



KubeCon



CloudNativeCon

North America 2023

# Navigating Open Source Project Hurdles to Achieve Community Empowerment

*or how the heck do you get through graduation?*



KubeCon



CloudNativeCon

North America 2023



**Bob Killen**  
**@mrbobbytables**  
**OSS Program Manager @ Google**



**Aizhamal Nurmamat kyzzy**  
**@iamaijamal**  
**Director of DevRel @ Sysdig**

# Enter Alpacka

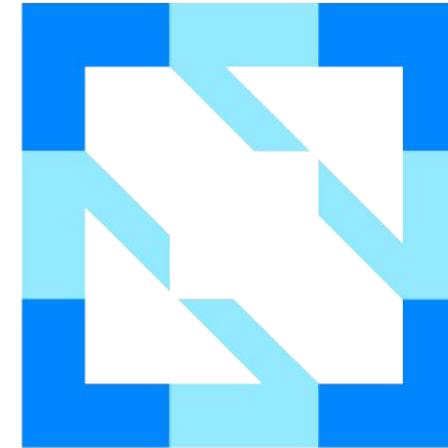
# Alpacka

A new super efficient  
software packaging  
format with middle-out  
compression.



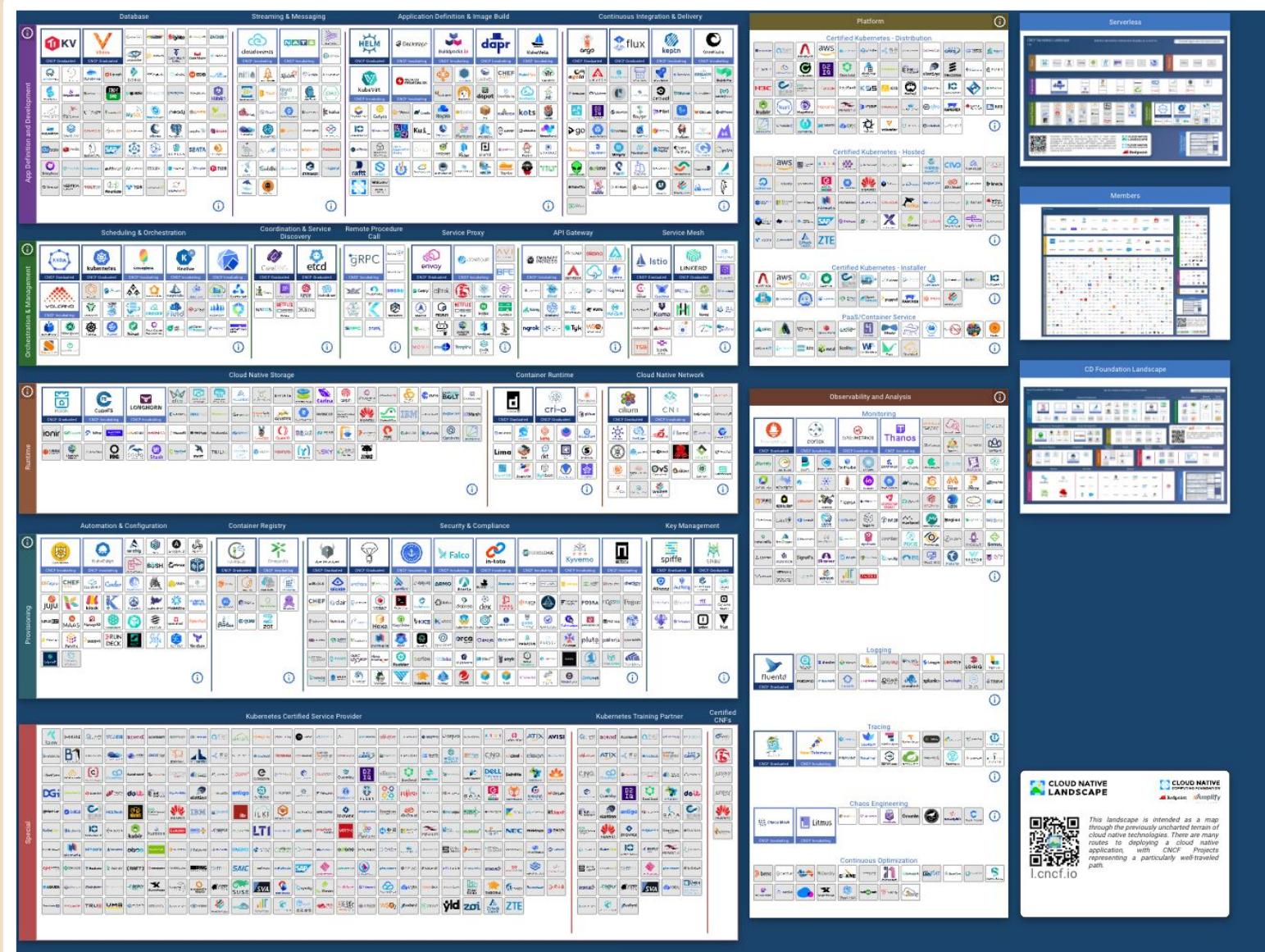
[@emrayquaza](#)

Join  
the CNCF !



