



Kubernetes Confessions: Tales of Overspending and Redemption

Becky Pauley
Solutions Engineer

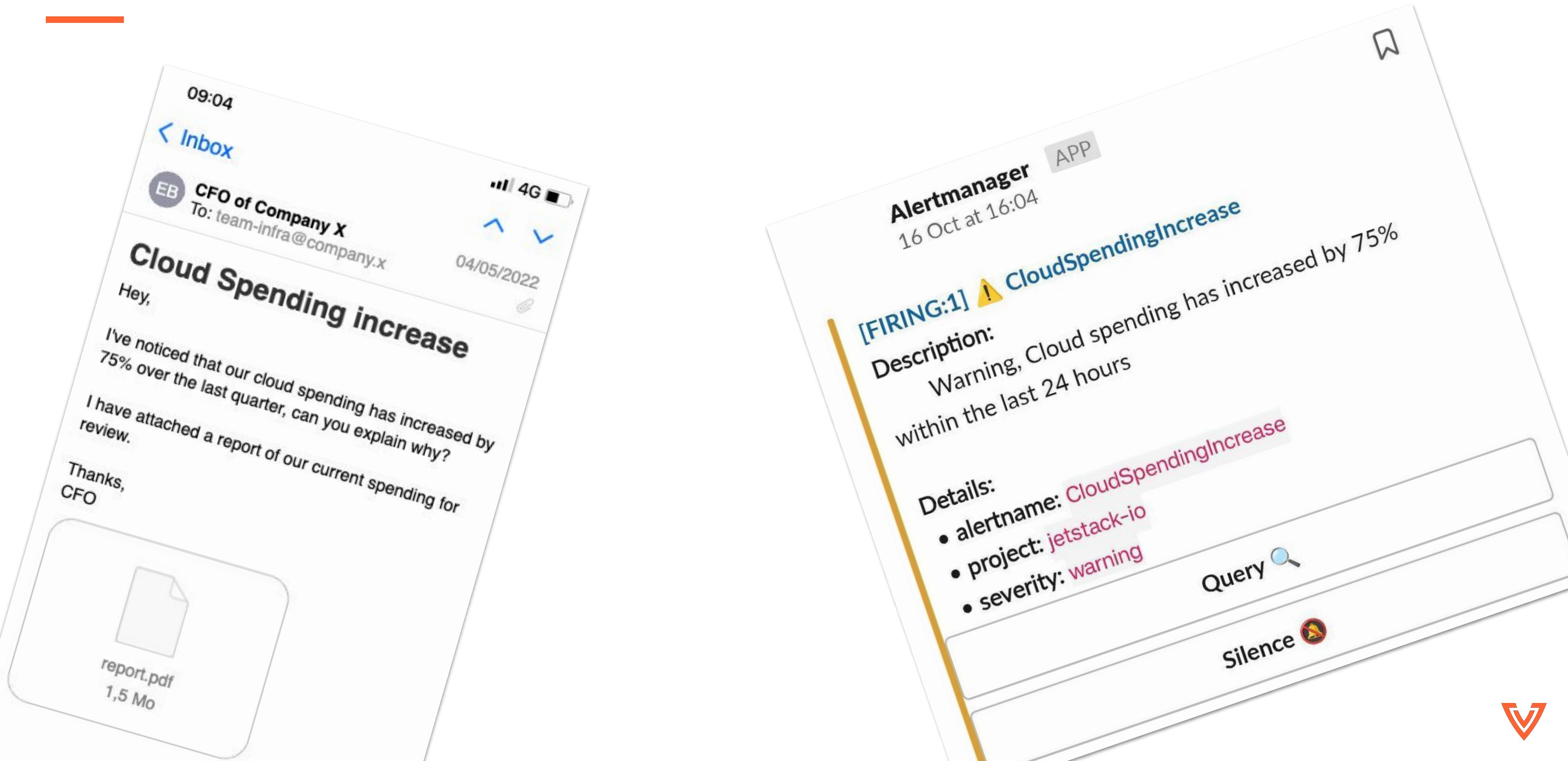
David Collom
Staff Solutions Engineer

A peek behind the scenes...



