International Trade Overview

- Theory of Comparative Advantage
- Benefits of Trade
 - Cr: Pdt variety, better qly, lower px, higher Q
 - Pr: Decrease cop
 - Govt: Prevent monopoly, EG, low UnE, increase LRAS
- Cost
 - Factor immobility
 - Transport cost
 - Barriers to trade
 - No suitable TOT
 - Cop not constant
- POT (composition, direction, volume)
 - Influenced by DD and SS factors

- Protectionist measures
 - Import tariff
 - Import quota
 - Administrative restriction
 - Export subsidies
- Arguments
 - Protect infant industries
 - Prevent widespread UnE in declining industries and during recession
 - Protect against dumping
 - Strategic reasons
 - Reduce BOT deficit

Globalisation Overview

Globalisation is the <u>closer integration of economies and people</u> of the world through the <u>ease of movement of goods and services</u>, <u>capital and labour across borders</u>.

Causes of Globalisation

- 1. Developments in ICT
- 2. Developments in transportation
- 3. Opening up of markets to trade
- 4. Liberalisation of capital movement and deregulation of financial svs
- 5. Growth of TNCs

Presents challenges and opportunities to economic agents and source/ host countries

Priorities of economic agents

Government: micro goals (AE, PE), macro goals (Low infln, low UnE, EG, favourable BOP), high SOL

Producers: profits (TR, TC), market share

Consumers: price, qty, qlty, variety

Singapore Context

Challenges to SG's economy:

- Small and open: vulnerable to economic shock
- Increased pressure for economy to stay relevant and attractive
- Skills gap and widening income gap

Policies of SG in view of globalisation:

- Neutral stance during recession
- Maintaining and building FTAs
- Close supervision of financial sector
- Labour force and industrial relation to keep inflation low
- Providing support for economically vulnerable groups like low skilled and old workers

Types of RTA: CM + harmonisation of economic policies CU + greater ease of movement of labour and Common Market TA + common trade polices with non-member countries

Free Trade

Areas

Causes of Globalisation

Developments in Information Communication Technology

ICT refers to technologies that provide <u>access</u> to information through telecommunications.

Increased connectivity of people in a fast and cost effective manner → making transferring of funds and data possible → facilitated international trade and investment in different geographical locations → integration of capital markets (e.g. development of electronic trading platform has allowed int investors to participate in other ctries stock market)

Opening up of markets to trade (Multilateralism and Regionalism)

Free Trade Agreement (FTA): <u>legally binding</u> agreement between <u>two or more participating</u> <u>ctries</u> to <u>reduce or eliminate barriers to trade</u> (movement of g&s) <u>and investment</u> (movement of capital)

WHO: Principles of most favoured nation and national treatment

Regional Trading Arrangement (RTAs): agreements between govts to liberalise trade and possibly to coordinate other trade related activities

Trade creation: situation where economic integration leads to a shift in product origin from a domestic producer whose resource costs are higher to a member producer whose resource costs are lower

Trade diversion: situation where there is a shift in product origin from a <u>non-member producer</u> whose resource costs are lower to a <u>member</u> cost whose resource cost are higher

Developments in Transportation

Advancement in modern transportation → faster and standardised shipment → e.g. long-haul jumbo jets and shipping (i.e. use of containerisation) + trade between distant markets economically viable due to EOS reaped from larger scale operations → enabling vast quantities of goods and commodities to be shipped at **low cost**

Greater ease of movement of g/s, no

common trade policy to non-members

Ppl travel more quickly → facilitating doing of biz

Liberalisation of capital movement and deregulation of investment financial services

Removal of capital controls → less restrictions on capital movement → easier for firms to locate, invest abroad and repatriate profits

Financial deregulation: variety of changes in the law which allow banks and financial institutions greater freedom in how they operate → allow for larger flow of capital across countries + phasing out of stricter controls

Growth of TNCs

TNC: registered and operates in <u>more</u> than one country at a time

Outsourcing: <u>contracting</u> of certain activities to an <u>external provider</u>

Offshoring: getting work done in a different country usually to leverage on cost advantages

Impact on Movement of Goods and Services

Benefit Cost

Access to more markets (Trade Creation)

FTA, $\rightarrow \downarrow$ in trade restrictions like m/p tariffs \rightarrow enlarge markets for industries in small economies + reap IEOS e.g. technical EOS: able to use more specialised machines, marketing EOS: able to buy raw materials in bulk \rightarrow lowers unit cost $\rightarrow \uparrow$ x/p competitiveness \rightarrow further enlargement of x/p markets

SG's small domestic market means domestic consumption insufficient to drive the economy. FTA with Gulf nations enable SG food manufacturers to reach out to consumers in Middle East.