**CLOUD NATIVE  
COMPUTING FOUNDATION**

# Join the CNCF?



# Is my project right for CNCF?

*“CNCF’s mission is to make cloud native computing ubiquitous.”*

# Is CNCF right for my project?



Or are there other  
Foundations that are  
better fit for my  
project?

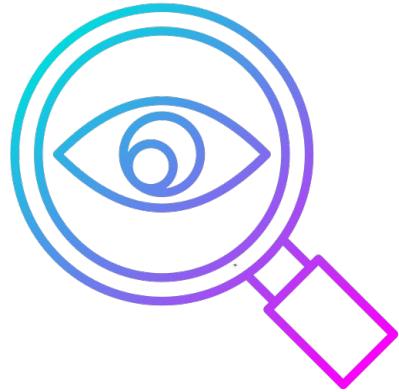
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Or are there other Foundations that are better fit for my project?

LF AI & DATA

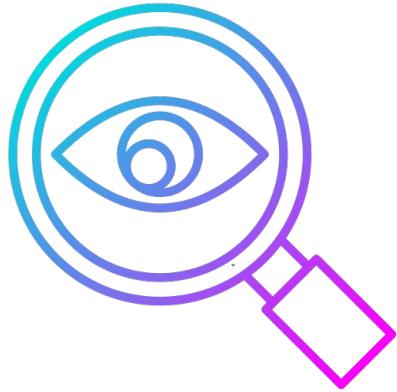


# What does CNCF give you?

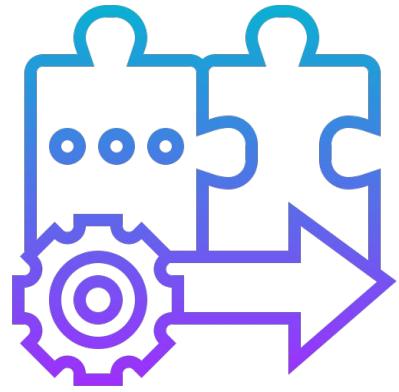


Visibility

# What does CNCF give you?

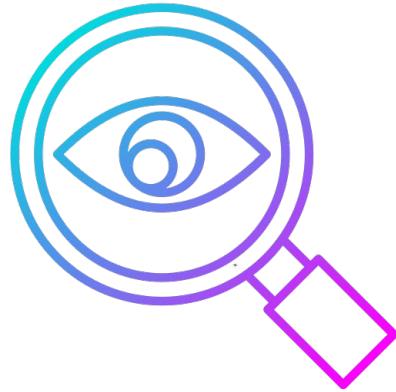


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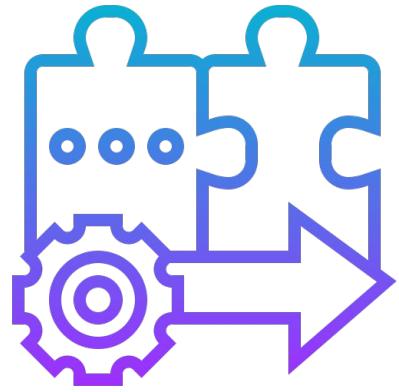