Image credit: HexandCube, Unsplash

Confession time



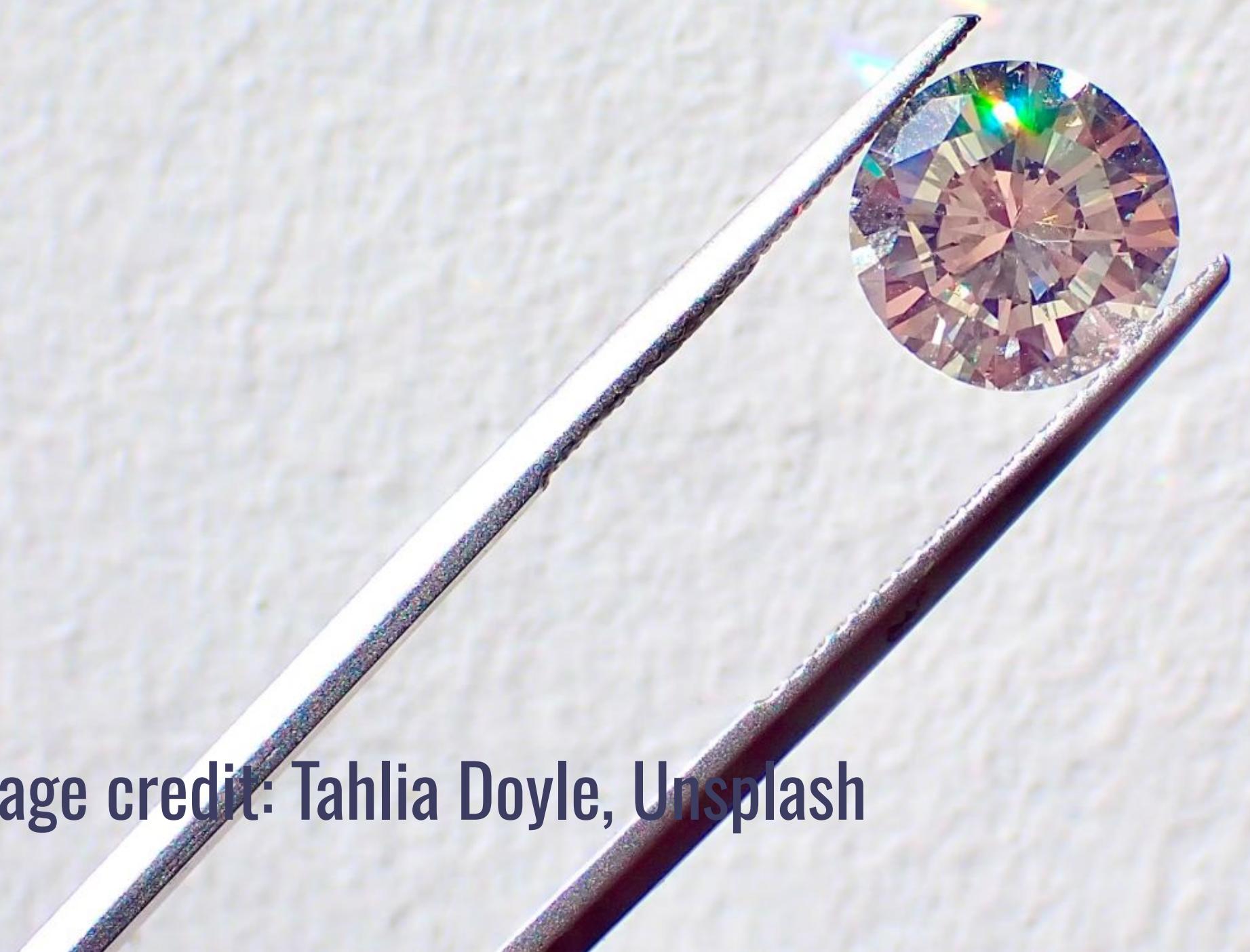
How to optimise your Kubernetes Cloud Spend



Optimization == Savings?



Value



“... the practice
of getting the
most business
value for your
cloud spend.”

J.R. Storment,
Mike Fuller: Cloud
FinOps

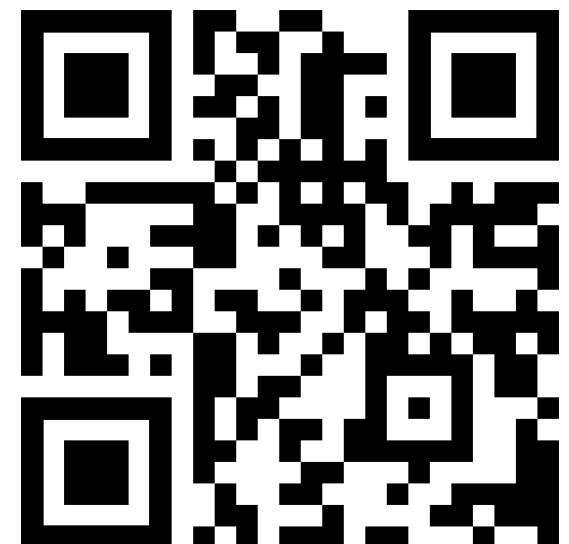
Image credit: Tahlia Doyle, Unsplash

Reducing waste



Image credit: Jilbert Ebrahimi, Unsplash

Where does FinOps fit in?



FinOps Framework

FinOps is an evolving cloud financial management discipline and cultural practice that enables organizations to get maximum business value by helping engineering, finance & business teams to collaborate on data-driven spending decision

Principles

- ▶ Teams need to collaborate
- ▶ Everyone takes ownership for their cloud usage
- ▶ A centralized team drives FinOps
- ▶ Reports should be accessible and timely
- ▶ Decisions are driven by business value of cloud
- ▶ Take advantage of the variable cost model of the cloud

Personas



Maturity



Phases



Domains

Understanding Cloud Usage and Cost

Performance Tracking & Benchmarking

Real-Time Decision Making

Cloud Rate Optimization

Cloud Usage Optimization

Organizational Alignment

Where do
we start?



~~Savings~~



“If you’re feeling intense pressure to save on cloud costs, you may be inclined to make drastic optimization decisions — don’t.

Making rash decisions without **visibility and context** into cloud spend can create unnecessary chaos. It may compromise productivity and contribute to a subpar customer experience.”

Google Cloud
Framing up FinOps: How to optimize your cloud costs on Google Cloud



Visibility



Image credit: Sarang Pande, Unsplash

Visibility

Cost allocation



Visibility

What do we
want to show?



