

Interview report

Richard Lacomme : Client Executive - Airbus (Civil Aircraft) At Dassault System

Studies: Centrale Marseille

How we met? On linkedin. He is now my mentor; we talk very often and he helps me a lot to find an internship.

Richard: I am currently a Client Executive at Airbus (Civil Aircraft) at Dassault System. My main role is to work closely with Airbus as a client to develop and deliver advanced technological solutions for their civil aircraft. This involves understanding Airbus' specific needs and coordinating our team's efforts to provide customized solutions to meet those needs.

Me: Can you tell us more about Dassault System and its role in the aerospace industry?

Richard: Dassault System is an international technology company that provides software solutions for various industries, including the aerospace industry. We are known for our advanced 3D design and simulation solutions, which are used by many major aerospace companies, including Airbus. Our role at Dassault System is to collaborate with our clients to develop customized solutions that address their specific needs in aircraft design, simulation, manufacturing, and maintenance.

Me: As a former engineer, can you tell us about your professional experience and your transition to your current role as a Client Executive?

Richard: I worked as an engineer in the aerospace industry for several years before joining Dassault System as a Client Executive at Airbus (Civil Aircraft). As an engineer, I gained extensive experience in aircraft design and development, as well as managing complex technical projects. My passion for innovation and technology led me to seek opportunities to use my technical skills in a more customer-oriented role. That's how I joined Dassault System as a Client Executive, where I can leverage my engineering experience to understand our clients' needs and help them find technological solutions tailored to their specific challenges.

Me: Why is the network crucial for you?

Richard: Networking and having a mentor are both crucial aspects of professional growth and development.

Networking provides opportunities to build relationships, exchange ideas, and learn from experienced professionals. It allows individuals to expand their professional circles, gain insights into industry trends, and uncover potential career opportunities. Networking can occur through industry events, conferences, workshops, and internal networking within our organization.

In addition to networking, having a mentor can be immensely beneficial for career advancement. A mentor is an experienced professional who provides guidance, support, and advice based on their own career journey. Mentors can offer valuable insights, share their knowledge and experiences, and provide advice on career choices, challenges, and opportunities.

At Airbus (Civil Aircraft) at Dassault System, we have mentoring programs in place to connect our employees and interns with experienced professionals in their respective fields. These mentorship relationships help individuals gain valuable perspectives, develop new skills, and navigate their career paths with confidence.