

Gap Inc. Vendors,

The Gap Inc. Trim Team would like to share guidance on trim management. Below are supplier nominations, rate cards, COO information, and RD mapping for platformed trim categories.

New trim updates are highlighted in green text.

Thank you,

GIS HK Trim Strategy Team & Strategic Sourcing Labels & Packaging Team

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1. Labels & Packaging

1.a. GAP INC. SUPPLIER NOMINATIONS, LEAD TIMES, MOQs, CONTACT INFO, AND PRODUCTION LOCATIONS [Link to file](#)

- Old Navy
 - Effective March 1st, 2020 Regency and Manohar will no longer be nominated label suppliers for Old Navy.
 - Avery Dennison, SML, Samwon, r-pac, and Hang Sang will continue to support Old Navy

1.b. GID POLYBAGS

- Applicable Brands: Banana Republic, Banana Republic Factory Store, Gap, Gap Outlet, Old Navy, Athleta (Not Applicable to: Intermix, Hill City)
- Applicable Garment Categories: All Online Categories/Divisions/Markets. Athleta, China, VMI, and Japan will use Mainetti for **both online and retail**.
- Nominated Supplier/s: Mainetti/Techstar
- Nomination Type: Sole Mandate - All Gap Inc. GID Polybags should be ordered from nominated supplier.
- Is Vendor Sourced Allowed: No
- Season Platformed: HO16 (Athleta added to platform HO19)
- [Pricing & RD's](#)
- Lead Times, MOQ's, Contact Info, Production Locations: See section 1.a.
- Other Information: vendors manually tape bags shut, no logos
- Questions- email Jan_McCreary@gap.com

Online and Retail Polybag Updated Guidance (August 30, 2018)		FA17 +		
	In Scope for Online Polybag Program?	Does it Use a Branded Logo?	Who is the Supplier?	What warning label should be used?
All retail markets, except China, Japan, and VMI orders Note: This applies to non- customer facing/shipping polybags	No	No	Vendor Sourced	Warnings not required
All online markets, including China online & retail, Japan online & bulk retail, and VMI orders	Yes	No	Mainetti/Techstar	Warnings on both sides

***China, Japan, Athleta and VMI inventory is managed in a single pool meaning the same inventory is used for retail and online channels, thus all units must be packed as if they were for online.**

1.c. ALTERNATIVE UPC CODE CLARIFICATION

[Alternative UPC Code-Refresher](#)

Enhancement to add Alternative UPC Barcode to Online Price Ticket and Price Sticker was introduced in Oct. 2016 to improve the process of returning Online purchased items in retail store as well as later resell these returned items.

Based on the system enhancement, a new field was added to the Price Ticket File, which allows the inclusion of the Retail UPC barcode on Price Ticket and Price Sticker for all Online orders.

1.d. C&C LABELS

- Applicable Garment Categories: All Gap Inc. Apparel
- Nominated Supplier/s – Avery Dennison, SML, R-Pac
- Nomination Type: Mandate – All Gap Inc. Apparel C&C Labels must be ordered from nominated suppliers, including base roll for vendors/factories participating in IPPS.
- Is Vendor Sourced Allowed: No
- Season/Date Platformed: SP20
- [Pricing](#)
- Lead Times, MOQ's, Contact Info, Production Locations: See section 1.a. Questions - email Jennifer_Franz@gap.com

1.e. RECENT & UPCOMING RE-DESIGNS

FA20 GAP Redesign

- Applicable Garment Categories: All Gap Specialty Adults and Kids including Denim, Woven, and Knits.
- Nominated Suppliers: Avery Dennison, r-pac, SML
- Nomination Type: Mandate - All labels must be ordered from nominated suppliers
- Is Vendor Sourced Allowed: No
- Season Awarded: FA20
- Pricing: To be determined through RFP
- Lead Times, MOQ's, Contact Info, Production Locations: See section 1.a.

UPCOMING SP21 BR Travelers RFP

- Applicable Garment Categories: All BR Travelers
- Nominated Suppliers: To be determined through RFP
- Nomination Type: Mandate - All labels must be ordered from nominated suppliers
- Is Vendor Sourced Allowed: No
- Season Awarded: rolling change through HO'20, go live SP'21

- Pricing: To be determined through RFP
- Lead Times, MOQ's, Contact Info, Production Locations: See section 1.a.