Alignment

# What does CNCF give you?



Visibility

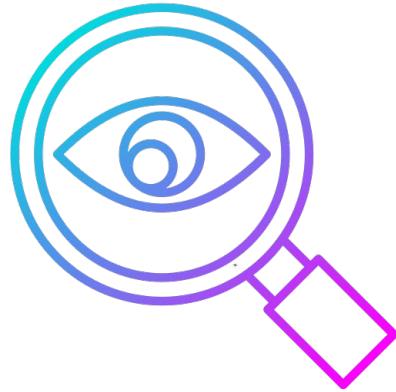


Alignment

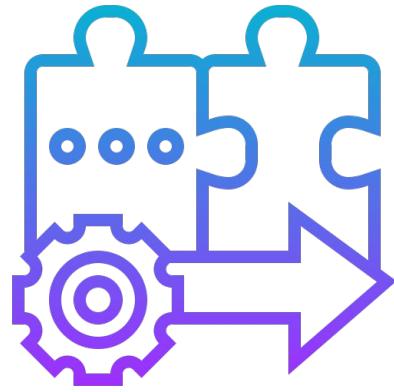


Legal framework

# What does CNCF give you?



Visibility



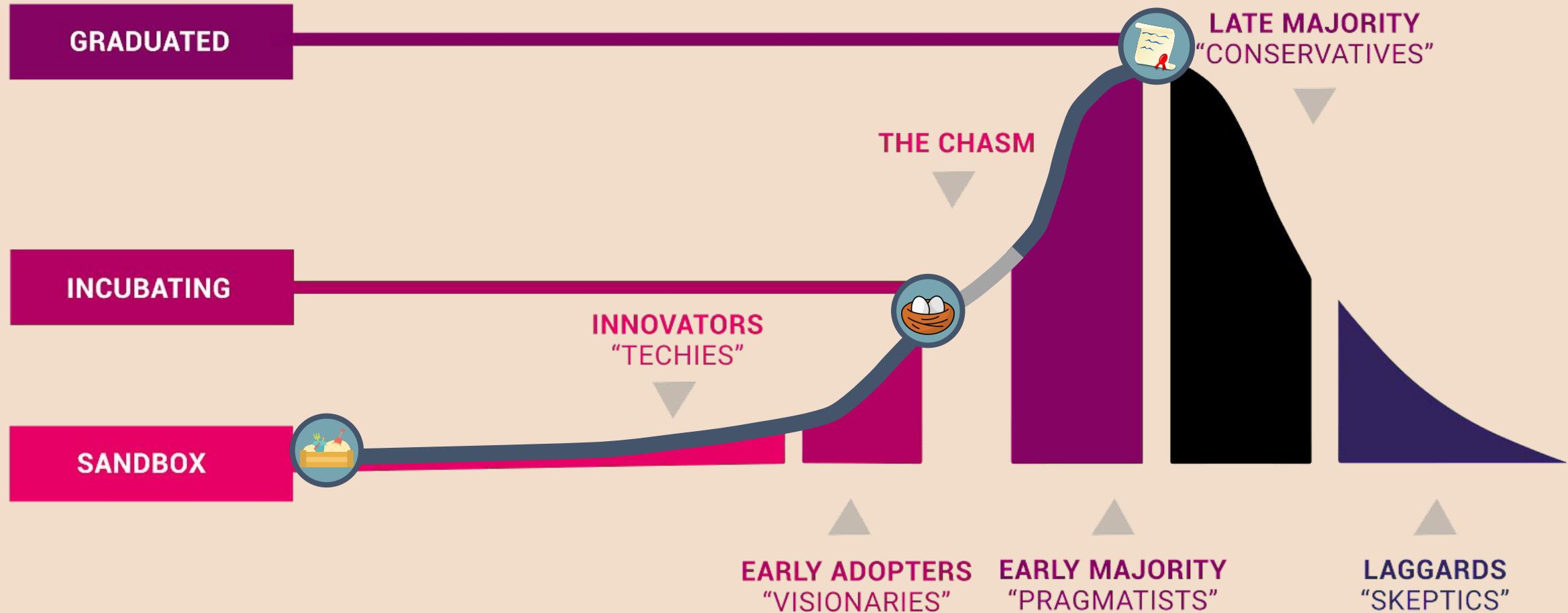
Alignment

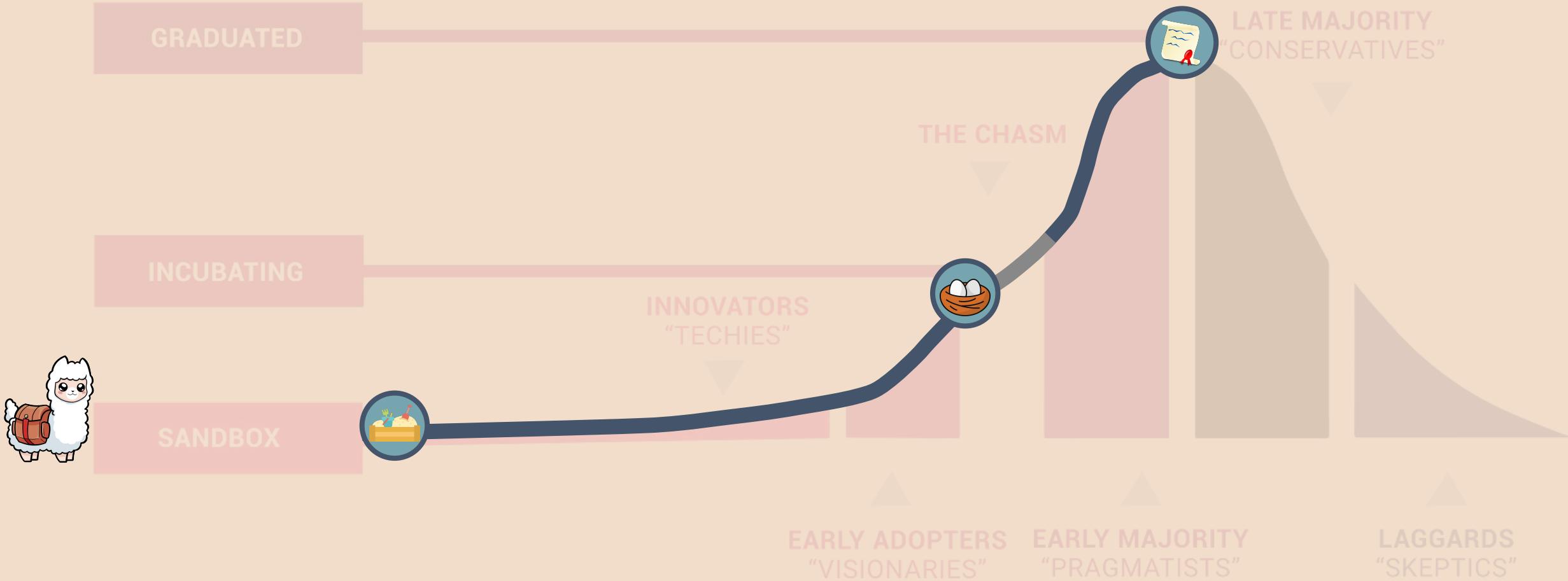


Legal framework

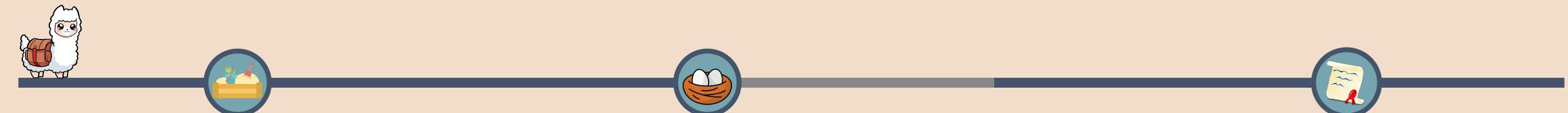


A vendor-neutral  
home





# The Journey Begins





# Pre-Sandbox

# IP



## 11. IP Policy ⓘ

- (a) Any project that is added to the CNCF must have ownership of its trademark and logo assets transferred to the Linux Foundation.
- (b) Each project shall determine whether it will require use of an approved CNCF CLA. For projects that select to use a CLA, all code contributors will undertake the obligations set forth in the Apache contributor license agreement(s), altered only as necessary to identify CNCF as the recipient of the contributions, and which shall be approved by the Governance Board. See CNCF Contributor License Agreements available at <https://github.com/cncf/cla>. The process for managing contributions in accordance with this policy shall be subject to Governance Board approval.
- (c) All new inbound code contributions to the CNCF shall be (i) accompanied by a Developer Certificate of Origin sign-off (<https://developercertificate.org>) and (ii) made under the Apache License, Version 2.0 (available at <https://www.apache.org/licenses/LICENSE-2.0>), such license to be in addition to, and shall not supersede, obligations undertaken under the contribution license agreement(s) provided for in (b) above.
- (d) All outbound code will be made available under the Apache License, Version 2.0.
- (e) All projects evaluated for inclusion in the CNCF shall be completely licensed under an OSI-approved open source license. If the license for a project included in CNCF is not Apache License, Version 2.0, approval of the Governing Board shall be required.
- (f) All documentation will be received and made available by the CNCF under the Creative Commons Attribution 4.0 International License.
- (g) If an alternative inbound or outbound license is required for compliance with the license for a leveraged open source project or is otherwise required to achieve the CNCF's mission, the Governing Board may approve the use of an alternative license for inbound or outbound contributions on an exception basis.

# Governance Requirements

- Adopt CNCF Code of Conduct
- Discoverable and simple project governance
- Sandbox
- Incubating
- Graduated

# Governance Requirements

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- Light "how to contribute" documentation
- All project metadata and resources are vendor-neutral
- Discoverable communication channel

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You can use CNCF or Kubernetes Slack for your project if you need a chat channel



# Technical Documentation (Messaging)

- Project goals, objectives and its differentiation in the Cloud Native landscape with supporting use cases. (identity)
  - Sandbox
  - Incubating
  - Graduated

# Technical Documentation

- Project goals, objectives and its differentiation in the Cloud Native landscape with supporting use cases.
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Needs more cool demos,  
getting started guides,  
and how to install and use!