Visibility



David Collom's bestie Barney

Visibility



David Collom's bestie Barney

Visibility

Cost allocation

Efficiency/utilisation

Waste

Value

Something's missing...



Confession: The absent alert



“

You wake up on a Monday morning.
Before your morning Coffee, you see slack has lit up with
notifications.

QA Reports that their test environment isn't working.

You start your investigation and find nothing is working!
You continue to search for the Root Cause, and notice
Production isn't working either!

You then notice that this has been going on since Friday, and
there are now 16k deployments and over 100 extra Nodes in
the cluster....

How did nobody notice?

Alerting



Alerting

Alertmanager

APP

16 Oct at 16:04

[FIRING:1] ! CloudSpendingIncrease

Description:

Warning, Cloud spending has increased by 75% within the last 24 hours

Details:

- alertname: CloudSpendingIncrease
- project: jetstack-io
- severity: warning

Query 

Silence 

Alertmanager

APP

1:03 AM

[FIRING:1] ? HighCloudSpend

Alerts Firing:

Owner: @ [REDACTED]

Account jetstack-[REDACTED] on gcp is predicted to exceed 310.72% of its 30 day limit

Predicted account spend of GBP310.72 is exceeding the limit of GBP100.00

Details:

- alertname: HighCloudSpend
- account: [REDACTED]
- cloud: gcp
- currency: GBP
- owner: [REDACTED]
- project: [REDACTED]
- type: billing

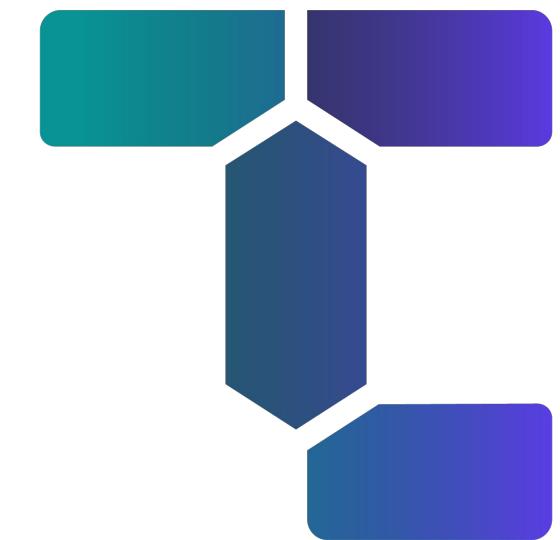
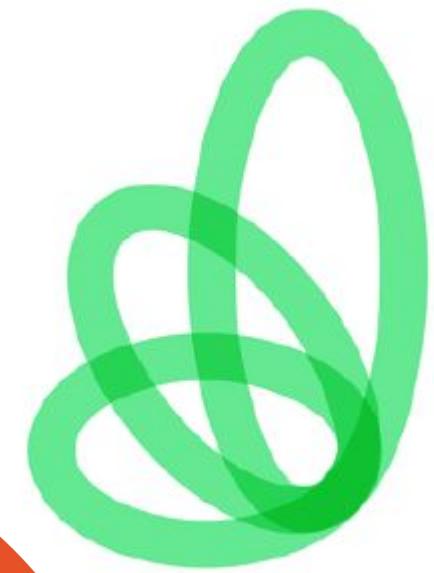
Show less

Query 

Silence 



Tooling



Confession: Worker Node Sizing



“

During a routine review of the platform you happen to notice that the cluster has 100+ Nodes in Dev.

You review the number of applications within each environment, and discover you’re running one replica per node.



Right-sizing all the things



Image credit: Joshua Coleman, Unsplash

Requests

```
apiVersion: v1
kind: Pod
metadata:
  name: helm-controller-b78f6cf88-dhzlf
  namespace: flux-system
spec:
  containers:
  - name: manager
    image: ghcr.io/fluxcd/helm-controller:v0.28.1
  resources:
    requests:
      cpu: 250m
      memory: 100Mi
[..SNIP..]
```



Limits

```
apiVersion: v1
kind: Pod
metadata:
  name: helm-controller-b78f6cf88-dhzlf
  namespace: flux-system
spec:
  containers:
  - name: manager
    image: ghcr.io/fluxcd/helm-controller:v0.28.1
  resources:
    requests:
      cpu: 250m
      memory: 100Mi
    limits:
      cpu: 2500m
      memory: 1600Mi
[..SNIP..]
```



‘Optimizing’ too far

NAME	READY	STATUS	RESTARTS	AGE
memory-demo	0/1	00MKilled	2 (22s ago)	26s



Confession: The Diligent Time Sink



“

When I was newer to the industry, I received an email from my CTO asking me to reduce our monthly Kubernetes cloud spend.

Determined to find the most cost-effective solution, I invested time in a detailed analysis of different node pools and costings, diligently answering questions - including the possibility of migrating to a more managed alternative.

In the end, the cost (in salary) of the time spent on the activity probably cancelled out the savings I made for the first year. No-one seemed to mind because the cloud bill went down - but I'd approach it very differently now.



