#### **Balance of Payments Notes**

#### **Definitions:**

- A country's BOP is a record of the receipts<sup>1</sup> and payments<sup>2</sup> arising from <u>all economic transaction</u> between residents of <u>one country and the rest of the world</u> over a period of time, usually a year. The BOP records the <u>international inflows and outflow</u> of a country's currency.
- The current account records payments for <u>exports and imports of g/s</u>, <u>net income flows</u> and net current transfers into and out of the country in a year.
  - 1. Trade in goods account: difference in value of exports and imports of goods (BOT in gds)
  - 2. Trade in services: difference in value of exports and imports of services (BOT in services)
  - 3. **Net income flows:** factor incomes earned by Singaporeans from aboard and factor income earned by foreigners in SG (WRIP and dividents)
  - 4. **Net current transfers:** flow of currency from individuals/ firms/ government of one country to another for which there is **no** corresponding flow of g/s
- The financial account records the <u>international transactions</u> in <u>financial assets and liabilities</u> both <u>short term and long term</u>.
  - 1. FDI: cross border, long term capital investment. It involves the acquisition of a lasting management interest which implies a significant degree of influence and control over the management of the enterprise (long-term capital flows)
  - 2. Portfolio investment: transaction in equity securities such as stocks and shares, and debt securities like bonds (long-term capital flows)
  - 3. Other investment: short-term capital flows
  - Financial derivatives: financial instruments whose values are derived from other financial instruments (e.g. equities and debt securities), indicators or commodities (e.g. options, future, forwards, swaps)

# Government Objective:

To avoid persistent BOT surplus or deficit (wld mean favorable position of BOT),

BOT deficit has -ve consequences and BOT surplus wild mean trading partners are experiencing BOT deficit. They may resort to undertaking protectionist measures to decrease trade deficit.

#### Terms:

- BOT value is 0
- BOT (is in) surplus/ deficit
- BOT deficit has increased/ decreased
- BOT has improved/ deteriorated

<sup>&</sup>lt;sup>1</sup> recorded as **credit** items: (+) and constitutes currency **inflow** 

<sup>&</sup>lt;sup>2</sup>recorded as **debit** items: (-) and constitutes currency **outflow** Exception to the sign convention: Capital and financial account

#### Causes of BOT deficit:

- 1. Loss of Comparative Advantage (int trade)
- 2. Appreciation of DC (e/r policy)
- 3. Relatively higher domestic inflation (e/r policy)
- 4. Relatively faster domestic EG

Explanation for a large and persistent current account deficit:

# Persistently high prices of X

Make use of assumptions for DD and MLC

# 1. Permanent loss in CA

e.g. lose CA in pdtn of goods to ctries like India, Vietnam with lower labour cost  $\rightarrow$  x/p is more expensive and m/p is cheaper

- Assuming **DD** for x/p is price elastic  $\rightarrow$  increase in px of x/p leads to more than proportionate fall in Qd  $\rightarrow x/p$  revenue falls
- Assuming **DD** for m/ps is price elastic  $\rightarrow$  decrease in px of m/p leads to more than proportionate rise in Qd  $\rightarrow$  m/p expenditure rises
- : Current account worsens, leading to deficit
- 2. Persistent appreciation of DC/ persistent depreciation of major trading partners
   Higher X price in FC and lower M price in DC → assuming MLC (quote) holds → NX falls
   ∴ Current account worsens, leading to deficit
- 3. <u>Persistently higher rate of domestic inflation compared to trading partners</u>

X will be relatively more expensive than M

- If **DD** for x/p is price elastic  $\rightarrow$  increase in px of x/p leads to more than proportionate fall in Qd  $\rightarrow$  x/p revenue falls
- M is relatively cheaper → increase Qd → increase M expenditure
- : Current account worsens, leading to deficit

# Persistently high prices of M

- Persistently depreciating DC/ persistent appreciation of major trading partners
   M will be relatively more expensive than X
- Persistently higher inflation overseas
   M into dom eco will be relatively more expensive

For the cases above, assuming **demand for m/ps is price inelastic** (e.g. ctry is reliant on m/p raw materials and necessities)  $\rightarrow$  Qd for m/p will fall less then proportionately  $\rightarrow$  increase in m/p expenditure  $\rightarrow$  persistent current account deficit assuming X revenue remain unchanged

In fact, the more px inelastic the DD for m/ps, the larger the current account deficit. Also, higher price of m/ps  $\rightarrow$  higher cop  $\rightarrow$  decrease X revenue and worsen current account deficit

N.B. Typically the above factors will cause NX to increase and BOP to improve, but here we are trying to explain otherwise for EQ1a.