SP20 Gap (Brand): Upcoming Paper-based Shoe/Belt Hanger

- Applicable Garment Categories: Shoe/Belt
- Shoe hanger likely limited to flip flops. Expansion to other styles and belts forthcoming for later seasons.
- Nominated Suppliers: TBD
- Nomination Type: Mandate – hangers must be ordered from nominated suppliers
- Is Vendor Sourced Allowed: No
- Season Awarded: SP20
- Pricing & RD #s
- Lead Times, MOQ's, Contact Info, Production Locations: See section 1.a.

HO19 GID Polybag UPC/LPN Sticker Consolidation

- Applicable Garment Categories: All
- Nominated Suppliers: R-Pac, SML, Avery Dennison, Hang Sang
- Nomination Type: Mandate – Polybag stickers must be ordered from nominated suppliers
- Is Vendor Sourced Allowed: No
- Season Awarded: HO19
- Pricing, RD #s and Supplier Global Roll Out Timeline
- Lead Times, MOQ's, Contact Info, Production Locations: See section 1.a.

HO19 Gap (brand) Baby First Favorites Paper-Based Hanger

- Applicable Garment Categories: Gap (brand) Baby First Favorites
- Nominated Suppliers: Mainetti
- Nomination Type: Mandate – garment hangers must come from Mainetti
- Is Vendor Sourced Allowed: No
- Season Awarded: HO19
- RD #s; Pricing: \$0.31/unit
- Lead Times, MOQ's, Contact Info, Production Locations: See section 1.a

1.f. GARMENT ON HANGER

- Applicable Garment Categories: Old Navy Apparel Categories
- Nominated Supplier: Mainetti
- Nomination Type: Sole Mandate – All Old Navy hangers must be ordered from Mainetti.
- Is Vendor Sourced Allowed: No
- Season Platformed: HO15
- Pricing
 - Pricing Update: ON GOH Hangers adjusted pricing -4.8% effective February 22, 2020, due to semi-annual market adjustment. Not impacted- Accessories/Footwear Hangers.
 - Updated Pricing List: 22 February 2020 ON GOH Price List

- Lead Times, MOQ's, Contact Info, Production Locations: See section 1.a.
- Questions- email Jan_McCreary@gap.com

1.g. SHIPPING CARTONS

- Applicable Garment Categories: All categories
- Nominated Supplier/s - Billerud Korsnas
- Nomination Type: Preferred - Vendors should prioritize initial inquires with preferred suppliers, alternative suppliers can be considered only in the circumstance that preferred suppliers cannot match alternative suppliers' lead times and costing on similar quality spec. Please note that the spec is being updated for HO19 and Billerud Korsnas supplier sites have been updated with tooling and technology to meet Gap's needs. We strongly recommend leveraging Billerud Korsnas for all shipping cartons.
- Is Vendor Sourced Allowed? Yes. Vendor sourced is allowed if preferred supplier is more expensive than vendor sourced or if preferred supplier is more than 200km/120mi from garment vendor location.
- Season Platformed: HO16
- Upcoming GID Carton Suite Changes
 - Please review the latest version of the packing chapter of the vendor handbook for forthcoming changes to the GID shipping carton suite
 - The latest pricing for all retail and GID shipping cartons is as follows: [Pricing](#)
- Lead Times, MOQ's, Contact Info, Production Locations: See section 1.a.
- For more information, see Vendor Handbook, Chapter 10 – [updates on changes to the GID carton suite are forthcoming](#)
- Questions - email packing@gap.com, Jan_McCreary@gap.com

2. Down

- Applicable Garment Categories: Gap Inc. down outerwear garments
- Nominated Supplier/s: Allied Down & Feather (Incumbent)
- Nomination Type: Sole nomination. All Gap Inc. Duck and Goose Down should be ordered from nominated supplier.
- Is Vendor Sourced Allowed: No
- Season Platformed: Off-cycle orders FA20-SP21
- [Pricing & Supplier Contact Info.](#)
- Other Information:
 - For "Responsible Down Standard" quality, please book as soon as possible due to longer lead times
 - Each brand is designated their own inventory based on projections provided
 - Pricing is valid until inventory is depleted
- Questions - email trimstrategy@gap.com

3. Metal Hardware

- Applicable Garment Categories: Denim & Woven Bottoms
- Nominated Suppliers:

Supplier	Nomination	Adult	Kids	Baby
Glory Metal	Preferred	✓	✓	✗
Ching Fung	Preferred	✓	✓	✗
YKK	Preferred	✓	✓	✓
Wing Hing	Tier 2	✓	✓	✗
Prym	Tier 2	✗	✓	✓

- Nomination Type: Preferred - Vendors should prioritize initial inquires with preferred suppliers, alternative suppliers (Tier 2 or Niche) can be considered only in circumstances that preferred suppliers can't match alternative suppliers' (Tier 2 and Niche) lead times and costing on similar quality spec.
- Is Vendor Sourced Allowed: No. Vendor sourced is only allowed in the scenario that none of the nominated suppliers can supply the required trim.
- Clarification on denim aesthetic approval: See below for suppliers that have aesthetic approval. Verify with GIS for additional counter-sampling approvals.
- GAP Denim: Effective from FA20, GAP Mens & Womens have used sustainable finishes for shanks & rivets.

Brands	Denim
Gap	Ching Fung, Glory Metal, YKK
GO	Ching Fung, Glory Metal, YKK
Old Navy	Glory Metal and YKK
BR	Wing Hing
BRFS	Ching Fung, Glory Metal, YKK

- Season/Date Platformed: FA17-HO20 for all brands
- Metal Hardware Information:
 - RDs + Pricing
 - Contact Information
 - Factory Locations and Lead Times
 - Mapping on Color/Finishes
- Questions – email trimstrategy@gap.com

4. Pocketing

- Applicable Garment Categories: Denim & Woven Bottoms
- Nominated Suppliers:

Supplier	Nomination	Adult	Kids	Baby
Copen	Preferred	✓	✓	✓
Cotswold	Preferred	✓	✓	✓
QST	Tier 2	✓	✓	✓

- Nomination Type: Preferred - Vendors should prioritize initial order inquiries with preferred pocketing suppliers Copen and Cotswold. Alternative pocketing suppliers (Tier 2 or Local) can be considered only in the circumstance that Preferred Pocketing Suppliers cannot meet Gap Inc. negotiated lead times, quality, and cost. Any vendor sourced pocketing must maintain the quality and platform specification detail (**yarn size, construction, weight, content**) in the pricing file below and should be tested by vendors to confirm that the performance and aesthetic quality is maintained. For garment vendors using vendor sourced pocketing, they should provide the pocketing supplier contact information to Trimstrategy@gap.com
- **Gap Denim:** Effective from FA20, Womens and Kids & Baby Denim Division start using sustainable pocketing. From FA20 - HO21, Copen is the only approved supplier for validity of 6 seasons on these 4 sustainable pocketing i.e. Better Herringbone, Better Plain, Good Twill and Frisbee 20 (Natural Color only). The RD number of these 4 sustainable pocketing are: **266452, 266451, 274870, 265870** respectively. Pricing remains unchanged as conventional pocketing in FA20 and price adjustment with +3% will be applied from HO20 onwards.
- Season Platformed: HO18-HO20
- **Pocketing Information:**
 - Pricing
 - Lead Times
 - Supplier Contact Info
- Questions- email trimstrategy@gap.com

5. Sensor Tags

- Applicable Garment Categories: All Old Navy, Gap, and BRFS Categories
- Nominated Supplier/s:

Supplier	Nomination	Brands
Checkpoint	Preferred	Old Navy, Gap, BRFS
Sensormatics (Tyco)	Preferred	Banana Republic
- Nomination Type: Sole Mandate – All Gap Inc All Old Navy, Gap, and BRFS sensor tags must be ordered from nominated supplier.
- Is Vendor Sourced Allowed: No
 - Old Navy, Gap, and BRFS
 - Nominated Supplier- Checkpoint Systems
 - [Pricing, Lead Times, MOQ, Contact Info](#)
 - [Placement Guides](#)
 - Banana Republic
 - Nominated Supplier- Tyco
 - [Pricing, Lead Times, MOQ, Contact Info](#) – New pricing effective Aug 2019
 - [Placement Guides](#)
- Questions – email Kriti_Jain@gap.com

6. Thread

- Applicable Garment Categories: Denim & Woven Bottoms, Wovens, Knits, IPS, Sweaters
- Nominated Supplier/s:

Supplier	Nomination	Adult	Kids	Baby
Coats	Preferred	✓	✓	✓
A&E	Preferred	✓	✓	✓
Youm Kwang	Tier 2	✓	✓	✓
Threads India	Tier 2	✓	✓	✓
Amann	Niche	✓	✓	✓