# Security Requirements

- Document and enforce access control rules
  - 2fa / passkey
  - GitHub / Google Workspace permissions
  - Who has access to CI infra
- Sandbox
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Creating a private security mailing list and simple triage workflow is **super** helpful right from the start.



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Setup a Secret Manager like [1password](#) or [Keybase](#) early to save yourself a big headache later!

Creating a private security mailing list and simple triage workflow is **super** helpful right from the start.



# Apply



<https://github.com/cncf/sandbox/>

Add a title

[Sandbox] <Project Name>

Thanks for filling out a sandbox application. Please read the Sandbox guidelines and understand what the sandbox is along with the [minimal support and marketing expectations](#) for sandbox projects.

**Application contact emails \***

Provide the email address(es) of individuals who should be contacted regarding this application. If more than one email is provided, please comma separate them.

Comma-separate multiple emails here

**Project Summary \***

Provide a very brief, single line summary of the project.

One-line summary of the project

**Project Description \***

Provide a brief, 100-300 word description of the project that explains what it does and why it's needed.

Describe what it does and why it's needed.



# Sandbox

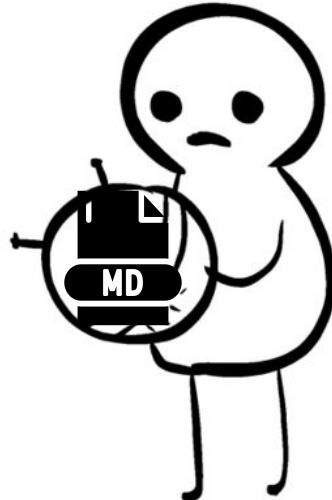
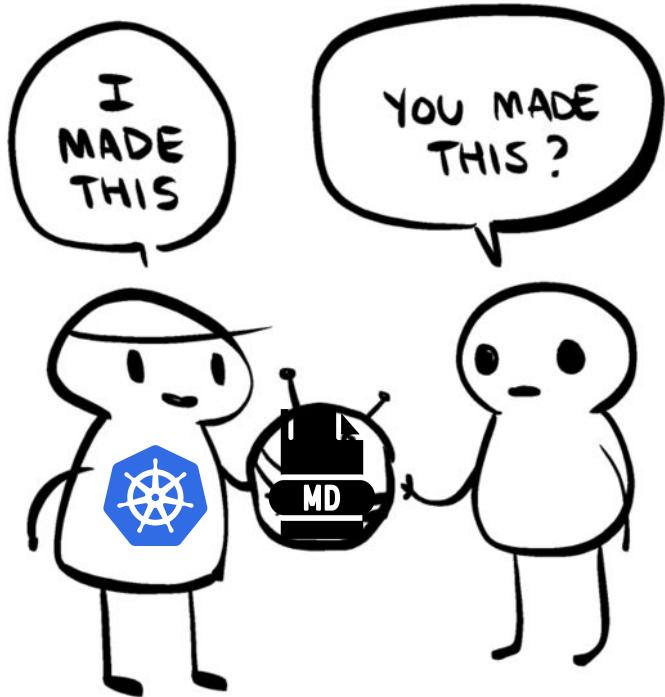
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PromCon  
North America 2021

# Don't just copy Kubernetes



# Sandbox Priorities

Build Identity



Use cases and  
advocacy

# Sandbox Priorities

Build Identity



Use cases and advocacy

First users



Communication and Feedback

# Sandbox Priorities

Build Identity



Use cases and advocacy

First users



Communication and Feedback

Features and Velocity



Simple dev process and good testing

# Experiment!



# CNCF Service and Marketing Benefits



## CNCF Service Desk

- CI/CD
- Legal and Foundation Services
- Tools (Zoom, Slack, etc)
- Website and Design
- Technical Documentation
- Certification and Training Services
- Case Studies
- Community Surveys
- and more

## Marketing & Event Support:

- Virtual Only Events
- In-Person Kiosk @ KubeCon

- Sandbox
- Incubating
- Graduated

<https://github.com/cncf/servicedesk>

This is going really well!



**314 PRs**

**Later...**



This is going really well!

Next milestone?



# Going for Incubation

# Sandbox Priorities

Build Identity



Use cases and advocacy

First users



Communication and Feedback

Features and Velocity



Simple dev process and good testing

# Graduating from Sandbox

Solidify Identity



Production case studies

# Graduating from Sandbox

Solidify Identity



Production case  
studies

A good idea is to set up an  
ADOPTERS.md file!



