

## Clifton W. Ferguson

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**Objective:** Web Developer with a background in economics and operations with a passion for problem solving through code. Highly motivated by continued growth and education.

### **Summary of Qualifications:**

**Technical Proficiencies:** Trained in Git, GitHub, JavaScript (React, JQuery), Ruby on Rails, Slack, Sublime Text, Atom, AWS Cloud9, MS Office, SQL, (Word, Excel, PowerPoint)

**Project Management:** Develops plans to achieve goals, set schedules, works with multiple stakeholders to determine requirements and set project milestones.

### **Recent Developer Projects:**

**KeleClient:** Kele is an API Client Gem built to access the student endpoints of Bloc's REST API. Kele allows students to access mentor availability, send/receive messages and submit checkpoints for work completed.

**Bloccit:** Users can sign up, create posts, comment on posts, vote on posts, favorite posts and receive updates on their favorite posts via email.

### **Professional Experience:**

#### **Reladyne – Elk Grove Village Business Process Associate**

**March 2018 - Present**

Developed a process for filing distributor rebates with major petroleum companies, streamlining claims each month.

Trained in the purchase order process, working with 20 vendors, to include major and independent distributors.

Accounting experience, working with accounts payables and receivables.

#### **Homeside Financial– Raleigh, NC**

**March 2016–October 2017**

##### **Account Manager / Mortgage Loan Officer**

Established client relationships focusing on being an ally and process facilitator.

Coordinated internal processes and completed borrower applications within product guidelines, including credit score analysis and tax evaluation.

Executed strategic initiatives to drive sales leads, including heavy prospecting.

Completed loan applications for FHA, VA and USDA, managing multiple accounts simultaneously.

Maintained accurate records to ensure compliance and mitigate risk.

#### **Intergroup – Tokyo, Japan**

**2013 – 2016**

##### **Trainer / Instructor**

Collaborated with trainers, clients and office staff to develop customized curriculum to meet client-specific needs.

Developed projects with other trainers to deliver weeklong intensive training sessions.

Acted as an ambassador between company and client.

Built relationships with clients to increase company referrals.

#### **Gaba Corporation - Tokyo, Japan**

**2012 – 2013**

##### **Trainer / Instructor - Eikaiwa Learning Studio**

Provided one-on-one English training to clients from business professionals to everyday hobbyists and students.

Assisted at all levels and supported editing/proofreading at client requests.

**Education:**

**Bloc.io**

Full Stack Developer One to One Mentorship Training

**October 2019**

**Murray State University - Murray, KY;**

Masters in Economics, concentrating in Finance

**May 2009**

**Virginia Military Institute - Lexington, VA;**

Bachelor of Arts degree in Economics and Business

**December 2007**

**Professional Certifications:**

International Sake Sommelier, Food and Beverage Organization of Japan

North Carolina Brokers License

Licensed Mortgage Loan Officer: NC, SC, MD, VA and CA