



# CLAUDIA DEWES

## ENERGY ENGINEER

### ABOUT ME

Energy engineer with experience in renewable energy projects, installations and executions.

### LANGUAGES

Intermediate: Chinese (HSK2)  
Advanced: Spanish  
Fluent: Portuguese, English

### OTHER INFORMATIONS

- Python, Power BI, R, SQL, SAP, AutoCad; Sketchup; Dialux;
- Drivers licence AB
- Available for travel;
- Flexibility of schedules and change of municipality/country;
- CREA/PR 193149

### CONTACT

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### PROFESSIONAL EXPERIENCE

#### Business development

Profitsun | Jan 2020 - Jan 2021

Seek and develop new businesses and new customers in renewable energy. Oversee the analysis of market demand, internal and competitors sales situation, and opportunity / risks. Work closely with the different teams internally to qualify and create new leads within the assigned territory. Suggest and implement improvements in internal processes or in the relationship with customers.

#### Energy engineer

NORR energy | Jan 2019 - Jan 2020

Implementation of photovoltaic solar system projects; Energy efficiency and energy quality analysis with the development of photovoltaic projects; 3D plant drawings; Connection with the distribution concessionaire; Assistance in the implementation of photovoltaic plants; Decision making of renewable energy systems. Support to comercial in Front negotiations also back office through accounting spreadsheets and indicators. At the same time, deals with contracts for the sale of solar energy.

### EDUCATION

#### Universidade Federal de Santa Catarina - UFSC

Bachelor's degree in energy engineering | 2014 - 2019

#### Peking University - 北京大学

Chinese for HSK | Nov 2020

### PROFESSIONAL REFERENCES

Filipe Henrique - Energy engineer at Profitsun,  
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Maria Lua N. Borges - Energy engineer at GreenYellow Brasil  
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