Machines and clusters



Image credit: Frank McKenna, Unsplash



scaling

Image credit: Matt Duncan, Unsplash

Scaling down: Out of hours

- Scale down our Nginx Deployment
- Every Night at 5pm(18:00)
- Monday - Friday

```
apiVersion: batch/v1
kind: CronJob
metadata:
  name: kubectl-scaler
spec:
  schedule: "0 18 * * 1-5"
  jobTemplate:
    spec:
      template:
        spec:
          serviceAccountName: kubectl-scaler
          containers:
            - name: kubectl-scaler
              image: bitnami/kubectl:1.25.11
              command: ["/bin/sh", "-c"]
              args:
                - kubectl scale deployment nginx --replicas=0
          restartPolicy: OnFailure
```

Tooling

The real picture:

- Vertical Pod Autoscaler (VPA)
- Fairwinds Goldilocks
- Horizontal Pod Autoscaler (HPA)
- Keda <https://keda.sh/>
- Alpha feature from 1.27 re: resizing
- Application profiling



Tooling

```
~$ k vpa-recommendation -A
NAME          MODE   TARGET
cert-manager   Auto    cert-manager
helm-controller Auto   helm-controller
kustomize-controller Auto  kustomize-controller
source-controller Auto  source-controller
ingress-nginx  Auto  ingress-nginx-controller
ttl-controller Auto  ttl-controller
~$
```

~\$ k vpa-recommendation -A		MODE	TARGET	% CPU DIFF	% MEMORY DIFF
NAME					
cert-manager	Auto	cert-manager		+0.00	+0.00
goldilocks-cert-manager	Off	cert-manager		+12400.00	+170.27
goldilocks-cert-manager-cainjector	Off	cert-manager-cainjector		-	-
goldilocks-cert-manager-webhook	Off	cert-manager-webhook		-	-
goldilocks-cnrm-controller-manager	Off	cnrm-controller-manager		+270.37	+109.84
goldilocks-cnrm-deletiondefender	Off	cnrm-deletiondefender		+900.00	+453.51
goldilocks-cnrm-resource-stats-recorder	Off	cnrm-resource-stats-recorder		+233.33	+77.78
goldilocks-cnrm-webhook-manager	Off	cnrm-webhook-manager		+12400.00	+58.02
goldilocks-configconnector-operator	Off	configconnector-operator		+4900.00	+306.35
goldilocks-external-dns	Off	external-dns		-	-
goldilocks-external-secrets	Off	external-secrets		-	-
goldilocks-external-secrets-cert-controller	Off	external-secrets-cert-controller		-	-
goldilocks-external-secrets-webhook	Off	external-secrets-webhook		-	-
goldilocks-helm-controller	Off	helm-controller		+3025.00	+132.56
goldilocks-kustomize-controller	Off	kustomize-controller		+1150.00	+1.01
goldilocks-source-controller	Off	source-controller		+3471.43	+0.65
helm-controller	Auto	helm-controller		+0.00	+0.00
kustomize-controller	Auto	kustomize-controller		+0.00	+1.01
source-controller	Auto	source-controller		+0.00	+0.65
goldilocks-alertmanager	Off	alertmanager		+300.00	+57.85
goldilocks-collector	Off	collector		+242.86	+234.95
goldilocks-gmp-operator	Off	gmp-operator		+166.67	+1.73
goldilocks-rule-evaluator	Off	rule-evaluator		+128.57	+27.16
goldilocks-goldilocks-controller	Off	goldilocks-controller		+25.00	+1405.88
goldilocks-goldilocks-dashboard	Off	goldilocks-dashboard		+25.00	+1063.64
goldilocks-ingress-nginx-controller	Off	ingress-nginx-controller		+2400.00	+345.22
ingress-nginx	Auto	ingress-nginx-controller		-	+0.00
goldilocks-jwtredirector	Off	jwtredirector		-	-
goldilocks-calico-node	Off	calico-node		+400.00	-
goldilocks-calico-node-vertical-autoscaler	Off	calico-node-vertical-autoscaler		-	-
goldilocks-calico-typha	Off	calico-typha		+6566.67	-
goldilocks-calico-typha-horizontal-autoscaler	Off	calico-typha-horizontal-autoscaler		+400.00	-
goldilocks-calico-typha-vertical-autoscaler	Off	calico-typha-vertical-autoscaler		-	-
goldilocks-event-exporter-gke	Off	event-exporter-gke		-	-
goldilocks-fluentbit-gke	Off	fluentbit-gke		+426.32	+300.00
goldilocks-fluentbit-gke-256pd	Off	fluentbit-gke-256pd		-	-
goldilocks-fluentbit-gke-max	Off	fluentbit-gke-max		-	-
goldilocks-gke-metadata-server	Off	gke-metadata-server		+1328.57	+203.03
goldilocks-gke-metrics-agent	Off	gke-metrics-agent		+100.00	+122.22

Tooling

Goldilocks

An Open Source Project by  Fairwinds

- [List All Namespaces](#)
- [Detail All Namespaces](#)
- [Glossary](#)

Want more?
Automate Goldilocks for free with
Fairwinds Insights

► Add cost estimates to your Goldilocks dashboard!