# Graduating from Sandbox

Solidify Identity



Production case studies



Strong case studies are the pride of your project!

A good idea is to set up an ADOPTERS.md file!



# Graduating from Sandbox

Solidify Identity →

Production case studies

Contributor growth →

Contributor docs and processes

# Graduating from Sandbox

Solidify Identity ➔

Production case studies

Contributor growth ➔

Contributor docs and processes



Good issue templates and tags make life easier for you and others.

# Graduating from Sandbox

Solidify Identity



Production case studies

Contributor growth



Contributor docs and processes

Features



Little more stability and Roadmap

# Enter DD



## Some example questions that will ideally need clear answers

Most of these should be covered in the project proposal document. The due diligence exercise involves validating any claims made there, verifying adequate coverage of the topics, and possibly summarizing the detail where necessary.

### Technical

- An architectural, design, and feature overview should be available. ([example](#), [example](#))
- What are the primary target cloud native use cases? Which of those:
  - Can be accomplished now.
  - Can be accomplished with reasonable additional effort (and are ideally already on the project road map).
  - Are in-scope but beyond the current road map.
  - Are out of scope.
- What are the current performance, scalability, and resource consumption bounds of the software? Have these been explicitly tested? Are they appropriate given the intended usage (e.g. agent-per-node or agent-per-container need to be lightweight, etc)?
- What exactly are the failure modes? Are they well understood? Have they been tested? Do they form part of continuous integration testing? Are they appropriate given the intended usage (e.g. cluster-wide shared services need to fail gracefully etc)?
- What trade-offs have been made regarding performance, scalability, complexity, reliability, security etc? Are these trade-offs explicit or implicit? Why? Are they appropriate given the intended usage? Are they user-tunable?
- What are the most important holes? No high availability? No flow control? Inadequate

# Governance Requirements

- Public documented communication channel
- Up-to-date meeting schedule
- Documented maintainer list
- Enumerate & document subprojects
- Demonstrate Contributor Growth / Pipeline
- Sandbox
- Incubating
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- Contributor lifecycle (onboarding, offboarding, emeritus)

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Codifying a contributor lifecycle early will help as your project matures and gains more contributors.



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A contributor ladder adds growth opportunities and can help you grow future maintainers & leaders.

Codifying a contributor lifecycle early will help as your project matures and gains more contributors.



# Technical Docs & Processes

- Project Goals & Cloud Native Fit (identify)
- What does the project do and why?
- Overview of project architecture & software design (extended identity)
- Maintain roadmap or some forward looking docs / tracking mechanism
- Project release process

- Sandbox
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**Regularly scan or implement CI check to prevent importing dependencies with an incompatible license!**

Oh no, we accidentally imported a GPL dependency.



# Security Requirements

- Document and enforce access control rules
    - 2fa / passkey
    - GitHub / Google Workspace permissions
    - Who has access to CI infra
  - Security vulnerability report / triage process
  - Achieve a passing score of the Open Source Security Foundation “Best Practices” badge
  - Perform and document a Security Self Assessment
- Sandbox
  - Incubating
  - Graduated

