

# Estimating The Missing Intercept

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## Abstract

Cross-sectional data have proven to be increasingly useful for macroeconomic research. However, their use often leads to the ‘missing intercept’ problem in which aggregate general equilibrium effects and policy responses are absorbed into fixed effects. We present a statistical approach to jointly estimate aggregate and idiosyncratic effects within a panel framework, leveraging identification strategies coming from both cross-sectional or time-series settings. We then apply our methodology to study government spending multipliers (Nakamura and Steinsson, 2014) and wealth effects from stock returns (Chodorow-Reich et al., 2021).

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# 1 Introduction

Macroeconomic research increasingly relies on panel datasets encompassing heterogeneous regions, households, or firms. The cross-sectional variation in these datasets allows researchers to apply microeconomic tools to credibly identify the effects of policies or shocks. Those studies often derive their identification from differencing out confounding aggregate variation that is common across observational units.

However, as is well recognized, the flip side of eliminating common sources of variation through differencing or time-fixed effects is that these methods can only uncover the idiosyncratic or local effects of policy changes *net* of those aggregate effects.<sup>1</sup> Therefore, those tools are inadequate to answer *directly* questions about aggregate effects of policies. A typical response in the literature is to use estimates based on cross-sectional variation to calibrate fully specified dynamic equilibrium models. While informative, such strategies provide estimates of aggregate effects that depend on the specifics of the structural model.

We propose a methodology that combines microeconomic methods that provide identification at the idiosyncratic level with flexible time-series methods that estimate aggregate effects without imposing strong cross-equation restrictions. In particular, we incorporate estimates of local effects obtained from cross-sectional data into a time series model that jointly describes the evolution of aggregate and local economic outcomes. In effect, we unify the time-series and cross-sectional approaches to identification, allowing for the simultaneous use of variation in both dimensions to sharpen estimates. Furthermore, our approach makes it possible to combine the microeconomic approach with identification assumptions more commonly used in the time series literature, such as zero, sign and magnitude restrictions (Christiano et al., 1999; Uhlig, 2005; Canova and Nicolo, 2002; Faust, 1998; Amir-Ahmadi and Drautzburg, 2021; Baumeister and Hamilton, 2015) on the impact of shocks, as well as instruments for aggregate shocks (Mertens and Ravn, 2013; Plagborg-Møller and Wolf, 2021).<sup>2</sup>

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<sup>1</sup>See Moll (2021) for an influential exposition of the problem.

<sup>2</sup>Such time-series based approaches to the identification of structural shocks have been used to study cross-sectional effects by Chang et al. (2024); Chang and Schorfheide (2024), who directly

As an example, consider the following stylized description of the estimation of fiscal multipliers from cross-state variation, as in Nakamura and Steinsson (2014). Suppose that it is known that national government spending shocks increase local spending by more in Virginia than in Wisconsin by a known amount. By comparing the response of the two states to aggregate government spending fluctuations, one can therefore estimate the regional impact of government spending shocks. This method differences out confounding aggregate effects while yielding estimates of the local government spending multiplier. However, it does not provide per se an estimate of the economy-wide, or aggregate, multiplier.

We develop a method to estimate the aggregate multiplier using the same identification assumptions employed in those studies. The only additional assumptions required are standard in macroeconomic models and the time series literature: (i) that fundamental structural shocks are uncorrelated and (ii) that the comovement across units in the panel data are well captured by a factor model, with, in the example, one of the factors representing an aggregate government spending shock. Identification is then possible because the assumptions and estimates used for the cross-section constrain the local effects of the aggregate policy shock. Within the example, a government spending shock increases local government spending in Virginia by a certain amount more than in Wisconsin. Also, it increases relative output in these two regions proportionately by the amount implied by the estimated local multiplier. Thus, observation of such comovement in the data provides information about the shock path. As in VAR-IV models, knowledge of the effects of a shock on different time series provides enough information to identify its trajectory. This identified aggregate shock then provides the exogenous variation required to infer the aggregate output multiplier. As a bonus, this same aggregate shock also helps to refine estimates of local effects, allowing for a richer degree of heterogeneity in effects than may have been originally possible.

From a technical standpoint, the method leverages the dimensionality reduction afforded by factor models. Those well-established models are designed to best

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model the cross-sectional distribution of interest, and Gertler and Gilchrist (2019), who take a panel approach.

summarize the comovement in large data sets using a relatively small number of latent variables. By imposing this flexible, yet parsimonious structure, the factor framework enables us to identify a large number of objects from a relatively small number of constraints.

In practice, we perform the estimation within a single Bayesian model. In particular, we follow Baumeister and Hamilton (2015) and impose microeconomic identification restrictions as “soft” priors. This allows us to (i) incorporate without strictly imposing identifying assumptions from the applied micro literature; (ii) estimate local and aggregate effects jointly rather than sequentially, ensuring consistent and efficient use of all available information; and (iii) use priors for the purpose of regularization (for example, the use of a Minnesota-type prior for coefficients in our time series model (Doan et al., 1984)).

We apply the method to two prominent studies: Nakamura and Steinsson’s (2014) analysis of fiscal multipliers across U.S. states and Chodorow-Reich et al.’s (2021) estimates of the effect of stock market wealth on local economies. One key difference between the two studies is in the size of the dataset used. Nakamura and Steinsson (2014) use annual data at the state level, whereas Chodorow-Reich et al. (2021) uses quarterly frequency data at the county level. For the first application, we find that, while the methodology provides a sharp estimate of the fiscal shock, it provides relatively little information on the aggregate multiplier. In contrast, when using the richer data in Chodorow-Reich et al. (2021), we find large and significant effects of stock market wealth on aggregate employment and the wage bill.

Our paper is related but distinct from previous work on the missing intercept problem in Wolf (2023), which provides results under which micro-based local effects can be added to a macro/time-series-based estimate of the aggregate or general equilibrium effect to arrive at the total effect at the local level. We instead leverage micro-based estimates to jointly estimate aggregate and total local effects.

Sarto (2024) also leverages regional data to uncover aggregate effects, exploiting, as we do, a factor structure in the data, and then combines this factor structure with exclusion restrictions to achieve identification. Our approach is complementary in that, rather than imposing exclusion restrictions, it directly leverages microeconomic

estimates and connects those results to the large literature on identification in Vector Autoregressions (VARs) and the time-series literature more generally. As we discuss in more detail, one can combine both identification schemes in our toolkit. Furthermore, by taking a Bayesian approach, we can express uncertainty about the different schemes, for example, using restrictions along the lines of Sarto (2024), to center non-degenerate priors, incorporating his identification assumptions in a flexible way.

Although the missing intercept problem is distinct from other econometric issues related to cross-sectional multipliers discussed by Canova (2022), our approach is general enough to not fall victim to the issues discussed in that paper (i.e., we allow for heterogeneity across cross-sectional units). More broadly, the idea of exploiting variation at various levels of aggregation to identify effects at the aggregate level has recently become more popular - Gabaix and Koijen (2023) show how to exploit variability in large cross-sectional units to derive instrumental variables. Baumeister and Hamilton (2023) extend this idea to VAR settings. Our approach can exploit information found in Bartik-type instruments and, as such, builds on the growing literature studying these instruments (Bartik, 1991; Goldsmith-Pinkham et al., 2020; Borusyak et al., 2021).

The remainder of the article is structured as follows: Section 2 describes a stylized model economy to show how microeconomic studies deliver estimates of local effects and how they can be used to estimate aggregate effects. Section 3 provides a general statement of the assumptions and methodology used. It also provides a general proposition describing how full identification of local and aggregate effects can be obtained from a small number of linear restrictions. We use this general characterization to discuss linkages with previous work. Section 4 lays out in detail the general time series model that we use to take advantage of local effects to identify aggregate effects. Sections 5 and 6 provide two applications of our approach, building on Nakamura and Steinsson (2014) and Chodorow-Reich et al. (2021), respectively. Section 7 concludes. The online appendix includes Monte Carlo evidence on the performance of our approach, details of the estimation procedure, and robustness exercises for the applications.

## 2 Identification and the Missing Intercept: an Example

To set the stage, we consider the estimation of the fiscal multiplier in a New Keynesian model with  $I$  regions in a monetary union indexed  $i \in \{1, \dots, I\}$ . Using this example, we describe how cross-sectional and time series variation can be exploited simultaneously for identification. We assume for simplicity that regions are not linked through trade, so that all spillovers between regions take place only through monetary policy. The example is purposefully stylized, and the main insights in this section generalize readily to other environments.

In the example, there are two driving forces: government spending (denoted by  $g_{i,t}$ ) and household discount-rate shocks ( $\xi_{i,t}$ ). Household discount-rate shocks capture several sources of household demand fluctuations, such as wealth shocks, risk, or sentiment about the future.<sup>3</sup> The objective is to estimate the effect of government spending on output. Within the model, the identification challenge emerges because government spending may be deployed to counteract the economic effects of household discount-rate shocks.

We lay out the model in detail in Appendix A and present here the linearized rational-expectations solution with iid shocks (so that all forward-looking terms drop out).<sup>4</sup>

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<sup>3</sup>See Werning (2015) for the theoretical underpinnings of household discount-rate fluctuations.

<sup>4</sup>The model does not have lagged-dependent variables, so that in rational expectations equilibrium all variables can be expressed solely in terms of the exogenous shocks. If shocks are iid with mean zero, forward looking terms will also have mean zero.

$$\pi_{i,t} = \kappa \left( \eta \frac{\tilde{y}_{i,t}}{y_i} + \sigma \frac{\tilde{c}_{i,t}}{c_i} \right), \quad \forall i \in \{1, \dots, I\} \quad (1)$$

$$\frac{\tilde{c}_{i,t}}{c_i} = \tilde{\xi}_{i,t} - \frac{1}{\sigma} r_t, \quad \forall i \in \{1, \dots, I\} \quad (2)$$

$$\tilde{y}_{i,t} = \tilde{c}_{i,t} + \tilde{g}_{i,t}, \quad \forall i \in \{1, \dots, I\} \quad (3)$$

$$r_t = \phi \sum_i \frac{1}{I} \pi_{i,t} \quad (4)$$

where  $\pi_{i,t}$  is inflation in location  $i$  at time  $t$ ,  $y_{i,t}$  is output,  $c_{i,t}$  is consumption, and  $r_t$  is the nominal interest rate, common to all locations. The parameters  $\eta$  and  $\sigma$  are, respectively, the reciprocals of the Frisch elasticity of labor supply and the intertemporal elasticity of substitution,  $\kappa$  is a function of underlying “deep” parameters such as the frequency of price adjustment, and  $\phi$  is a parameter governing monetary policy. Steady-state values are denoted by omitting the time-subscript  $t$  and tildes denote the deviation from the steady-state value, so that  $\tilde{y}_{i,t} = y_{i,t} - y_i$ , etc.

The first and second equations are the regional versions of the Phillips Curve and consumption Euler equations. They are exactly as in the canonical 3-equation New Keynesian models, except that forward-looking terms are omitted due to iid shocks, and the Euler equation is augmented with the discount-rate shock. The third equation represents the local resource constraints under the assumption that there is no trade between regions. The last equation is the Taylor rule for the national monetary authority. Since regions belong to a monetary union, the interest rate is common for all locations.

Given sticky prices, local output is determined by local demand, given by the right-hand side of the local resource constraint (3). Therefore, it depends on local government spending  $\tilde{g}_{i,t}$  and, through consumption, on the discount rate shock  $\tilde{\xi}_{i,t}$  and the national interest rate  $r_t$ . The national interest rate, in turn, depends on national inflation, which increases with national output and consumption through aggregation of the Phillips curves (1).

Bringing those elements together yields an expression for local output as a function of local and aggregate government spending and discount rates:

$$\frac{\tilde{y}_{i,t}}{y_i} = \underbrace{m^{\text{local}}}_{=1} \frac{\tilde{g}_{i,t}}{y_i} - \theta_G \frac{\tilde{G}_t}{Y} + \bar{c} \left( \tilde{\xi}_{i,t} - \theta_{\Xi} \tilde{\Xi}_t \right), \quad (5)$$

where  $\tilde{G}_t = \sum_i \tilde{g}_{i,t}$  is aggregate government spending expressed in deviation from steady-state,  $Y$  is the steady-state value of aggregate output,  $\tilde{\Xi}_t = \frac{1}{I} \sum_i \tilde{\xi}_{i,t}$  is the average discount-rate,  $m^{\text{local}}$  is the *local* multiplier, and  $\theta_G$  and  $\theta_{\Xi}$  both lie between 0 and 1.<sup>5</sup>

While local output depends on local government spending directly, it also depends on aggregate government spending indirectly through its impact on the interest rate. The multiplier of local government spending,  $m^{\text{local}}$ , is equal to 1.

Fixing local government spending, local output *declines* with aggregate government spending. This is because, as aggregate government spending increases, interest rates also increase, reducing local consumption and output.

To obtain the response of aggregate output to aggregate government spending, multiply both sides of (5) by  $y_i$ , add them up across  $i$ , and divide by  $Y$ :

$$\frac{\tilde{Y}_t}{Y} = \underbrace{m^{\text{agg}}}_{=(1-\theta_G) \in [0,1]} \frac{\tilde{G}_t}{Y} + \bar{c}(1 - \theta_{\Xi})\tilde{\Xi}_t, \quad (6)$$

where  $m^{\text{agg}}$  is the aggregate government spending multiplier. It follows that this spending multiplier is positive but smaller than 1. The aggregate multiplier incorporates the positive direct effects of local government spending on local output and the negative general equilibrium effect through interest rates.

To close the model, it remains to describe the stochastic properties of the terms  $\tilde{g}_{i,t}$  and  $\tilde{\xi}_{i,t}$ . In particular, local discount rates have aggregate and idiosyncratic components

$$\tilde{\xi}_{i,t} = \gamma_i \eta_t^{\Xi} + \epsilon_{i,t}^{\xi}$$

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<sup>5</sup>Chodorow-Reich (2019, 2020) present environments in which the estimated local equilibrium effects can be interpreted as bounds on the aggregate or general equilibrium effects.



where  $\eta_t^\Xi$  is an iid aggregate shock that affects all regions and  $\epsilon_{i,t}^\xi$  are local iid shocks with mean zero. For simplicity, we assume that a “law of large numbers”, so that  $\sum \frac{1}{I} \epsilon_{i,t}^\xi = 0$  and we normalize  $\sum \frac{1}{I} \gamma_i = 1$ . Then it follows that the aggregate discount rate  $\tilde{\Xi}_t$  varies with the exogenous aggregate shock  $\eta_t^\Xi$ ,  $\tilde{\Xi}_t = \eta_t^\Xi$

Local and aggregate government spending have a similar structure, but also respond to discount shocks:

$$\frac{\tilde{G}_t}{Y} = -\alpha \eta_t^\Xi + \eta_t^G, \quad \frac{\tilde{g}_{i,t}}{y_i} = \beta_i \frac{\tilde{G}_t}{Y} - \alpha \epsilon_{i,t}^\xi + \epsilon_{i,t}^g, \quad (7)$$

where now aggregation also requires  $\frac{1}{I} \sum \beta_i = 1$  and, the “law of large numbers”  $\sum_i \frac{1}{I} \epsilon_{i,t}^g = 0$ .

