King County Market Report



King County Real Estate Claudia Tsai February 2022

Why Are We Here Today?

- Strong buyer demand
- Limited inventory
- Seller's market



Data

The Kings County Housing dataset:

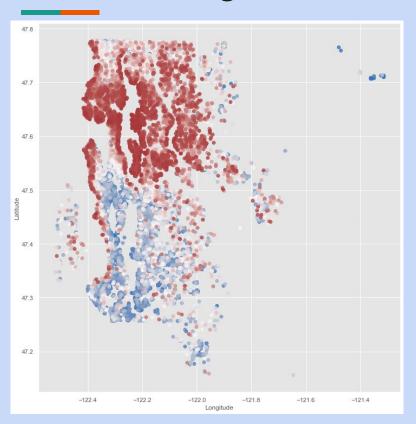
- 21597 houses sold during May 2014 to May 2015
- 20 features including price, size of the houses, location, grade and others
- Median price of the houses: \$450,000
- Mean price of the houses: \$540,296



Methods

- An exploratory data analysis was performed
- Linear Regression models have been built and refined
- The model with predictors were trained and tested
- Find out the important features of predicting housing prices in King County

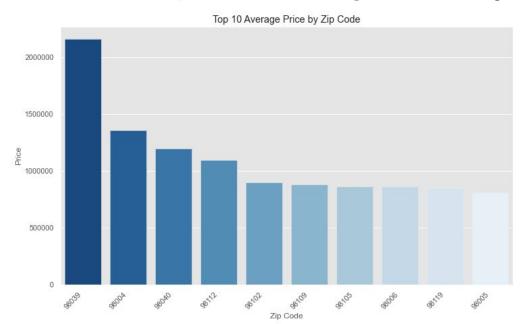
EDA - Housing Prices Heatmap



Higher price homes are located in North King County.

More dark red dots are located on waterfront.

EDA - Top 10 Housing Prices by Zip Code



Zip code 98039 with the highest average housing price.

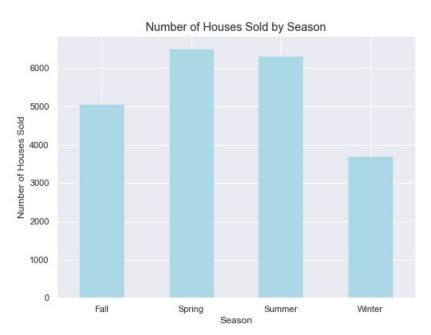
Average housing price in the rest of top 10 zip code look more even.

EDA - Average Price by Season



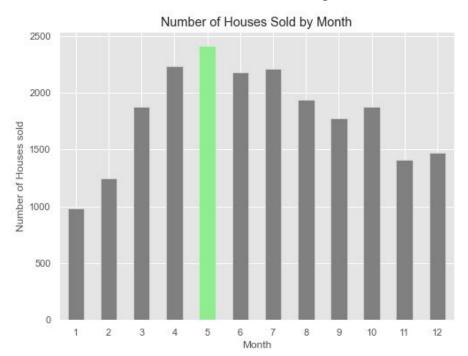
Spring and summer are the seasons with higher average housing prices.

EDA - Houses Sold by Season



More houses are sold during spring and summer.

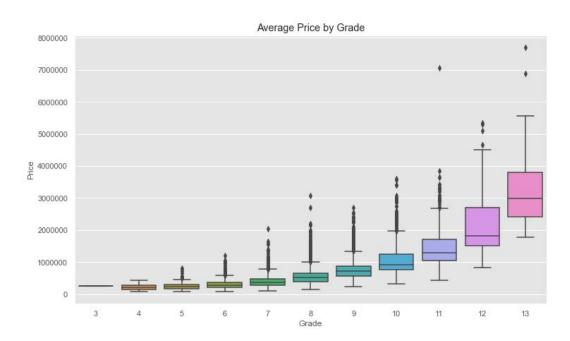
EDA - Houses Sold by Month



More houses are sold from March to August than other months.

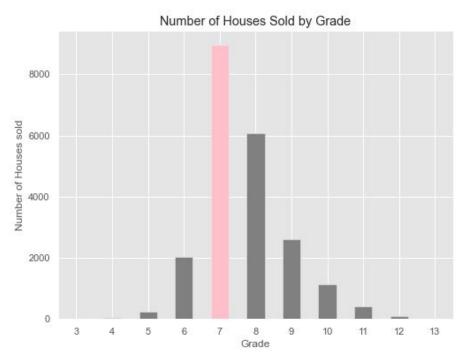
Buyers should expect to see more inventory starting from March.

EDA-Average Housing Price by Grade



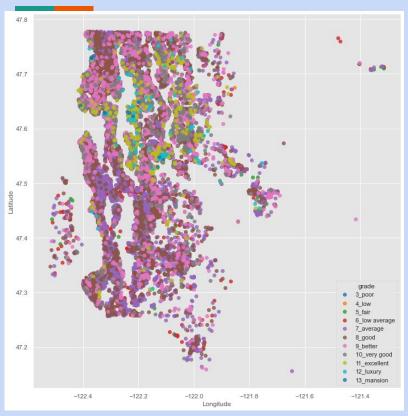
Housing prices to increase with a higher grade.

EDA- Houses Sold by Grade



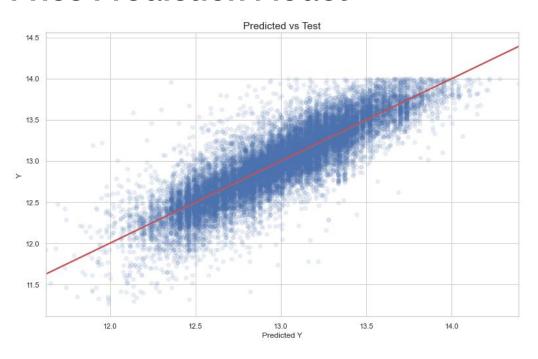
Average grade houses are most available followed by good and better.

EDA - Houses Grade Heatmap



- Average grade houses are the most available
- Excellent or luxury homes on waterfront

Price Prediction Model



- Excluded housing prices more than \$1.6M
- The final model can explain 84% of variants in price to predict housing prices in King County

Conclusions

- Living space, waterfront and zip codes impact housing prices greatly
- Location, location ! Where the house is located determines the price most !
- Crime rate, household income, school district, public transportation, inventory on the market and mortgage interest rates were not considered in this research

What We Could Offer

If you are interested working with us, please sign up today!

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Thank You!

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