

When a weather emergency affects your area, it's important to know where to go & what to avoid.

# **Business Model**

# **Value Propositions**

- Instant access to availability of local businesses after a storm
- Flood maps indicating commuting conditions
- Access to customer support information for utilities and local governments
- Directions to safely commute after a flood avoiding hazardous areas
- Direction to shelters and other emergency support services
- Weather alerts
- Machine learning core allows the app to learn and adapt to new situations
- Accessible to people with disabilities.
- Easily recognisable interface (potential for multilingual support)

#### **Revenue Streams**

- Local governments and utilities who want to keep their customers informed by automating their emergency customer support procedures
- Advertising from businesses that want to be recommended to users

#### **Customer Segments**

- People needing wayfinding after a storm
- People needing goods or services after a storm
- Businesses who want to let the public know they are open

#### **Channels**

- IOS native app
- Android native app

## **Customer Relationships**

- In app dialog
- Customer service
- Documentation
- Visual Alerts

# **Key Resources**

- Native Language Processing (<a href="http://wit.ai">http://wit.ai</a>)
- Ability to easily connect to multiple API's

### **Key Partners**

- Local businesses: Need to reliably update business hours after a storm
- Flood mapping capability or plug-in (traffic reports)
- Weather service
- Local government
- Public utilities
- Basically any entity that wants to provide customer support in an emergency situation. The list is endless.

### **Key Activities**

- Wireframing (completed)
- Design (completed)
- Usability testing
- Platform development
- Web app development
- Ongoing maintenance and software updates

# **Cost Structure**

- General/administrative salaries
- Developers
- Marketing and sales salaries (developing key partnerships)