Project Title: Cloud Storage Implementation

Project Sponsor: Great Benefits Date Prepared: 02/13/2016

Project Manager: Alex Grant Project Customer: Great Benefits

Project Purpose or Justification:

After analyzing the business and IT model of Great Benefits and Health Management, and considering their vision we find that cloud storage would be the ideal solution. Based on our research, cost and security are the primary factors, as we have private clouds available in the market to store sensitive data, at low cost. Cloud storage minimizes consumption of network bandwidth, which could be utilized for other essential business unit. Further, as the company keeps growing, focusing on more acquisitions, cloud's ability to scale on demand offers the freedom of expanding the cloud without affecting current business operations. It also eases the integration of

diverse architectures used by different mergers resulting in reduced.

Project Description:

Great Benefits is a large commercial health benefits company that has just acquired Health Management, another commercial health benefits company. In order to maximize the profitability of the merger, Great Benefits would like to consolidate the IT operations of the two organizations. The key deliverable is Cloud storage and implementation for Great Benefits and Health Management (after the Merger and Acquisition) without disrupting the ongoing business

processes. To streamline the business processes between these two companies, Cloud Aggies has

decided on implementing IT consolidation with the help of Virtualization.

Project and Product Requirements:

We will be following Software Development Lifecycle for this project. Pilot project to test the success of the project will be run on few applications. Based on existing documentation and key stakeholder interviews Business Requirement document will be prepared.

Following modules will be implemented:

- Application rationalization
- Vendor Selection
- Pilot project implementation
- Feasibility and Impact Analysis
- Data and Application migration
- Data network optimization
- Data center consolidation will be carried out for efficient Cloud storage implementation.

Acceptance Criteria:

The project will be deemed acceptable only if the following criteria are met:

• Functional criteria:

The performance of the cloud implementation with the smooth functioning of the business is an important acceptance criterion. Performance issues include the geographical proximity of the application and data to the end user, network performance both within the cloud and in-and-out of the cloud and I/O access speed between the compute layer and the multiple tiers of data stores.

• Non-functional criteria:

Extra Capacity (Scalability), ownership of Data (Privacy), maintainability, support throughout the lifetime of the application, configuration management, robustness.

Initial Risks:

Shared access:

One of the key tenets of public cloud computing is multi-tenancy, meaning that multiple customers share the same computing resources: CPU, storage, memory, namespace, and physical building.

It's not just the risk of our private data accidentally leaking to other tenants, but the additional risks of sharing resources.

• Cloud visibility:

Even when the cloud computing risks are known, they're difficult to calculate with real accuracy. We simply do not have enough history and evidence to determine the likelihood of security or availability failures, especially for a particular vendor, or whether such risks will lead to substantial customer damage.

• Integration:

It is important that the cloud solution meets objectives without business or technical integration difficulties. We do not want to disrupt the functioning of the existing process. Also the cloud implementation needs to be robust enough to recover from outages and disaster situation.

• Financial risk:

The project needs to be completed within the budgeting and has to deliver the promised Return on Investment. The project needs to be value for money for both the firms Great Benefits and Health Management.

Project Objectives	Success Criteria	Person Approving

Scope:

Consolidate the IT operations of the	The project's success criteria	Tim Williams
two organizations. The key	is evaluated based on non-	
deliverable is Cloud storage and	disruption of services during	
implementation for Great Benefits	the migration and higher	
and Health Management (after the	response time and reduction	
Merger and Acquisition) without	of efforts by 15%.	
disrupting the ongoing business	-	
processes. Cloud Aggies has		

decided	on	impl	lemen	iting	IT
consolida	ition	with	the	help	of
Virtualiza	ation.				

Time

The time for project completion is 7	The project is considered a	Tim Williams
months, as approved by the vendor.	success if it completes	
	on/before time. The time for	
	breaking even is 5 months	
	after project completion.	

Cost

\$1,360,000	Since the estimated budget	Tim Williams
	includes a buffer, the project is	
	considered a success if it	
	completes within/less than the	
	estimated budget and breaks	
	even within 5 months.	

Quality

The project should meet and	The project is considered a	Tim Williams
comply with all industry standards	- •	2 1111 VV 11111111111111111111111111111
and also ensure conformance to	increases by 6% as estimated	
requirements set forth by Great	by C and the functionality is	
Benefits, without any security/data	not impacted due to cloud	
breaches.	migration. The mobile	
	insurance agents should be	
	able to access the same level	
	application functionality on	
	their cell-phones.	

Other:

Summary Milestones	Due Date
Application rationalization/cloud assessment phase – assess cost, architecture and	2/14/2016
security measures	
Vendor selection and proof of concept phase – build support within organization and	2/23/2016
analyze various vendors	
Pilot project implementation, Feasibility and Impact Analysis	3/10/2016
Data migration	4/30/2016
Application Migration	5/30/2016
Data Network Optimization	6/15/2016
Optimization/Change management and consolidation	7/14/2016

Estimated Budget:

TYPE OF COST	AMOUNT IN USD
Licensing purchase	
	\$400,000
Staff training	
	\$10,000
Technical support and user support:	
	\$100,000
One-time costs for the transition, such as	
technical readiness, professional	
services and change management –	\$100,000
Operation costs due to continuing business	750,000
processes	
TOTAL	\$1,360,000

Project Manager Authority Level

Staffing Decisions:

The Project Manager of the client has full authority to employ the no. of staff he requires on the project. Cloud Aggies recommends a maximum of 20 employees be trained on the cloud platform to troubleshoot and fix basic technical issues. Since the migration to cloud from the data centers is managed by the vendor, technical training is sufficient for a minimum no. of employees.

Budget Management and Variance:

Cloud Aggies proposes the above mentioned budget which includes buffer as well. The estimated budget includes evaluation of the best vendor for implementing a hybrid cloud and other costs such as change management, staff training and licensing. Cloud Aggies recommends adherence to the budget mentioned above as we don't foresee any additional costs which has not already been covered in the buffer. Any additional requirement can be met as long as it doesn't exceed the estimated budget, after approval by the appropriate manager and the need for change has been justified formally.

Technical Decisions:

Technical decisions with respect to cloud migration will be taken by the Project Manager in collaboration with Cloud Aggies. As the technical consultants of Great Benefits, Cloud Aggies has analyzed and identified all possible technical scenarios with the Project Manager. Any technical modifications would have to be notified to Cloud Aggies, who will discuss the feasibility of the approach with the cloud provider and suggest the best approach.

Conflict Resolution:

Any conflict between Great Benefits and Cloud Aggies would have to be formally communicated through e-mail. No phone calls would be entertained. Cloud Aggies' consultants, who are working with Great Benefits, would try and resolve the conflict to the best of their abilities. If there is a conflict with the consultants, it is recommended that Great Benefit's Project Manager meet with Cloud Aggies' manager to discuss the issue.

Escalation Path for Authority Limitations:

The first point of contact for escalation are the consultants from Cloud Aggies who are working with Great Benefits. The secondary point of contact is the manager from Cloud Aggies. Any further escalations can be taken up with the Vice President and then the General Manager. All escalations have to be properly and formally documented and follow the above mentioned hierarchy.

Approvals:

Alex Grant	Tim Williams	
Project Manager Signature		Sponsor or Originator Signature
Alex Grant		<u>Tim Williams (for Great Benefits)</u>
Project Manager Name		Sponsor or Originator Name
2/14/2016		<u>2/14/2016</u>
Date		Date