Namespace Details

NAMESPACE

cnrm-system

▼ Workloads

STATEFULSET

cnrm-controller-manager

▼ Containers

CONTAINER

manager

▼ Details

Guaranteed QoS

	Current	Guaranteed
CPU Request	100m	> 25m
CPU Limit	Not Set	! 25m
Memory Request	512Mi	> 247M
Memory Limit	512Mi	> 247M

► YAML for Recommended Settings

Burstable QoS

	Current	Burstable
CPU Request	100m	> 20m
CPU Limit	Not Set	! 30m
Memory Request	512Mi	> 203M
Memory Limit	512Mi	> 250M

► YAML for Recommended Settings

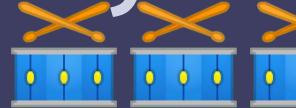


Confession: The Wild West Dev project



“

I spun up a GKE cluster to test something that minikube / kind (probably could, but) didn't really fit the bill for. I did my testing over a few days / weeks (obviously I didn't scale anything down when it wasn't in use), and then... pff!

My brain moved on from that matter entirely. 4 MONTHS, and  £573 (\$700+) later, I finally discovered that the cluster (and a bunch of detached persistent disks) was still provisioned... lying there idle.

The best part? My org still to this day hasn't asked a single question about it. #workperks

Guard rails



Image credit: Josh Applegate, Unsplash

Guard rails



github-actions bot commented 3 days ago · edited

Infracost estimate: monthly cost will increase by \$1,457

Project	Previous	New	Diff
Infracost/gh-actions-demo/terraform/plan.json	\$0	\$1,457	+\$1,457

► Infracost output

▼ Policy checks failed
Total monthly cost diff must be less than \$500.00 (actual diff is \$1457.31)

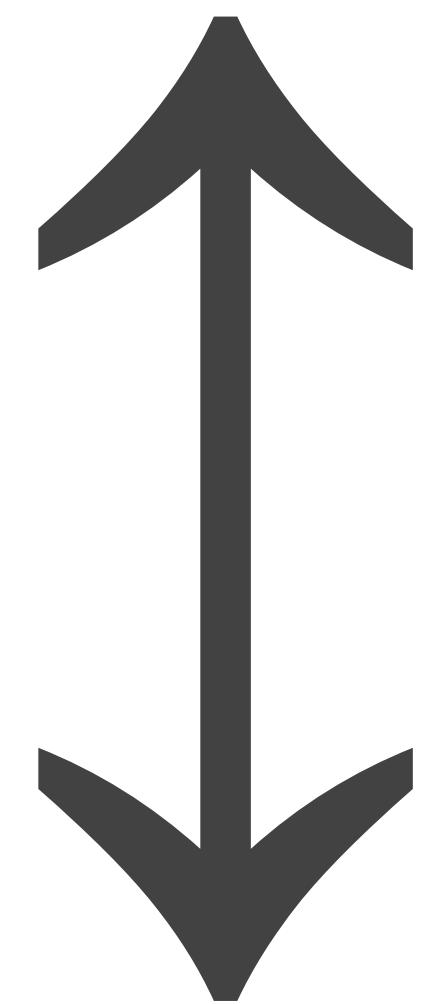
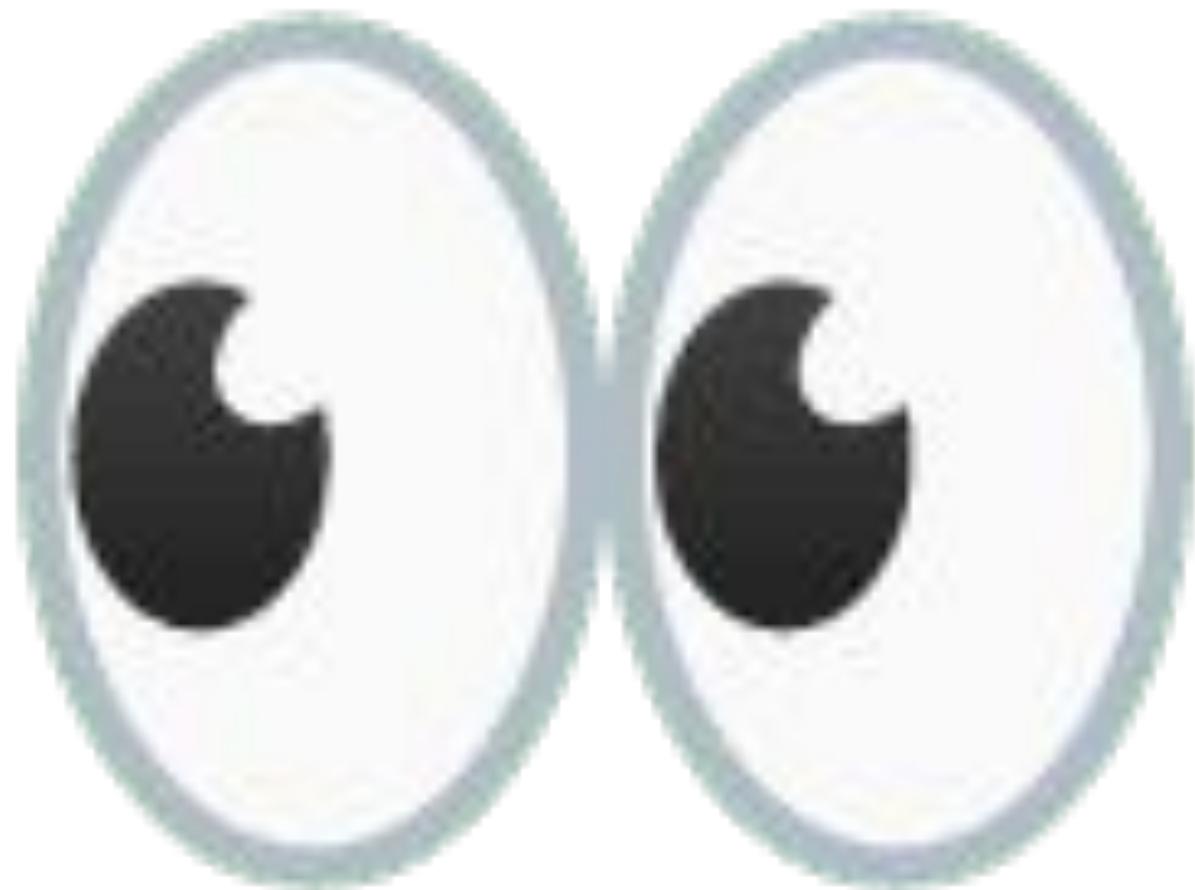
This comment will be updated when the cost estimate changes.

