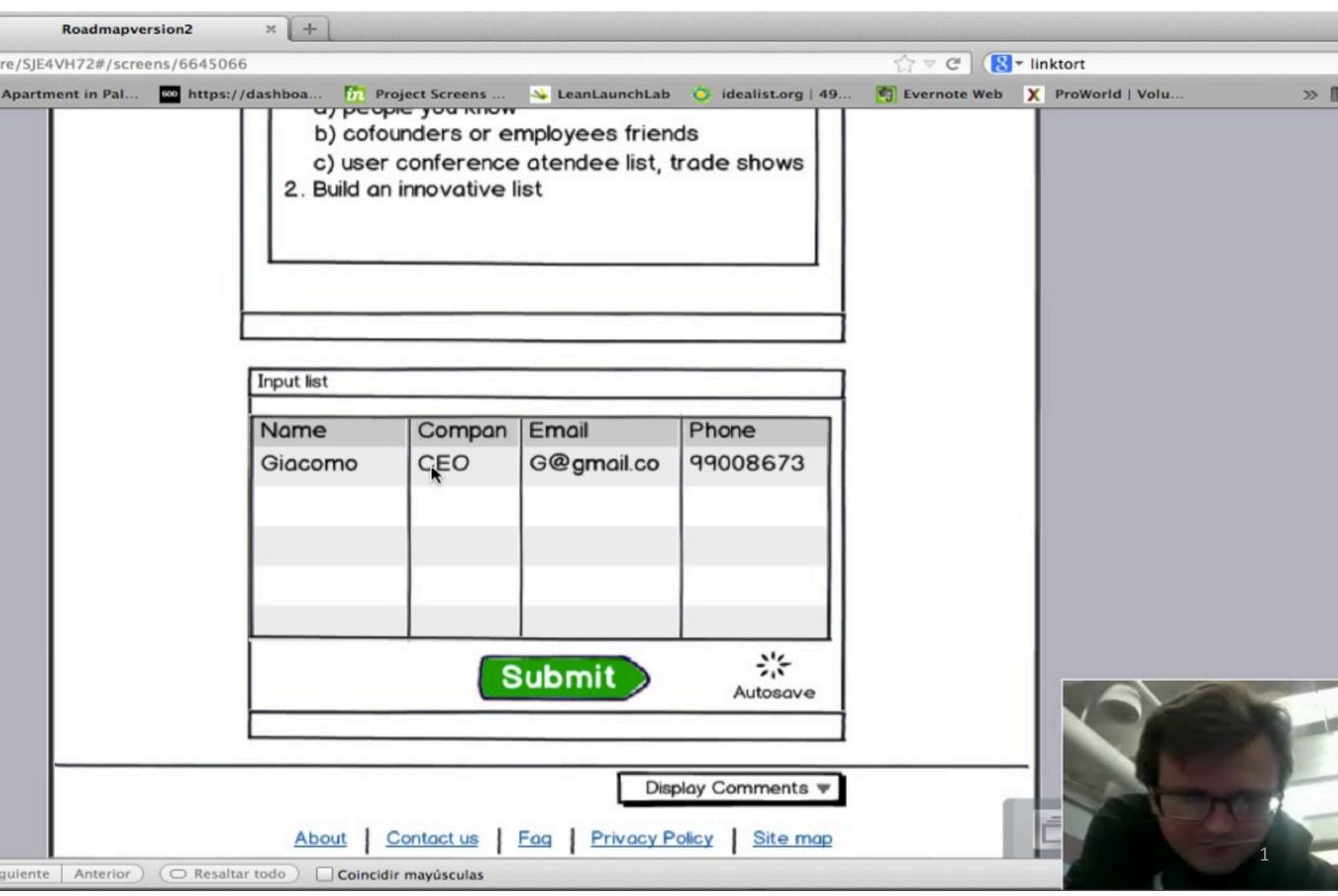
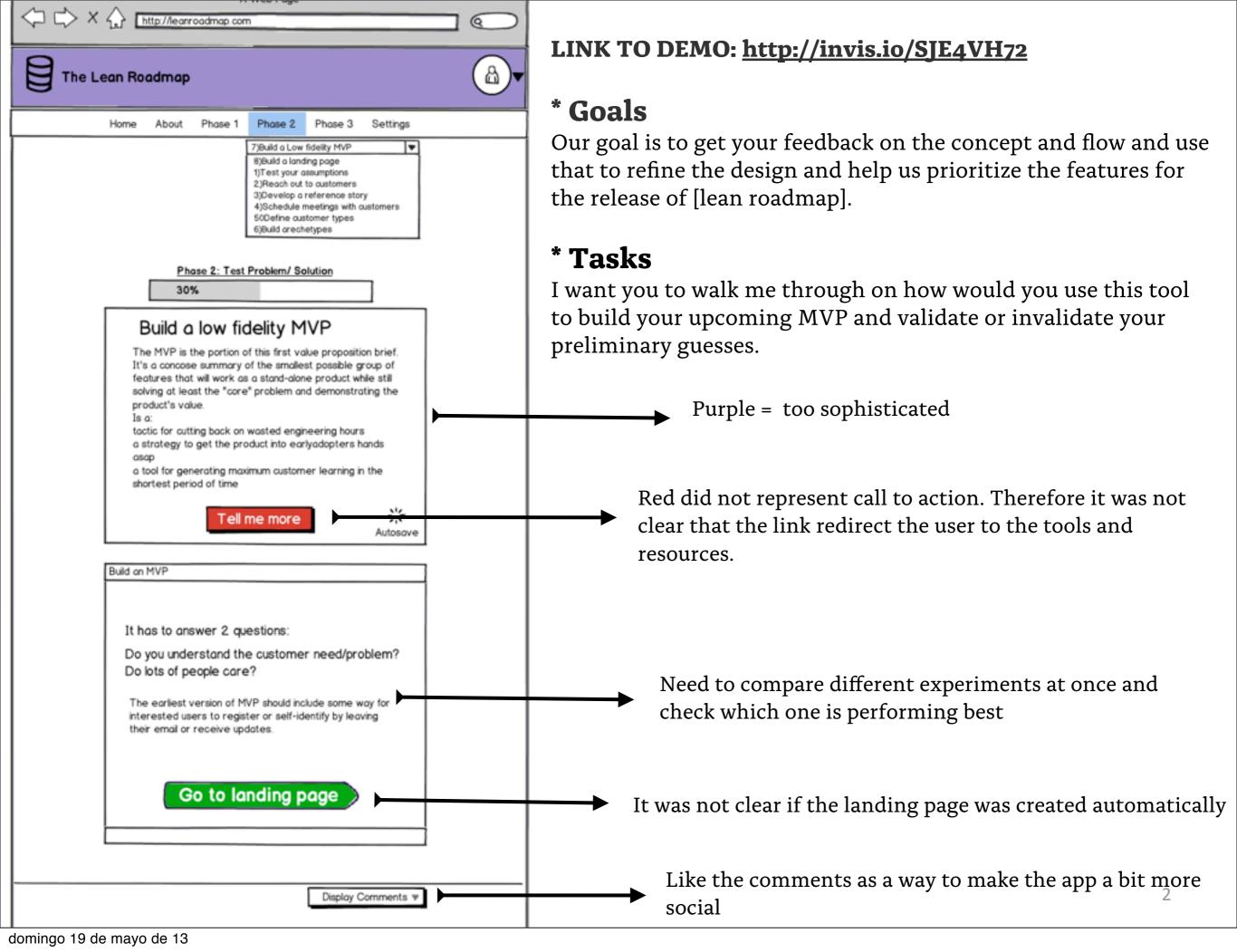
Usability testing





* Top observations/key findings

Concept	Description	Business Priority	User Priority	Technical Feasibility
Value Proposition	Believe that the solution as presented will not work. Entrepreneurs have their own home made system. It is enough with google docs and a spreadsheet.		High	
Value Proposition	Users won't pay, it is will be more like a vitamin than a pain killer		High	
MVP page	Doubts about if while inputing data will build an MVP with info or if it is just suggested tools from third parties.		Medium	
Value Proposition	Looking for a more social/ inspirational platform (learn from others stories)		Medium	
Tools & Resources	Tools are not the problem but the need to know what to do and how to speak to customers		High	
MVP page	Need to compare different experiments at once and check which one is performing best		High	Medium

* List of actions to take based on observations/findings

Not engaged with value proposition.

Main pain point is in planning, executing and measuring experiments

Try building something just for defining, running and measuring experiments and compare results. This is the main pain point for most entrepreneurs.

Red button did not represent call to action. Therefore it was not clear that the link redirect the user to the tools and resources.



All call to actions in same color = green

Too repetitive information in landing page



Simplify landing page and how it works

New Proposal

For qualitative research

