

# *VENDOR EVALUATION MATRIX*

CLOUD AGGIE CONSULTING

*SUBMITTED BY*

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	Rackspace		Aruba Cloud		Cloud Sigma	
Criteria	Proposal 1		Proposal 2		Proposal 3	
Weight	Rating	Score	Rating	Score	Rating	Score
<b>Technical approach</b> <b>25%</b>	80	25.5	80	24	80	24
<b>Management approach</b> <b>25%</b>	85	25.5	83	24.9	85	25.5
<b>Past performance</b> <b>20%</b>	90	18	80	16	90	18
<b>Licensing Cost</b> <b>7.5%</b>	70	20	60	12	70	14
<b>Implementation Cost</b> <b>7.5%</b>	70	20	60	12	70	14
<b>Maintenance Cost</b> <b>7.5%</b>	70	20	60	12	70	14
<b>Training Cost</b> <b>7.5%</b>	70	20	60	12	70	14
Total Score	100%	<b>89</b>		<b>76.9</b>		<b>81.5</b>

From the above selection criteria defined and based on the inputs from each of the 12 project team members and the C Suite of employees, Rackspace has been chosen as the vendor who would be the cloud storage partner for Great Benefits.