Is this comment useful? [Yes](#), [No](#)

```
package infracost
deny[out] {
    maxDiff = 5000.0

    msg := sprintf(
        "Total monthly cost diff must be less than $%.2f
(actual diff is $%.2f)",
        [maxDiff, to_number(input.diffTotalMonthlyCost)],
    )
    `failed` property.

    out := {
        "msg": msg,
        "failed": to_number(input.diffTotalMonthlyCost) >=
maxDiff
    }
}
```

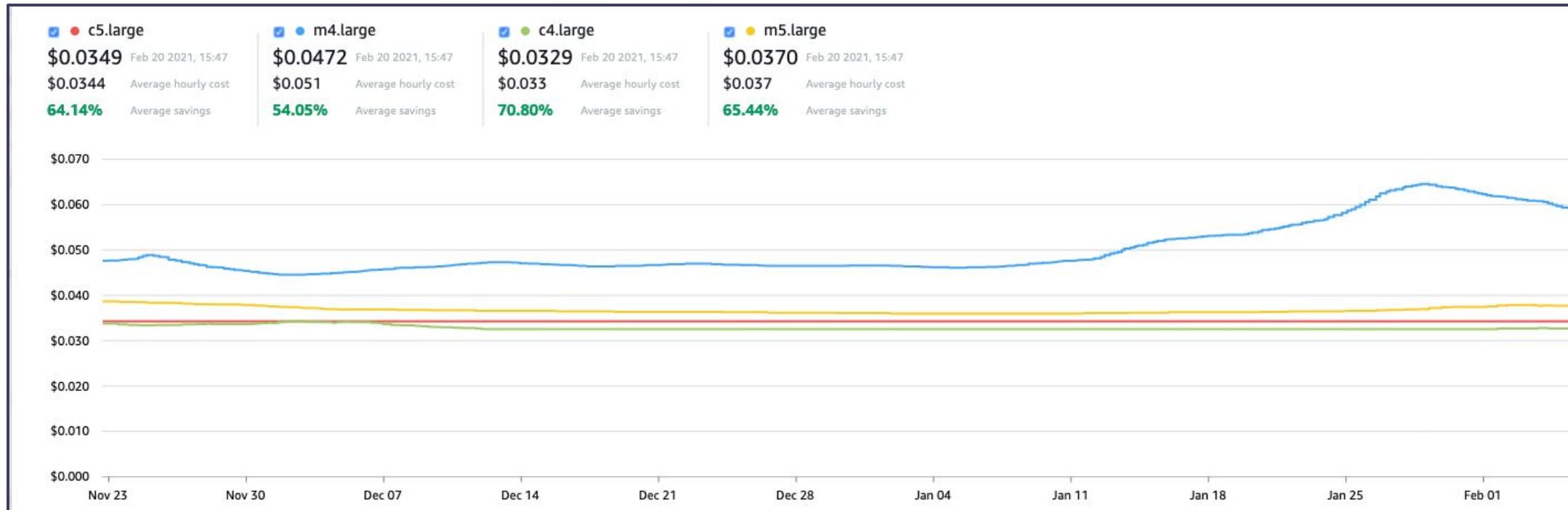


Everyone loves a discount!

SALE



Spot Instances



Instance	vCPU(s)/Core(s)	RAM	Temporary storage	Pay as you go	Spot ▲
D4pls v5	4	8 GiB	N/A	\$124.10/month	\$12.41/month 90% savings
D4ps v5	4	16 GiB	N/A	\$130.67/month	\$13.07/month 90% savings
D4plds v5	4	8 GiB	150 GiB	\$140.16/month	\$14.02/month 90% savings
A4 v2	4	8 GiB	40 GiB	\$139.43/month	\$14.35/month 90% savings
D4as v5	4	16 GiB	N/A	\$147.46/month	\$14.75/month 90% savings
D4pds v5	4	16 GiB	150 GiB	\$154.76/month	\$15.48/month 90% savings
F4s v2	4	8 GiB	32 GiB	\$154.76/month	\$15.48/month 90% savings
D4a v4	4	16 GiB	100 GiB	\$163.52/month	\$16.35/month 90% savings

VM	Region	Total Savings Over On-Demand
C2	us-west1	90.90%
	us-east1	90.90%
	us-central1	90.90%
N1	asia-east1	78.80%
	asia-northeast1	78.80%
	asia-northeast3	84.00%
	asia-south1	83.30%
	asia-southeast1	83.30%
	asia-southeast2	86.50%
	australia-southeast1	84.50%
	europe-west1	84.00%
	europe-west3	84.00%
	europe-west4	83.00%
N2	northamerica-northeast2	83.00%
	us-west3	83.00%
	asia-east1	81.00%
	asia-south1	83.90%
	asia-southeast1	81.00%
	europe-west1	78.90%
	europe-west3	81.00%
	us-west4	81.00%
	europe-west8	80.80%
	europe-west6	80.80%

Images for illustration purposes - Please see your cloud provider for more accurate details at the time.



