

BURLINGAME

HALF-YEAR 2016 VS. 2017 REAL ESTATE MARKET DATA RESEARCH INSIDE!

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BY INDIVIDUAL AGENTS TOTAL SALES VOLUME

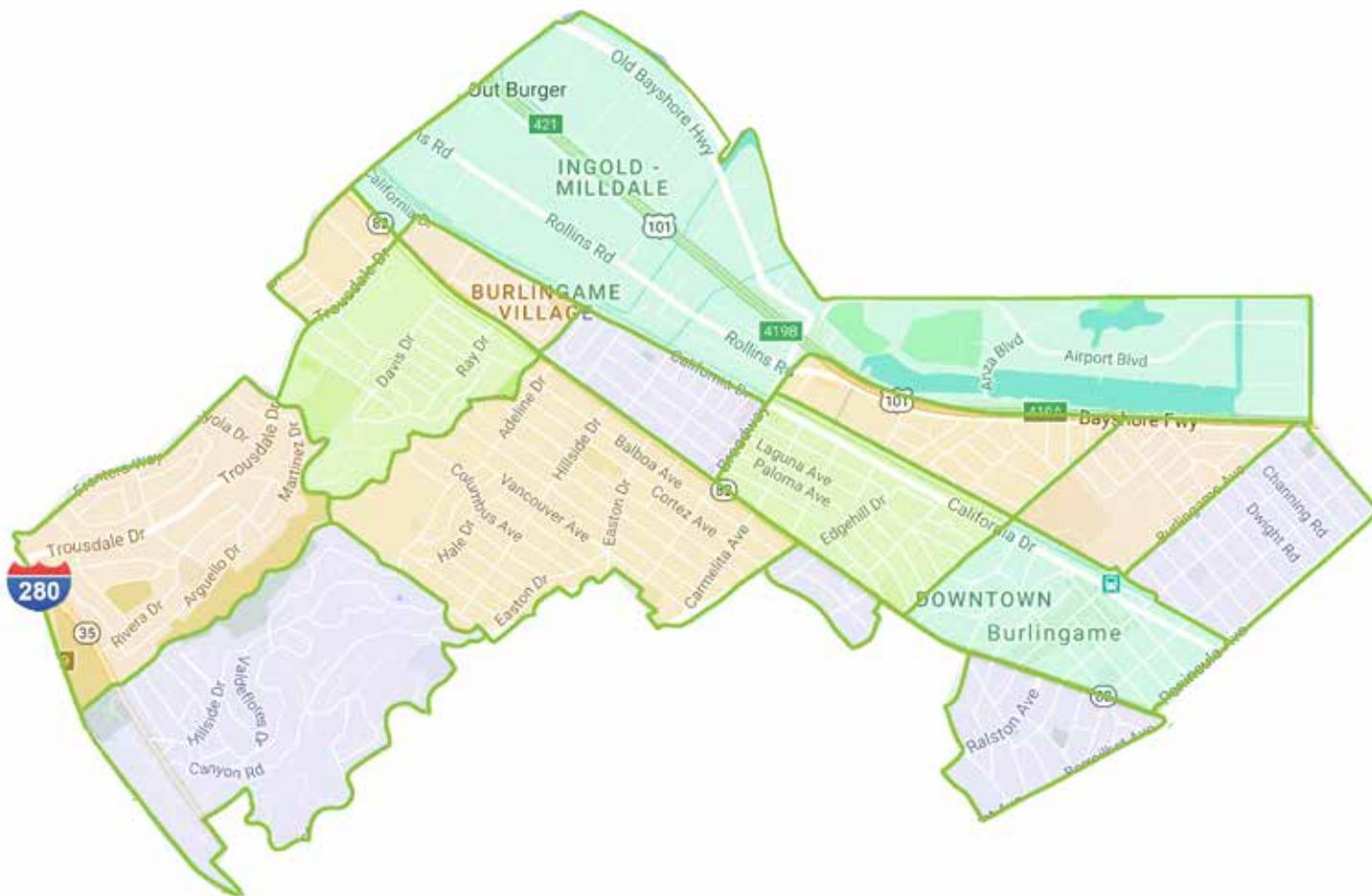
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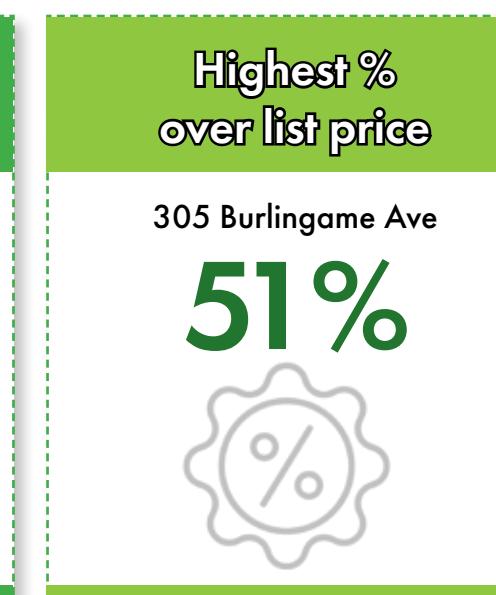
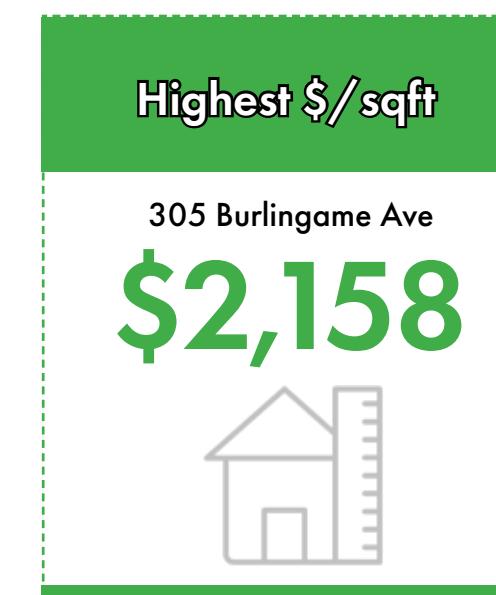
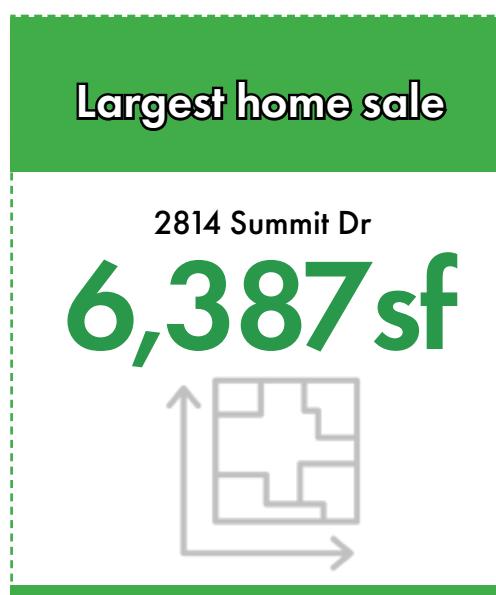
BURLINGAME 2017 MARKET OVERVIEW



