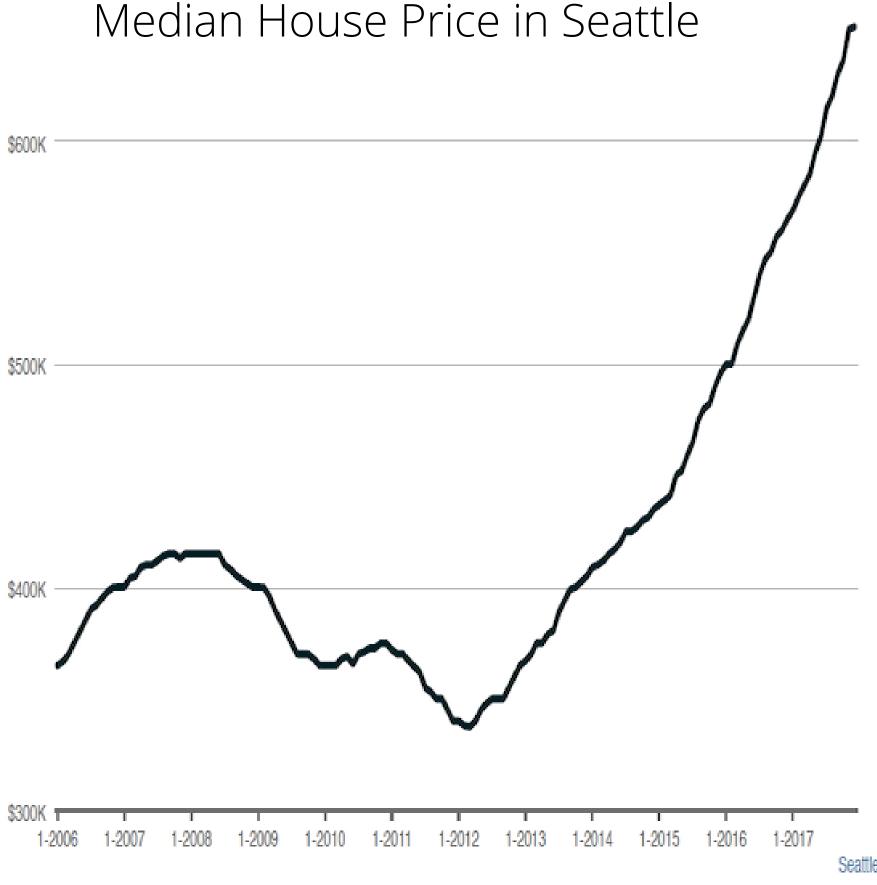
BUYING A HOUSE IN KING COUNTY

Finding the right place for the right price

Home buying: factors to consider

Business Problem
Data & Methods
Learnings
Conclusions
Future Direction



Each data point is 12 months of activity. Data is from January 17, 2018.

All data from Northwest Multiple Listing Service®. InfoSparks @ 2018 ShowingTime.

Business Problem

How can a buyer in this market find an affordable home?

Data & Methods

King County House sales data from May 2014 - May 2015 including

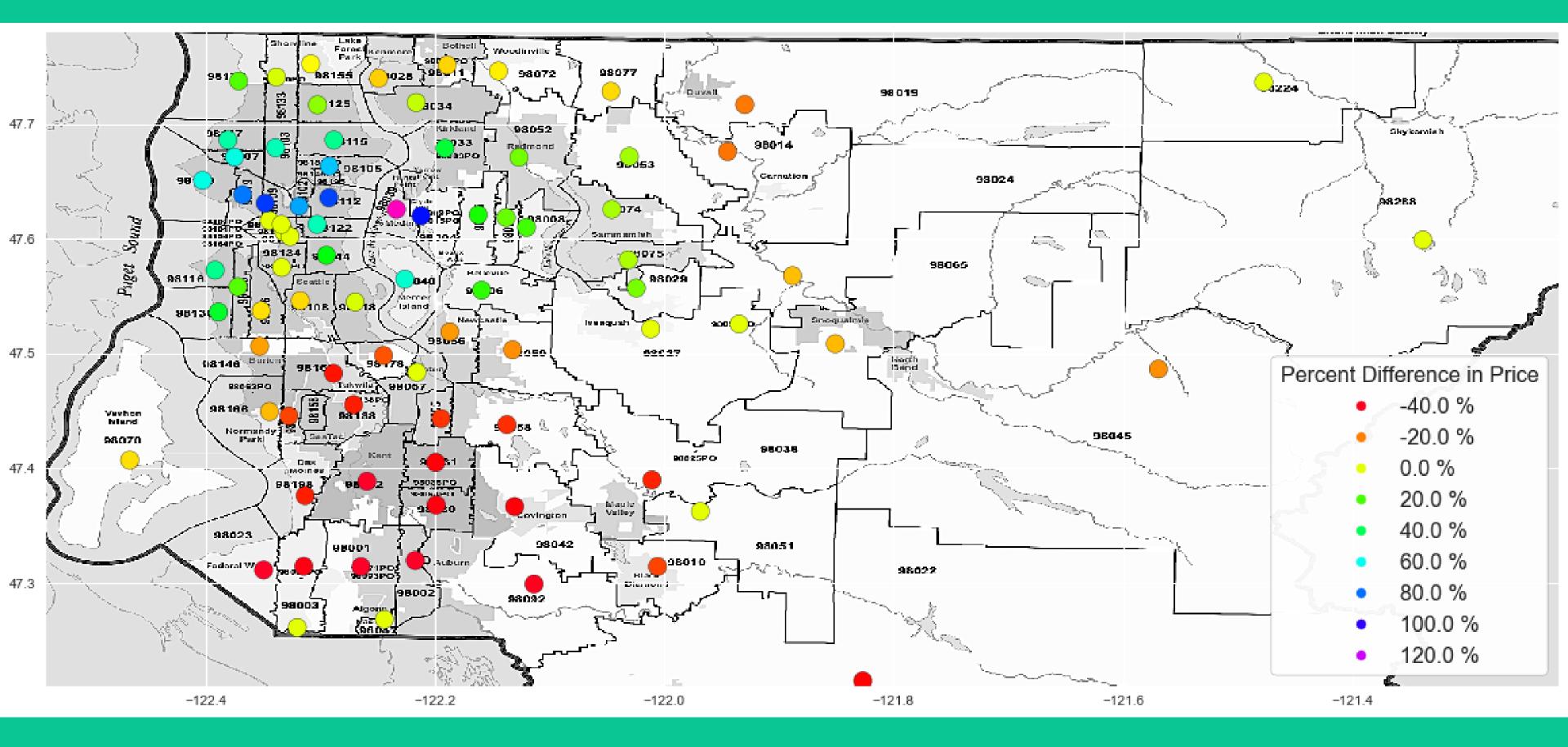
- Sale Price
- Interior and Lot Square Footage
- Bedroom, Bathrooms
- Location
- Renovation, Year Built

