# DON'T BE SCARED

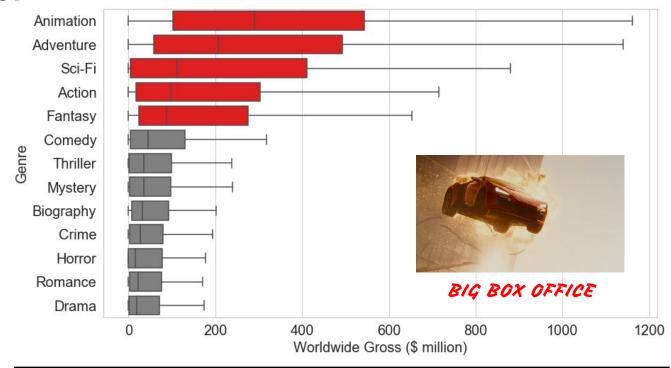
Make money making movies

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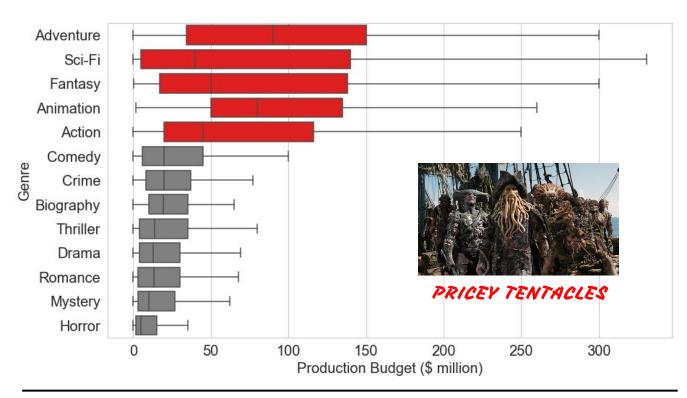
#### What we did

- Examined 1750 movies released in theatres from 2010-2018, from two datasets:
  - IMDB: Genres and average ratings
  - The Numbers: Production budgets and revenues
- Datasets matched on movie title match rate 82%
- Added two financial measures:
  - Profit = Worldwide Gross Production Budget
  - Return on Investment (ROI) = Profit/Production Budget

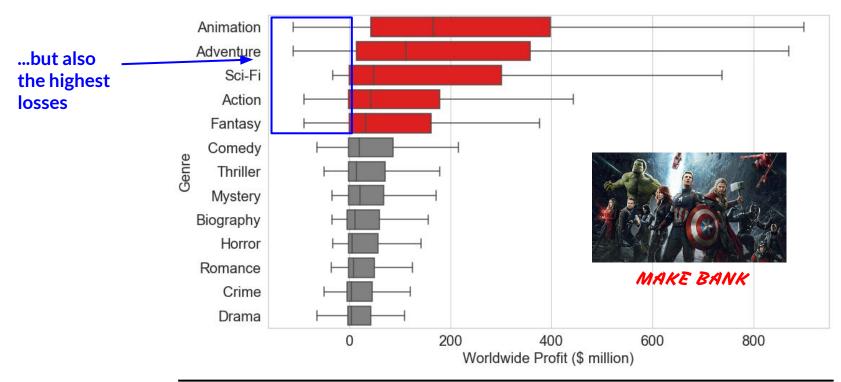
## Animation, action & adventure (AAA) take in the most at the box office!



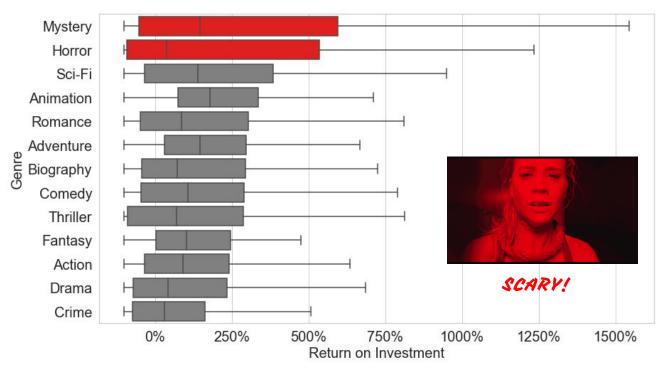
#### They also cost the most to make.



