

KAI CHAN

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EXPERIENCE	ENVOY Data Scientist • Engineered analytics pipeline and visualizations from ground up in R and PostgreSQL • Defined and projected financial metrics for transparency and target setting	Jul '15 — Present
	BITTORRENT Data Scientist • Extracted actionable insights from large datasets of over 170 million active users worldwide • Owned full stack of monetization data for over 70% of the company's revenue • Built predictive revenue models that drove and informed top-level monetization decisions	Jul '14 — Jun '15
	KICKSEND (Y COMBINATOR, S11) Growth Manager • Devised and executed expansion into 11 countries across 5 continents in 6 months • Conducted rigorous monetization funnel tests that led to 31% install-to-purchase conversion rate increase and 24% MoM revenue increase over 6 months • Designed and implemented proprietary shipping and pricing model for the entire product suite that led to margin increases of over 15% in foreign markets	Nov '12 — Jul '14
	CONNU Co-founder • Developed app prototype through creative use of wireframing techniques • Named Best Startup amongst a cohort of 4 other startups at USC's CRUNCH Incubator	Sep '12 — Sep '13
	VIKING OFFSHORE & MARINE (PRIVATE EQUITY) Analyst • Managed portfolio of 3 subsidiary companies, rendering management consultation on issues of capital expenditure, compliance, hiring, branding, and marketing	Jan '09 — Aug '10
	HOMESPACE.SG Chief Financial Officer • Formulated business plan and pitch that led to raising \$120,000 in venture capital • Executed unique growth strategies that led to a 16% MoM MAU growth over 6 months	Jul '07 — Jan '08
EDUCATION	SINGAPORE ARMED FORCES Corporal, 1st Battalion Singapore Infantry Regiment • Managed platoon of 30 communications logistics infantrymen • Awarded Company Best Recruit for Basic Military Training	Jul '07 — Jan '08
	UNIVERSITY OF SOUTHERN CALIFORNIA Master of Professional Writing, majored in Fiction	Aug '10 — May '12
	SINGAPORE MANAGEMENT UNIVERSITY Bachelor of Business Management, double-majored in Finance and Communications	Aug '04 — May '09
TECHNICAL	TOOLSET • Analytics: R, Python, SQL, Tableau, Google Analytics, Mixpanel • Others: HTML5, CSS, Microsoft Office (Word, Excel, PowerPoint), iWork (Pages, Keynote) • Fluent in both spoken and written English and Mandarin Chinese	
MISC	MOTHER TERESA'S MISSIONARIES OF CHARITY • Planned and executed 10-day community service project in Kolkota, India	May '07
	OTHERS • Played Texas Hold'em professionally, writes literary fiction, trains MMA daily	