

A close-up photograph of cocoa beans, cocoa pods, and chocolate bars on a wooden surface with green leaves. The image is used as a background for the title and author information.

Predicting the Future Prices of Cocoa Beans on the ICE Contract Market

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Introduction (1)

Supply & Demand of Cocoa Beans

- **Chocolate is made from the cocoa beans of cacao trees.**
 - Cacao trees thrive in the rainforest and can only grow roughly 20 degrees north and south of the equator.¹
- **Europe is the world's largest hub for chocolate manufacturing, exports, and consumption.²**
 - Hence demand/imports of cocoa beans is high in Europe.
 - **2018 Market Share Imports:** Netherlands (31%), Germany (10%), Belgium (8%), France (4%), etc.³
- **West Africa is the largest exporter of cocoa beans to Europe (74%).²**
 - **2019 Origin of European Imports:** Ivory Coast (41%), Ghana (13%), Nigeria (9%), Cameroon (9%), etc.²
 - Ivory Coast and Ghana are the largest exporters of cocoa beans in the world (in 2018: 39% and 21% respectively).⁴

Price of Cocoa Beans

- **The mechanics of cocoa bean demand from Europe and supply in West African largely determine the price of cocoa bean products.**
- **This price is negotiated with commodity futures.**
 - A commodity future is a contract to buy or sell a specific quantity of a physical commodity at a specified price on a particular date in the future.⁵
- **Cocoa bean future contracts in Europe are traded on the London Intercontinental Exchange (ICE).**

Introduction (2)

Objective

- Can future prices of cocoa beans on the ICE London contract market be forecasted between 2010 & 2019?

Data Source

- **Cocoa Bean Traded on:** London ICE Futures
- **Units:** GBP/Tonne
- **Date:** 2000-2019 (daily)
 - Aggregated to monthly averages
- **Data Source:** International Cocoa Organization (ICCO)⁶

Data Exploration

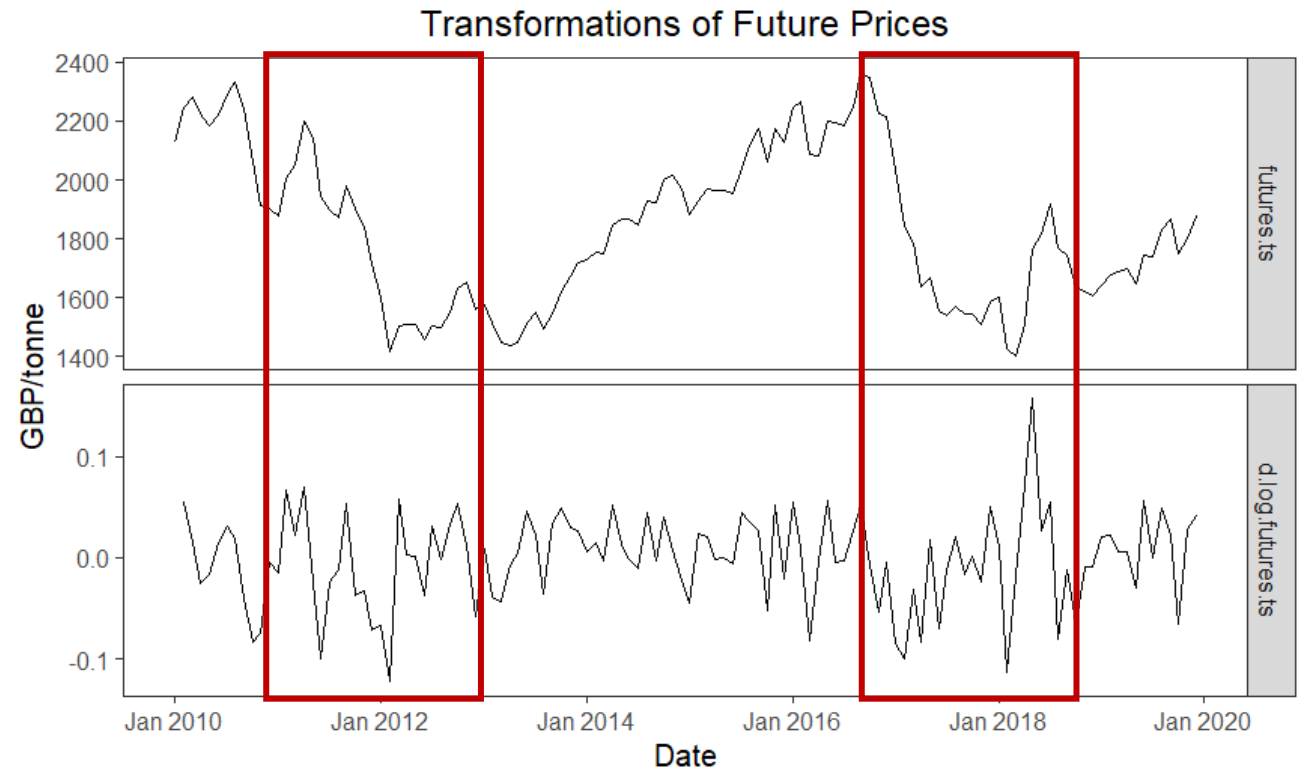
Political unrest in the Ivory Coast between 2010-2011 and in 2017 led to the pullout of many international banks (2011) and to many foreign investors holding off their investments (2017). Both caused the future prices of cocoa beans to drop (red box).^{7,8}

