## SALES OVERVIEW

Year 2020 2021 2022 2023

Month Short

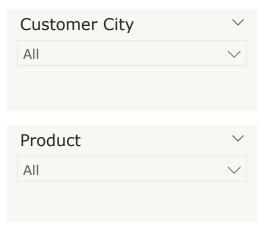
| Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | >

29.32M

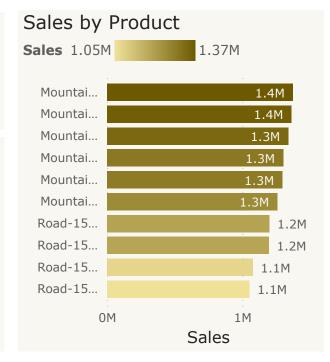
Total Sales Amount

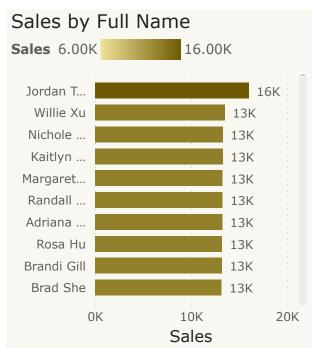
1.40M

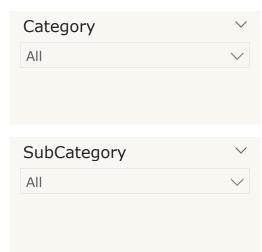
Average Monthly Budget

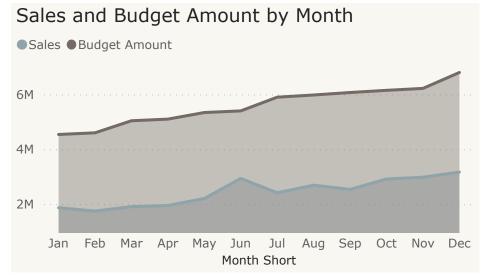








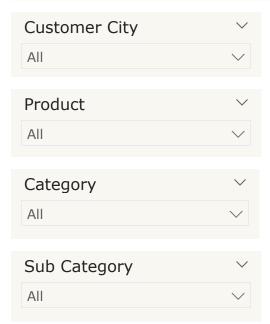




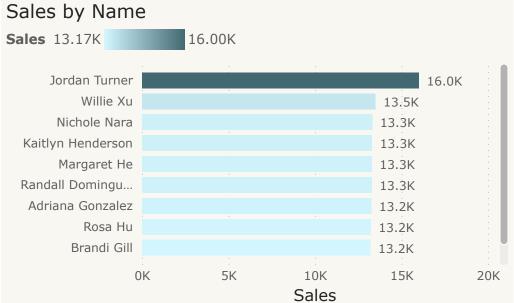


## PRODUCT OVERVIEW

Month 2020 2021 2022 2023 Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov







| Full Name         | Jan          | Feb          | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          | Total<br>▼ |
|-------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|------------|
| Jordan Turner     | 2,376.96     | 2,443.35     |              |              | 2,354.98     |              | 539.99       | 2,433.04     | 539.99       |              | 5,310.79     |              | 15,        |
| Willie Xu         |              |              | 777.34       | 3,578.27     |              | 2,071.42     | 2,374.98     |              |              | 2,294.99     | 2,393.06     |              | 13,        |
| Nichole Nara      | 2,482.23     |              |              | 2,493.54     | 5,900.55     |              |              |              |              |              | 2,419.06     |              | 13,        |
| Kaitlyn Henderson | 3,578.27     | 2,508.03     |              | 2,294.99     |              |              |              |              |              | 2,398.05     |              | 2,514.93     | 13,        |
| Margaret He       | 2,500.44     |              |              | 2,422.54     | 2,339.97     | 3,578.27     |              |              |              |              | 2,428.05     |              | 13,        |
| Randall Dominguez | 4,863.69     | 3,578.27     |              | 2,354.98     |              |              |              |              |              | 2,469.05     |              |              | 13,        |
| Adriana Gonzalez  | 2,498.34     |              | 2,393.06     |              | 5,898.26     |              |              |              |              | 2,453.04     |              |              | 13,:       |
| Rosa Hu           |              |              | 2,492.32     |              | 4,747.01     | 3,578.27     |              |              |              |              | 2,398.05     |              | 13,        |
| Brandi Gill       | 6,029.57     |              | 2,339.97     |              |              |              |              |              |              | 2,398.05     |              | 2,428.05     | 13,:       |
| Brad She          | 2,443.35     |              |              | 2,422.54     | 5,923.23     |              |              |              |              |              | 2,384.07     |              | 13,        |
| Francisco Sara    | 2,451.30     |              | 2,433.04     |              | 5,873.26     |              |              |              |              | 2,407.04     |              |              | 13,        |
| Maurice Shan      | 4,885.38     |              | 2,322.28     |              |              |              | 1,268.84     |              | 2,384.07     |              |              | 2,049.10     | 12,9       |
| Janet Munoz       | 4,876.39     |              | 3,122.30     |              |              |              |              |              |              | 2,419.06     | 2,071.42     |              | 12,4       |
| Lisa Cai          |              |              |              | 708.44       | 811.32       | 553.97       |              | 2,588.33     | 2,049.10     | 2,428.05     |              | 2,329.98     | 11,4       |
| Franklin Xu       |              |              |              |              |              |              |              | 2,181.56     | 2,334.46     | 1,972.93     | 2,419.06     | 2,376.96     | 11,        |
| Lacey Zheng       | 2,461.97     |              |              |              |              | 593.96       | 548.98       | 2,419.06     |              |              | 2,805.43     | 2,419.06     | 11,        |
| Total             | 1,868,572.67 | 1,744,677.83 | 1,908,589.05 | 1,948,432.23 | 2,205,152.30 | 2,936,177.74 | 2,412,980.59 | 2,689,540.88 | 2,536,756.64 | 2,916,660.90 | 2,979,421.39 | 3,168,293.96 |            |