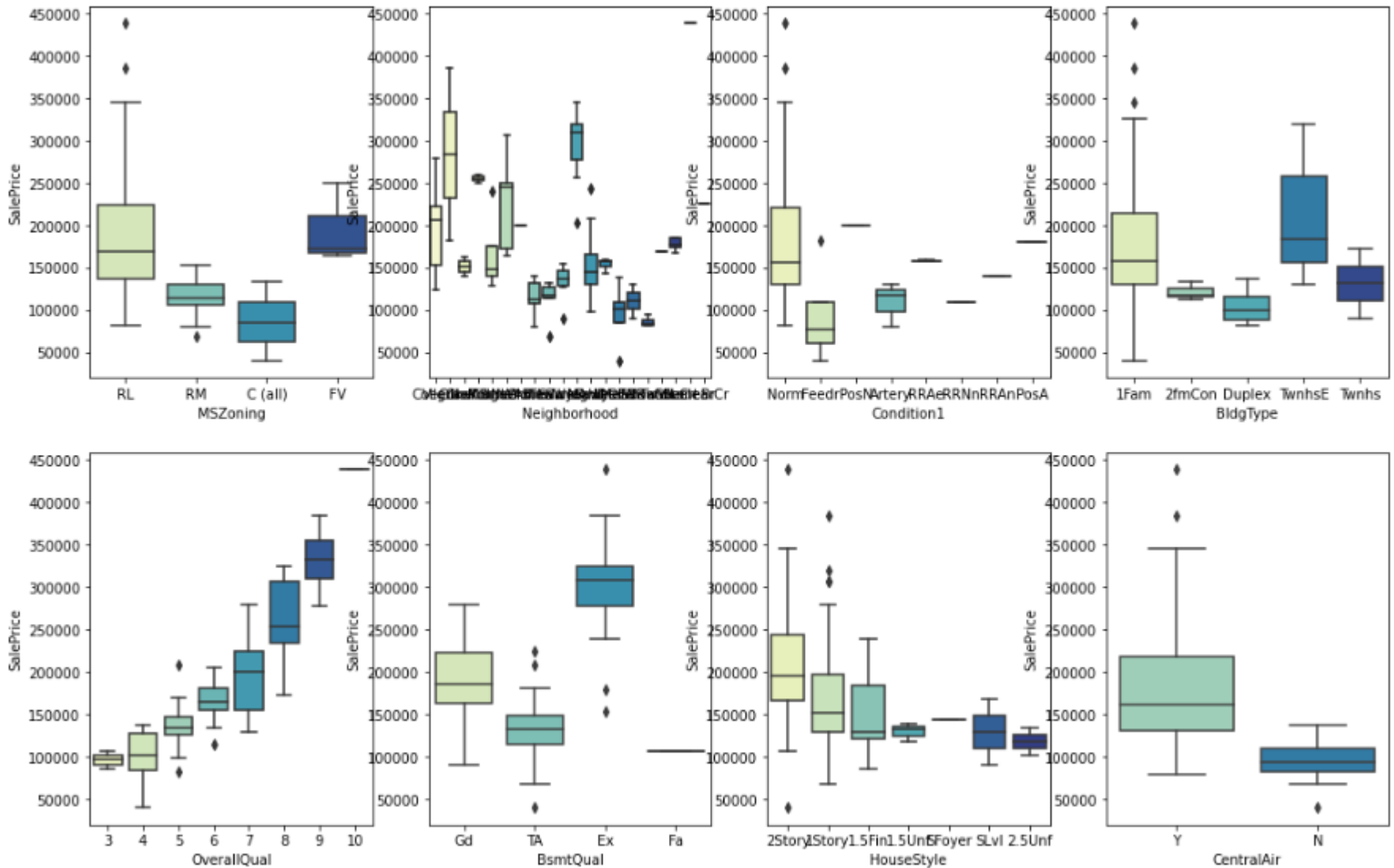


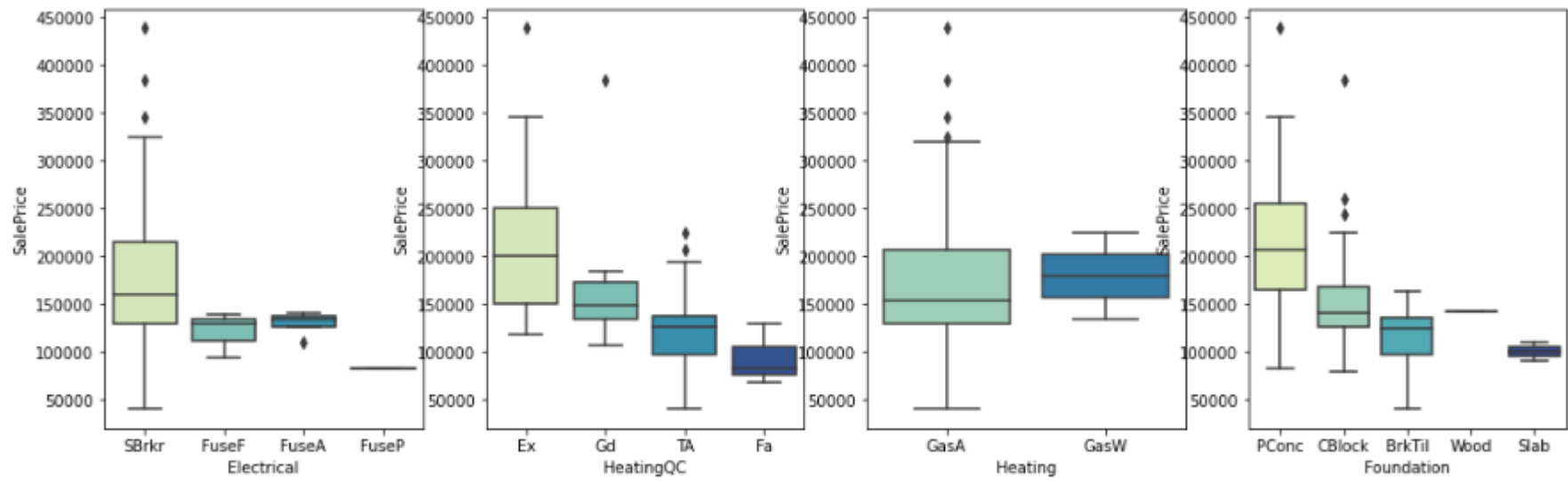
- Import historical sale data
- Clean data
- Analyze data
- Train prediction model
- Test model
- Conclude and next steps

