## "Decentralized 2018" Sponsorship WP

# " Sponsorship of the Decentralized 2018 conference & representation"

Decentralized 2018 BitShares Sponsorship Worker Proposal		
Name/bfid	2018-10-decentralized-sponsorship	
Worker handler	Alex Megalokonomos (clockwork)	
Total	Up to \$25,000 (Estimated Budget. See below)	
Duration	2018/10/18 - 2018/10/25 (7 days)	
Daily Pay	42,000 BTS (includes overhead to cover potential BTS price volatility)	

### Introduction

This year's "Decentralized" conference will be held at my hometown of Athens, Greece between the 14<sup>th</sup> and 16<sup>th</sup> of November. I was planning to go as a simple attendee but after conversations with other community members and considering the need for as much exposure for BitShares as possible at such events, I decided to create this worker.

The purpose of this worker is to cover the cost of a Sponsorship Package for BitShares and associated expenses.

The Sponsorship package I have already negotiated with the organizers includes:

- Logo on website
- Logo on conference materials (banners, videos, etc.)
- Thank you during opening and closing
- Free exhibition space
- Special marker on booth
- Free registrations: 4
- 20% off on additional passes
- A speaker slot (business or technology track)
- A panelist slot

The package costs 15,000€ (approx.. \$17,400) and the associated expenses are:

- Travel costs for another 3 BitShares "representatives" (TBD)
- Design/Creation & printing costs of a BitShares "introductory" leaflet + Vinyl stickers to be handed out at the BitShares booth.
- Full page ad on conference brochure

More information about Decentralized and the speakers/agenda this year can be found here: https://www.decentralized.com/

#### **Worker Intent**

The goals of this worker are as follows:

- Increase awareness of the BitShares platform and its capabilities via speaker slot, panelist slot and promotional material
- Showcase BitShares DEX & blockchain via booth demo sessions
- Take advantage of networking opportunities by taking part as a group.
- Increase exposure of the BitShares brand via sponsorship exposure

## **Suggested Representation**

The team to attend the conference via the 4 passes included in the sponsorship package should be varied in terms of focus. With that in mind I am proposing to invite the BitShares Spokesperson to attend the conference along with a 3-person team that is in the process of being finalized. I can already confirm the following and still in talks for the 3<sup>rd</sup> slot. However due to time constraints I had to put up the worker ASAP.

- Myself: Alex Megalokonomos (clockwork) Committee member/Witness/Beet project
- Ryan R. Fox Core Team coordinator
- TBD

The worker is also meant to cover the travel expenses of the 3 people outside myself.

However, the sponsorship includes 20% discount on any additional passes. This will be available to any interested community members that want to attend.

## **Budget**

Due to a hard deadline for sponsorship applications by the 29<sup>th</sup> of October, I am bringing this worker on-chain for voting on an ASAP basis with some details (such as the exact members of the team taking part) still TBD.

For the same reason, the worker has a short duration with higher daily pay to ensure required funds are acquired in time.

Invoices will be presented for all and excess funds will be returned to the reserve pool.

#### Cost breakdown is as follows:

Item	Pay (USD)
Sponsorship package	~\$17,400 (15,000 Euros)
Travel expenses (flights & 3 night accommodation) Up to \$1,800 pp * 3 people	Up to \$5,400
"Introductory" leaflet + Vinyl Stickers Design & Printing (1,500x)	Up to \$500
Full-page ad on conference brochure	~\$1,150 (1,000 Euros)
Other unexpected expenses (full Invoices will be presented if incurred)	Up to \$550
Total	Up to \$25,000