<https://github.com/cncf/tag-security>



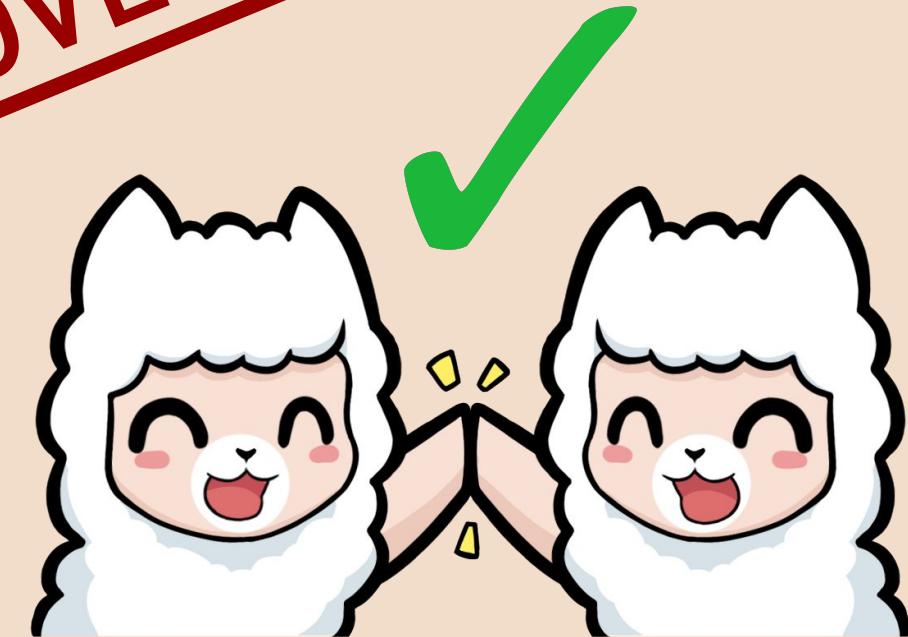
# Incubating

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# Incubating

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# Incubation Priorities

Experiments →

Stability and communication

# Incubation Priorities

Experiments



Stability and communication

Contributor growth



Contributor ladder, roles

# Incubation Priorities

Experiments



Stability and communication

Contributor growth



Contributor ladder, roles

Revise Governance



Formalized decision making

# CNCF Marketing Benefits

## Events

- Virtual Only Events
- CNCF-hosted colo events

## KubeCon Project Opportunities

- In-Person Kiosk
- In-Person Project Meeting
- PR Support
- Maintainer Session
- Project Video Updates (keynote)

## Marketing

- CNCF Online Programs
- CNCF Blog
- Case Studies
- Surveys

- Sandbox
- Incubating
- Graduated

## Marketing Release Support

Major: **Incubating**, **Graduated**

- Project webinar (2/year)
- CNCF Blog
- Media engagement
- Twitter Support

<https://github.com/cncf/servicedesk>



# Incubating





# Incubating





# Going for Graduation



[@emrayquaza](#)

# From Incubation to Graduation

Vendor-neutrality → Committer and vendor diversity

Solid Governance → Full Committer lifecycle, emeritus members

# More DD



## Some example questions that will ideally need clear answers 🔗

Most of these should be covered in the project proposal document. The due diligence exercise involves validating any claims made there, verifying adequate coverage of the topics, and possibly summarizing the detail where necessary.

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- What are the most important holes? No high availability? No flow control? Inadequate

# Why DD?



## 2. Role of the CNCF. ↗

The CNCF will serve a role in the open source community responsible for:

- (a) Stewardship of the projects
  - i. Ensuring that the technologies are available to the community and free of partisan influence
  - ii. Ensure that the technologies' brand (trademark and logo) is being cared for and used appropriately by members of the community, with a specific emphasis on uniform user experience and high levels of application compatibility
- (b) Fostering the growth and evolution of the ecosystem
  - i. Evaluating which additional technologies should be added to meet the vision of cloud native applications and working to encourage the community to deliver them, and integrate them if and only if they advance the general agenda
  - ii. Providing a way to foster common technical standards across the various pieces
- (c) Promotion of the underlying technologies, and approach to application definition and management, including: events and conferences, marketing (SEM, direct marketing), training courses and developer certification
- (d) Serve the community by making the technology accessible and reliable.
  - i. The foundation seeks to offer up a fully integrated and qualified build of each of the constituent pieces on a well-defined cadence across the reference architecture.

# Governance Requirements

- Public documented communication channel
  - Up-to-date meeting schedule
  - Documented maintainer list
  - Enumerate & document subprojects
  - Demonstrate Contributor Growth / Pipeline
  - Contributor lifecycle (onboarding, offboarding, emeritus)
  - Subproject leadership process documented
- Sandbox
  - Incubating
  - Graduated

# Technical Docs & Processes

- Project Goals & Cloud Native Fit (identify)
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- Roadmap change process
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- Sandbox
- Incubating
- Graduated

Don't make your change process TOO complicated. Find the balance between collecting enough details and usability.



# Security Requirements

- Document and enforce access control rules
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    - GitHub / Google Workspace permissions
    - Who has access to CI infra
  - Security vulnerability report / triage process
  - Achieve a passing score of the Open Source Security Foundation “Best Practices” badge
  - Perform and document a Security Self Assessment
  - Third Party Security Audit
  - Resolve all High & Critical Flaws Discovered in Security Audit
- Sandbox
  - Incubating
  - Graduated

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# Graduated

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# Marketing Benefits

## Events

- Virtual Only Events
- CNCF-hosted colo events
- Stand-Alone Events

## KubeCon Project Opportunities

- In-Person Kiosk
- In-Person Project Meeting
- PR Support
- Maintainer Session
- Project Video Updates (keynote)

## Marketing

- CNCF Online Programs
- CNCF Blog
- Case Studies
- Surveys
- Project Media Velocity Reports

- Sandbox
- Incubating
- Graduated

## Marketing Release Support

Major: Incubating, Graduated  
Minor: Graduated

- Project webinar (2/year)
- CNCF Blog
- Media engagement
- Twitter Support

<https://github.com/cncf/servicedesk>

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So serious



[@emrayquaza](#)



...Now What?