- 89 columns
- 1000 lines
- Numeric and text values

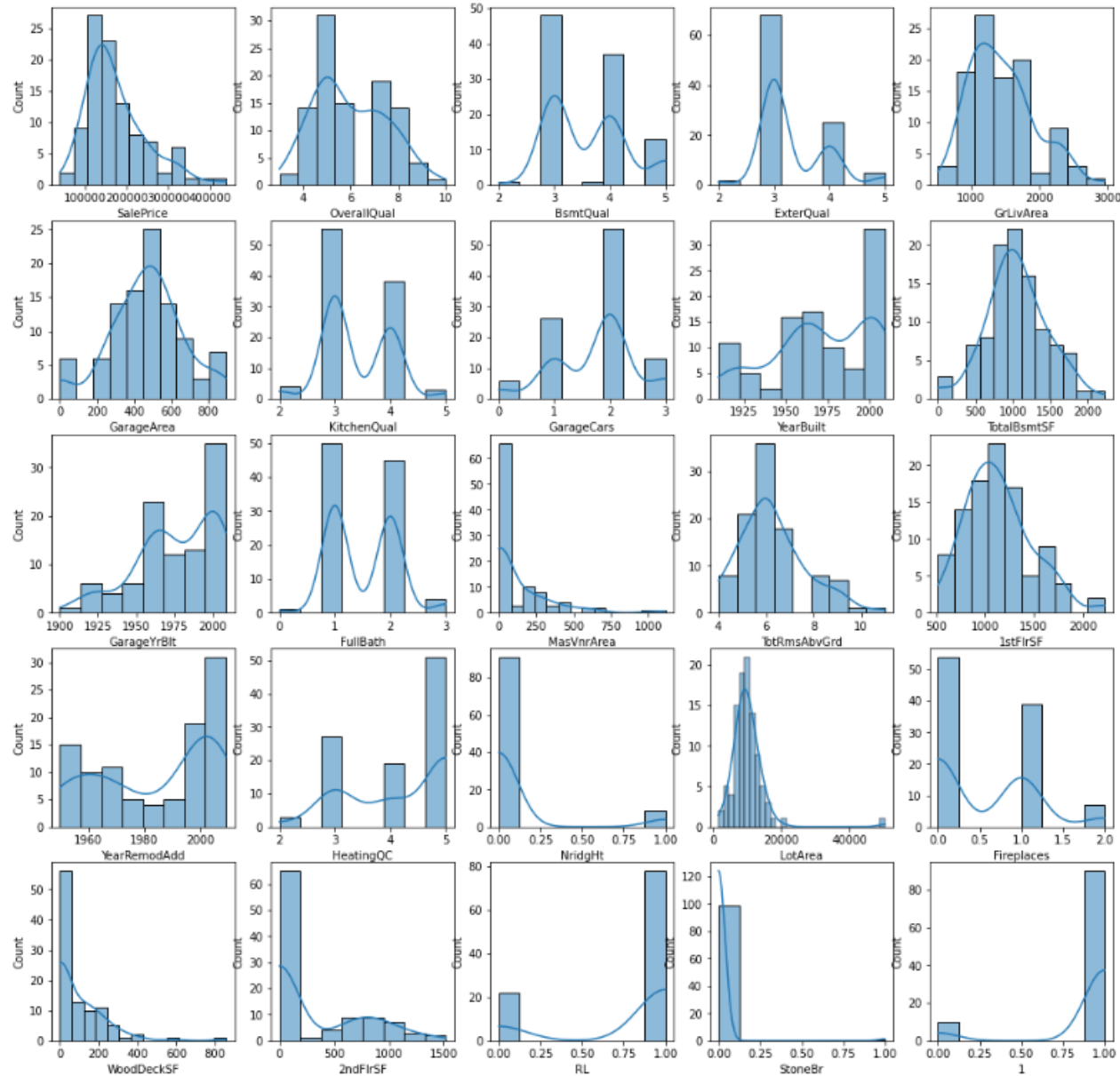
# Data Exploration



# Data Exploration

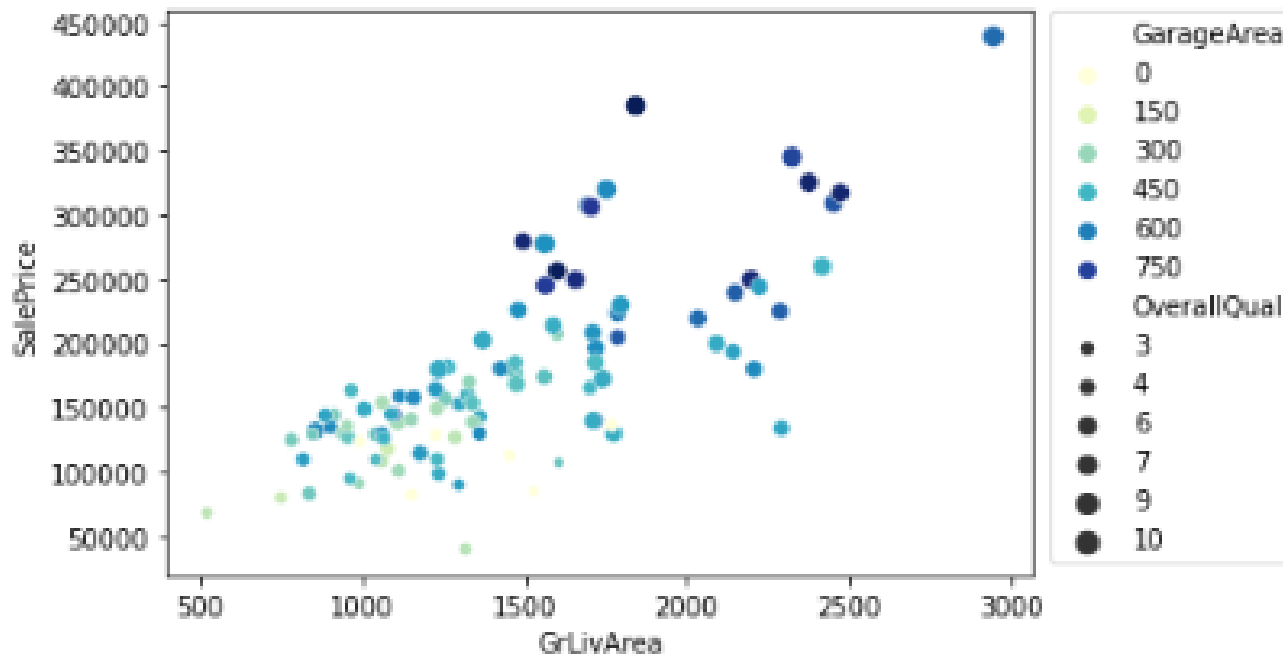


# Data Exploration



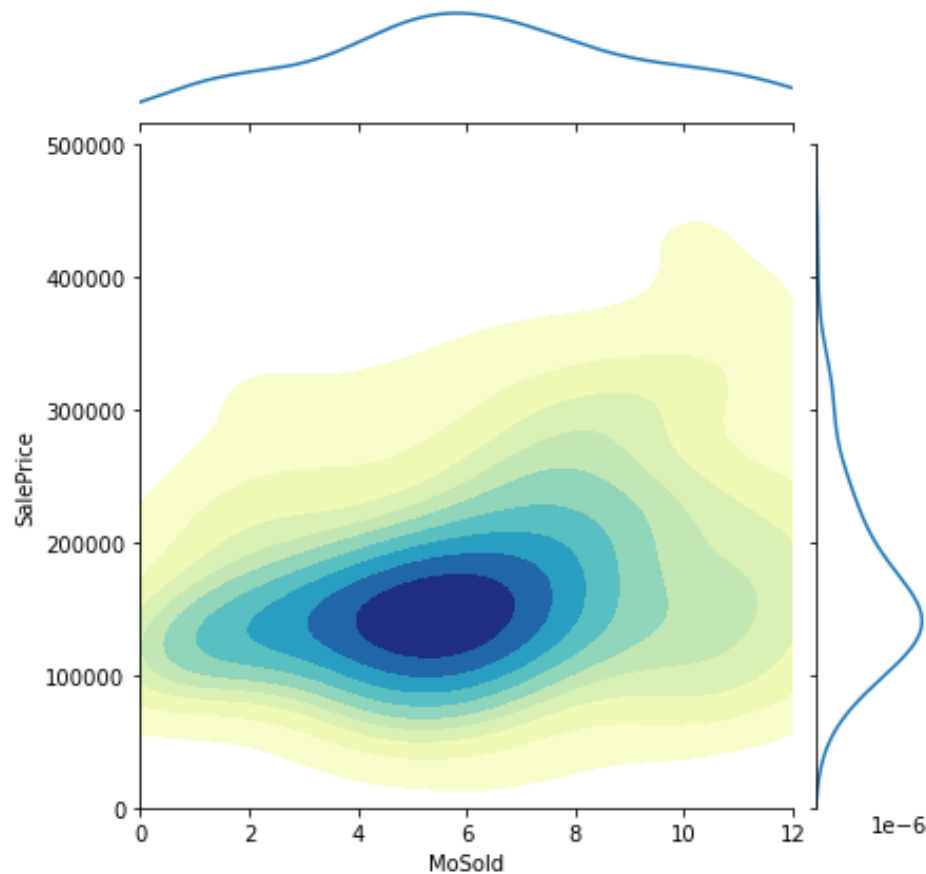
Not all the variables are normally distributed

This plot shows that the sale price is proportional to the ground living area. When the price is overestimated, it is because either the overall quality is high or there is additional space coming from the garage.

