
Theory of Finance	26	6
Quantitative Methods for Finance	30	6
Econometrics	24	6
Derivatives	31	6
Management of Financial and Insurance Companies	30	6
Business Law	31	6
Investment Banking	28	6
Behavioral Models for Economics and Finance	29	6
Numerical Methods for Finance	29	6
Advanced Derivatives	30	6
Fixed Income (Advanced Methods)	30	6
English Language	30	4
French Language	31	4
Internship		8
Final Thesis		20
	Total	120
	GPA	8.0

# Exchange Program at USC, Los Angeles Grades

Exam	GRADE	Grade Points
Corporate Financial Strategy	A	4
Derivatives	A	4
Money, Credit, and Banking	A	4
Business Strategy	A-	3.5
	GPA	3.875