Used a Linnear Regression model to examine relationships between house features and sale price.

The Model

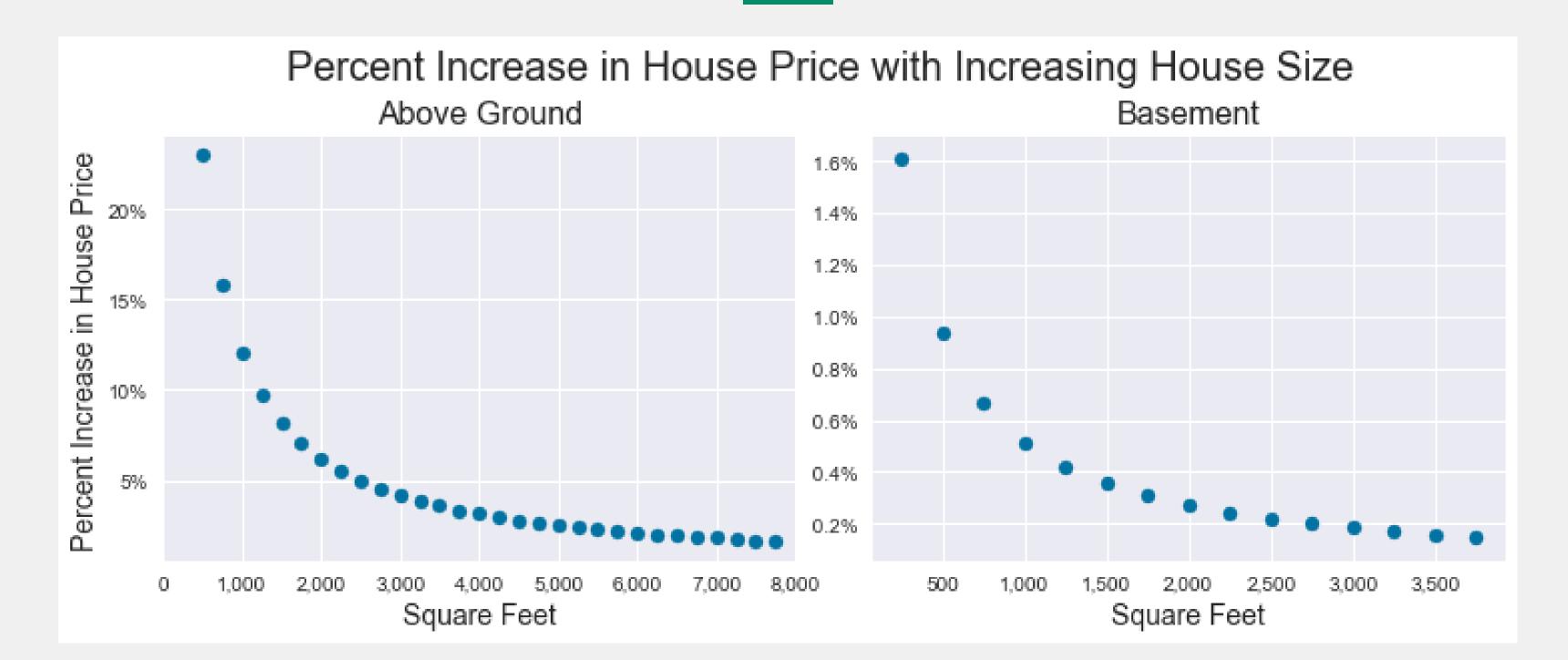
Explains 85% of the variance in King County house prices