Commitments

Spend-based CUDs

Spend-based commitments for Compute Engine are purchased and measured in terms of the dollars per hour of equivalent on-demand spend.

Spend-based commitments are purchased from your Cloud Billing account; they apply to eligible usage in any projects paid for by that Cloud Billing account.

★ **Note:** After you purchase a spend-based commitment, you cannot change the Cloud Billing account associated with the commitment.

Resource-based CUDs

Resource-based commitments for Compute Engine are purchased and measured in terms of the underlying vCPU, memory, GPU, and local SSD resources.

Resource-based commitments are purchased in the context of an individual project, rather than that of a Cloud Billing account.

You can enable [discount sharing](#) so that the Compute Engine committed use discounts are shared across all projects that are paid for by the same Cloud Billing account.

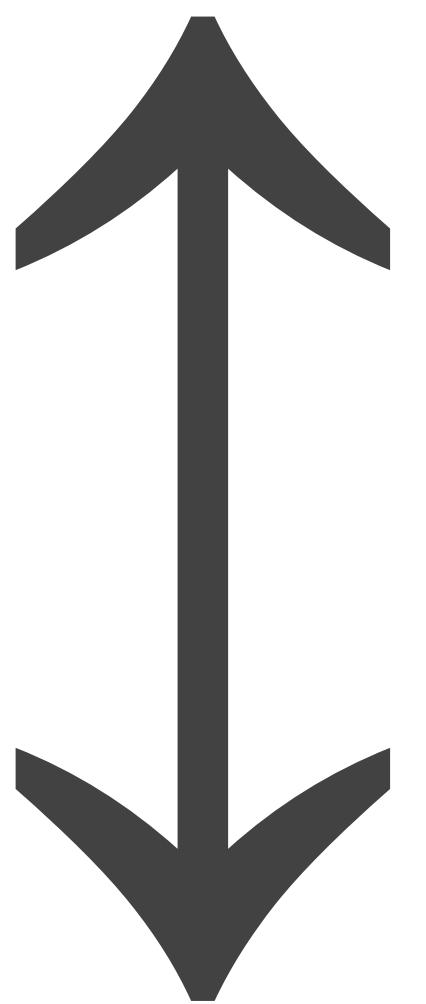
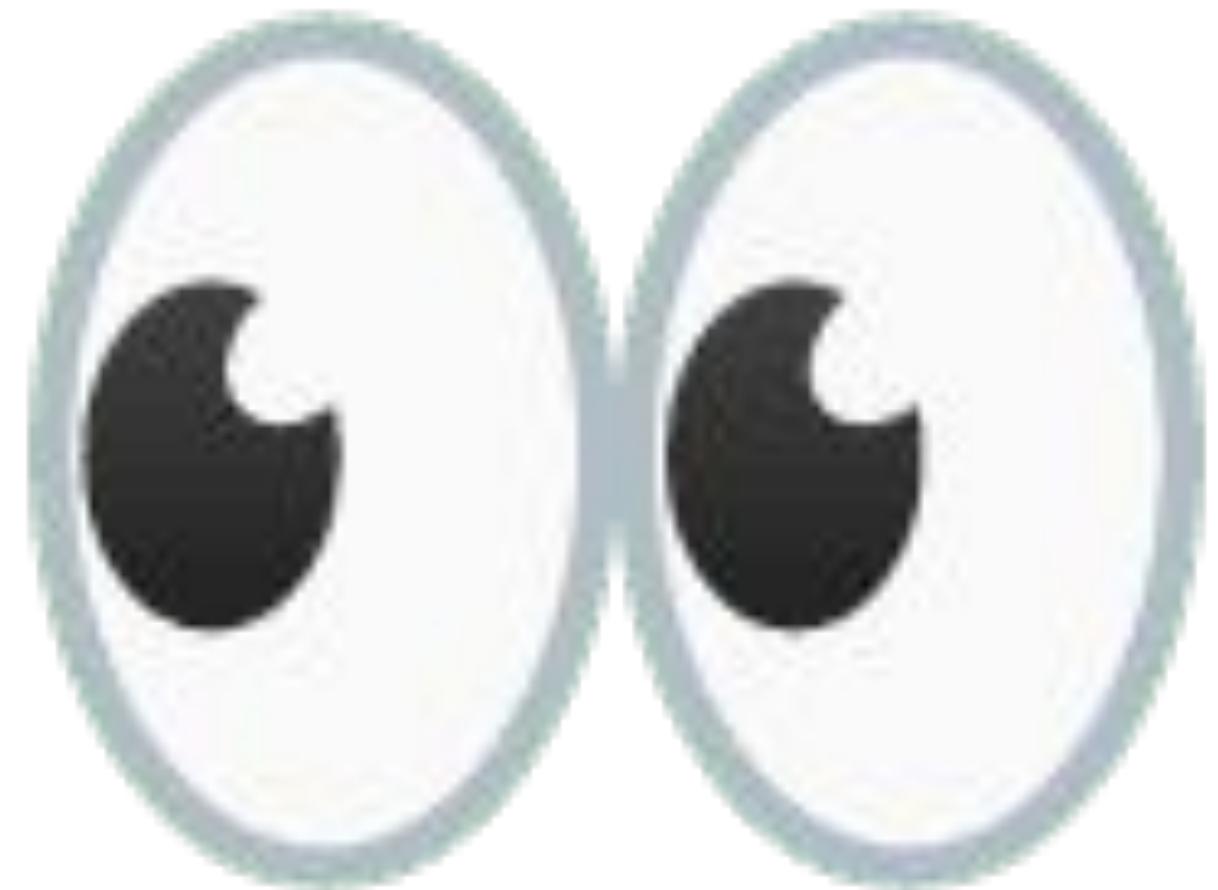
You can change the Cloud Billing account that pays for the project where you purchased the resource-based commitments. [Learn about changing the Cloud Billing account for projects.](#)