Equation (7) indicates that aggregate government spending leans against aggregate demand shocks  $\eta_t^\Xi$  at the rate  $\alpha$ , and is otherwise subject to exogenous fluctuations from aggregate shocks  $\eta_t^G$ . The second equation indicates a similar leaning of local government spending against local demand shocks,  $\epsilon_{i,t}^\xi$  while also allowing for exogenous fluctuations  $\epsilon_{i,t}^g$ . Furthermore, local government expenditures  $g_{i,t}$  are a function of aggregate expenditures  $\tilde{G}_t$ . Thus, for example, a geopolitical shock  $\eta_t^G$  that increases aggregate government expenditure  $\tilde{G}_t$  has a local effect given by  $\beta_i \eta_t^G$ .

## 2.1 Estimating Multipliers

With the framework in hand, we can describe different methods for estimating the fiscal multipliers  $m^{local}$  and  $m^{agg}$ , and the conditions under which they are valid.

**Time series approach** The more traditional approach uses time series of the aggregate variables to estimate  $m^{agg}$  in equation (6). From inspection, it is clear why equation (6) cannot normally be estimated simply by an OLS regression of  $\tilde{Y}_t/Y$  on  $\tilde{G}_t/Y$ : the residual term  $\bar{c}(1 - \theta)\tilde{\Xi}_t = \bar{c}(1 - \theta)\eta_t^\Xi$  correlates with the independent variable through the feedback rule in (7). In other words, government spending reacts to offset aggregate demand shocks that move consumption, so that a regression of output on government spending understates the multiplier.

As discussed in detail in Nakamura and Steinsson (2018a), the time series literature takes two main approaches to identification. One is to impose restrictions on the contemporaneous impact of shocks on aggregate variables to separate  $\eta_t^G$  from  $\eta_t^\xi$ . For example, when using a Cholesky decomposition in a VAR, the researcher may assume that  $\eta_t^\xi$  does not affect  $\tilde{G}_t$  contemporaneously ( $\alpha = 0$ ).

**Assumption 1: TS-OLS** 
$$E \left[ \frac{\tilde{G}_t}{Y} (\frac{\tilde{Y}_t}{Y} - m^{agg} \frac{\tilde{G}_t}{Y}) \right] = 0,$$

where  $E$  is the expected value over all time periods  $t$ . The second approach is to search for instruments that correlate with  $\eta_t^G$  but not  $\eta_t^\xi$ . For example, when estimating fiscal multipliers, military spending provides a popular source of exogenous variation. That is, given an instrument  $Z_t$  correlated with  $\tilde{G}_t/Y$ , the time series approach requires

**Assumption 2: TS-IV** 
$$E \left[ Z_t (\frac{\tilde{Y}_t}{Y} - m^{agg} \frac{\tilde{G}_t}{Y}) \right] = 0.$$

As with any instrumental variable approach, the main difficulty is that such instruments may be contentious. For example, as Nakamura and Steinsson (2018a) point out, military spending may not be a valid instrument if geopolitical shocks simultaneously affect military spending and output through channels unrelated to government spending. In our example, geopolitical uncertainty could manifest itself as a household discount rate shock that would reduce output, biasing the IV estimates downward.

**Cross-sectional approach** A second approach is to leverage cross-sectional variation. In particular, in the context of the fiscal multiplier, Nakamura and Steinsson (2014) use state-level variation to obtain the local effect of government spending shocks. The focus on the cross-section allows one to control for common sources of variation through the use of time fixed-effects. For our example, subtracting the aggregate  $\tilde{Y}_t$  equation (6) from the local  $\tilde{y}_{i,t}$  equation (5), the estimating equation becomes

$$\Delta \frac{\tilde{y}_{i,t}}{y_i} = m^{local} \Delta \frac{\tilde{g}_{i,t}}{y_i} + \bar{c} \Delta \tilde{\xi}_{i,t}, \quad (8)$$

where we use  $\Delta$  to denote the difference between local and aggregate variables, so that  $\Delta \frac{\tilde{y}_{i,t}}{y_i} = \frac{\tilde{y}_{i,t}}{y_i} - \frac{\tilde{Y}_t}{Y}$  and so on.

Taking out time-effects is helpful if the aggregate discount rate shock  $\eta_t^\xi$  affects demand in all regions similarly ( $\gamma_i = 1 \forall i$ ). The differencing of aggregate variables eliminates the confounding variation in  $\eta_t^\xi$  from equation (5). To see this most clearly, write the regressor  $\Delta \tilde{g}_{i,t}/y_i$  and the error term  $\Delta \tilde{\xi}_{i,t}$  in equation (8) as a function of shocks:

$$\begin{aligned}\Delta \frac{\tilde{g}_{i,t}}{y_i} &= (\beta_i - 1)\eta_t^G - (\beta_i - 1)\alpha\eta_t^\xi - \alpha\epsilon_{i,t}^\xi + \epsilon_{i,t}^G \\ \Delta \tilde{\xi}_{i,t} &= (\gamma_i - 1)\eta_t^\xi + \epsilon_{i,t}^\xi\end{aligned}$$

With  $\gamma_i = 1$ ,  $\eta_t^\xi$  drops from the residual  $\Delta \tilde{\xi}_{i,t}$ , eliminating a source of correlation with the regressor  $\Delta \frac{\tilde{g}_{i,t}}{y_i}$ . OLS is still biased, though, if local fiscal authorities react to local discount rate shocks ( $\alpha \neq 0$ ), in which case the local discount-rate shock  $\epsilon_{i,t}^\xi$  will lead to co-movement in  $\Delta \frac{\tilde{g}_{i,t}}{y_i}$  and  $\Delta \tilde{\xi}_{i,t}$ .

To handle endogeneity resulting from local shocks, the cross-sectional approach often relies on a “shift-share” instrument, constructed by multiplying a measure of  $\beta_i - 1$  by  $\tilde{G}_t/Y$ . Given equation (7) the instrument  $Z_{i,t} = (\beta_i - 1)\frac{\tilde{G}_t}{Y}$  can be expressed in terms of shocks as

$$Z_{i,t} = (\beta_i - 1) \left( -\alpha\eta_t^\Xi + \eta_t^G \right)$$

Note that, by construction, the instrument does not depend on local shocks  $\epsilon_{i,t}^\xi$ , allowing it to capture variation that is orthogonal to those. With this instrument, the IV estimator of the multiplier is

$$\hat{m}^{cross-section} = \frac{cov\left(\Delta \frac{\tilde{y}_{i,t}}{y_i}, (\beta_i - 1)\frac{\tilde{G}_t}{Y}\right)}{cov\left(\Delta \frac{\tilde{g}_{i,t}}{y_i}, (\beta_i - 1)\frac{\tilde{G}_t}{Y}\right)} = m^{local} - \frac{\bar{c}\alpha\sigma_\Xi^2}{\alpha^2\sigma_\Xi^2 + \sigma_G^2} \frac{cov(\gamma_i, \beta_i)}{var(\beta_i)} \quad (9)$$

where  $\sigma_G^2$  and  $\sigma_{\Xi}^2$  are, respectively, the variances of  $\eta_t^G$  and  $\eta_t^{\Xi}$ .

Note that the estimator requires  $\beta^i$  to be heterogeneous across regions. Otherwise, the instrument lacks cross-sectional variance and cannot be relevant. This leads to the first identification assumption:

**Assumption 3: CS-1**  $\beta^i$  is either known or has been estimated, and  $\text{var}(\beta^i) > 0$

The estimator recovers the *local* multiplier  $m^{\text{local}} = 1$  in the special case mentioned above where local discount factors are affected in the same way by the aggregate shock  $\eta_t^{\Xi}$  ( $\gamma_i = 1 \ \forall i$ ). More generally, it is valid if those local effects are uncorrelated with the local exposure to aggregate government spending,  $\text{cov}(\gamma_i, \beta_i) = 0$ . The condition for validity can be written more generally as

**Assumption 4: CS-2**  $E[G_t E_t[\beta_i(y_{i,t} - m^{\text{local}} g_{i,t})]] = 0$

where the expectation operation in the interior conditions on time  $t$  information and takes the average across cross-sectional units  $i$ , while the outer expectation takes the average across time-periods. To mitigate the possibility that this may not hold, studies following this methodology may add controls to absorb variation in local exposures.

While useful for many purposes, the procedure cannot recover the aggregate multiplier  $m^{\text{agg}} = m^{\text{local}} - \theta_G$ . This is because in the methodology above, the term  $\theta_G G_t$  is absorbed by time effects and cannot be estimated. This constitutes the *missing intercept problem*.

**Combining cross-sectional and time-series variation** The methodology laid out in this paper seeks to combine cross-sectional and time-series variation to identify the aggregate multiplier  $1 - \theta_G$ . We can write the system in vector form as (see Appendix A for details):

$$\begin{aligned} w_t^i &= B^i \eta_t + \tilde{\epsilon}_t^i \text{ for } i \in \{1, \dots, I\} \\ w_t^{\text{agg}} &= B^{\text{agg}} \eta_t \end{aligned} \tag{10}$$

where  $w_t^i = \{\Delta \tilde{g}_{i,t}/y_i, \Delta \tilde{y}_{i,t}/y_i\}'$ ,  $w_t^{agg} = \{\tilde{G}_t/Y, \tilde{Y}_t/Y\}'$  collect the observed variables,  $\eta_t = \{\eta_t^G, \eta_t^\Xi\}'$ , and  $\epsilon_t^i = \{\tilde{\epsilon}_{i,t}^g, \tilde{\epsilon}_{i,t}^y\}$  collect reduced-form residuals, which are linear combinations of the idiosyncratic structural shocks  $\epsilon_{i,t}^G$  and  $\epsilon_{i,t}^\xi$ . The matrices  $B^i$  and  $B^{agg}$  collect the parameters and, in particular,

$$B_{Y,\eta^G}^{agg} = m^{agg} B_{G,\eta^G}^{agg}, \quad B_{Y,\eta^G}^i = m^{local} B_{G,\eta^G}^i, \quad (11)$$

where  $B_{Y,\eta^G}^{agg}$  is the entry of  $B^{agg}$  capturing the impact of  $\eta^G$  on  $Y$  etc. The multipliers refer to the relative impact of the government spending shock  $\eta_t^G$  on output as compared to government spending itself.

From (10), it is apparent that  $\Delta g_{it}$ ,  $\Delta y_{it}$ ,  $\tilde{G}_t/Y$  and  $\tilde{Y}_t/Y$  have a *factor structure*. That is, they are determined by a small number of aggregate shocks  $\eta_t^G$  and  $\eta_t^\Xi$  that simultaneously affect values in several regions, with region-specific loadings ( $B_{G,\eta^G}^i, B_{Y,\eta^G}^i$  etc), as well as idiosyncratic shocks  $\tilde{\epsilon}_{it}^y$  and  $\tilde{\epsilon}_{it}^g$ .

Identification is possible given information on  $B_{G,\eta^G}^i$  and  $B_{Y,\eta^G}^i$ . The logic is similar to the one found in the IV-based identification of shocks in structural VARs. First, econometric theory makes clear that given a large enough panel, one can estimate the systematic part of  $\bar{w}_t$ , given by

$$\bar{w}_t^i = B^i \eta_t$$

As the number of regions  $I$  increases,  $\bar{w}_t^i$  is consistently estimated. For the heuristic discussion that follows, we assume that we have an accurate measure of  $\bar{w}_t^i$ .

The key identification challenge is that the observables  $\bar{w}_t^i$  are functions of unobserved shocks  $\eta_t$ . To see the identification problem, note that, given any conformable orthogonal matrix  $H$ ,

$$\bar{w}_t^i = \underbrace{B^i H^{-1}}_{\tilde{B}^i} \underbrace{H \eta_t}_{\tilde{\eta}_t} \quad \forall i,$$

so that if  $\eta_t$  contains more than one element we can construct infinitely many shock series  $\tilde{\eta}_t$  and shock loadings  $\tilde{B}^i$  that will deliver the same  $\bar{w}_t^i$  in sample and have the

same first and second moments in population. The same arguments hold for the aggregate series  $w_t^{agg}$ . It is the same challenge faced in the structural VAR literature. As in that literature, the challenge can be met by adding structure to  $B^i$ .

We can borrow that structure from the assumptions made in the cross-sectional approach:

**Assumption 5:** *P-1*     *Assumption 3 holds so that the shock  $\eta_g^G$  has heterogeneous impact on  $\Delta\tilde{g}_{i,t}/y_i$  proportional to  $\beta_i - 1$ :  $B_{g,\eta^G}^i/B_{G,\eta^G}^{agg} = \beta_i - 1$*

**Assumption 6:** *P-2*     *Assumption 4 holds, so that asymptotically  $B_{y,\eta^G}^i/B_{G,\eta^G}^i \equiv m^{local} = \hat{m}^{cross-section}$*

The assumptions 5 and 6 are the same as needed for the relevance and validity of the instrument used in the cross-sectional approach. Thus, the conditions that allow for identification of the local multiplier also allow for identification of  $\eta_t^G$ . Those conditions are, in fact, more than enough for the identification of  $\eta_t^G$ . This is because the collection of all  $B^i$ 's has more elements than the number of shocks collected in the vector  $\eta_t$ .<sup>6</sup>

The last step is to recognize that a credible estimate of  $\eta_t^G$  can be used as an instrument ( $Z_t$ ) conforming to assumption 2, as it is orthogonal to the residual in the aggregate  $Y_t$  equation. This is, of course, again analogous to structural VARs - once one has enough restrictions in an impact matrix to identify aggregate shocks, one can likewise estimate the effects of those shocks on endogenous variables.

By combining the cross-sectional and time-series variation in the example, it is therefore possible to estimate the missing intercept using the same identification assumptions as for the cross-sectional approach. We now discuss how this operates in a more general setting.

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<sup>6</sup>Technically, the covariance of  $\bar{w}_t^i$  has rank equal to the dimensionality of  $\eta_t$

### 3 Identification in a Generalized Framework

We consider a general abstract model economy, which we can apply to a wide range of economic environments. The main assumptions we retain from above is that the model allows for a linear representation in which all endogenous variables can be expressed as functions of exogenous shocks, and that the model admits a factor structure in the forecast errors. In particular, we consider the generalized version of Equation (10) where variables are now written in deviation from their previously expected values. This modification, acknowledges that parts of the vector  $w_t^i$  may be persistent and concentrates attention on the innovations:

$$\begin{aligned}\Delta\tilde{w}_t^i &= B^i\eta_t + \epsilon_t^i \\ \tilde{w}_t^{agg} &= B^{agg}\eta_t + \epsilon_t^{agg}, \text{ for } i \in \{1, \dots, I\} \text{ and } t \in \{1, \dots, T\}\end{aligned}\tag{12}$$

where we use tildes to denote innovations that are uncorrelated over time, so that  $\Delta\tilde{w}_t^i = \Delta w_t^i - E_{t-1}\Delta w_t^i$  and so on. Moreover,  $\Delta w_t^i$  is a  $K \times 1$  vector of unit-specific variables expressed in deviations from aggregates and  $w_t^{agg}$  is a  $N \geq K$  vector of aggregate variables, including aggregations of the variables in  $w_t^i$ . As in the example,  $\eta_t$  is a  $R < IK$  dimensional vector of iid shocks affecting aggregates and all units, whereas  $\epsilon_t^i$  are unit specific shocks, potentially correlated across variables within but not across units.<sup>7</sup>

Thus, for each of  $I$  idiosyncratic units, the model tracks  $K$  unit-specific variables such as output, expenditures, or prices. Those can be combined into an equal number of aggregate variables, to which we can add aggregate-only variables such as policy interest rates, national government spending, or stock price indices.