Thereafter, assuming M stays constant, boost NX, AD \rightarrow k \uparrow in NY + lower UnE in export related industries + improve current a/c position in BOP (illustrate with AD-AS diagram)

↑ risks of structural unE

FTA → ↑ exposure to foreign competition + removal of protectionist measures enjoyed by dom industries → if dom industries producing g/s in direct competition with m/p cannot compete in terms of price and qly → ↓ market share in SR + driven out of biz in LR → structural unE unless they acquire relevant skills to transit to another industry

For dom consumers: wider choices, lower prices (AE)

Gain access to wider range of products that cater to various tastes and preferences → improve consumer welfare, material SOL

SG: small domestic mkt \rightarrow not many firms in the mkt \rightarrow few choices available. With globalisation, greater variety of goods

Dom producers more exposed to **foreign competition** → prevents domestic monopolies from exploiting their market power → forced to **keep their prices and costs as low as possible** + to be **dynamically efficient** by engaging in R&D, aiming to produce **better quality products** to maintain their market share → ↑ **productive capacity** (LT EG) + AE

Then, ↑ income inequality

Pace of industrialisation faster than rate of accumulation of human capital → DD for new skills outpace SS of workers with those skills

Workers without relevant skills to transit to another job may suffer **\(\subset \) wages** if they are forced to take up jobs that pay less than before

In contrast, workers possessing relevant skills to take on jobs may enjoy **†** wages, esp if those jobs make use of more advanced tech

∴Income inequality widens

For dom firms: cheaper m/p final g/s and raw material

 \downarrow m/p tariffs \Rightarrow cheaper m/p of raw materials \Rightarrow able to seek out lowest cost countries in the world for raw materials or production processes \Rightarrow \downarrow COP \Rightarrow \downarrow risk of cost-push inflation, maintains x/p competitiveness, esp if x/p have high m/p content

SG: small in physical size means resource scarce \Rightarrow lack of FOP, alleviated due to globalisation

Impact on Movement of capital

helped I to flow into Sg to drive economy

| Benefit | Cost |
|---|---|
| FDI Inflow: Positive effect on macro-goals | FDI Inflow: Negative effects on macro- |
| | <u>goals</u> |
| FTA 	o 	o admin restrictions $	o$ encourage | |
| potential investors to set up plants / buy | Worsen current a/c in LR due to significant |
| equipment in country \rightarrow presence of MNCs | repatriation of profits/ high import |
| generates biz opportunities for dom SMEs | content of manufactured pdts |
| e.g. SMEs provide logistics services for MNCs / | |
| component parts to MNCs | If FDI is substitute for domestic |
| | production → can cause local firms to go |
| $SR: \uparrow I \rightarrow \uparrow AD$, $k \uparrow NY + employment \rightarrow actual$ | out of biz → higher unE for locals |
| EG, improvement in financial a/c , BOP | |
| position | Crowding out of dom investments → |
| | stifle efforts to develop home-grown |
| Transfer of technology and management | industry \rightarrow over-reliance on FDI for EG \rightarrow |
| skills: shares best practices with local firms as | more susceptible to international shocks |
| locals are recruited for high positions and | esp since FDI known to be 'footloose' → |
| mobility of workers from TNC to local firms \rightarrow | high UnE |
| boosts productivity | |
| | → Need for SG to remain attractive to |
| Transfer of technology is only noticeable in | MNCs by moving to higher value added |
| host country if technology is relevant to | acitivties in face of competition from |
| several firms and not just one firm/ sector. | developing and developed economies |
| Also, it may be limited if investments made | |
| are <u>labour intensive</u> | FDI Outflow: Negative effects on SOL |
| | Const. FRI and analysis of anything |
| LR: $\uparrow I \rightarrow \uparrow qty$ and qly of FOP $\rightarrow \uparrow LRAS \rightarrow \downarrow qty$ | Surge in FDI and rapid industrialisation → |
| potential EG | increased pollution, esp for (nautral |
| → SG: small dom mkt, cannot depend on | resource industries) in LDCs with less stringent anti-pollution standards → hurts |
| indigenous I for growth → globalisation | env and non-material SOL |
| indigenous i foi growth 7 globalisation | env and non-material SOL |

Exploitation of labour - low pay, poor working conditions with absence of

N.B. SG has CA in capital-intensive and knowledge based industries

international, legally-binding laws and safety standards → low non-material SOL

FDI outflow: Improve material SOL

Dom firms find it easier to venture overseas to stay profitable overall \rightarrow outsourcing and offshoring of parts of production process to countries with CA \rightarrow lower COP esp cost of labour \rightarrow improves x/p competitiveness, sustaining profitability and hence operations in dom country \rightarrow esp for SG with small dom mkt, offshoring of lower skilled jobs allows for firms to create new, higher level jobs back home \rightarrow increases income of employees \rightarrow higher purchasing power \rightarrow higher material SOL

FDI outflow: Improve BOP

Increase factor income from abroad in the future → improves BOP current account

FDI Outflow: Structural UnE

FTAs makes it easier / more cost effective for dom firms to outsource a particular stage of production process overseas / venture into member countries to set up factories -> structural UnE

→ upon signing the ASEAN-China FTA, Philips relocated their manufacturing plant out of SG to Indonesia to take advantage of lower COP