- 460** Burlingame Park
- 461** Burlingame DT Area (Oakgrove to Peninsula)
- 462** Lyon-Hoag
- 463** Oak Grove Manor Burlingables
- 464** Burlingame Gardens Corbett Villa Park
- 465** Burlingame Terrace Easton Addition
- 466** Burlinhome Easton Addition #2, #3, #5
- 467** Burlingame Gate Burlingame Grove
- 468** Ingold Millsdale Industrial Ctr Millsdale Industrial Park Edwards Industrial Park
- 469** Burlingame Village
- 470** Ray Park
- 471** Burlingame Hills Skyline Terrace
- 472** Mills Estate

JAN - JUN 2016 VS JAN - JUN 2017

	2016	2017	PERCENT CHANGE
Total Homes Sold	74	93	26%
Homes Sold for List Price or More	86%	83%	-4%
Homes Sold for More Than List Price	76%	75%	-1%
Highest Percentage a Home Sold Over List	39%	51%	31%
Number of Homes Sold in 30 Days or Less	62	83	34%
Largest Home Sold (ft ²)	4,495	6,387	42%
Highest Sale Price	\$4.25 M	\$5.1 M	20%
Highest Dollar per Square Feet (\$/SqFt)	\$1,618	\$2,159	33%





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*Disclaimer: Data, rankings and all other information were collected from sellers, public sources, information known to us, and/or the San Mateo MLS between 01/01/2017-06/30/2017 for various property types. Data is not guaranteed by Stanley Lo, Green Banker, and its agents. 'Number of working days' is an approximation only. Map data and imagery © 2017 Google. 'Market overview' and 'area by area performance' includes closed-sale for Burlingame single family residences only. Price per SF is one of many determining factors for the value of your property. The final value of your property will need to be adjusted based on location, lot size, lot description, house size, property condition, floor plan, amenities and market condition. Listings, total sales volume and transactions by Stanley Lo and Green Banker may include pending and non-MLS or private listing(s), and are not limited to San Francisco and San Mateo counties. Pending properties are not guaranteed to close. Special Offer: Based on a case by case listing. Staging and other special offer items may not be applicable to most commission rates below the standard commission rate offered at 3.68%. Restrictions apply to free staging offer — staging fees beyond the first 3 months may apply but may be based on a negotiated case-by-case signed listing with Stanley Lo. Free Inspections includes property and termite inspections only. If staging and/or inspections are not used, no credit will be issued. Free offers have zero cash value. Offer not applicable to current or already signed listings. Listing must be signed by 8/31/2017. The Wall Street Journal and REAL Trends, Inc. compiles a summary of the Top 1,000 real estate agents and teams in the United States. Stanley Lo has ranks in the Top 15 individual agent in the USA & Top 2 in Northern California by sales volume in 2017. If your property is presently listed with another agent, please disregard this offer as it is not our intention to solicit to clients of other agents. You wish to opt-out of our mailing list, please email us: stanleylo@greenbanker.com and provide your full name and mailing address. It will take approximately two (2) weeks to process your request through our mailing house; please disregard any mailers received during this time.