A model as in (12) can typically be derived as the reduced form of a linearized

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<sup>7</sup>Relative to the example in the previous section, we now also introduce the corresponding  $N$  - dimensional residual vector  $\epsilon_t^{agg}$  shock at the aggregate level. Note that in the absence of  $\epsilon_t^{agg}$ , innovations to aggregate variables are spanned by the common factors  $\eta_t$ . This would introduce stochastic singularity if  $R < N$ . Moreover, the case  $R = N$  would imply that, conditional on the impact matrix  $B^{agg}$ , regional data would not play a role in determining the estimated time series of structural shocks.

structural model (see Appendix B).<sup>8</sup> To determine the objects of interest, we divide the vector  $w_t^i$  (and the corresponding parts of  $w_t^{agg}$ ) into subvectors collecting outcome variables  $(y_t^i, Y_t)$  and policy variables  $(g_t^i, G_t)$ , so that  $w_t^i = \{(y_t^i)', (g_t^i)'\}'$  and  $w_t^{agg} = \{(Y_t)', (G_t)'\}'$ . Those labels are derived from the economic model structure underlying (12) and incorporate the assumption that policy makers choose  $g_t^i$  and affect  $y_t^i$  as a result. The main focus is on the effect of the policy variables  $(g_t^i, G_t)$  on the outcome variables  $(y_t^i, Y_t)$ .

Such a causal impact can in principle be assessed within the model if we split the vector of exogenous shocks  $\eta_t$  into subvectors  $\eta_t^Y$  and  $\eta_t^G$ , so that  $\eta_t = \{(\eta_t^Y)', (\eta_t^G)'\}'$ , with  $\eta_t^G$  collecting the policy shocks of interest. Given the equation describing how policies depend on shocks,  $\Delta \tilde{g}_{k,t}^i = B_{\eta_k^Y, g_k}^i \eta_{k,t}^Y + B_{\eta_k^G, g_k}^i \eta_{k,t}^G + \epsilon_{g_k,t}^i$ , where  $B_{\eta_k^Y, g_k}^i$  and  $B_{\eta_k^G, g_k}^i$  are, respectively, the elements of  $B^i$  determining the effect of  $\eta_{k,t}^Y$  and  $\eta_{k,t}^G$  on  $\Delta \tilde{g}_{k,t}^i$ , the main identification challenge is that the shocks in  $\eta_t^G$  are generally unobserved and need to be differentiated from  $\eta_t^Y$ .

Denote the element of  $B^i$  encoding the effect of a shock to the  $k^{th}$  element of  $g_t^i$  and  $G$  to the  $j^{th}$  element of  $y_t^i$  by  $B_{\eta_k^G, y_j}^i$  and analogously for effects on elements of  $g_t^i$ ,  $Y_t$  or  $G_t$ . With this notation and assumptions in place we can define the main object of interest as

1. Local multiplier of the  $j^{th}$  element of  $y^i$  to the  $k^{th}$  element of  $g^i$  in unit  $i$ :

$$m_{y_j, g_k}^{i, local} = \frac{B_{y_j, \eta_k^G}^i}{B_{g_k, \eta_k^G}^i},$$

2. Aggregate multiplier of the  $j^{th}$  element of  $Y_t$  to the  $k^{th}$  element of  $G_t$ :  $m_{Y_j, G_k}^{agg} =$

$$\frac{B_{Y_j, \eta_k^G}^{agg}}{B_{G_k, \eta_k^G}^{agg}}$$

3. Shocks to  $G_t$ :  $\eta_t^G$

As discussed in Section 2, in factor models individual factors are not identified because different linear combinations of factors and their loadings are observationally equivalent. Identification of the objects of interest thus require adding a priori

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<sup>8</sup>With  $\epsilon_t^{agg}$ , aggregate variables are not spanned solely by the factors  $\eta_t$ , which implies a constraint on how they enter in the idiosyncratic equations. We discuss this in more detail in Appendix B



restrictions. Fortunately, the factor structure implies that number of required restrictions can be much smaller than the number of objects of interest. This is possible because the factor structure reduces the comovement in the system to a relatively small number of factors, allowing for identification with a parsimonious number of restrictions.

In particular, Proposition 1 below shows that if  $\eta_t$  is  $R$ -dimensional, one can find an appropriate rotation and identify the full set of local and aggregate multipliers by setting set of  $R < IK + N$  restrictions on the effects of a shock  $\eta_t^k$  on observed variables:

**Proposition 1** (Point identification of a single  $IK + N$ -dimensional loading column from  $R < IK + N$  linear restrictions). *Consider the static  $R$ -dimensional factor model  $Z_t = B\eta_t + \epsilon_t$  with  $Z_t \in \mathbb{R}^{IK+N}$ ,  $B \in \mathbb{R}^{(IK+N) \times R}$  and  $\eta_t \stackrel{i.i.d.}{\sim} \mathcal{N}(0, I_R)$ , independent of  $\epsilon_t$ . In the context of equation system (12),  $Z_t = [\tilde{w}_t^{agg'} \Delta \tilde{w}_t^{1'} \dots \Delta \tilde{w}_t^{I'}]'$ . Fix a known matrix  $Q \in \mathbb{R}^{m \times (IK+N)}$  (with  $m \geq R$ ) and suppose that we know*

$$Q B^{(k)} = c \in \mathbb{R}^m,$$

where  $B^{(k)}$  is the  $k^{th}$  column of  $B$ . Define  $M := QB \in \mathbb{R}^{m \times R}$ .

If  $\text{rank}(M) = R$  at the true  $B$  (i.e.,  $M$  has full column rank), then  $B^{(k)}$  is point identified: for any orthogonal  $H$  such that  $(\tilde{B}, \tilde{\eta}_t) = (BH', H\eta_t)$  also satisfies  $\tilde{B}^{(k)} = c$ , one must have  $\tilde{B}^{(k)} = B^{(k)}$ .

*Proof.* See appendix C. □

Given the vector of effects of shock  $\eta_t^k$  on observables,  $B^{(k)}$ , one can then recover both the full vector of local effects and the aggregate effect from its elements following the formulas in the definition of the objects of interest.

The restrictions on  $B^{(k)}$  can take several forms. At their simplest, they can be direct assignments of values to elements of  $B^{(k)}$ . More subtly, they can apply to ratios of pairs of elements. Thus, assumptions such as 5 or 6 in the example can be imposed on the unit-level elements of  $B^{(k)}$  to obtain the elements associated with the aggregate equations. Other possibilities include restrictions on aggregate effects

themselves, or on averages of unit-level effects (so long as enough of those averages are available). Alternatively, Sarto (2024) imposes exclusion restrictions on the direct impact of particular shocks on certain variables (for example, shocks to outcome variables  $y_t^i$  only affect treatments  $g_t^i$  indirectly through responses of  $g_t^i$  to  $y_t^i$  etc.) that discipline the values of  $B$ .

We now turn to identification results for  $\eta_t^k$ . This requires separating  $\eta_t^k$  both from the other elements of  $\eta_t$  and from the unit-level shocks  $\epsilon_t^i$ . Thus, an estimate can generally not be obtained from information about the matrix of coefficients  $B$  alone. Given a vector of observables  $Z_t$ , we seek instead to estimate  $\hat{\eta}_t = KZ_t$ , where the coefficient matrix  $K$  solves the least-square problem:<sup>9</sup>

$$\min_K E(\eta_t - KZ_t)'(\eta_t - KZ_t).$$

Taking into account that the data  $Z_t$  and the states are independently and identically distributed over time, this approach is equivalent to a Kalman filter (Hamilton, 1994), with  $K$  being the Kalman gain.<sup>10</sup> Proposition 2 highlights that only partial knowledge of the state space system is required to estimate one row of  $K$  and, in that way, obtain an estimate of  $\eta_t^k$ . This may not a priori seem to be a given, as other shocks may have correlated effects on individual units.

In particular, we show that, given the  $k^{th}$  column of  $B$ ,  $B^{(k)}$ , the  $k^{th}$  shock  $\eta_{k,t}$  can indeed be identified, as shown in the following proposition, proven in Matthes and Schwartzman (2023):

**Proposition 2** (Matthes and Schwartzman (2023), Proposition 1). *Consider the state-space representation implied by the system in proposition 1 augmented with the trivial state equation that the unobserved shocks are the states. The least squares estimate of  $\eta_{k,t}$  based on current and past observables depends only on the  $k^{th}$  column of  $B$  ( $B^{(k)}$ ), and the covariance matrix of  $Z_t$ , regardless of initial conditions for the*

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<sup>9</sup> $\hat{\eta}_t$  is equal to  $E_t\eta_t$  under Gaussianity.

<sup>10</sup>We can solve this population regression problem because of our knowledge of the state space system for  $Z_t$  as described in Proposition 1, which allows us to compute population second moments that in turn give us all objects that we need to solve this least squares problem.

state.<sup>11</sup>

*Proof.* See Matthes and Schwartzman (2023).  $\square$

Proposition 2 shows that one can obtain a reasonable estimate of  $\eta_t$  given knowledge of a vector  $B^{(k)}$ . It remains to show conditions under which that estimate converges to the truth. In particular, the key condition is that the number of cross-sectional observations is large  $I \rightarrow \infty$ . We show this in a further proposition in Matthes and Schwartzman (2023), which we repeat here:

**Proposition 3** (Matthes and Schwartzman (2023), Proposition 2). *Suppose the state-space system described in proposition 1 satisfies the assumptions in Section 4 of Bai and Ng (2008). Suppose further that the sample size is large in the time dimension ( $T \rightarrow \infty$ ). The estimation error disappears as the cross-sectional dimension  $I \rightarrow \infty$ .*

*Proof.* See Matthes and Schwartzman (2023).  $\square$

We now turn to additional objects of interest and connect those to what is estimated in the literature:

**Impulse Response Functions** The multipliers above only apply to innovations, but in a more general dynamic setup one may be interested into multipliers calculated at different time intervals, that is, one may be interested in

$$m_{y_j, g_k, h}^{i, \text{local}} = \frac{\frac{\partial(y_{j, t+h}^i - E_{t-1} y_{j, t+h}^i)}{\partial \eta_{k, t}^G}}{\frac{\partial(g_{k, t+h}^i - E_{t-1} g_{k, t+h}^i)}{\partial \eta_{k, t}^G}}, \quad \text{and} \quad m_{Y_j, G_k, h}^{\text{agg}} = \frac{\frac{\partial(Y_{j, t+h} - E_{t-1} Y_{j, t+h})}{\partial \eta_{k, t}^G}}{\frac{\partial(G_{k, t+h} - E_{t-1} G_{k, t+h})}{\partial \eta_{k, t}^G}}$$

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<sup>11</sup>The least squares problem that the estimates of the state  $\hat{\eta}_t = K Z_t$  (which is equivalent to  $E_t \eta_t$  under Gaussianity) solve is

$$\min_K E(\eta_t - K Z_t)'(\eta_t - K Z_t),$$

where  $K$  is the coefficient matrix, or, equivalently, the Kalman gain, as this approach is equivalent to the Kalman filter (Hamilton, 1994), taking into account that the data  $Z_t$  and the states are independently and identically distributed over time. We can solve this population regression problem because of our knowledge of the state space system for  $Z_t$  as described in Proposition 1, which allows us to compute population second moments that in turn give us all objects that we need to solve this least squares problem. Proposition 2 highlights that only partial knowledge of the state space system is required to estimate one row of  $K$ .

Much of the literature relies on local projection methods, which impose their own set of constraints. In particular, as pointed out by Canova (2022), the literature often assumes that unit-level effects are homogeneous. In the next section, we use instead a VAR-based approach where we allow for unit-level heterogeneity in the responses.

**Partial and General Equilibrium Effects** Wolf (2023) examines a class of structural general equilibrium consumption-savings models, where individual consumption of individual  $i$  satisfies a non-linear relationship of the general form

$$c_t^i = c(\Theta_t, \eta_t^G, \tilde{\epsilon}_{y,t})$$

where  $\Theta_t$  is a vector of economy-wide of endogenous aggregates,  $\eta_t$  is either government spending or a shock, and  $c()$  is the function mapping exogenous shocks and aggregate variables into  $c_t^i$ .

Wolf (2023) decomposes the effects of given shock  $\eta^G$  as

$$\frac{dc_t^i}{d\eta_t^G} = \underbrace{\frac{\partial c}{\partial \eta_t^G}}_{\text{partial equilibrium}} + \underbrace{\frac{\partial c}{\partial \Theta_t} \frac{\partial \Theta_t}{\partial \eta_t^G}}_{\text{general equilibrium}}$$

The first term is the partial equilibrium effect, capturing the direct effect of the shock if all other feedbacks are kept constant, and the second effect is a general equilibrium effect, capturing the effect of the shock through those equilibrium feedbacks.

Wolf (2023) shows that, under certain conditions, one can estimate the partial equilibrium effect using the cross-sectional approach, so that, translating to the terminology of the current framework, it follows that

$$m^{local} = \underbrace{\frac{\partial c / \partial \eta_t^g}{\partial g / \partial \eta_t^G}}_{\text{partial equilibrium multiplier}}, \quad \text{and } m^{agg} = \underbrace{m^{local}}_{\text{partial equilibrium multiplier}} + \underbrace{m^{agg} - m^{local}}_{\text{general equilibrium multiplier}}$$

The missing intercept problem is then one of finding the general equilibrium

component. Wolf (2023) establishes conditions for the estimation of the missing intercept using a two-part approach. In particular, he shows that if private and public spending shocks have symmetric effects on equilibrium variables, then one can use aggregate public spending shocks to estimate general equilibrium effects.

**Local spillovers** Chodorow-Reich (2020) distinguishes between local, aggregate, and “all regions” effects. The local and aggregate effects correspond, respectively, to  $m^{local}$  and  $m^{agg}$  in our example. The “all regions” effect calculates the effect of a local shock to single region  $i$  aggregated across all regions,  $i \in \{1, \dots, I\}$ . This is generally not the same as the local multiplier because of potential spillovers between regions through trade or other channels. As shown by Chodorow-Reich (2020), if those spillover effects are symmetric, they are differenced out in the comparison between units, still allowing for correct identification of the local effects.<sup>12</sup>

The general framework laid out in equation (10) can also accommodate spillovers from a subset of local shocks by treating those as factors  $\eta_t$  to be included in the model. As such, the framework can control for confounding effects coming from such spillovers.