Future Prices

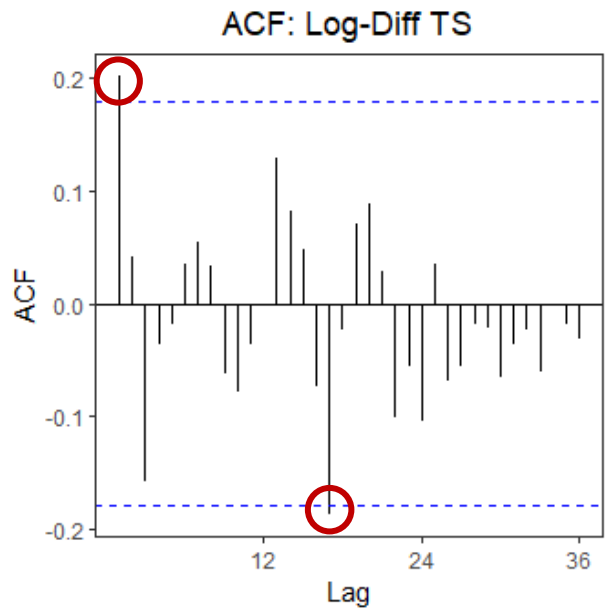
- **Unstable variance** → log transform
- **Changing Trend**
 - **Unit Root Test with Trend:** Stationarity? **X**
 - Need to work in differences of log-time series

Log-Difference of Future Prices

- **Unit Root Test without Trend:** Stationarity? **✓**
- **Seasonal Plot (not shown):** Seasonality? **X**
- **Volatility (red box)**

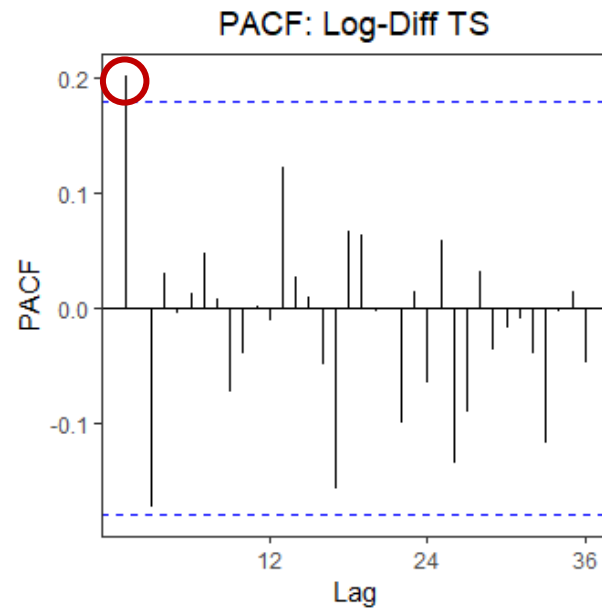


Model Specification



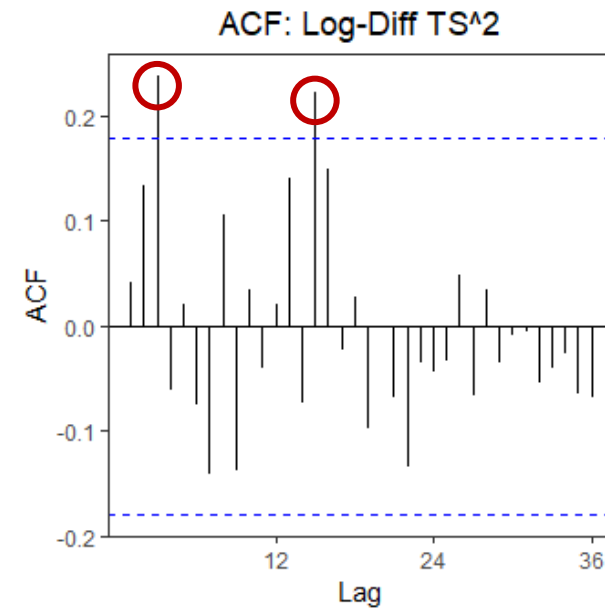
ACF (log-difference)

- Significant lags = 1, 17
 - by chance from 95% CI
- → Random walk model



PACF (log-difference)

- Significant lags = 1
- → AR(1) model



ACF (log-difference²)