- Nomination Type: Preferred - Vendors should prioritize initial order inquiries with preferred thread suppliers Coats and A&E. Alternative thread suppliers (Tier 2 or Niche) should be considered only in the circumstance that Preferred Thread Suppliers cannot meet confirmed Gap Inc. negotiated lead times, quality, and cost requirements. Local thread suppliers should not be used if Preferred, Tier 2, or Niche thread suppliers are available in-country.
- Season Platformed: FA18-HO20
- Thread Information:
 - Pricing
 - Lead Times
 - A&E has opened a new facility in Vietnam and started operation since Oct 2019. The lead time is 7-10 days for Vietnam and Cambodia.
 - Contact Info
- Other Information: Please contact Michael.Beerkens@coats.com (Coats) or Salinda.Wong@amefird.com (A&E) to receive physical copies of the updated color book.
- Questions – email trimstrategy@gap.com

7. Zippers

- Applicable Garment Categories: Denim & Woven Bottoms, Wovens, Knits, Outerwear, IPS
- Nominated Suppliers:

Supplier	Nomination	Adult	Kids	Baby
YKK	Preferred	✓	✓	✓
Ideal	Preferred	✓	✓	✗
EuroA	Preferred	✓	✓	✗
Tex	Tier 2	✓	✗	✗
JSK	Tier 2	✓	✗	✗

- Nomination Type: Preferred - Vendors should prioritize initial inquiries with preferred suppliers, alternative suppliers (Tier 2 or Niche) can be considered only in circumstances that preferred suppliers can't match alternative suppliers' (Tier 2 and Niche) lead times and costing on similar quality spec.
- Is Vendor Sourced Allowed: No. Vendor sourced is only allowed in scenarios where none of the nominated suppliers can supply the required trim.

- Clarification on denim aesthetic approval: See below for suppliers that have aesthetic approval. Verify with GIS for additional counter-sampling approvals.

Brands	Denim
Gap	YKK, Ideal, EuroA
GO	YKK, Ideal, EuroA
Old Navy	YKK, Ideal, EuroA, TEX
BR	YKK, Ideal
BRFS	YKK, Ideal, EuroA

- Season Platformed: FA17- HO20
- [Zipper Information:](#)
 - RDs + Pricing: Zipper approvals are specific to each brand. Refer to the pricing and RD sheet for updated approvals on which suppliers may support each brand area
 - Zipper Supplier Contact Information & Lead Times
 - Mapping on Zipper Finishes/Colors
 - Gap, GO, ON, BR, BRFS Denim: Updated price on #5 Metal Zipper, semi-auto lock, closed end from YKK
- Other Information:
 - **Sustainable Recycled Poly Tape**
 - OLD Navy Denim: Starting FA18 all OLD Navy Denim Divisions will begin using recycled poly tape in their zippers. All preferred suppliers, if approved for the recycled poly tape, can supply. The RD number for the Recycled Poly tape is: **235718**
 - Gap Denim: Effective from SP20, all “denim” zippers of Gap brand including specialty stores and GO will begin using the recycle poly tape in their zippers. All preferred suppliers, if approved for the recycled poly tape, can supply. The RD number for the Recycled Poly tape is: **235718**
 - BR: Effective from SP20, Mens and Womens specialty has used the recycled poly tape, for available zippers. Only YKK and Ideal, if approved for the recycled poly tape, can supply. The RD number for Recycled Poly Tape is: **235718**
 - BRFS Denim: Effective from SU20, Mens & Womens Denim Division has used the recycled poly tape in their zipper. All preferred suppliers, if approved for the recycled poly tape, can supply. The RD number for Recycled Poly Tape is: **235718**
 - **Performance Zippers**
 - Gap Fit Zipper: Ideal and Euro-A have been approved so TYT, Ideal, and Euro-A can provide the Gap Fit Zipper. Suppliers have also reduced cost. Refer to “Pricing and RD” sheet to view updated RDs and pricing.
- Questions – trimstrategy@gap.com

8. Additional Trim Resources

Approved Trim Suppliers:

- Gap Inc. Approved Trim Supplier List is available on Gap Source Library under the ***Trim & Packaging*** section.

Note: All platformed nominations should follow PSR Kids and Baby approvals

Kids and Baby Trim Suppliers:

- Gap Inc. Kids & Baby Qualified Trim Supplier List available on **Gap Source Library** under the ***Trim & Packaging*** section.