



# S.Med Sea Motors

شركة جنوب البحر المتوسط لاستيراد السيارات

Official Distributor  
الموزع الرسمي

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**KENWORTH™**

**DODGE**

**Jeep**

**CHRYSLER**



**RAM**

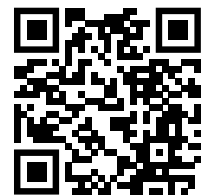


**MOPAR**

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[info@smsmly.com](mailto:info@smsmly.com)

## 1. Cover Letter

[Your Company Letterhead]  
[Date]

National Oil Wells Drilling & Workover Company  
[Address Line 1]  
[Address Line 2]  
[City, State, ZIP Code]

Subject: Proposal for Supply of Kenworth 963S Heavy Duty 6x6 Oil Field Trucks

Dear Sir/Madam,

We, South Mediterranean Motors (SMM), are pleased to submit our proposal for the supply of two (2) Kenworth 963S Heavy Duty 6x6 Oil Field Trucks in response to your tender announcement dated 12/05/2024. As the official distributor of Kenworth trucks in Libya, SMM is uniquely positioned to meet your requirements with high-quality products and exceptional service.

Our proposal includes detailed information on the product specifications, pricing, delivery schedule, and after-sales support to ensure that your needs are fully met. We are committed to delivering reliable and efficient solutions tailored to the demanding conditions of oil field operations.

We have enclosed all necessary documents, including our company profile, technical specifications, pricing details, and references to demonstrate our capability and experience in this field. We are confident that SMM can provide the best possible solution to support your operations.

We look forward to the opportunity to discuss our proposal further and address any questions you may have. Thank you for considering South Mediterranean Motors as your trusted partner for this important procurement.

Yours faithfully,

[Your Name]  
[Your Position]  
South Mediterranean Sea Motors (SMSM)  
Tel: +218 91 386 8093  
Email: [Your Email]

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## 2. Executive Summary

South Mediterranean Motors (SMM) is proud to submit this proposal to the National Oil Wells Drilling & Workover Company (NWD) for the supply of two (2) Kenworth 963S Heavy Duty 6x6 Oil Field Trucks. As the official distributor of Kenworth trucks in Libya, we offer unparalleled expertise and a proven track record in delivering high-quality heavy-duty trucks designed to meet the rigorous demands of oil field operations.

Our proposal highlights:

Comprehensive technical specifications meeting all tender requirements

Competitive pricing

Prompt and reliable delivery schedule

Extensive after-sales support, including maintenance and genuine spare parts

SMM is committed to providing exceptional service and support, ensuring the success and efficiency of your operations.

## 3. Company Profile

### About SMM

South Mediterranean Motors (SMM) is the authorized distributor of Kenworth trucks in Libya. With a rich history of excellence and a commitment to the automotive industry, SMM has established itself as a premier supplier of high-quality vehicles and comprehensive after-sales services. Our strategic partnership with Kenworth allows us to provide reliable and durable trucks tailored to meet the specific needs of the Libyan market.

### Mission and Vision

Our mission is to redefine the automotive experience in Libya by offering unparalleled access to globally renowned brands. We aim to build lasting relationships with our clients through quality products and exceptional customer service.



#### 4. Product Details

Kenworth 963S Heavy Duty 6x6 Oil Field Truck

The Kenworth 963S is engineered to deliver superior performance in the most demanding oil field conditions. Key features include:

- Caterpillar engine with torque converter
- High-capacity, two-stage air compressor for dusty conditions
- Export type fan hub and high coolant radiators for high ambient temperatures
- Dual, vertical, cab-mounted exhausts
- Allison transmission with high capacity
- Heavy-duty construction and components

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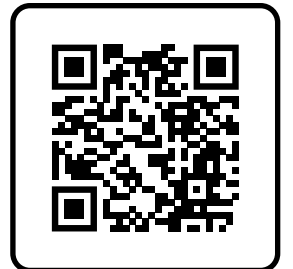
## 5. Technical Specifications

The Kenworth 963S meets all technical specifications outlined in the tender, including:

Caterpillar engine equipped with torque converter  
High-capacity air compressor, two-stage for dusty ambient conditions  
Export type fan hub and high coolant radiators for high ambient temperatures  
Dual, vertical, cab-mounted exhausts  
Battery disconnect switches  
Allison transmission with high capacity  
Oil cooler/heat exchanger  
Heavy-duty drive lines  
Two-speed transfer case  
Planetary front and rear axles  
29.5 X 25 sand tires (E7) with two spare wheels  
Hydraulic winch, two-speed, with 1-1/8" x 310 feet winch line complete with tail chain  
Hydraulic motor complete with all accessories  
Drop pin 3-1/2" king pin for trailers with inverted fifth wheels  
Rear skirt with roller  
2" pull pin hitch on the front bumper  
Potable water tank  
Heavy-duty construction oilfield body (minimum 12 feet wide x 30 feet long bed)  
Mid-decker, head rack integrated spare tire, underbody lockable tool box  
Two fuel tanks  
Heavy-duty steel bumper  
Steel battery box  
Heavy-duty mounting for winch  
Straight end of frame for oilfield bed  
Tail-roller installation  
Complete with all lights  
Driver cab heater and air conditioner system for high ambient temperature

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## 6. Pricing Information

Our pricing is competitive and reflects the high quality and durability of the Kenworth 963S trucks. Detailed pricing information is included in the attached quotation.

## 7. Delivery Schedule

We guarantee a prompt delivery schedule, ensuring that the trucks will be available within the stipulated timeframe. Detailed delivery timelines are provided in the attached delivery schedule.

## 8. After-Sales Support and Services

SMM offers comprehensive after-sales support, including:

Maintenance and repair services

Availability of genuine Kenworth spare parts

Dedicated customer support team

Three sets of illustrated parts catalog, maintenance, and workshop manuals in English, along with parts information on USB

## 9. Payment Terms

We offer flexible payment terms designed to

accommodate the financial planning of NWD. Detailed payment terms are outlined in the attached payment schedule. We are open to discussing these terms to ensure mutual agreement.

## 10. Compliance with Tender Requirements

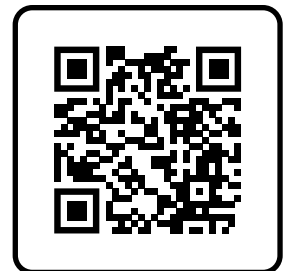
We have meticulously ensured that our proposal complies with all the tender requirements specified by NWD. Each requirement has been addressed point-by-point in the attached compliance document to demonstrate our commitment to fulfilling your needs.

## 11. References and Past Performance

SMM has a proven track record of successfully delivering high-quality Kenworth trucks to various clients in Libya and beyond. Attached are references and testimonials from satisfied clients, along with details of past projects that highlight our capability and reliability.

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## Conclusion

South Mediterranean Motors (SMM) is committed to providing the National Oil Wells Drilling & Workover Company (NWD) with the highest quality Kenworth 963S Heavy Duty 6x6 Oil Field Trucks, designed to meet the demanding requirements of your operations. We are confident that our proposal demonstrates our capability, reliability, and commitment to excellence.

We look forward to the opportunity to collaborate with NWD and provide the exceptional service and support that SMM is known for. Please feel free to contact us for any further information or clarification regarding our proposal.

Thank you for considering our proposal.

Yours faithfully,

[Your Name]  
[Your Position]  
South Mediterranean Motors (SMM)  
Tel: +218 91 386 8093  
Email: [Your Email]