Other honourable mentions



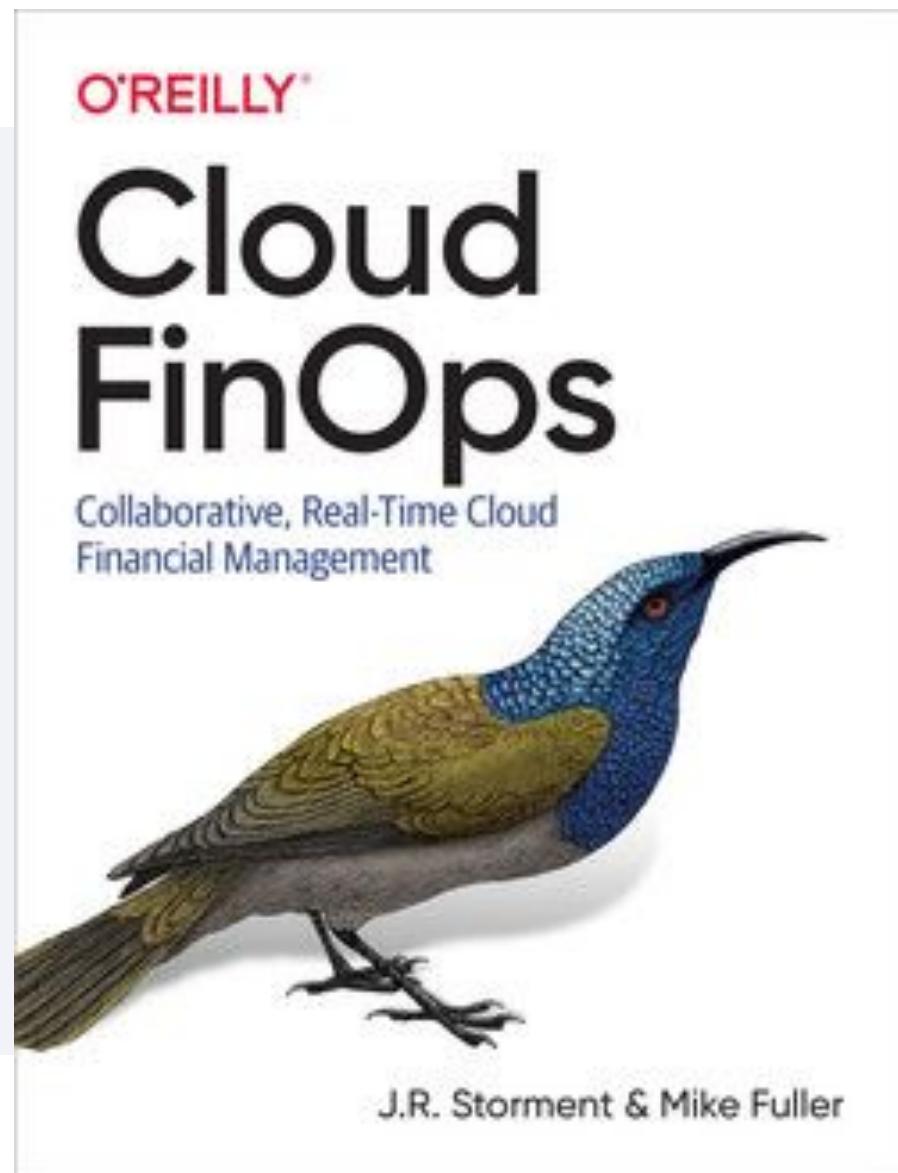
Image credit: AbsolutVision, Unsplash



Where do I look next?



Google Cloud: State of Kubernetes Cost Optimisation



What is Fleet Ops? - Venafi Jetstack Consult

Cloud native ecosystem knowledge and expertise

Venafi Jetstack Consult provides strategic consulting and advisory services for companies that are embracing cloud native.



<https://venafi.com/jetstack-consult/>





Thank you!

Please submit Feedback at the following QR Code



Becky Pauly
Solutions Engineer
becky.pauly@venafi.com

David Collom
Staff Solutions Engineer
david.collom@venafi.com

Questions?