## Even so, AAA movies have the highest profit

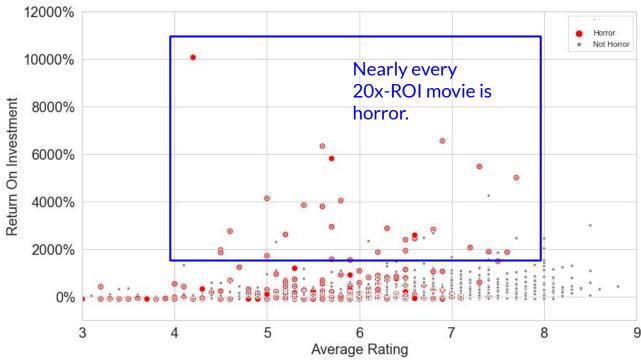


## Best bang for the buck: Creepy movies



Horror movies don't have to be "good" to

cash in



## **Actionable Insights**

• To maximize profit:

To maximize return on investment:





# Appendix

## Methodology (continued)

For this presentation, we are not displaying outliers.

Movies have been categorized into multiple genres; in this presentation we are looking at the data on a **single-genre** basis (e.g. "sci-fi" or "drama"),

not at genre combinations (such as "action-adventure").

Limiting to the genres represented in at least 100 movies.

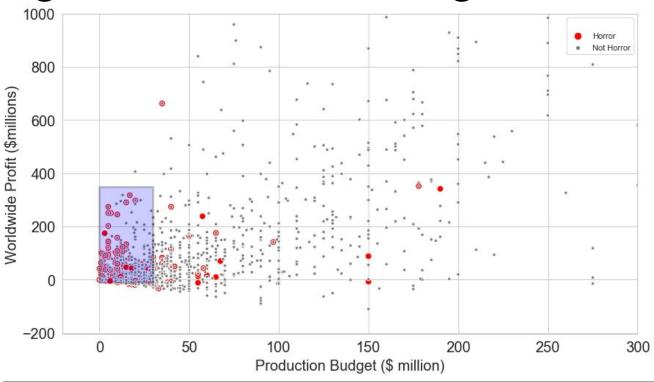
#### **Success Criteria**

- High Profits
- High ROI
- Low risk of losing money

Profit = Worldwide Gross - Production Budget

Return on Investment (ROI) = Profit/Production Budget

## Low-budget horror can have big returns



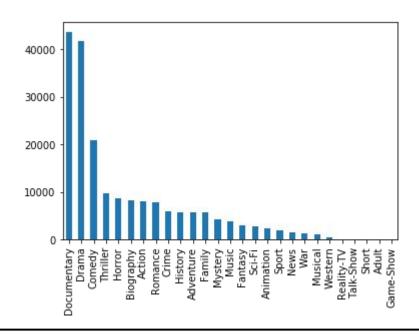
## Churn out the scary movies...

#### !!! HORROR!!!

- Has almost the best median ROI
- By far the biggest upside
- Especially when combined with mystery.

# Most movies made are documentaries

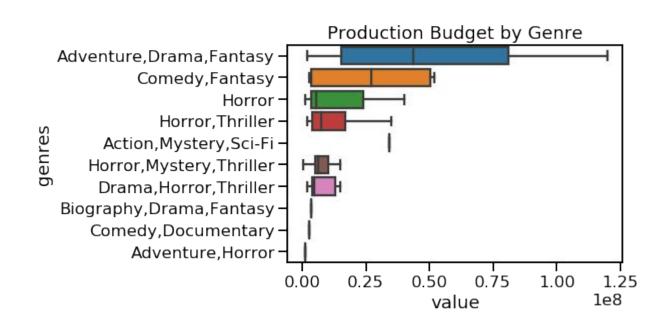
Genre tag for every movie in IMDB 2010-2018.



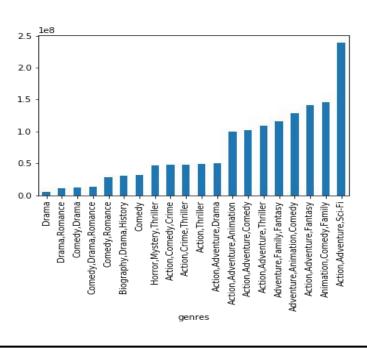
## Multiple Genre Analysis

### **Production Budgets by Genre**

Action -Adventure movies are popular, but expensive.



## Average gross per genre



### A lot of drama, not much moolah

Red is gross

Blue is count