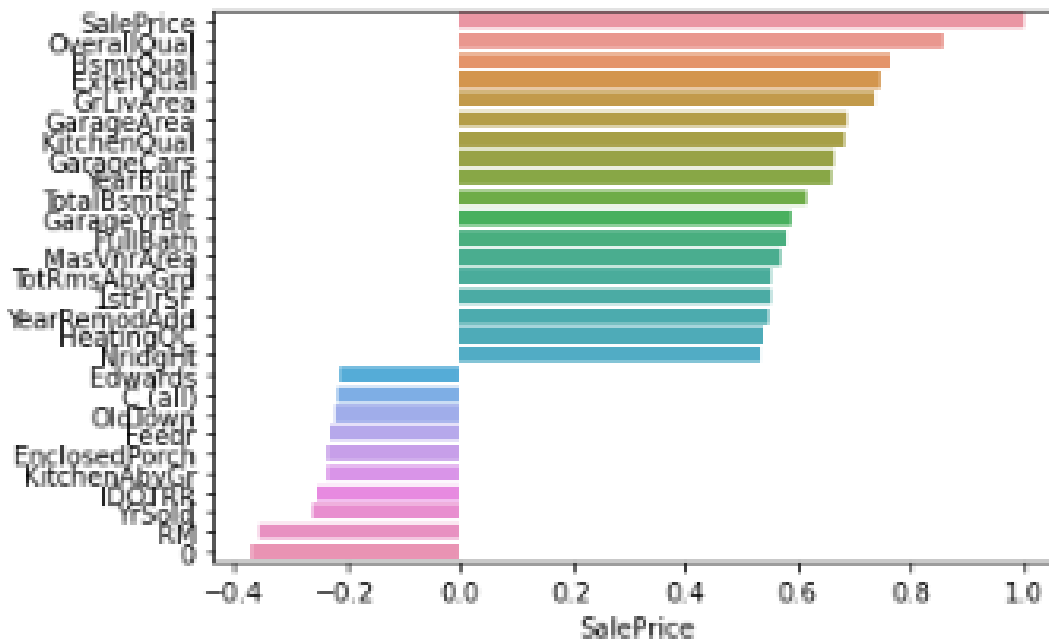


# Data Preparation

It can be seen that from January to March, the market is very quiet, not a lot of sales and little SalePrice. The highest number of sales are around June. The biggest SalePrice will happen around November



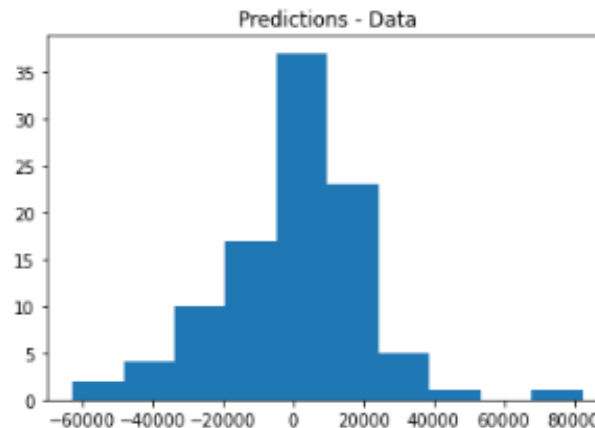
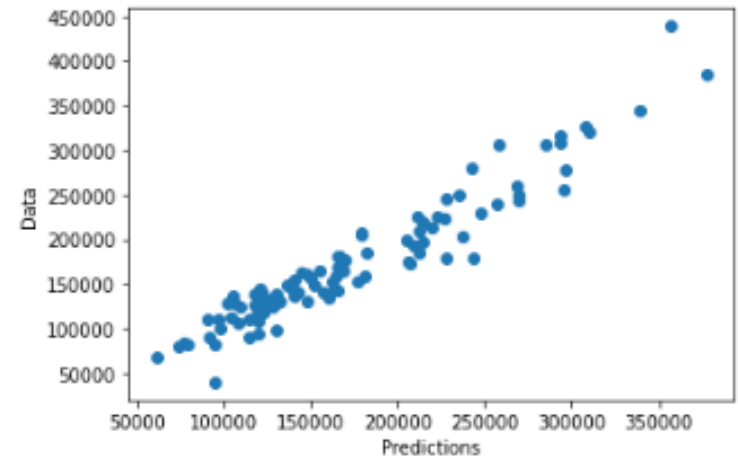
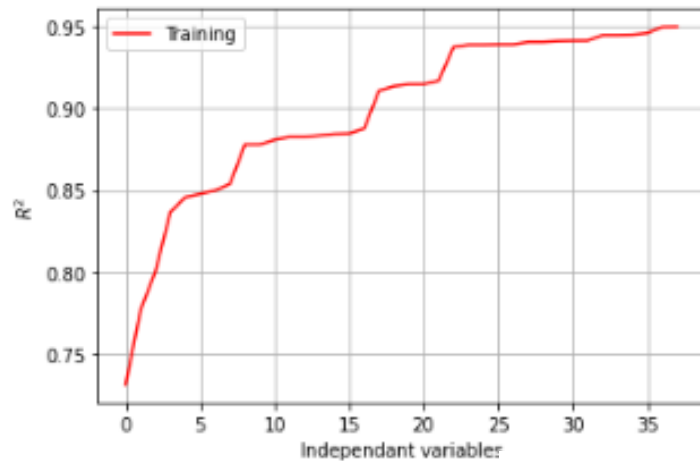
Keep only numeric variable and filter only the variables that are the most correlated (positively and negatively) to the SalePrice variable