**Heterogeneous Exposure** Sarto (2024) (equation 3) starts from an economic model of the form

$$y_{i,t} = C_{G,y}^i G_t + C_{g,y}^i \Delta g_{i,t} + \bar{B}_y^i \eta_t + \tilde{\epsilon}_{y,t}^i,$$

where  $C_{G,y}^i$ ,  $C_{g,y}^i$  and  $\bar{B}_y^i$  are vectors of coefficients, and the coefficients of  $\bar{B}_y^i$  are set such that the aggregate policy shocks  $\eta_t^G$  are excluded from the equation. Sarto (2024) differentiates between three types of elasticities: micro-local ( $C_{g,y}^i$ ), micro-global ( $C_{G,y}^i$ ) and macro, obtained from aggregating the equation above. With homogeneous micro-global elasticity  $C_{g,y}^i$ , the micro-local elasticity corresponds to  $m^{local}$ , whereas the micro-global elasticity equals to  $m^{agg}$ . With heterogeneous global elasticity the

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<sup>12</sup>Moreover, Chodorow-Reich (2020) distinguishes between spillovers and endogenous reactions of “aggregate” treatments, such as interest policy. Here we include endogenous response of monetary policy as one potential source of spill-over.

relationship is given by

$$m^{i,local} = \frac{C_{G,y}^i - m^{agg}}{B_{g,\eta^G}^i} + C_{g,y}^i,$$

That is, the local effect of  $\eta_t^G$  incorporates both the local, partial-equilibrium effect and the difference between the global and aggregate effects, normalized by the local effect of the aggregate shock,  $B_{g,\eta^G}^i$ . Note that the local effect then conflates the partial equilibrium effect of local shocks estimated by Wolf (2023) with the heterogeneous exposure to that shock encoded in  $B_{g,\eta^G}^i$ . Sarto (2024) is able to estimate the local elasticity  $C_{g,y}^i$  separately from the global elasticity  $C_{G,y}^i$  by adding structure to the local idiosyncratic shocks  $\tilde{\epsilon}_{i,t}$ .

## 4 Time Series Model

We now describe the full time-series model, which generalizes the model in Matthes and Schwartzman (2023). This allows one to handle more general environments than the one discussed so far. First, it encompasses dynamic environments by allowing for lagged dependent variables. More generally, one may be concerned about errors in the elements of  $B_{\eta^G}$  obtained from microeconomic studies. We introduce a framework that incorporates persistence, heterogeneous responses to aggregate shocks across cross-sectional units, and imperfect knowledge of the constraints on  $B^i$  implied by Assumptions 5 and 6.<sup>13</sup> It protects against misspecification or estimation error in the relevant entries of  $B^i$  and  $B^{agg}$  by using existing information to establish a prior that we use for Bayesian inference, rather than imposing those dogmatically on either the aggregate or idiosyncratic effects of this shock.

The model provides a flexible data-generating process that jointly describes micro- and macroeconomic dynamics. It consists of a block for aggregate data and blocks for idiosyncratic units such as localities, sectors, etc. In both levels of aggregation, we use variants of Vector Autoregressive (VAR) models. The blocks are linked via

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<sup>13</sup>In practice, our approach jointly estimates parameters for the entire system at once.

aggregate variables and structural shocks, allowing for rich patterns of comovement while remaining parsimonious in terms of parametrization.

As before, for each of  $I$  idiosyncratic units, we track  $K$  unit-specific variables. Those can be aggregated into an equal number of aggregate variables, to which we add aggregate-only variables, for a total of  $N \geq K$  aggregate variables. The model explains those variables in terms of  $R$  aggregate shocks with  $R \ll I$  as well as shocks specific to each aggregate or idiosyncratic variables. We now describe the aggregate and idiosyncratic blocks in detail.

### Block 1: Aggregate

The aggregate block can be written, in vector form, as

$$X_t^{agg} = \mu^{agg} + \sum_{l=1}^L A_l^{agg} X_{t-l}^{agg} + B^{agg} \eta_t + \varepsilon_t, \quad (13)$$

where  $X_t^{agg}$  is an  $N$  dimensional vector collecting observed aggregate endogenous variables,  $\eta_t \sim N(0, I)$  is a  $R$  dimensional vector of unobserved aggregate shocks with entries (where we allow for  $N \geq R$ ), and  $\varepsilon_t \sim N(0, \Sigma^{agg})$  collects other shocks affecting aggregate variables as well as measurement error. The aggregate block features  $L$  lags.  $\mu^{agg}$ ,  $A_l^{agg}$  and  $B^{agg}$  are conformable vectors and matrices of parameters to be estimated.  $B^{agg}$  captures effects of structural shocks on aggregate variables on impact.

### Block 2: Idiosyncratic

For each idiosyncratic unit  $i$ , the idiosyncratic block can be written, in vector form, as

$$X_t^i - X_t^{agg} = \mu^i + \sum_{l=1}^{L^{agg}} A_l^i X_{t-l}^{agg} + \sum_{l=1}^{L^{reg}} C_l^i X_{t-l}^i + B^i \eta_t + \varepsilon_t^i, \quad i = 1, \dots, I \quad (14)$$

where  $X_t^i$  is a  $K$ -dimensional vector including the idiosyncratic endogenous variables, and  $\varepsilon_t^i \sim N(0, \Sigma^i)$  is assumed to be independent across idiosyncratic units and independent of any shock at the aggregate level, though not necessarily across variables within idiosyncratic units.  $L^{agg}$  and  $L^{reg}$  denote the number of lags of aggregate and idiosyncratic variables.  $\mu^i$ ,  $A_l^i$ ,  $C_l^i$  and  $B^i$  are conformable vectors and matrices of parameters.

Although we assume here for simplicity that the variables in  $X_t^{agg}$  are the direct aggregate counterpart of the local variables in  $X_t^i$ , we can easily accommodate more aggregate variables.<sup>a</sup> Spillovers across regions occur due to aggregate shocks  $\eta_t$  or contemporaneous and lagged aggregate variables  $X_t^{agg}$ .

<sup>a</sup>In that case we simply need to modify the left-hand side of Equation (14) to be  $X_t^i - SX_t^{agg}$ , where  $S$  is a selection matrix that selects those observables that we can measure both at the aggregate and local levels.

## 4.1 Alternative Representations

Before turning to the details of the estimation, it is useful to give two alternative, equivalent representations of our model. Those are useful because they connect our work to frameworks that may be more familiar to the reader.

### Representation 1: A Factor Model

We first define the vector of all idiosyncratic variables as

$$X_t = [X_t^{1'} \ X_t^{2'} \ \dots \ X_t^{N'}]'$$

Then we can stack all idiosyncratic equations to arrive at the following expression:

$$X_t = \begin{bmatrix} 1 \\ 1 \\ \vdots \\ 1 \end{bmatrix}_{I \times 1} \otimes X_t^{agg} + \mu^X + \sum_{l=1}^{L^{reg}} \tilde{A}_l^X X_{t-l} + \sum_{l=1}^{L^{agg}} \tilde{C}_l^{agg} X_{t-l}^{agg} + B^X \eta_t + \varepsilon_t^X \quad (15)$$



where  $\otimes$  denotes the Kronecker product, and  $\tilde{A}_l^X$  is a sparse and block-diagonal matrix, whereas  $\tilde{C}_l^{agg}$  and  $B^X$  are dense matrices. Our model thus has a factor structure at the idiosyncratic level, with factors being given by current and lagged aggregate variables as well as aggregate shocks.

The second representation is a restricted VAR, which we discuss next.

### Representation 2: A Restricted VAR

We first define the vector of all variables as

$$Z_t = [X_t^{agg'} X_t']'$$

Then we can stack all equations to arrive at the following expression:

$$Z_t = \mu^Z + \sum_{l=1}^{\max(L^{agg}, L^{reg}, L)} A_l^Z Z_{t-l} + \underbrace{B^Z \eta_t + \varepsilon_t^Z}_{w_t^Z} \quad (16)$$

where  $w_t^Z$  is the overall forecast error and  $A_l^Z$  are sparse matrices. This expression is derived by inserting the aggregate dynamics from equation (13) into each idiosyncratic set of equations (14).

## 4.2 Bayesian Estimation

We estimate the model via Bayesian methods, exploiting the Gibbs sampler. We use priors so that the conditional posteriors are all known in closed form, exploiting our assumption of Gaussian shocks and making the estimation reasonably fast. In particular, the prior for  $B^Z$ , which encodes our identification assumptions, is assumed to be Gaussian. Posterior approximation algorithms such as the Gibbs sampler are inherently recursive, slowing down estimation. However, as we will discuss next, the parameters for each region can be drawn in parallel, making the estimation of this

model feasible even in large cross sections.

When discussing the applications, we provide guidance on how to choose reasonable default priors that can serve as a benchmark for further exploration. This is particularly important for parameters governing the effects of shocks ( $B^i$  and  $B^{agg}$ ), as there is no standard prior choice already present in the literature. We detail the Gibbs sampler algorithm in Appendix D and test the ability of the approach to identify the objects of interest under different conditions using a Monte Carlo exercise in Appendix E.

Since we use non-degenerate priors for the impact matrices, our approach will technically only set-identify objects of interest. However, with a large cross-section of variables for which we use these priors, the amount of additional uncertainty due to having set identification is small (Amir-Ahmadi and Drautzburg, 2021; Matthes and Schwartzman, 2023).

#### 4.2.1 Prior on Aggregate Effect

The effect of  $\eta^G$  on the corresponding policy variables can be formulated in terms of the proportion of its variance that it explains. We use this through the applications to set priors on that effect. In particular, for each policy variable  $X_{G,t}^{agg}$  we suppose that a fraction  $\theta$  of the variance of  $X_{G,t}^{agg}$  is explained by the shock that we identify. Given that  $\eta_t^G$  has a unit variance, our prior mean for  $B_{G,\eta^G}^{agg}$  is

$$E \left[ B_{G,\eta^G}^{agg} \right] = (\theta \tilde{\Sigma}_{G,G}^{agg})^{1/2} \quad (17)$$

where  $\tilde{\Sigma}_{G,G}^{agg}$  is the variance for the one-step forecast error of the policy variable obtained by estimating a version of our aggregate block using ordinary least squares (OLS). We describe the other priors when we discuss each application.

#### 4.2.2 Incorporating Standard Macroeconomic Identification Schemes

As mentioned above, our model can easily incorporate more standard macroeconomic identification schemes since it has a (restricted) VAR representation. In particular,

information on the sign and magnitudes of the impact effects of shocks on aggregates can be incorporated via priors on  $B^Z$ , similar to Baumeister and Hamilton (2015).<sup>14</sup> Zero restrictions can be incorporated (or at least approximated) via tight priors on specific elements of  $B^Z$ . This insight also provides an avenue for incorporating instruments for the macroeconomic shock itself (Mertens and Ravn, 2013; Plagborg-Møller and Wolf, 2021) by including the instrument as an aggregate variable and using zero restrictions as described in Plagborg-Møller and Wolf (2021).

## 5 Application #1: Nakamura and Steinsson (2014)

Nakamura and Steinsson (2014) lever regional variation in defense spending to estimate local (or “open economy relative”) government spending multipliers, which they use to inform dynamic equilibrium models. We use their data not only directly estimate to aggregate multiplier, but also infer total multipliers for each US state, which our model allows to be heterogeneous.

### 5.1 Data and Model Specification

We consider a bivariate system for both aggregate and regional blocks:  $X_t^{agg} = (Y_t, G_t)'$  and  $X_t^i = (y_t^i, g_t^i)'$  where  $y$  and  $g$  represent output and military spending, respectively. As in Nakamura and Steinsson (2014), these two variables are defined as the two-year difference of the corresponding raw variable normalized by output.

$$Y_t = \frac{Y_t^{level} - Y_{t-2}^{level}}{Y_{t-2}^{level}}, \quad G_t = \frac{G_t^{level} - G_{t-2}^{level}}{Y_{t-2}^{level}}, \quad y_t^i = \frac{y_t^{i,level} - y_{t-2}^{i,level}}{y_{t-2}^{i,level}}, \quad g_t^i = \frac{g_t^{i,level} - g_{t-2}^{i,level}}{y_{t-2}^{i,level}}$$

All of the data is taken directly from the replication package made available by Nakamura and Steinsson (2014). In particular, we stick with their choice of two-year differences. We thus end up with annual data spanning from 1967 to 2006 for 51 states. Variables with a *level* superscript denote real (deflated by national CPI), per

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<sup>14</sup>Approximate sign restrictions at longer horizons can be incorporated by specific choices on the lag coefficients in the model, as discussed in Baumeister and Hamilton (2015).

capita variables.

We estimate the model with a lag length of 2 for both the aggregate and state-level blocks and include  $R = 3$  aggregate shocks in our estimation.

## 5.2 Identification via Priors

In this section, we describe our priors, with a particular focus on those priors that are directly relevant for identifying the fiscal multiplier and that encode our identification assumptions. For standard VAR-type parameters, we use Minnesota priors Doan et al. (1984), as is common in the literature. The priors except for the relevant entries of  $B^Z$  are common across the two applications that we present in this paper. The response of the aggregate variables to this shock is represented by the column of  $B^{agg}$  corresponding to the government spending shock  $\eta^G$ ,  $B_{\eta^G}^{agg} = (B_{Y,\eta^G}^{agg}, B_{G,\eta^G}^{agg})'$  and the response of idiosyncratic variables is  $B_{\eta^G}^i = (B_{\eta^G,y}^i, B_{\eta^G,g}^i)'$  where, as before,  $B_{y,\eta^G}^i$  is the reduced form effect of the shock  $\eta^G$  to variable  $y$  in unit  $i$  etc.

Table A-1 in Appendix F summarizes the prior distributions of the parameters involved in the aggregate and regional blocks, respectively.

### 5.2.1 Priors on $B^i$

The key step in our identification methodology is to use prior information obtained from econometric studies using fixed-effects to impose priors on  $B_{y,\eta^G}^i$  and  $B_{g,\eta^G}^i$ . To establish priors on the sensitivity of regional spending to the aggregate spending shock  $B_{g,\eta^G}^i$ , we adopt the baseline method used by Nakamura and Steinsson to construct their instrument. First, we estimate the first-stage regression<sup>15</sup>,

$$g_t^i = b^i G_t + a^i + d_t + \varepsilon_t^i, \quad i = 1, \dots, N,$$

The estimated coefficient  $\widehat{b}^i$  is used to inform the prior mean of  $B_{\eta^G,g}^i$  after being rescaled by the effect of the government spending shock on aggregate government

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<sup>15</sup>Note that  $b^i$  here corresponds to  $\beta^i - 1$  in the model in Section 2.  $a^i$  denotes a unit fixed effect and  $d_t$  denotes a time fixed effect.

spending. Specifically, we set

$$E[B_{g,\eta^G}^i] = \hat{b}^i E[B_{G,\eta^G}^{agg}],$$

where  $E$  here refers to the mean of the prior distribution for each parameter.

In the baseline specification described above, the regression does not include the same controls as our time series model, which also controls for lags of the relevant variables. Below we discuss that our findings are robust to an alternative specification where this regression does include the same control variables. For the second specification, we use the average ratio between state spending and state output for the first five years of the sample, a shift-share setup.<sup>16</sup>

We further set the prior for the effect of the government spending shock on local output  $B_{\eta^G,y}^i$  as

$$E[B_{y,\eta^G}^i] = \hat{m}^{local-NS} E[B_{g,\eta^G}^i],$$

where  $\hat{m}^{local-NS}$  is the local multiplier estimated by Nakamura and Steinsson (2014)<sup>17</sup>

In both cases, we set the prior standard deviation for  $B_{g,\eta^G}^i$  and  $B_{y,\eta^G}^i$  to half the absolute value of the prior mean. The intention here is that we use a prior that is informative enough to inform the local multiplier, but we do not want to make it dogmatic.