## Changes in DD for X and M

## 1. Persistently higher dom EG than trading partners

A relatively faster rate of EG  $\rightarrow$  NY of ctry increase faster than that of other ctries  $\rightarrow$  residents have greater increase in PP  $\rightarrow$  DD for m/p tend to rise faster as **m/ps is a function of income**  $\rightarrow$  decrease NX  $\rightarrow$  persistent current account deficit

# 2. Consistently ambitious development program

Mainly applies to LDC for ambitious industrialization program over a prolonged period of time → large scale m/p of FOPs like machinery, equipment, raw materials, technology → large increase in m/p expenditure → persistent and large current account deficit

#### Consequences of BOT deficit:

Consumers and Producers	<ul> <li>Severe and persistent BOT deficit → consumer and investor confidence fall → consumption and investment fall → fall in AD → fall in NY</li> <li>① → fall in DD labour → fall in employment</li> <li>② → decrease PP → decrease material SOL</li> </ul>
Government	<ul> <li>Persistent BOT deficit → ctry living beyond its means → if deficit financed through increase in borrowing</li> <li>① → debt has to be repaid in future with high interest burden → decrease future SOL</li> <li>② → if amt of foreign debt high → lending agencies will impose conditions for future borrowing (e.g. CMP/ CFP) → govt lose autonomy of running economy</li> </ul>
	<ul> <li>Persistent BOT deficit → greater outflow of currency → increase SS of DC as cr sell DC to buy FC → decrease e/r (i.e. depreciation) → increase P of M in DC → inflationary pressure → decrease competitiveness of M-reliant ctries</li> <li>If fixed e/r system → CB sell FR to buy excess supply of DC to prevent e/r from falling → depletion of FR → if run down too quickly, crisis of confidence in currency</li> </ul>

## Factors affecting severity of BOT deficit:

1. Type of exchange rate regime

• More problematic for fixed/ managed float than freely floating exchange rate regime

Floating EER	Fixed EER		
Given a BOT deficit			
E/r ill adjust according to mkt forces ->	Fall in e/r is not allowed when demand for		
BOT deficit due to fall in DD for $X \rightarrow fall$	ctry's X falls → sell reserves to buy DC to keep		
in DD of SGD → fall in exchange rate (i.e.	e/r at pre-determined rate $\rightarrow$ such action, if		
SGD depreciate) → increase P of M in	done continuously depletes ctry's foreign		
DC, decrease P of X in FC $\rightarrow$ MLC holds	reserves in LR → any govt intervention to		
→ increase NX → correct the deficit in	maintain fixed e/r wld lead to ctry's currency		
BOT, restoring it to eqm	becoming overvalued and increase deficit		

- 2. Persistency of Problem/ Cause of disequilibrium
- SR run- not serious

→ may arise as ctry is <u>industrializing and need to import machinery and raw material</u> for pdtn

- LR- serious
  - → there is a limit on ability of the ctry to sustain such chronic deficits

Polices to tackle BOT deficit:

Aim of policies: Increase X revenue and/or decrease M expenditure

1. Expenditure Reducing Policies

Aim: Decrease AD

Means: CFP (Increase T and/or decrease G), CMP (Increase i/r, decrease Ms) Explanation:

- Decrease AD → decrease NY → decrease DD of M → decrease M expd
- Decrease AD  $\rightarrow$  decrease competition for resources  $\rightarrow$  decrease P of FOP  $\rightarrow$  decrease GPL  $\rightarrow$  X more competitive (P of X fall)  $\rightarrow$  more than proportionate increase in Qd if  $PED_x > 1 \rightarrow$  increase X revenue (can discuss as EV)

Taken together, decrease BOT deficit

#### Limitations:

Ineffective		Damaging	
	Time lags  - FP: Implementation lag → debate and pass cuts in G and increase in T in parliament  - Impact lag → time for HH to respond  - MP: Impact lag esp long when economic outlook is good → negligible fall in C, I, NY and M expd  M expd may not fall to a large extent  If 0 < YED < 1, DD is income inelastic (e.g. necessities/ m/p reliant ctries). Given fall in Y → DD for M decrease less than	Might worsen current account  Higher i/r → hot money inflow → increase DD for DC → DC appreciates → → worsen current account  Possibly slowdown in EG/ economic contraction  CFP/CMP → decrease AD → decrease NY → decrease DD lbr → increase cyclical Une → damaging as it leads to: lower SOL, loss of skills, greater fiscal cost (less taxes collected, more UnE paid out)	
proportionately → less than proportionate fall in M expd → decrease effectiveness of policy			

EV: If you talked about the points in blue: Effectiveness of expenditure reducing policies depends on S **State of the economy** D **Whether the government can prevent currency from appreciating** e.g. by limiting hot money flow temporarily or suppressing ext value of currency. If the latter can be done and current account deficit is due to DD pull infln (fall in AD  $\Rightarrow$  fall in GPL  $\Rightarrow$  X more competitive  $\Rightarrow$  Qd for X rise more than proportionately if DD for X is price elastic), can be beneficial.