Evaluation:

- Increase in structural unE likely to be evident only in SR → countries restructure and industries find new areas of CA
- In the LT, if sufficient jobs created, offsetting the initial loss and then gains from globalisation will materialise as predicted by the theory of CA

ST hot money inflow: Improve macro-goals

Increases Ms in economy → fall in i/r → (explain accordingly) → Increase C, I → increase AD, multiple increase in NY, EG, employment

ST hot money inflow: Adverse impact on banks

Hot money flows can quickly turn into bust when global investors pull money out of economy suddenly (financial instability and unstable exchange rate) \rightarrow large fall in asset prices, or Ms falls drastically \rightarrow push up domestic i/r \rightarrow borrowers and banks may have problems paying off their debt and banks end up with bad debts

ST hot money inflow: Adverse impact on macro-goals

| Large increase in DD for country's currency \rightarrow appreciation of exchange rate \rightarrow (explain according) \rightarrow -ve impact on BOP, fall in AD, affect actual EG of country |
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| |

Evaluation:

- May limit ability for an open economy to implement independent MP
- To reduce problem associated with hot money flows, tough regulations and proper controls can be put in place when countries open their economies
- To tackle vulnerability: Diversify trading partners by signing more FTAs → not overly dependent on any 1 country → prevents country from being too affected by the "contagion effect" i.e. something that happens in a country affects other countries due to interconnected nature of economies

Costs of ↑ trade and capital flows: ↑ vulnerability to adverse economic conditions

Member countries more interlinked via trade and capital flows \rightarrow increase frequency of experiencing booms and busts i.e. recession in 1 member country can have contagion effect on others $\rightarrow \downarrow x/p$ DD of another country + \downarrow FDI in other countries. If substantial can lead to \downarrow AD, NY, \uparrow cyclical unE, \downarrow FDI affects financial a/c position (bleak outlook) \rightarrow esp for SG which is small and open e.g. US financial crisis in 2008 led to SG's worst recession

Impact on Movement of Labour

| Benefit | Cost |
|--|---|
| Outflow of labour: macro-goals of home | Outflow of labour: macro-goals of home |
| ctry | <u>ctry</u> |
| Higher remittances → improve current a/c and hence BOP + increases EG: | No. of residents in home country falls → lower C, lower AD |
| PP of domestic HH increased → higher AD, multiple increase in NY and EG | High mobility of labour → brain drain if local talents choose to work overseas due to better job and career prospects → fall in |
| UnE decreases as workers migrate out of home country where employment opportunities are low (if home country is LDC) | labour SS → fall in AS → slow down country's potential EG (not so prevalent in SG) |

Inflow of labour to host country allows for non-inflationary EG

Increased pool of workers \rightarrow reduce wage-push inflation → and COP remain wages competitive + increase in qly (if higher skilled workers from abroad pass their skills to locals, besides, FTs can increase level of competition domestically and spur more local workers to work harder → increase productivity) and gty of labour \rightarrow increases productive capacity and LRAS → with increases in AD, noninflationary, sustainable EG

Inflow of labour to host country

Increase in both residents and non-residents \rightarrow support employment in other sectors \rightarrow (not for SG)

<u>Inflow of labour to host country reduces incentive to improve efficiency</u>

Ease of getting cheap low skilled workers prevents firms from employing more productive methods (no incentive to improve efficiency)

<u>Inflow of labour to host country causes widening</u> income gap

Increase in low cost foreign labour → lowly-skilled, lowly-educated workers may face unE

Higher skilled workers may be affected to a smaller extent \rightarrow due to global DD for talent

Influx of both high and low skilled labour results in widening income gap: SS for low skilled labour increase → dampens wages for lower-skilled workers VS DD for highly skilled labour increase → wages increase

To mitigate: Increase FW levies / Continuing WTS to encourage workers to upgrade their skills and increase productivity

Glossary of EQs

| (1) N2007: Discuss whether | Singapore | is among th | ie eco | nomies | that have t | he <mark>m</mark> | ost to gai | n |
|----------------------------|-----------|-------------|-----------|----------|---------------|-------------------|------------|---|
| from globalisation. [25] | | | | | economies | | | |
| | <u> </u> | character | istics: s | small an | d open vs big | and | less open | I |
| Structure: | | l | | | | | | j |

- Benefit and costs
- In light of these characteristics, the benefits for SG is relatively high compared to her costs.
- As such, SG might have the most to gain

Evaluation on why SG has the most to gain:

- Characteristics of the SG economy
- Play down -ve effects of globalisation:

Economic analysis:

- How have greater movement of g&s, labour, capital benefitted SG?
- How have they caused problems for SG?
- Economy: NY, unE, GPL, BOP, effects on producers and consumers
- (2) An economist stated 'trend towards globalisation leaves no room for protectionism'.
- (a) Account for the trend towards globalisation (10m).
- (b) Discuss whether you agree with the economist's view (15m).