### 5.2.2 Priors on $B^{agg}$

To set the prior on  $B_{G,\eta^G}^{agg}$  we follow the procedure delineated in Section 4.2.1 and choose the prior mean for  $B_{G,\eta^G}^{agg}$  so that  $\eta^G$  accounts for a fraction  $\theta$  of the variance of innovations to  $G$ , as estimated via OLS. We then choose  $\theta$  to maximize the marginal likelihood of the estimated model.

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<sup>16</sup>The shift-share structure is treated as a robustness check in Nakamura and Steinsson (2014). However, as pointed out in Ramey (2020), the shift-share specification gives a larger first-stage  $F$  statistic, so we find it useful to study both specifications here.

<sup>17</sup> $\hat{m}^{local-NS} = 1.43$  for the baseline specification. The values for these multipliers are specification-specific and given in Appendix G.1.4.

To set the prior on the aggregate effect of the government shock on output we draw on the by now extensive literature on the topic. Specifically, we set the prior distribution of  $B_{Y,\eta^G}$  and prior standard deviation for  $B_{G,\eta^G}$  to match the range of estimates for the fiscal multiplier in the literature.<sup>18</sup> We target a median for the prior of the spending multiplier of 0.8 with a 90% interval of 0.5-1.5. This range is motivated by our reading of the existing literature – three representative examples are: Ramey (2019): “The bulk of the estimates across the leading methods of estimation and samples lie in a surprisingly narrow range of 0.6 to 1.”, Nakamura and Steinsson (2018b): “Estimates between 0.5 and 1.0—which is where most of the more credible estimates based on US data lie—....”, and Barnichon et al. (2021): “Unfortunately, despite intense scrutiny the range of estimates for the government spending multiplier remains wide—between 0.5 and 2—...”. The priors for the effects of other aggregate shocks on both aggregate and regional variables are Gaussian with a mean of 0 and a large standard deviation of 10. Details on priors for other parameters that are not directly relevant for the identification of structural shocks can be found in Appendix F.<sup>19</sup>

### 5.3 The Aggregate Government Spending Multiplier

Before turning to our benchmark results, a useful question to answer is “How much could we learn from our aggregate data and standard time series methods alone?”. If we want to use aggregate data alone, there are many macro-based identification schemes that we could use. For simplicity, and because it fits well with our benchmark specification in a way we describe below, we first estimate a VAR on our aggregate data using the same Minnesota prior that we use in our full model, and use a simple Cholesky-type recursive identification scheme with government spending ordered first. This identifies the government spending shock as the forecast error of government spending. The resulting 90 percent posterior interval centered at the median is  $(-0.33, 5.71)$ , with a median of 2.70. It is safe to say that with our annual dataset we

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<sup>18</sup>Specifically, we draw  $m^{agg} = B_{Y,\eta^G}^{agg}/B_{G,\eta^G}^{agg}$  one million times from the prior distribution for different values of prior parameters until we hit our target moments for the fiscal multiplier.

<sup>19</sup>We generate 100,000 draws from our posterior, of which we discard the first 50,000.

cannot learn anything useful from aggregate data alone.<sup>20</sup>

Table 1 instead summarizes the results for the case with the prior based on the first-stage regression in Nakamura and Steinsson (2014) and our full model with different prior-based identification schemes. For the case where we use the full identification scheme described above, the marginal likelihood is maximized at  $\theta = 1$ , which means that all variation in the forecast error of government spending comes from the government spending shock, in line with the recursive identification scheme we used for the aggregate-only VAR.

The first column shows the prior distribution for  $m^{agg}$  derived from the literature. The prior mean is 0.8. With 68% probability the multiplier is between 0.53 and 1.18, and with 90% between 0.38 and 1.55. The prior distribution places a probability of 28% on the multiplier being greater than 1.

The second column shows what we obtain if we estimate the model without applying the priors to the local effects. In that case, as in the Cholesky benchmark above, the data add virtually no new information to the prior, and the posterior remains unchanged.

The third column examines what happens if we add information on the sensitivity of local to aggregate government spending used to construct the instrument. This information proves relevant, increasing the posterior mean by 5 percentage points, and the probability of multiplier being greater than one to 34%.

The last column (our baseline) also applies informative priors to the local multipliers. This information is again relevant, raising the posterior mean by an additional 6 percentage points (thus 11 percentage points above the prior). It also significantly reduces the span of the 90% probability range for the multiplier from  $1.65-0.4=1.25$  to  $1.41-0.46=0.95$ . The probability of the multiplier being larger than 1 increases further to 0.37.

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<sup>20</sup>We intentionally want an apples-to-apples comparison here. If a researcher only used aggregate data, it is safe to say that they would use data at a higher frequency, which we cannot do because we also want to use state-level data.

The exact identification scheme for aggregate-only VAR turns out to be less important - we find even wider posterior bands if we, for example, use a time-aggregated version of the military news series of Ramey and Zubairy (2018).

	(1)	(2)	(3)	(4)
	Prior	Posterior	Posterior	Posterior
$m^{agg}$	0.80 (0.38, 1.55) [0.53, 1.18]	0.80 (0.37, 1.53) [0.52, 1.17]	0.85 (0.40, 1.65) [0.56, 1.25]	0.91 (0.46, 1.41) [0.63, 1.20]
$Prob(m^{agg} > 1)$	0.28	0.28	0.34	0.37
$\theta$		1.00	0.25	1.00
Informative $B_y^i$ prior		No	No	Yes
Informative $B_g^i$ prior		No	Yes	Yes

Table 1: Results based on Nakamura and Steinsson (2014) first-stage regression. 90% posterior bands are in parentheses, and 68% bands are in square brackets. Results with Informative prior for  $B_y^i$  represent our benchmark results.

These qualitative results are robust to using the shift-share results instead to inform our prior, as shown in Table 2. Both point estimates of the aggregate multiplier and the estimated probability of the multiplier being greater than 1 are now larger, with an 18 percentage increase in the probability relative to the prior or the case with uninformative local priors (as seen in Table 1)<sup>21</sup>

<sup>21</sup>Our multiplier estimate implicitly averages over different monetary policy regimes that could have been in place during the sample, so they are not inconsistent with the takeaways in Nakamura and Steinsson (2014). Similarly, we use a linear model. If nonlinear effects are important for government spending multipliers, as argued by Barnichon et al. (2021), then again we estimate an average multiplier.



	(1)	(2)
	Posterior	Posterior
$m^{agg}$	0.90 (0.41, 1.71) [0.59, 1.32]	0.97 (0.49, 1.52) [0.68, 1.29]
$Prob(m^{agg} > 1)$	0.39	0.46
Log MDD	-7208.78	-7292.27
$\theta$	1.00	1.00
Informative $B_y^i$	No	Yes
Informative $B_g^i$	Yes	Yes

Table 2: Results based on Nakamura and Steinsson (2014) shift-share setting. 90% posterior bands are in parentheses, and 68% bands are in square brackets.

### 5.3.1 Robustness

We now highlight various alternative specifications we have explored to get a sense of how robust our results are. In particular, we are interested in robustness in two dimensions: (i) data sources/transformations, and (ii) prior specifications. Tables with the detailed results for each specification can be found in Appendix G.

First, we investigate how sensitive the results are to alternative data transformation. We use output-weighted averages of regional data for aggregates rather than equally weighted averages in Table (A-2). Results are virtually unchanged. We also take 1-year differences rather than 2-year differences for the data, shortening the horizon for the multiplier. We find that, whereas the posterior mean of the multiplier is smaller, sticking closer to the prior mean of 0.8, the use of cross-sectional data is informative in that it consistently tightens the interval around the posterior mean (Table A-3).

One concern readers might have is that the Nakamura and Steinsson (2014) first-stage regression does not use the same control variables that we include in our model. To confront this possible issue, we estimate a new version of their first-stage regression that includes the same variables on the right-hand side as our regional VAR block

(table A-4), we add lagged dependent variables to the first-stage regression used to estimate the effect of federal spending on local spending, so as to make it consistent with the main regression specification. Interestingly, allowing for controls leads to a larger update of the multiplier towards one.

We further investigate the role played by loosening the aggregate prior (Tables A-6 and A-7). We find that the estimated path for  $\eta_t^g$  remains highly correlated with the original estimate (see Table A-9), but the posterior bands around the aggregate multipliers increase significantly. This confirms that, while the estimated shock is robustly estimated, the information content of the estimated shock for the estimation of the aggregate multiplier is relatively modest given the short sample and annual data. The first row of table A-9 shows that the sectoral priors add substantial information about the path of the shock, since the estimated shock is otherwise only weakly correlated. Otherwise, under all alternative specifications retaining the two-year horizon, the estimated path for  $\eta_t^g$  remains highly correlated with the original estimate, indicating that the method can robustly estimate  $\eta_t^g$ .

Finally, we investigate the role of two features of our benchmark prior: the standard deviation of the priors on local effects and the choice of  $\theta$  (the fraction of the variance of government spending accounted for by the shock). Table A-8 shows how the estimates change if we bring the prior uncertainty about local effects to zero, effectively asserting perfect certainty about local effects. This brings the posterior estimate of the aggregate multiplier very close to 1. Figure A-5 shows the aggregate multiplier for different degrees of prior precision for these local effects. Not surprisingly, the aggregate multiplier decreases as we become less certain about the local effects. The estimated multiplier is similarly sensitive to the choice of  $\theta$  (Figure A-6), but most of the changes occur for values of  $\theta$  associated with a marginal data density significantly below the benchmark.

## 6 Application # 2: Chodorow-Reich, Nenov, and Simsek (2021)

As a second application, we revisit Chodorow-Reich et al. (2021). Their focus is on the effect of a change in stock market wealth on the real economy, in particular, the effect on the local labor market (payroll and employment). They interpret their results through a regional model economy where news about future productivity affects stock market wealth and, through it, the consumption of stock holders.

### 6.1 Empirical Specification and Data

The main empirical specification in the paper is

$$\Delta_{t-1,t+h}^i y = \gamma_h s_{t-1}^i r_{t-1,t}^i + \Gamma_h' x_{t-1}^i + \varepsilon_{t-1,t+h}^i \quad (18)$$

for county  $i$  and quarter  $t$  at horizon  $h$ , where  $\Delta_{t-1,t+h}^i y$  is the change in either local employment or wage rate from  $t - 1$  to  $t + h$ ,  $s_{t-1}^i$  is a measure of local stock market wealth normalized by the local wage bill, and  $r_{t-1,t}^i$  is the return on the area-specific stock portfolio. The return on the local portfolio is calculated as

$$\begin{aligned} r_{t-1,t}^i &= \beta_t^i R_{t-1,t}^m + (1 - \beta_t^i) R_{t-1,t}^f \\ &\approx \beta_t^i R_{t-1,t}^m \end{aligned} \quad (19)$$

where  $R_{t-1,t}^m$  is the aggregate stock market return,  $R_{t-1,t}^f$  is the national risk-free rate, and  $\beta_t^i$  is the county-specific beta, tying local portfolio return to the return on the stock market. They estimate this specification by local projections using OLS.

To construct  $\beta_t^i$  the authors use the relationship between market beta and age from Barber and Odean (2000), and the county age-wealth distribution. Their specification also uses a vector of controls  $x_{t-1}^i$ , including various fixed effects. We refer the reader to their paper for further details.

We are interested in inferring the impact of stock market wealth on national employment and wage bill. Therefore, the aggregate variables include quarterly

growth of the aggregate employment and payroll, the aggregate return on wealth  $S_{t-1}R_{t-1,t}^m$  and the controls using interactions between stock holdings  $S_{t-1}$  and the 5-year Treasury bond, a national index of house prices and the growth to national labor income and noncorporate business income.<sup>22</sup> The regional variables  $x_t^i$  include the regional counterpart of the aggregate variables listed above (employment and wage bill are measured at the county-level at a quarterly frequency using QCEW data), and predicted employment growth based on industry composition (a Bartik shift-share measure).<sup>23</sup>

## 6.2 Identification via Priors

We denote the element of  $\eta$  representing the stock-market wealth shock by  $\eta^r$ . This can be viewed, as in Chodorow-Reich et al. (2021), as stemming from stock market fluctuations that are disconnected from current labor market conditions, such as news and uncertainty shocks in environments without wealth effects on labor supply, or non-fundamental shock to asset pricing due to bubbles or changing liquidity conditions. Hence, the response of the aggregate wage bill, employment and stock market wealth are, respectively, represented by the first column of  $B^{agg}$ , which we call  $B_{\eta^r}^{agg} = (B_{L,\eta^r}^{agg}, B_{WL,\eta^r}^{agg}, B_{SR,\eta^r}^{agg})'$  and the response of idiosyncratic variables is  $B_{\eta^r}^i = (B_{\ell,\eta^r}^i, B_{w\ell,\eta^r}^i, B_{sr,\eta^r}^i)'$ .

As before, for standard VAR-type parameters, we use Minnesota priors Doan et al. (1984). Except for the priors in the elements of  $B^Z$  described below, the priors are summarized in table A-1.

### 6.2.1 Regional Priors

**Prior on  $B_{sr,\eta^r}^i$ .** We put an informative prior on the effect of  $\eta_t^r$  on  $s_{t-1}^i r_{t-1,t}^i - S_{t-1}R_{t-1,t}$ . If we interpret  $\eta_t^r$  as a shock to the stock market return  $R_{t-1,t}^m$ , then its

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<sup>22</sup>We calculate aggregate  $S_{t-1}R_{t-1,t}^m$  by taking a wage-bill-weighted aggregate of local  $s_{t-1}^i r_{t-1,t}^i$ .

<sup>23</sup>When constructing  $X_t^i - X_t^{agg}$  for the Bartik shift-share method, we subtract the national employment growth.

impact on region  $i$ 's wealth/income ratio will be proportional to  $s_{t-1}^i \beta_{t-1}^i$ , the ratio of stock market wealth to income multiplied by the region-specific  $\beta_{t-1}^i$ . Since this varies little over time, we set  $E[B_{sr,\eta^r}^i]$  to be proportional to the average value for  $s_{t-1}^i \beta_{t-1}^i - S_{t-1} \beta_{t-1}^{agg}$  over the first 5 years, with  $\beta_t^{agg} = \sum_j s_t^j / S_t \beta_t^j$  the national beta of stock market portfolios on stock returns. In particular, we set

$$E[B_{sr,\eta^r}^i] = \mathcal{S}^i E[B_{SR,\eta^r}^{agg}], \quad (20)$$

where the county specific scaling  $\mathcal{S}^i$  is defined as the time average for the first five years of the sample of  $\frac{s_{t-1}^i \beta_{t-1}^i - S_{t-1} \beta_{t-1}^{agg}}{S_{t-1} \beta_{t-1}^{agg}}$ . The denominator of this fraction adjusts for the fact that the impact of a shock to stock market returns on aggregate wealth is proportional to  $S_{t-1} \beta_{t-1}^{agg}$ .

