

Cecilia L. Saffold, MBA, PMP

HealthTeamWorks

Cecilia L. Saffold, MBA, PMP has more than two decades of quality improvement, supply-chain, health information technology (HIT), analytics, and project management experience. Since 2012, she has partnered with healthcare organizations to evaluate and translate strategies into meaningful outcomes through model design and operational planning. As Chief Operating Officer at HealthTeamWorks, she cultivates an internal culture of continuous improvement and high stewardship of product and service standards. This is achieved through her formation and direction of a Project Management Office (PMO) and leadership in performance evaluation activities. Prior to joining HealthTeamWorks, Ms. Saffold planned and executed strategy while leading commercial practice transformation teams nationally at TransforMED, a subsidiary of the American Academy of Family Physicians (AAFP). There she impacted over 200 primary care and specialty practices in engagements supporting shared savings accountable care organizations (ACOs), clinically integrated networks (CINs) and health systems, residencies, Federally Qualified Health Centers (FQHCs), and rural solo provider practices. Ms. Saffold's passion for transformational change and performance improvement in value-based delivery and alternative payment models is well aligned with today's healthcare priorities.

Highlights

- 3+ years of experience working in CMS/CMMI and state initiatives (e.g. CPC+, CO-SIM, TCPI, EvidenceNOW SW)
- 8+ years of experience providing practice and system facilitation and performance improvement coaching in primary care
- 8+ years developing and engaging participants in learning collaboratives, coaching sessions, workforce development trainings, and change management

Skilled in:

- Project and Program Management
- Strategic Planning
- Training and Public Speaking
- Program Evaluation
- Data Analysis
- Quality and Performance Improvement
- Value-Based Alternative Payment Models
- Community Coalition Building
- Culturally Responsive Care
- Workflow Redesign
- JavaScript, Angular, C# with .NET MVC, mySQL

Relevant Experience

HealthTeamWorks

Chief Operating Officer, March 2020 – Present

Director, Organizational Excellence, October 2018 – March 2020

Program Manager, Transformation and Technology, October 2016 – October 2018

- Implement organizational evaluation process
 - Manage Program and Project Managers who collectively supervise entire project delivery staff
 - Deliver training courses and facilitate strategic planning for groups as small as five and as large as 250 with high engagement and return rate
 - Directed the technical build of HealthTeamWorks Solutions Center with over 200 active members and 212 custom practice and organization performance improvement tools
 - Led the build and launch of HealthTeamWorks' Learning Management System
- Comprehensive Primary Care Plus (CPC+) National Learning Network and Regional Learning Network subcontracts, CMS/CMMI*
- Supported the development and review of the Phase I and Final 2017 CPC+ Implementation Guides
 - Contributed to the first national learning plan

- Developed monthly reporting related to delivery of various program tasks
- Oversee HealthTeamWorks' CPC+ RLN subcontract team serving Colorado and Nebraska practices

Clear Sky One LLC, Chief Executive Officer, Entrepreneur, June 2015 – December 2017

- Founded and led operations at Clear Sky One LLC as a sole proprietor procuring contracts nationwide with four major clients
- Gained Missouri Minority Business Enterprise and Women's Business Enterprise (MBE/WBE) Certifications
- Provided consulting services for health systems through a partnership with a national professional association representing over 300 independent practice associations, and integrated healthcare systems
- Designed Clear Sky Case Conference, a technology platform for connecting primary care providers and specialists to improve patients' experience of care and clinical outcomes
- Selected to join 2016 Sprint Accelerator Mentor Network for technology startups

TransforMED (AAFP Subsidiary), Project Manager, February 2012 – July 2015

- Led 25 health care transformation projects involving 205 practices.
- Prepared 80 primary care practices to attain Level III NCQA PCMH 2011 or 2014 Recognition.
- Facilitated strategy planning for 16 healthcare organizations applying deep understanding of patient engagement, value-based payment, and data-informed quality improvement topics

Associated Purchasing Services, Contract Manager, May 2009 – February 2012

- Maintained 65 hospital group purchasing contracts for Health Information Technologies Systems, clinical, dietary, emergency preparedness, and energy products and services
- Expanded portfolio by 15% by supporting the development and maintenance of APS' Health Information Technology Contract Category
- Oversaw development and launch of Emergency Preparedness Purchasing Management System, a fully automated requisition to reconciliation grant management tool

Education & Certifications

- Master of Business Administration (MBA), Rockhurst University, Helzberg School of Management, Kansas City, MO
- Bachelor of Arts, History, Northwestern University, Evanston, IL
- LaunchCode LC101: Full Stack Web Development, Kansas City, MO
- Project Management Professional, PMP; Project Management Institute (PMI)
- Executive Data Science, Specialization Certificate; Johns Hopkins University on Coursera
- Lean Six Sigma for Healthcare Green Belt Certificate; Johnson County Community College
- Practice Workflow & Information Management Redesign, CHTS-PW; AHIMA Certified