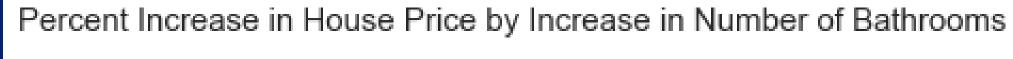


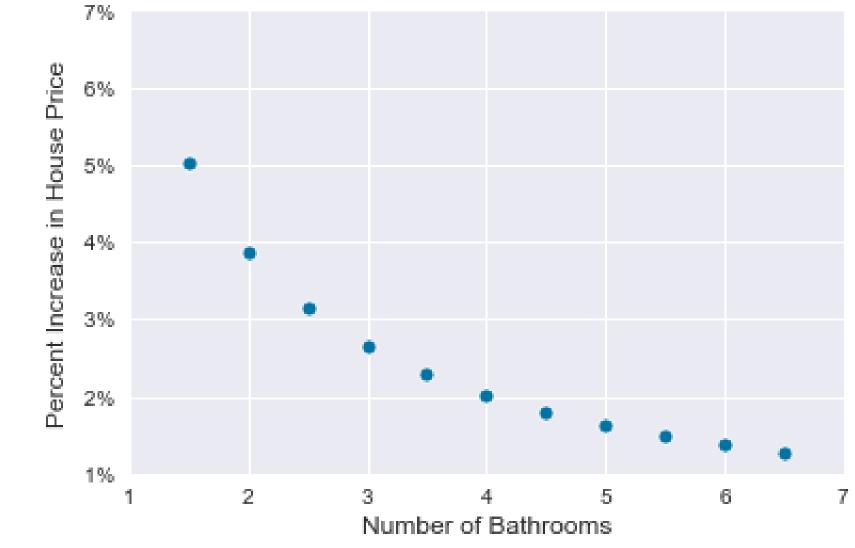
Location Location Location

Square footage is very important (above ground matters most)



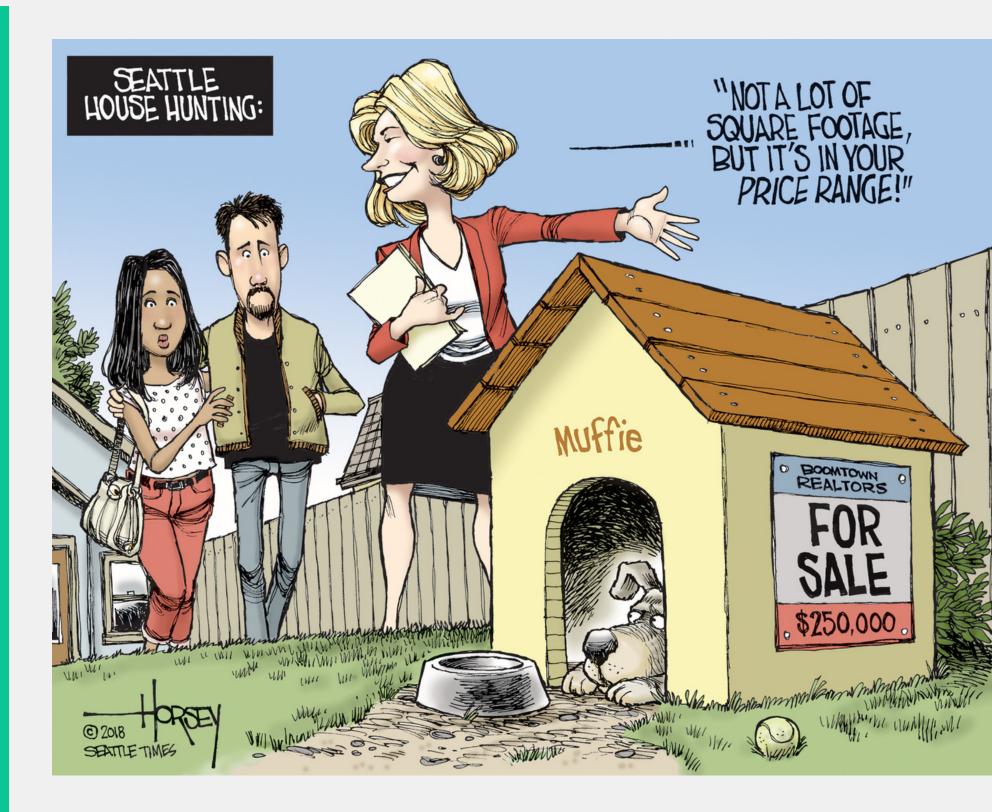
Bathroom number effect on price





Conclusions

- Location is biggest factor
- Square footage
- Bathrooms



FUTURE WORK



- Tease out the elements of the zipcode effect
- Elevation effect?
- more recent data
- Build out an application

Thank You!

Questions?

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