

Contact

www.linkedin.com/in/kirkwaldfogel
(LinkedIn)
www.modelmatch.com (Company)

Top Skills

Mobile Marketing
SMS
VoIP

Certifications

Instrument Rated Pilot

Honors-Awards

WINNER - Telecom Council
Innovation Showcase at CTIA
Startup Lab

Kirk Waldfogel

CEO at Model Match, Inc. (Model Match Software)
San Clemente

Summary

As CEO, Kirk sets vision and drives overall strategy for Model Match and was recently awarded a Top 10 Talent Management Solution Provider in 2018.

Kirk's former companies were winners of VentureNet99, selected to participate in the UCLA Anderson School of Management Entrepreneur Program, and earned a Most Innovative Product Award at CES in 2003. Recently his accolades include winning 2014 CTIA Startup Lab, selected as 2014 Telcom Council of Silicon Valley Most Innovative Product, and winner of the 2014 CES AppNation Garage.

Kirk is also an avid pilot and a member of Angel Flights, a non-profit charitable organization of pilots. Kirk uses his airplane and time to provide free air transportation for those who have medical needs, are financially distressed, or in a time-critical, non-emergency situation due to their medical condition.

Experience

Model Match, Inc. (Model Match Software)

CEO

August 2018 - Present (2 years 10 months)

San Clemente, CA

*****Model Match and Hammerhouse have now merged to create the most comprehensive, powerful and award winning recruiting platform in the Financial Services industry!*****

Successful businesses are all about getting the right people on board, nurturing and retaining them. Model Match is helping its client's ace talent management and succeed like never before.

At the core, Model Match has built solutions for managing recruiting activity, tracking lead flow and streamlining candidate hiring and retention. As

professional recruiters, we are experts in talent sourcing. Transferring this knowledge to our Award Winning Talent Management System and ultimately our clients, offers them the ability to more effectively prospect and hire the best match. The Model Match solution suite includes Talent Management Software, Best Practice Coaching, Candidate Sourcing based on production, and Full Service Individual and Branch Retained Recruiting Services.

ZipZap.com

CEO | Specializing in Telcom, Cloud Solutions and SMS

January 2014 - July 2018 (4 years 7 months)

Aliso Viejo, CA

Get ready to smash that old desktop office phone to pieces... ZipZap is the world's first iPad based, gesture driven and fully mobile business phone system. It's robust set of features includes conference calling, SMS text capabilities and SMS text transfer, voicemail, voicemail by email, call recording and logging, fax receipt and viewing — and much more. Plus, it integrates with social media allowing you to view Twitter and Facebook posts from known callers. With unlimited customer support and minutes, this is truly the next generation in business phone solutions.

DelTel, Inc.

CEO | Specializing in Telcom, Cloud Solutions and SMS

October 2002 - December 2013 (11 years 3 months)

Kirk Waldfogel is the president and chief executive officer of DelTel, Inc. DelTel's product offering includes a virtual PBX solution and unified communication platform called PBNext which offers automated attendant, voicemail, call waiting, and call transferring, call hold, caller ID and much more to the small business marketplace through direct sales and resellers.

Basx Corporation

CEO | Specializing in SMS, Mobile Marketing and Telcom

October 2000 - September 2002 (2 years)

SMS, Mobile Marketing and Technology Consulting.

Education

University of Arizona

MIS · (1990 - 1993)