**Prior on  $\mathbf{B}_{\ell,\eta^r}^i$  and  $\mathbf{B}_{w\ell,\eta^r}^i$ .** From (18) with  $h = 0$  estimated using the replication package made available by Chodorow-Reich et al. (2021), we obtain  $\hat{\gamma}_0$  for log employment and the wage bill.<sup>24</sup> The prior mean of  $B_{\ell,\eta^r}^i$  in the employment equation and  $B_{w\ell,\eta^r}^i$  in the wage bill equation are given by the corresponding  $\hat{\gamma}_0$  multiplied by the prior mean of  $B_{sr,\eta^r}^i$  described above. The prior standard deviation is again half the absolute value of the prior mean.

**Prior on Other Elements of the First Column of  $\mathbf{B}^i$ .** We impose a prior mean of zero, and a prior standard deviation that is 2.5 times the prior mean of  $B_{sr,\eta^r}^i$ .

### 6.2.2 Aggregate Prior

For all elements of  $B^{agg}$ , we assume a large prior standard deviation, 10.0. The prior mean is zero except for  $B_{SR,\eta^r}^{agg}$ , the contemporaneous response of stock market wealth to the identified shock. Following the strategy in the government multiplier application, we first estimate a VAR with only aggregate variables to obtain the variance-covariance matrix  $\tilde{\Sigma}^{agg}$ . The prior mean of  $B_{SR,\eta^r}^{agg}$  is chosen to be  $\theta(\tilde{\Sigma}_{SR,SR}^{agg})^{1/2}$  where  $\theta$  is a constant between 0 and 1. We report here the estimation results for

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<sup>24</sup>The regional-level estimate of  $\gamma_0$  is  $-0.103$  for employment and  $0.411$  for wage bills.

$\theta = 0.25$  and those for  $\theta = 0.5$  and  $\theta = 0.75$  in Appendix H.<sup>25</sup>

### 6.3 Response of Employment and Wage Bills

To be consistent with the object of interest in the original paper, we report

$$\gamma_h^{agg} = \frac{\text{Cumulative IRF of Employment or Wage at Horizon } h}{\text{IRF of Stock Market Wealth at Impact}}$$

Thus, we obtain the percentage change in employment or wages given an initial impact of stock market wealth equal to 1% of the local wage bill. The results are presented in Figure 1. The wealth shock generates large, significant, and sustained increases in employment and wage bill. The initial impact is on the wage bill, but employment eventually catches up.

Based on their multi-region structural model, Chodorow-Reich et al. (2021) calibrate lower bounds of percentage changes in aggregate employment and wage when there is no monetary policy response. In the absence of a monetary policy reaction, aggregate employment increases at least 1.3 percent after two years, and the aggregate wage increases at least 3.2 percent after two years. The posterior median of the response from the VAR at horizon  $h = 7$  is 2.67 percent for employment and 1.67 percent for the wage bill. The wage bill growth is below the value implied by the theory laid out in Chodorow-Reich et al. (2021), implying that employment reduces due to the monetary policy in response to the shock to stock return. The response of employment to the stock return shock, however is so strong that it remains above the theory-implied value even in the presence of a monetary policy response. Finally, note that the posterior mean for the growth in wages per worker is in fact negative, as the wage bill grows below employment. However, the posterior error bands are wide enough to include zero, as we show in Table 4.

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<sup>25</sup>Calculating the MDD in this instance is much more computationally costly since, compared to the government spending application, we include more variables and there are over 2,500 regions.

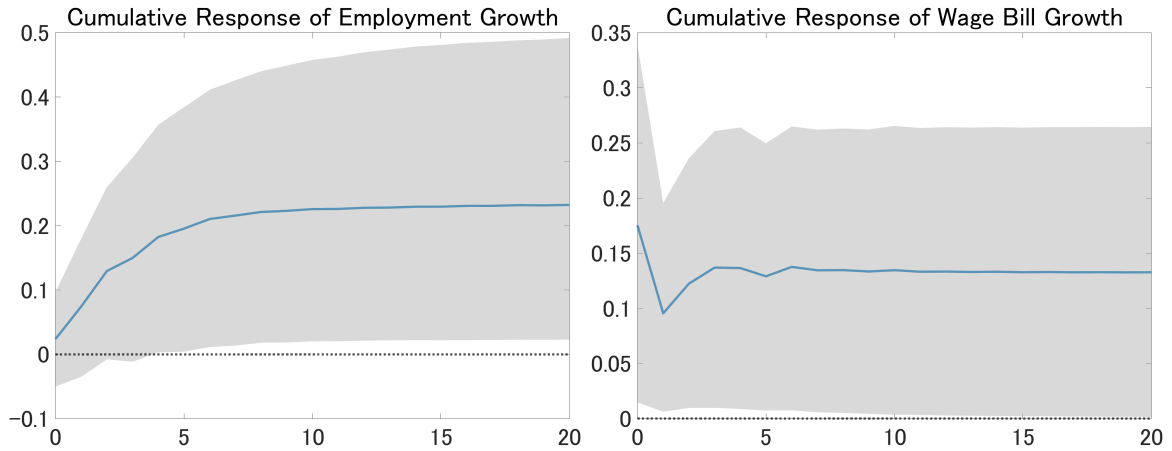


Figure 1: Cumulative responses of employment and wage bill to stock market wealth. Grey bands correspond to 90% probability ranges.

	CRNS lower bound	Posterior median estimates
$\gamma_7^{\text{employment,agg}}$	1.29	2.67 [1.22, 4.24]
$\gamma_7^{\text{wage bill,agg}}$	3.23	1.67 [0.74, 2.68]
$\gamma_7^{\text{wage bill,agg}} - \gamma_7^{\text{employment,agg}}$	—	-0.98 [-2.62, 0.58]

Table 3:  $\gamma_7^{\text{agg}}$  for various variables.

Table 4: Aggregate effects of stock market wealth. CRNS lower bound refers to the bound calculated by Chodorow-Reich et al. (2021) under the assumption that there is no monetary policy response to the stock market shock. Values in square brackets denote 68% probability range for the posterior estimates.

The estimated shock for different values of  $\theta$  is very correlated with the baseline, as we show in Table A-10. The point estimates for the coefficients are generally lower, but fall well within the 68% probability range for the baseline estimates.<sup>26</sup>

<sup>26</sup>Table A-11 shows that making the priors on the regional shock impact uninformative leads to very wide error bands.

## 7 Conclusion

We have presented an econometric framework that can jointly leverage identification strategies from the applied microeconomic toolkit, and identification assumptions from the macro/time series literature. As such, it exploits both time series and cross-sectional variation to identify aggregate macroeconomic effects as well as idiosyncratic effects of identified shocks.

We apply the method to two well-known applications, the Nakamura and Steinsson (2014) paper on government spending multipliers and the work by Chodorow-Reich et al. (2021) on wealth effects from stock returns on local economic conditions. The results from the two applications highlight the potential and limitations of exploiting micro-level variation to identify aggregate objects of interest. In both applications, the method provides information on underlying macroeconomic shock processes. However, the limited time-series variation in the dataset from Nakamura and Steinsson (2014) implies that even with a well-identified shock, it is hard to improve much on aggregate effect estimates from the existing literature. In contrast, the richer dataset in Chodorow-Reich et al. (2021) allows for a sharp estimate of aggregate effects.

The method is suited to estimate the impact of recurring macroeconomic shocks. In the case of one-off shocks such as the housing net-worth shock generated by the global financial crisis and studied by Mian et al. (2013) and Mian and Sufi (2014), one could use information on the measured effect on multiple variables to constrain factor loadings for generic and recurring analogues. This could be a fruitful direction for future applications of the method.



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# Appendix For "Estimating The Missing Intercept"

## A Stylized Model Details

Each region  $i \in \{1, \dots, I\}$  is inhabited by a representative household with population mass  $N_i = 1/I$  and featuring separable preferences over consumption and leisure.

$$E \sum_{t=0}^{\infty} e^{\xi_{i,t}} \beta^t \left[ \frac{(c_{i,t})^{1-\sigma} - 1}{1-\sigma} - \chi \frac{\ell_{i,t}^{1+\eta}}{1+\eta} \right], \quad (\text{A-1})$$

where  $\ell_{i,t}$  is employment per worker in region  $i$  at time  $t$  and  $c_{i,t}$  is their consumption and  $\xi_{i,t}$  is a region-specific discount-rate shock.

Households maximize (A-1) subject to the intertemporal budget constraint

$$P_{i,t} c_{i,t} + \frac{B_{i,t}}{1+r_t} = P_{i,t} w_{i,t} \ell_{i,t} + B_{i,t-1} - T_{i,t},$$

where, for each region  $i$ , time  $t$ ,  $P_{i,t}$  is the nominal price level,  $w_{i,t}$  is the real wage,  $B_{i,t}$  are one period nominal bonds,  $r_t$  is the (net) nominal rate of interest on bonds purchased at time  $t$  and  $T_{i,t}$  are net taxes or transfers to residents of region  $i$ . Regions are in a monetary union, so that the nominal interest rate  $r_t$  is the same for all  $i$ .

Household maximization implies the labor supply relation and Euler equation:

$$\chi \ell_{i,t}^\eta c_{i,t}^\sigma = w_{i,t}, \quad e^{\xi_{i,t}} c_{i,t}^{-\sigma} = \beta(1+r_t) E_t \frac{e^{\xi_{i,t+1}}}{1+\pi_{i,t+1}} c_{i,t+1}^{-\sigma}$$

where  $\pi_{i,t+1} = P_{i,t+1}/P_{i,t} - 1$  is the inflation rate between periods  $t$  and  $t+1$ . The discount shock  $\xi_{i,t}$  tilts the consumption Euler equation, leading to consumption fluctuations.

Production follows the conventional structure in New Keynesian models. In every location, firms produce one of a continuum of varieties (indexed  $v$ ). They hire household labor at the real wage rate  $w_{i,t}$ , and transform it one for one into output  $y_{i,t}(v) = \ell_{i,t}(v)$ , with  $\ell_{i,t}(v)$  the quantity of labor used to produce variety  $v$  in region  $i$  at time  $t$  and local labor market clearing implying  $\int_v \ell_{i,t}(v) dv = \ell_{i,t}$ . Firms have

monopoly over the particular variety of goods that they produce. They sell those varieties to household that aggregate them into their consumption basket according to the Dixit-Stiglitz preferences,  $c_{i,t} = \left[ \int y_{i,t}(v)^{\frac{\epsilon-1}{\epsilon}} \right]^{\frac{\epsilon}{\epsilon-1}}$ .

Firms set nominal prices for extended periods as in Calvo (1983). Since labor is their only input, they set prices to be a discounted average of future expected nominal wage rates, with the discounting augmented by the probability of prices remaining in place between periods  $1 - \theta$ , with  $\theta$  denoting the frequency of price changes.

In this stylized example, regions are not connected through trade, so local production is used either as part of local consumption or local government expenditure ( $g_{i,t}$ ).<sup>1</sup> The local resource constraints are

$$y_{i,t} = c_{i,t} + g_{i,t}$$

Taking a linear approximation around the steady-state and doing the usual derivations we obtain for each region  $i$ , time period  $t$ :

$$\pi_{i,t} = \kappa \left( \eta \frac{\tilde{y}_{i,t}}{y_i} + \sigma \frac{\tilde{c}_{i,t}}{c_i} \right) + \beta E_t \pi_{i,t+1}, \quad (\text{A-2})$$

$$\frac{\tilde{c}_{i,t}}{c_i} - \tilde{\xi}_{i,t} = -\frac{1}{\sigma} (r_t - E_t \pi_{i,t+1}) + E_t \left( \frac{\tilde{c}_{i,t+1}}{c_i} - \tilde{\xi}_{i,t+1} \right) \quad (\text{A-3})$$

$$\tilde{y}_{i,t} = \tilde{c}_{i,t} + \tilde{g}_{i,t}, \quad (\text{A-4})$$

where  $\tilde{y}_{i,t} = y_{i,t} - y_i$  denote the deviation of output  $y_{i,t}$  from its steady-state value,  $y_i$  and analogously for other variables and  $\kappa$  is increasing in the frequency of price change  $\theta$

The monetary authority targets average inflation across regions.  $\phi > 1$ , so that the Central Bank follows the Taylor principle: if inflation rises, the nominal interest rate rises more than one-for-one.

In the system of equations above, the driving variables are the deviations of

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<sup>1</sup>Allowing for trade-linkages would allow for different wedges between local and aggregate effects - we leave this out for simplicity.

local government spending  $\tilde{g}_{i,t}$  and the discount rate shock  $\tilde{\xi}_{i,t}$  from their respective steady-state values, with output, consumption, inflation and interest rates reacting to those. We solve for a rational expectations equilibrium where  $\tilde{g}_{i,t}$  and  $\tilde{\xi}_{i,t}$  are iid over time, so that  $E_t \tilde{g}_{i,t+1} = E_t \tilde{\xi}_{i,t+1} = 0$  at all  $t$  irrespective of the state of the economy. Given that the system lacks any lagged dependent variable, deviations of endogenous variables from steady-state are also iid with mean zero in equilibrium.

Assuming that the steady-state consumption share of output is the same in all locations, we have that  $c_i/y_i = C/Y \equiv \bar{c}$ , where  $Y$  and  $C$  are, respectively, the steady-state values of aggregate consumption and output.

Then using the euler equation to substitute out consumption from the resource constraint:

$$\frac{\tilde{y}_{i,t}}{y_i} = \frac{\tilde{g}_{i,t}}{y_i} + \bar{c} \left( \tilde{\xi}_{i,t} - \frac{1}{\sigma} r_t \right), \quad (\text{A-5})$$

That is, output increases with local government spending  $\tilde{g}_{i,t}$  and local discount shock  $\tilde{\xi}_{i,t}$ , but declines with the national interest rate  $r_t$  set by monetary policy. With some additional steps, one can find the interest rate as a function of aggregate government spending and discount factors, defined as  $\tilde{G}_t \equiv \sum_i \tilde{g}_{i,t}$  and  $\tilde{\Xi}_t \equiv \sum_i \frac{1}{I} \tilde{\xi}_{i,t}$ :

$$r_t = \frac{\eta \phi \kappa \sigma}{\sigma + (\sigma + \eta \bar{c}) \phi \kappa} \frac{\tilde{G}_t}{Y} + \frac{(\sigma + \eta \bar{c}) \phi \kappa \sigma}{\sigma + (\sigma + \eta \bar{c}) \phi \kappa} \tilde{\Xi}_t.$$

It follows that the interest rate rises with aggregate government spending and with the discount rate shock. Plugging this back into equation (A-5) yields an expression for local output as a function of local and aggregate forcing terms:

$$\frac{\tilde{y}_{i,t}}{y_i} = \underbrace{m^{\text{local}}}_{=1} \frac{\tilde{g}_{i,t}}{y_i} - \theta_G \frac{\tilde{G}_t}{Y} + \bar{c} \left( \tilde{\xi}_{i,t} - \theta_{\Xi} \tilde{\Xi}_t \right), \quad (\text{A-6})$$

where  $m^{\text{local}}$  is the *local* multiplier, and  $\theta_G \equiv \frac{\phi \kappa \eta C}{(1 + \phi \kappa) \sigma Y + \phi \kappa \eta C}$ , and  $\theta_{\Xi} = \frac{\phi \kappa (\sigma Y + \eta C)}{\sigma Y + \phi \kappa (\sigma Y + \eta C)}$  where both  $\theta_G$  and  $\theta_{\Xi}$  lie between 0 and 1.