# Evolution of Priorities

Feature Velocity → Stability

# Evolution of Priorities

Feature Velocity → Stability "Boring"

# Evolution of Priorities

Feature Velocity



"*Boring*" Stability

Contributor Growth



Maintainer Health

# Maintainer Health

- Find the balance between prioritizing bringing in new contributors and focusing on your maintainers.
- Invest the time to identify areas of the project at risk and what you can watch for in the future.
- Work to turn active contributors into maintainers (Ladder, Mentoring).
- Automate or streamline what you can to reduce maintainer toil.

# Maintainer Health

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**INCLUDING GOVERNANCE!**



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INCLUDING GOVERNANCE!



*This one does not spark joy.*

# Evolution of Priorities

Feature Velocity



Stability  
*"Boring"*

Contributor Growth



Maintainer Health

Documentation



Communication &  
Transparency

# Communication & Transparency

- Develop process to surface both **achievements** and **risks**.
  - Published achievements and reports help maintainers justify their commitment.
  - Everyone will assume things are fine, unless risks are highly visible.
- Write ***everything*** as if addressing someone brand new to the project with minimal knowledge of the space.
- Make it easy for people to follow-up and get involved.

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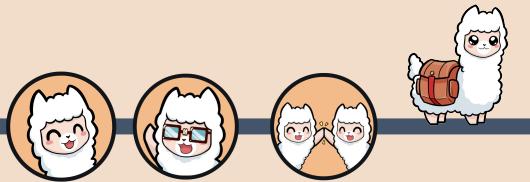
BE TRANSPARENT!



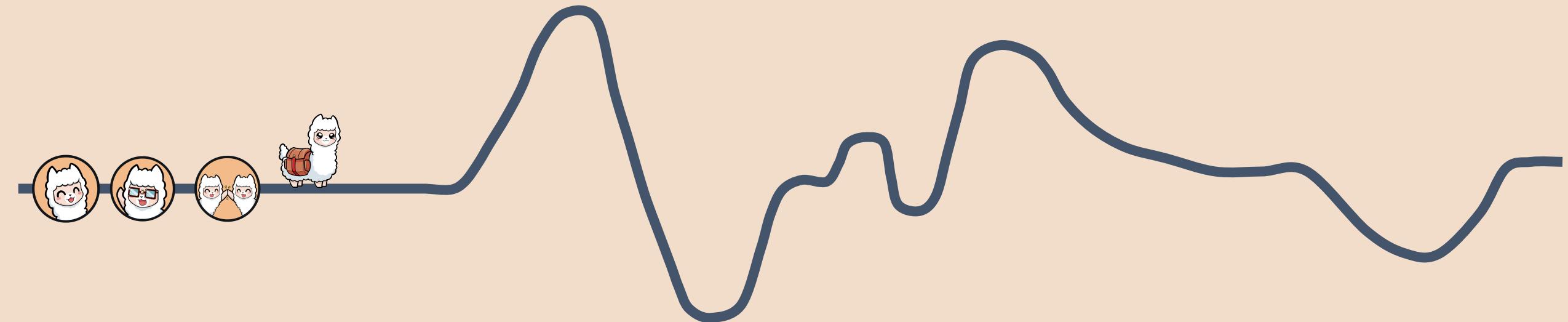
# Are we done?



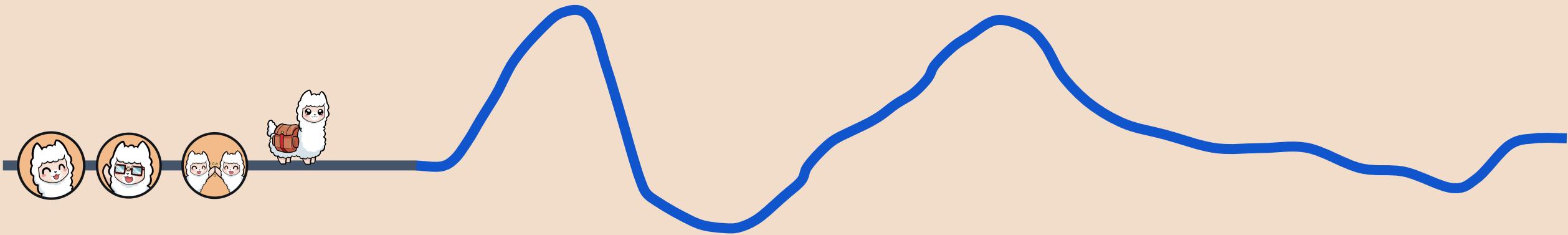
...the journey is  
just beginning



...and it'll be bumpy



# a journey worth taking.



...but that's how we  
learn to build things





# Thank You!