# Correlation

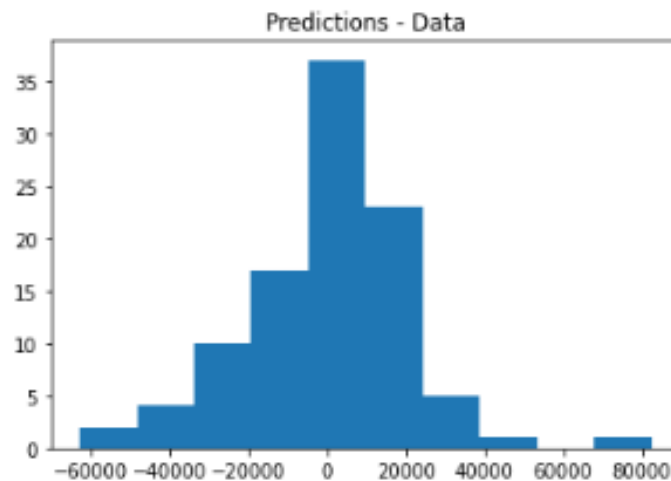
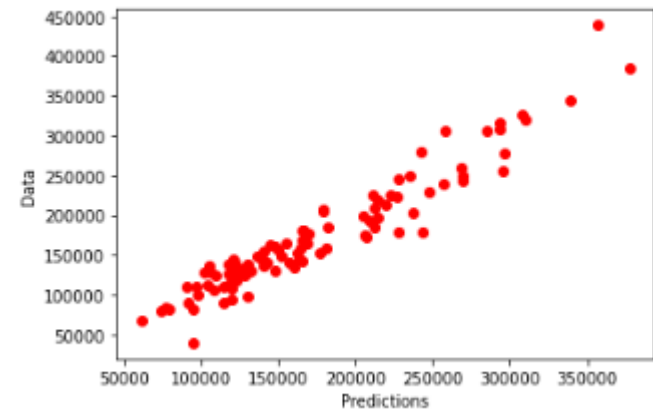
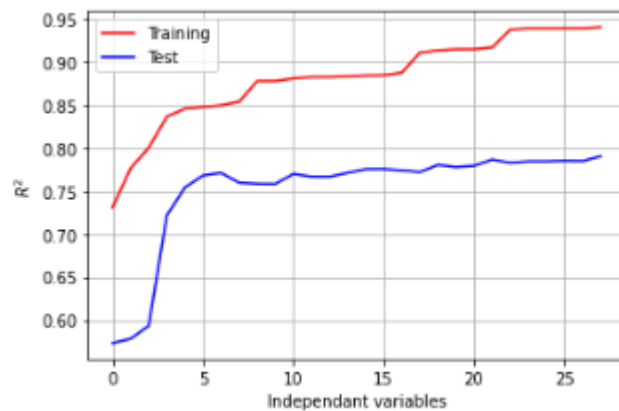
A for loop ranging from 1 to 40 has been created to iterate on the number of variable included to train the linear regression model. The resulted R2 is plot to track the convergence of the model.



To try to improve the model made by Pr. Williams, more than 3 of the most correlated variables with SalePRice will be considered. A for loop ranging from 1 to 40 will be introduced to iterate on the number of variables included to train the linear regression model. Then the  $R^2$  will be plotted to track the convergence of the model.

# Verification

It can be seen that the model performs less than expected on the test data set. After 8 variables it starts to plateau.



To conclude, the linear regression model performs well on this data set. Including more correlated independent variables improves the predictions. However, after 8 variables, the prediction starts to plateau.

The next steps of this project are the following: compute the p-value of the linear regression, addimensionalize each variables before feeding them to the model and manipulate each variable in a way that they will all follow a normal distribution.