Comparing equations (A-5) and (A-6) one can see that, while local output depends on local government spending directly, it also depends on aggregate government

spending indirectly through its impact on the interest rate. The multiplier of local government spending,  $m^{local}$ , is equal to 1. Fixing local government spending, local output *declines* with aggregate government spending. This is because as aggregate government spending increases, interest rates also increase, reducing local consumption and output.

To obtain the response of aggregate output to aggregate government spending, multiply both sides of (A-6) by  $y_i$ , add them up across  $i$ , and divide by  $Y$ :

$$\frac{\tilde{Y}_t}{Y} = \underbrace{m^{agg}}_{=(1-\theta_G) \in [0,1]} \frac{\tilde{G}_t}{Y} + \bar{c}(1 - \theta_\Xi)\tilde{\Xi}_t, \quad (\text{A-7})$$

where  $m^{agg}$  is the aggregate government spending multiplier. It follows that this spending multiplier is positive but smaller than 1. The aggregate multiplier incorporates the positive direct effects of local government spending on local output and the negative general equilibrium effect through interest rates.

To close the model, we now describe the determination of  $\tilde{g}_{i,t}$  and  $\tilde{\xi}_{i,t}$  as functions of exogenous shocks. In particular, local discount rate have aggregate and idiosyncratic components

$$\tilde{\xi}_{i,t} = \gamma_i \eta_t^\Xi + \epsilon_{i,t}^\xi$$

where  $\eta_t^\Xi$  is an iid aggregate shock that affects all regions and  $\epsilon_{i,t}^\xi$  are local iid shocks with mean zero. For simplicity, we make assumptions reminiscent of a “law of large numbers”, so that  $\sum \frac{1}{I} \epsilon_{i,t}^\xi = 0$  and  $\sum \frac{1}{I} \gamma_i = 1$ . It then follows that the aggregate discount rate  $\tilde{\Xi}_t$  varies with the exogenous aggregate shock  $\eta_t^\Xi$ ,  $\tilde{\Xi}_t = \eta_t^\Xi$

Local and aggregate government spending have similar structure, but also respond to discount shocks:

$$\frac{\tilde{G}_t}{Y} = -\alpha \eta_t^\Xi + \eta_t^G, \quad \frac{\tilde{g}_{i,t}}{y_i} = \beta_i \frac{\tilde{G}_t}{Y} - \alpha \epsilon_{i,t}^\xi + \epsilon_{i,t}^G \quad (\text{A-8})$$

Equation (A-8) indicates that aggregate government spending leans against aggregate demand shocks  $\eta_t^\Xi$  at the rate  $\alpha$ , and is otherwise subject to exogenous



fluctuations from shocks  $\eta_t^G$ . Those exogenous shocks can incorporate, for example, geopolitical considerations driving military spending. The second equation indicates a similar leaning of local government spending against local demand shocks,  $\epsilon_{i,t}^\xi$ , while also allowing for exogenous fluctuations  $\epsilon_{it}^G$ . Furthermore, local government expenditures  $g_{i,t}$  are a function of aggregate expenditures  $\tilde{G}_t$ . Thus, for example, a geopolitical shock  $\eta_t^G$  increasing aggregate government expenditure  $\tilde{G}_t$  has a local effect  $\beta_i \eta_t^G$ .

We can write the aggregate block as

$$\frac{\tilde{G}_t}{Y} = B_{G,\eta^G}^{agg} \eta_t^G + B_{G,\eta^\Xi}^{agg} \eta_t^\Xi, \quad \frac{\tilde{Y}_t}{Y} = B_{Y,\eta^G}^{agg} \eta_t^G + B_{Y,\eta^\Xi}^{agg} \eta_t^\Xi$$

where, given the example,  $B_{G,\eta^G}^{agg} = 1$ ,  $B_{G,\eta^\Xi}^{agg} = -\alpha$ ,  $B_{Y,\eta^G}^{agg} = 1 - \theta^G$  and  $B_{Y,\eta^\Xi}^{agg} = -(1 - \theta^G)\alpha + \bar{c}(1 - \theta_\Xi)$ . And the regional block by

$$\Delta \frac{\tilde{g}_{i,t}}{y_i} = B_{g,\eta^G}^i \eta_t^G + B_{g,\eta^\Xi}^i \eta_t^\Xi + \tilde{\epsilon}_{g,t}^i, \quad \Delta \frac{\tilde{y}_{i,t}}{y_i} = B_{y,\eta^G}^i \eta_t^G + B_{y,\eta^\Xi}^i \eta_t^\Xi + \tilde{\epsilon}_{y,t}^i$$

where  $B_{G,\eta^G}^i = (\beta_i - 1)$ ,  $B_{g,\eta^\Xi}^i = -\alpha(\beta_i - 1)$ ,  $B_{y,\eta^G}^i = m^{local}(\beta_i - 1)$ ,  $B_{y,\eta^\Xi}^i = -(\beta_i - 1)\alpha + \bar{c}(\gamma_i - 1)$  and the  $\tilde{\epsilon}_{i,t}^g$  and  $\tilde{\epsilon}_{i,t}^y$  are reduced form residuals satisfying  $\tilde{\epsilon}_{g,t}^i = -\alpha\epsilon_{i,t}^\xi + \epsilon_{i,t}^G$  and  $\tilde{\epsilon}_{y,t}^i = (\bar{c} - \alpha)\epsilon_{i,t}^\xi + \epsilon_{i,t}^G$ .

## B Generalized Model

A model as in (12) can typically be derived as the reduced form of a linearized structural model. In particular, the 12 can be derived from a linearized structural model that specifies values for innovations to outcome variables  $y_t^i - E_{t-1}y_t^i$  variables as functions of policy treatments  $g_t^i - E_{t-1}g_t^i$  and aggregates. Using hats to denote innovations (so that  $\hat{y}_t^i = y_t^i - E_{t-1}y_t^i$ , etc), we can write

$$H_y^i \hat{y}_t^i = A_{g,y}^i \hat{g}_t^i + A_{G,y}^i \hat{g}_t^{agg} + A_{Y,y}^i \hat{y}_t^{agg} + \tilde{B}_y^i \eta_t + \epsilon_{y,t}^i \text{ for } i \in \{1, \dots, I\}$$

where  $H_y^i$  is a matrix with the same dimensionality as  $\hat{y}_t^i$  and  $A_{g,y}^i, A_{G,y}, A_{Y,y}^i$  and  $\tilde{B}_y^i$  are conformable. The model also features relationships establishing the assignment of treatments to units, potentially also as functions of outcomes and aggregates:

$$\hat{g}_t^i = A_{y,g}^i \hat{y}_t^i + A_{G,g}^i \hat{g}_t^{agg} + A_{Y,g}^i \hat{y}_t^{agg} + \tilde{B}_g^i \eta_t + \epsilon_{g,t}^i,$$

As discussed in the text, the effects are determined in terms of the effects of elements of  $\eta_t$  that enter the second block of equations but not the first.

The model also features aggregation relations and a “law of large numbers”,

$$\frac{1}{I} \sum_i \hat{y}_t^i = y_t^{agg}, \quad \frac{1}{I} \sum_i \hat{g}_t^i = g_t^{agg}, \quad \frac{1}{I} \sum_i \tilde{\epsilon}_t^{g,i} = \frac{1}{I} \sum_i \tilde{\epsilon}_t^{y,i} = 0$$

Those equations constitute a linear system of equations that, given appropriate invertibility conditions, can be solved for  $\hat{y}_t^i, \hat{g}_t^i, \hat{g}_t^{agg}$  and  $\hat{y}_t^{agg}$  as a function of shocks. By applying the “law of large numbers” one can derive an expression as in 12, up to the  $\epsilon_t^{agg}$  term in the aggregate equations which we include to facilitate the econometric implementation (see footnote 7 above for a discussion).

Note, in particular, that although the expression in 12 is expressed in terms of deviations from aggregates, it can be derived without assuming that  $A_{Y,y}^i = A_{G,g}^i = 1$  are equal to 1 if  $\epsilon_t^{agg} = 0 \forall t$ , since innovations to the aggregate variables are then spanned by the aggregate shocks  $\eta_t$ . We find in our applications that the contribution of  $\epsilon_t^{agg}$  is small. We thank Andres Sarto for bringing up this point.

## C Proof of Proposition 1

Let  $\tilde{B} = BH'$ , so  $\tilde{B}^{(k)} = BH'e_k$ , where  $e_k$  is a conformable selection vector. Using the condition  $Q\tilde{B}^{(k)} = QB^{(k)} = c$ , we obtain

$$QBH'e_k = QB e_k \iff M(H'e_k - e_k) = 0.$$

by the definition of  $M$ . Since  $\text{rank}(M) = R$  (full column rank) by assumption,  $\ker(M) = \{0\}$ , hence  $H'e_k = e_k$ . Therefore  $\tilde{B}^{(k)} = (BH')e_k = Be_k = B^{(k)}$ , proving point identification.

## D The Gibbs Sampler Algorithm

In summary, our Gibbs sampler draws from the following conditional posteriors, building on Matthes and Schwartzman (2023):

- Conditional on the parameters in the aggregate block  $(\mu^{agg}, \{A_l^{agg}\}_{l=1}^L, B^{agg}, \Sigma^{agg})$  and the regional block  $(\mu^i, \{A_l^i\}_{l=1}^{L^{agg}}, \{C_l^i\}_{l=1}^{L^{reg}}, B^i, \Sigma^i \forall i = 1, \dots, N)$   $\eta_t$  can be drawn by exploiting the Kalman filter and related smoothing algorithms for linear and Gaussian systems, based on Carter and Kohn (1994). To make this step more numerically efficient, we follow Durbin and Koopman (2012) and collapse the large vector of observables into a vector with the same dimension as the structural shocks.
- Aggregate variables  $(\mu^{agg}, \{A_l^{agg}\}_{l=1}^L, B^{agg}, \Sigma^{agg})$  conditional on regional variables and  $\eta_t$  can be drawn using known conditional distributions (we assume Gaussian priors for  $B^{agg}$ ).
- Regional variables  $(\mu^i, \{A_l^i\}_{l=1}^{L^{agg}}, \{C_l^i\}_{l=1}^{L^{reg}}, B^i, \Sigma^i \forall i = 1, \dots, N)$  conditional on aggregate variables and  $\eta_t$  can be drawn using known conditional distributions (we assume Gaussian priors for  $B^i$ ). Importantly, given independent priors across  $i$ , we can parallelize the drawing of these parameters.

## E Monte Carlo

To assess the performance of our algorithm across different sample sizes  $N$  and  $T$ , we conduct Monte Carlo simulation exercises using the posterior median from the baseline estimation for the government spending application (reported in Table 1) as the data

generating process (DGP)<sup>2</sup>. The prior of  $B_{g,1}^{agg}$  and  $B_{y,1}^{agg}$  are largely uninformative - they are centered at the truth for convenience but the prior standard deviations are set to be large (a value of 10). The prior mean of  $B_{g,1}^i$  is equal to the truth, and its standard deviation is half of the absolute value of mean. The corresponding mean for the local impact on output is set to our benchmark estimate of the local multiplier (1.43) times the mean of  $B_{g,1}^i$ , as in our empirical application.<sup>3</sup> The assumption that the regional prior is centered on the truth reflects our view that our identification assumptions are valid, but there is substantial uncertainty. Since our aggregate prior here is uninformative, all identification comes from the regional information. We choose the prior distributions of the rest of the parameters to be the same as in the empirical application.

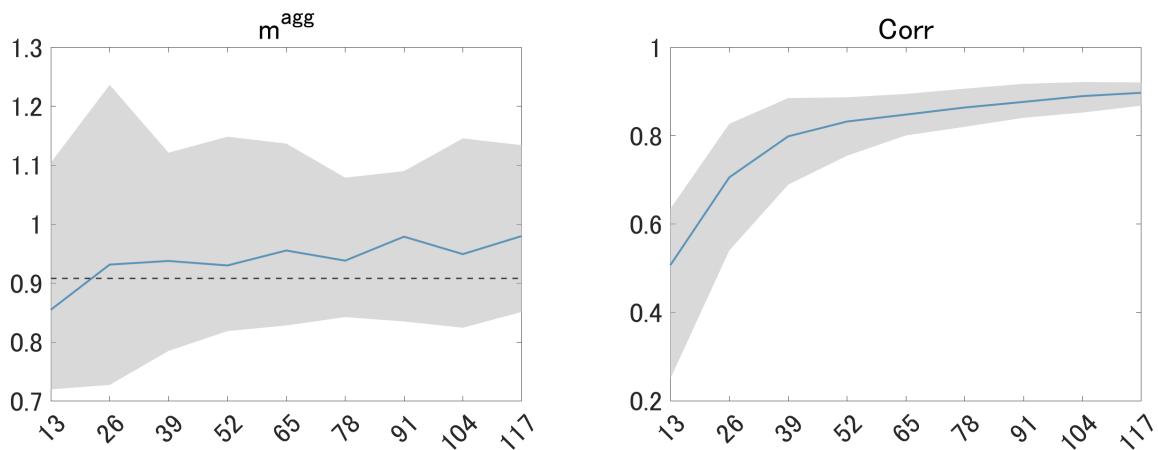


Figure A-1: Sensitivity to the number of time series observations  $T$  ( $N = 51$ )

<sup>2</sup>When the number of regions  $N$  is different from the one in the empirical exercise (51), we randomly generate the states using the following procedure: Let  $n = \lfloor N/51 \rfloor$ . For the 1st to  $51n$ -th states, we repeat the 51 states in the empirical benchmark for  $n$  times. For the  $(51n + 1)$ -th to  $N$ -th states, we randomly draw the states from the empirical benchmark without duplication. For example, when  $N = 138$ , two sets of the US states are included in the 1st to 102nd states, and the remaining 36 states are drawn randomly from the observed 51 states. The selection of the states is fixed across simulations with the same choice of  $(T, N)$ .

<sup>3</sup>The standard deviation of the local output effect is set to the absolute value of the mean.