2. Expenditure Switching Policies (also covered in International Trade: Protectionist Measures)
Aim: Switch expd from import to dom pd gds and to switch foreigner's expd towards purchase of ctry's X

	Manipulation of e/r (Depreciation/ Devaluation)	Protectionist measures	SSP to increase dom pdtvy and promote x/p
Explanation	Depreciation/ devaluation → decrease P of X in FC + increase P of M in DC → assuming MLC holds, increase NX → decrease BOT deficit  Current account on B of P  Deficit  Deficit  Deficit  Deficit  Deficit  Limitation: J-shape effect]	<ul> <li>Trade restriction (decrease M expd)</li> <li>■ Tariff → increase P of M</li> <li>① → if PED imports price elastic → more than prop decrease Qd of M</li> <li>② → dom pd gds relatively cheaper → buy more domestically produced gds</li> <li>■ Import quota → limit on qty and consumption of M → increase DD for domestically produced gds</li> <li>∴Overall Effect: Fall in M expd.</li> <li>Subsidies/ tax rebates for export industries (increase X revenue)</li> <li>→ decrease px → increase X revenue assuming DD for x/p px elastic</li> </ul>	R&D and tech improvements → increase domestic pdtvy → reduction in unit COP → improve X competitiveness → improvement in BOT
Limitations, cost-benefit	<ul> <li>Effectiveness depends on the price elasticity of demand for X and M</li> <li>Devaluation is only effective in improving BOT position if MLC holds</li> <li>J curve effect: In SR, PED of X and m tends to be highly px inelastic → domestic and foreign importers often bound by contracts → require time to respond to price changes → devaluation may cause BOT in current account to worsen in SR, only leading to improvement in LR when MLC holds</li> <li>Ineffective if trading partners devalue currency as well</li> <li>Might lead to inflation</li> <li>Devaluation → increase NX → if economy at Yf → no spare capacity to meet increase in DD for ctry's gds → DD pull infln</li> <li>For M reliant ctries, devaluation → increase P of m/ped FOP → increase COP → cost-push infln</li> <li>In both cases, inflation eliminate price advantage gained through devaluation.</li> </ul>	<ul> <li>Disadvantages:         <ul> <li>Curb progress of international trade</li> <li>Invite retaliation from ctries whose X are adversely affected</li> <li>Decrease income of trading partners → decrease DD for ctry's X</li> </ul> </li> <li>Domestic firms may become complacent and inefficient → decrease price, qly, variety of gds + drain government resources</li> <li>Does not address root cause of BOT deficit- loss of X competitiveness</li> </ul>	Advantages:  - Don't unfairly disadvantage other ctries, unlikely to invite retaliation  - Translate to improvement in pdtvy capacity and encourage EG  Disadvantages:  - Long term policy  - Results not guaranteed  - Structural UnE

#### EV:

#### Devaluation vs Protectionism

The benefit reaped in the LR from devaluation could possibly outweight the damage in SR. On the other hand, <u>protectionist measures are more damaging</u> if implemented for prolonged period of time.

# SSP will be the wisest approach

<u>Disadvantages are likely to be short lived</u> especially when proper training programmed are in place to equip workers with new skills to take on new jobs created. The long-term gains in terms of improved current account and a more competitive economy, where consumers enjoy cheaper and better pdts is likely to outweigh ST damage.

#### Glossary of EQs attempted

- (1) The UK has run a large deficit on the current account if its balance of payments for several years.
- (a) Explain what might cause a persistent and large deficit on a country's BOP on current account (10m).

Require 3 main points. Refer to pg 2-3.

N.B. Qns wont ask you to explain for financial account ©

(b) Discuss the view that government policies to deal with such a deficit can be potentially damaging and ineffective (15m).

worsen current account/ -ve unable to reduce impact on other macro-goals current account deficit

Structure (x3):

Explain how policy work
Explain how policy can be potentially damaging
Explain how policy can be potentially ineffective

Limitations should ideally address both aspects

Refer to pg 4-6