# TAPAN JOSHI

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## PROFESSIONAL SUMMARY

Recent Graduate with a Masters in International Business and graduate specialization in IT.

- Achieved academic excellence in IT subjects, gaining a distinction average.
- CompTIA+ certified.
- Proficient knowledge& hands-on experience of working with SQL.
- Pursuing certification in Microsoft MCSA SQL, and Cisco CCNA and ITIL.
- Experience of working on different Windows platform such as Windows XP, Server 8, 10, 12 R2, Microsoft 365 and MS Office 2016.
- Knowledge of using Amazon Web Services and Microsoft Azure.
- Experience using different Citrix tools such as Xen Mobile, Net Scaler etc.
- Developed high competitive and strategic planning skills through research projects at University of New South Wales, Sydney.
- Developed written communication and presentation skills through completing an internship in Market Research and Business Development.
- Analysed on different IT projects giving me an industry-wide exposure.

## SKILLS

- Amazon Web Services
- Azure
- CompTIA+
- CSS
- HTML
- Hyper V
- ITIL V3
- Javascript
- LAN/WAN

- Linux
- Microsoft Office 365
- Python
- SQL
- TeamViewer
- VM Ware
- Windows Server 2012 R2
- Windows 10

#### RELEVANT EXPERIENCE

08/2014 to 02/2015

#### IT Intern

#### Omnitech InfoSolutions Ltd – Mumbai

- Perform research tasks with a view to gathering data pertaining to industry, company and customer trends.
- Support staff with IT related problems as well as setting up staff workstations with PCs, Macs, phones and laptops via the help of ticketing system.
- Assist business analysis teams in gathering and analyzing project requirements and transferring this information to other departments.

#### 12/2013 to 06/2014

- Collecting data on consumers, competitors and market place and consolidating information into actionable items, reports, and presentations.
- Installing and configuring computer hardware, software, systems, networks, printers and scanners.
- Planning and undertaking scheduled maintenance upgrades.
- Investigating, diagnosing and solving computer software and hardware faults.
- Compiling and analyzing statistical data using modern and traditional methods to collect it.
- Provide competitive analysis on various companies' market offerings, identify market trends, pricing/business models, sales and methods of operation.
- Remain fully informed on market trends, other parties researchers and implement best practices.

#### 03/2016 to 07/2016

## **Business Development Intern**

QLC – Sydney

- Launched new sales training programs to drive continuous profitability improvements.
- Executed calling campaigns targeting direct end-user prospective accounts.
   Organised focus groups to design the best marketing strategy for product offerings
- Fostered and facilitated relationships with product distribution channels to increase product sales.
- Enhanced marketing exposure through effective website content management and direct correspondence with potential clients.

#### I.T. CERTIFICATIONS

- Certified in CompTIA+ and Google Online Support.
- Working on Microsoft's MCSA certification in SQL, Office 365, Mobility and Server Management.

#### **EDUCATION**

#### 2017

## **Masters in International Business: Masters**

University of New South Wales - Sydney, NSW, Australia

- Coursework in Management, Analysis and Business Strategy.
- Achieved Credit Distinction.

#### 2013

#### **Bachelor of Science: IT**

## **Symbiosis International University - Pune**

- Gained in-depth knowledge of various programming subjects such as C++, Java, VB. Net and Objects oriented topics.
- Achieved Distinction average for business subjects
- Covered different projects thought out the degree.

#### EXTRACURRICULAR ACTIVITIES

#### **Chess**

- FIDE rated chess player.
- Represented School & University in various Chess tournaments.

## **Leadership Conferences**

- Attended UN Diplomacy Conference, Sydney.
- Participated in different leadership seminars at University of New South Wales, Sydney.

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## **Business Case Competition**

- Developed a comprehensive business plan in Deloitte Case Competition, Sydney.
- Participated in UNSW consulting competition and reached semi-finals, Sydney.
- Created Business Plan on employability at Interchange competition, Sydney.

# Clubs & Membership

- University of New South Wales Arc member.
- An active member of Management and Consulting Club at University.

## Language Exchange Program

## **University of New South Wales**

- Gained insight into cultural differences that extended beyond what we can learn from a textbook.
- Developed communication and social skills in a culturally diverse group by meeting with students from different cultural and social background.

#### Volunteering

- Volunteered for different charity events organized by Symbiosis University in India.
- Volunteered for UN, Sydney to raise funds for differently abled people.
- Team leader for volunteering at Vivid Sydney.

#### REFEREES

Michael Cherry Associate Professor UNSW, Sydney Rita Harding
Executive Director
NSW Transportation