- Significant lags = 3, 15
- High volatility
- → GARCH(1,1) model

Model Forecasting

Model	Goodness of Fit			
	In-Sample		Minimum Out-of-Sample ⁺	
	AIC	SIC	RMSE	MAE
ARIMA(1,1,0)	-3.33	-3.28	S=60%, h=1, RMSE=0.0507	S=60%, h=1, MAE=0.0379
ARIMA(0,1,0)	-3.31	-3.28	S=60%, h=1, RMSE=0.0514	S=60%, h=1, MAE=0.0385
ARIMA(1,1,0) + GARCH(1,1)*	-3.35	-3.24	S=80%, h=12, RMSE=0.0342	S=80%, h=12, MAE=0.0281
ARIMA(0,1,0) + GARCH(1,1)*	-3.34	-3.27	S=80%, h=12, RMSE=0.0339	S=80%, h=12, MAE=0.0274
ARIMA(1,1,0) + GARCH(2,1)	-3.39	-3.25	S=80%, h=12, RMSE=0.0340	S=80%, h=12, MAE=0.0278
ARIMA(0,1,0) + GARCH(2,1)	-3.37	-3.28	S=80%, h=12, RMSE=0.0339	S=80%, h=12, MAE=0.0274

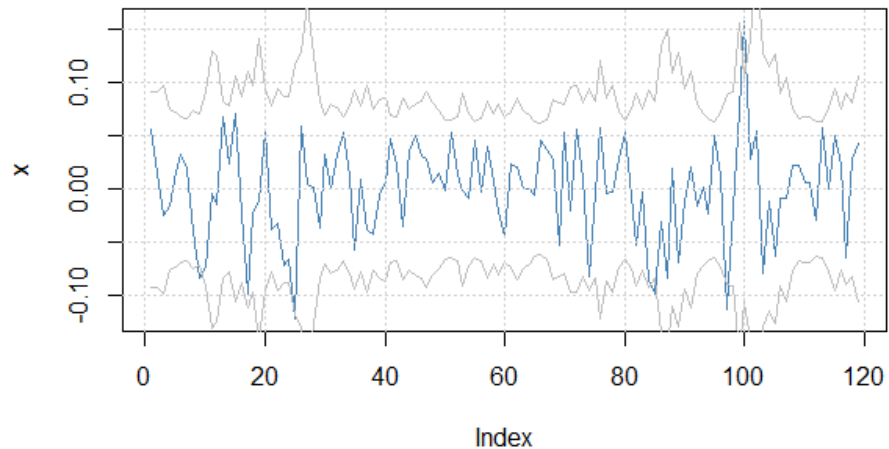
* Squared residuals from GARCH(1,1) model were correlated (LM ARCH test) and therefore not white noise (Ljung-Box test), warranting a higher-ordered GARCH model.

⁺S = Training set size, h = h-step ahead forecast with the test data (forecast for h = 1, 3, 6, 12 months).

Model Validation

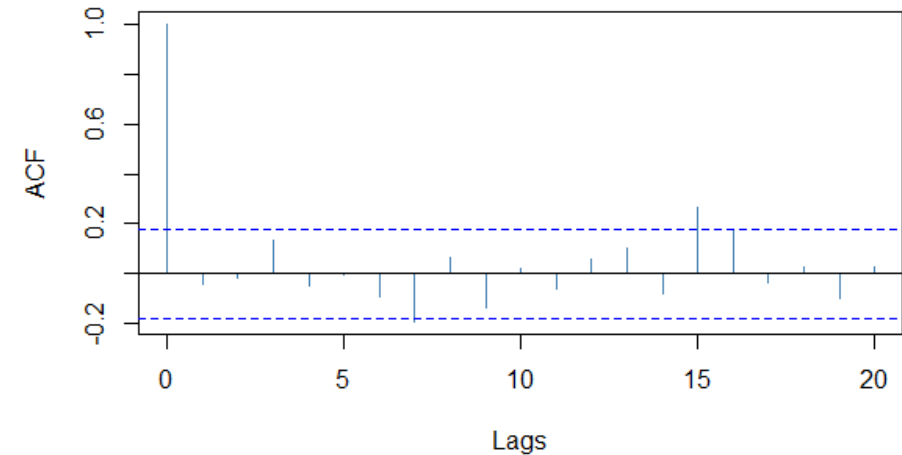
Model Selected: ARIMA(0,1,0) + GARCH(2,1)

Series with 2 Conditional SD Superimposed



- Low in-sample & out-of-sample errors
- The selected model can capture the conditional variance of the time series (as noted with gray lines)

ACF of Squared Standardized Residuals



- The residuals from this model appear to be white noise.
- There is one significant lag at 15, but this is likely due to chance from the 95% CI.



Discussion

- The goal of this analysis was to predict the future prices of cocoa beans on the ICE London contract market be forecasted between 2010 & 2019.
- An ARIMA(0,1,0) + GARCH(2,1) model was selected as the best option with an in-sample AIC = 3.37 & SIC = -3.28 and out-of-sample RMSE=0.0339 & MAE=0.0274.
- Literature mentions that attempting to predict commodity futures is difficult/impossible. There are researchers using machine learning techniques to overcome this, e.g., long- and short-term time series networks (LSTNet).⁹
- Another possibility is to conduct a multivariate analysis and investigate how import demands, deforestation, and climate change affect future prices.

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