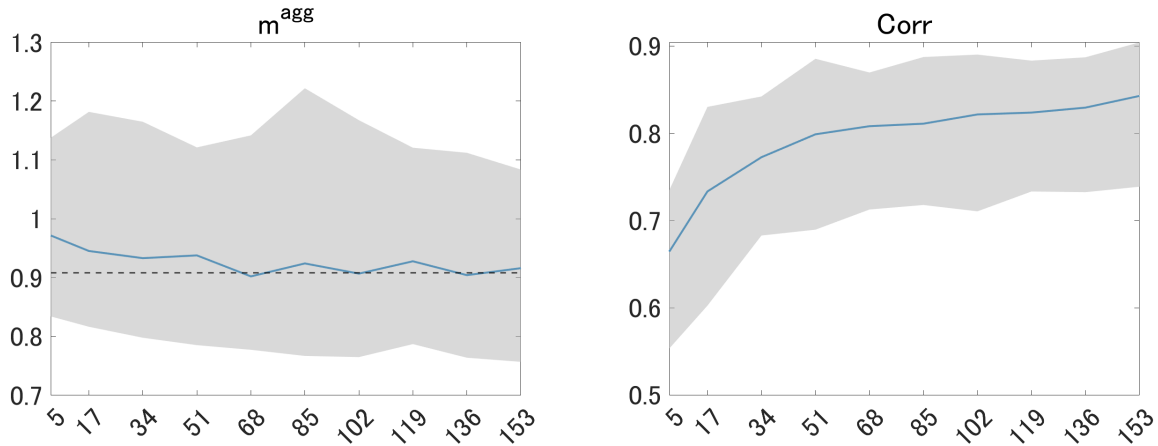


Figure A-2: Sensitivity to the number of cross-sectional units  $N$  ( $T = 39$ ).

Figures A-1 and A-2 explore the sensitivity to the sample length and the size of the cross-section respectively. The solid blue line of the left panels represents the median of the posterior medians from 48 simulations along with the 90% interval constructed from those 48 medians. The dashed line represents the true value of the parameters, which is equal to the prior mean. The right panels report the correlation between the true and identified (posterior median) aggregate shocks. Overall, we can see that adding longer time series helps, whereas increasing the cross-section has only slight effect, meaning that 51 states already provide all the cross-sectional variation that can be exploited in this application. This also mirrors our discussion in Section 5, where the limited time-series dimension of our sample limits what one can learn about the aggregate multiplier in the absence of an informative aggregate prior. Relative to our benchmark findings in the Nakamura and Steinsson (2014) application, the uninformative nature of the aggregate prior in this Monte Carlo results in substantial uncertainty/dispersion of estimates across Monte Carlo samples, as can be seen in the uncertainty bands constructed from the medians across our 48 samples.

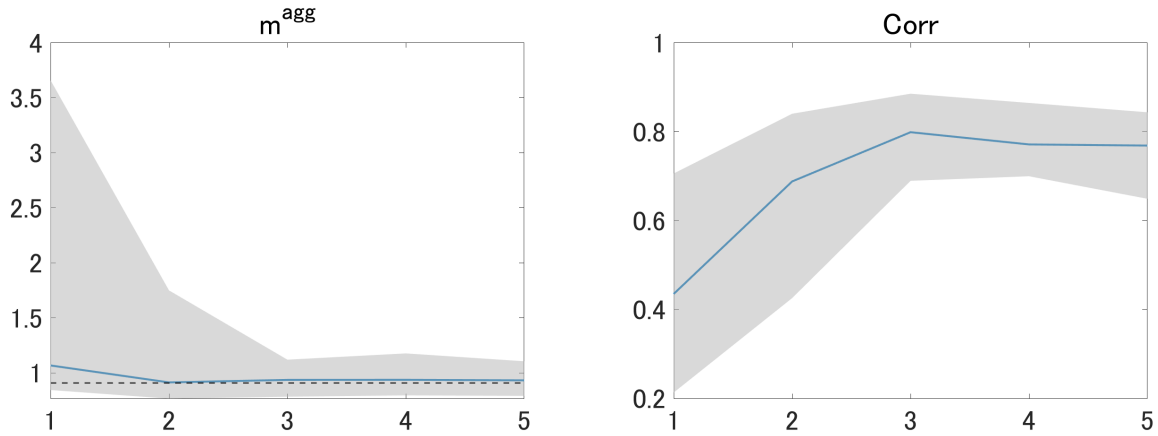


Figure A-3: Sensitivity to  $R$  ( $R^{true} = 3$ )

To investigate the sensitivity to the assumption on the number of aggregate shocks  $R$ , we generate the sample with  $R^{true} = 3$  and estimate the model with different assumptions on  $R$ . Figure A-3 plots the outcome of this exercise. We can see that once the correct number of shocks is included, increasing the number of shocks further has no effect. This result can be used as a guide for empirical applications: Researchers should choose to increase  $R$  until the results do not change anymore when  $R$  is increased further.

To see how well our procedure recovers the aggregate shock of interest, we pick one particular simulation and compare the posterior distribution of the identified aggregate shock with the truth. With the same sample size as the empirical application (Figure A-4), the extracted shock series keeps track of the truth very well. The true shock series is mostly within the posterior bands even though the bands are tight.

## F More Information on Priors

The parameters other than  $B^{agg}$  and  $B^i$  are set following standard practice in the VAR literature. The scale of the inverse Wishart distributions for the covariance matrix of residuals is chosen on the basis of the OLS estimation of a VAR with the same variables. To be more precise, we estimate (13) and (14) without acknowledging the factor structure in the forecast errors and set the estimated  $\tilde{\Sigma}^{agg}$  and  $\tilde{\Sigma}^i$  ( $i = 1, \dots, N$ )

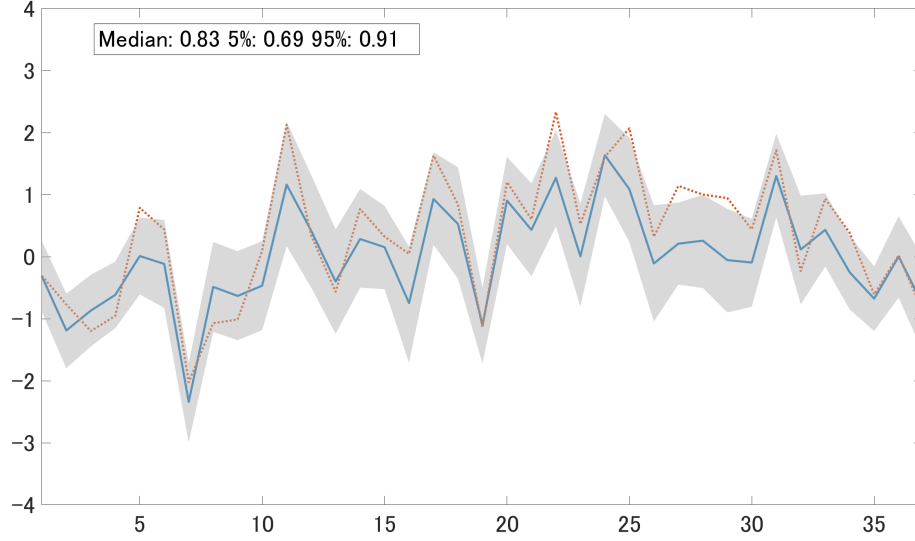


Figure A-4: One simulated shock series along with the estimated shock and 90 percent posterior bands for that sample.  $(T, N) = (39, 51)$ . Legend gives percentiles of the distribution of correlation between the true shock and estimated shock.

as a prior mean for the covariance matrix of the residuals. We use a small number of degrees of freedom (10) so that this prior is not very informative.

Our prior for the aggregate response of government spending to a government spending shock is parameterized via  $\theta$  (which we choose to maximize the marginal likelihood in the government spending application using the Geweke (1999) approach) as follows:

$$E [B_{g,1}^{agg}] = (\theta \tilde{\Sigma}_{2,2}^{agg})^{1/2} \quad (\text{A-9})$$

where we assume that the aggregate government spending variable is ordered second in the VAR estimated via OLS.

## F.1 More on Minnesota Prior

**Prior Mean.** The prior mean is 0 for all coefficients other than the ones associated with own first lags, which are 1.

**Prior Variance.** The prior variance in the Minnesota prior is a diagonal matrix, where the variance of the coefficient in the  $i$ -th equation associated with the  $l$ -th order lag of  $j$ -th variable is given by

$$\begin{cases} \left(\frac{\phi_0}{h(l)}\right)^2 & i = j \\ \left(\phi_0 \frac{\phi_1}{h(l)} \frac{\sigma_j}{\sigma_i}\right)^2 & i \neq j \\ (\phi_0 \phi_2)^2 & \text{for constants and exogenous variables} \end{cases}$$

where  $\sigma_i$  and  $\sigma_j$  are the square roots of the  $(i, i)$  and  $(j, j)$  elements in the error variance matrix. We obtain the estimate of the error variance matrix by applying OLS to (13) and (14) without factors. The prior hyperparameters are set as  $\phi_0 = 0.2$ ,  $\phi_1 = 0.5$ ,  $\phi_2 = 10^5$ , and  $h(l) = l$ .

For the government spending application, we adopt the following priors for the variables not discussed in the text:



	Type of Distribution	Parameters
<b>Aggregate Block</b>		
$\mu^{agg}, A^{agg}$	Normal	Minnesota Prior
$B^{agg}$ (Elements related to shock of interest)	Normal	See main text
$B^{agg}$ (other)	Normal	Mean: 0.0, Std: 10
$\Sigma^{agg}$	Inverse Wishart	Scale: OLS dof: 10
<b>Regional Block</b>		
$\mu^i, C^i$	Normal	Minnesota Prior
$A^i$	Normal	Mean: 0.0, Std: 0.5
$B^i$ (Identified)	Normal	Regional information (See main text)
$B^i$ (Unidentified)	Normal	Mean: 0.0, Std: 10
$\Sigma^i$	Inverse Wishart	Scale: OLS dof: 10

Table A-1: Prior Specifications for Aggregate and Regional Blocks

## G More Results for Nakamura and Steinsson (2014)

### G.1 Transformed Data

#### G.1.1 Output-Weighted Aggregate Data

We compute the weights of output in each state relative to the aggregate output, and take time average of them. We construct aggregate variables by taking the weighted average of regional variables using the averaged output weights. We estimate the model with the alternative aggregate variables, where we find very similar posterior to the baseline.

	(1)	(2)	(3)
	Prior	Posterior (First-Stage)	Posterior (Shift-Share)
$m^{agg}$	0.80 (0.38, 1.55) [0.53, 1.18]	0.90 (0.46, 1.39) [0.63, 1.18]	0.96 (0.49, 1.49) [0.67, 1.27]
$Prob(m^{agg} > 1)$	0.28	0.36	0.44
Log MDD		-7273.47	-7289.41
$\theta$		1.00	1.00
Informative $B_y^i$		Yes	Yes

Table A-2: Aggregate observables are output-weighted averages of regional data. 90% posterior bands are in parentheses, and 68% bands are in square brackets.

### G.1.2 One-year differences

We estimate the model with the one-year difference of government spending and output.<sup>4</sup> Specifically, we let

$$y_t^{agg} = \frac{Y_t^{agg} - Y_{t-1}^{agg}}{Y_{t-1}^{agg}}, \quad g_t^{agg} = \frac{G_t^{agg} - G_{t-1}^{agg}}{Y_{t-1}^{agg}}, \quad y_t^i = \frac{Y_t^i - Y_{t-1}^i}{Y_{t-1}^i}, \quad g_t^i = \frac{G_t^i - G_{t-1}^i}{Y_{t-1}^i}$$

We follow the same strategy for choosing the prior as our baseline estimation, while the prior for regional parameters is adjusted accordingly by re-estimating the Nakamura and Steinsson (2014) regression with the alternative data. The one-year aggregate multiplier is smaller than the two-year multiplier, while our estimate is still in line with other evidence on the multiplier.

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<sup>4</sup>We provide guidance on how to pick the number of aggregate shocks in Section E.

	(1)	(2)	(3)
	Prior	Posterior (First-Stage)	Posterior (Shift-Share)
$m^{agg}$	0.80 (0.38, 1.55) [0.53, 1.18]	0.74 (0.38, 1.15) [0.52, 0.98]	0.86 (0.43, 1.34) [0.60, 1.14]
$Prob(m^{agg} > 1)$	0.28	0.14	0.30
Log MDD		-6991.57	-7020.17
$\theta$		0.50	0.65

Table A-3: Observables based on one-year differences. 90% posterior bands are in parentheses, and 68% bands are in square brackets.

### G.1.3 Alternative First-Stage Regression

We estimate the alternative IV regression for Nakamura and Steinsson (2014) by including lags of output and government spending.

$$\begin{aligned}
y_t^i &= m^{local} g_t^i + \sum_{l=1}^2 \phi_{gy,l} g_{t-l}^i + \sum_{l=1}^2 \phi_{yy,l} y_{t-l}^i + \alpha_i + \gamma_t + \varepsilon_t^i \\
g_t^i &= \beta^i g_t^{agg} + \sum_{l=1}^2 \phi_{gg,l} g_{t-l}^i + \sum_{l=1}^2 \phi_{gy,l} y_{t-l}^i + \alpha_i + \gamma_t + \varepsilon_t^i
\end{aligned}$$

Re-estimating our VAR model with the alternative  $\beta^i$  and  $m^{local}$ , we get the posterior multiplier consistent with our baseline.

	(1)	(2)	(3)
	Prior	Posterior	Posterior
$m^{agg}$	0.80 (0.38, 1.55) [0.53, 1.18]	0.87 (0.41, 1.68) [0.57, 1.28]	0.96 (0.49, 1.49) [0.67, 1.27]
$Prob(m^{agg} > 1)$	0.28	0.36	0.44
Log MDD		-7227.72	-7288.26
$\theta$		0.30	1.00
Informative $B_y^i$		No	Yes

Table A-4: First-stage regression now includes same controls as our baseline model. 90% posterior bands are in parentheses, and 68% bands are in square brackets.

#### G.1.4 Local multipliers from different data transformations

We report below the local multipliers from different data transformations:

	First Stage	Shift share
Two-year	1.43	2.48
One-year	0.69	—
Alternative First-Stage Regression	0.63	—

Table A-5: Local multiplier estimates used to set priors, obtained by estimating the cross-sectional regression under different data transformations. See text for details.

## G.2 Different Choice of Priors

### G.2.1 Looser Aggregate Prior

	(1) Prior	(2) Posterior	(3) Posterior
$m^{agg}$	0.77 (-0.11, 3.34) [0.26, 1.68]	0.95 (-0.09, 3.95) [0.34, 2.04]	0.97 (0.11, 1.90) [0.45, 1.52]
$Prob(m^{agg} > 1)$	0.37	0.47	0.48
Log MDD		-7226.98	-7284.03
$\theta$		0.25	1.00
Informative $B_y^i$		No	Yes

Table A-6: 90% posterior bands are in parentheses, and 68% bands are in square brackets.

We change the prior distribution for aggregate multiplier to be looser than the baseline. Now, the 90% prior interval includes 0 and 3. The posterior median of the multiplier is slightly above the baseline estimate, while it comes with a wider posterior interval.

### G.2.2 Even Looser Aggregate Prior

	(1)	(2)	(3)
	Prior	Posterior	Posterior
$m^{agg}$	-0.00 (-6.31, 6.32) [-1.82, 1.82]	28.64 (-138.93, 199.42) [4.94, 74.11]	2.19 (-1.49, 5.73) [0.03, 4.31]
$Prob(m^{agg} > 1)$	0.25	0.85	0.71
Log MDD		-7229.34	-7292.88
$\theta$		0.30	1.00
Informative $B_y^i$		No	Yes

Table A-7: 90% posterior bands are in parentheses, and 68% bands are in square brackets.

We loosen the aggregate prior further, covering  $\pm 6.3$  as the 90% interval. Standard errors increase substantially, suggesting the role of aggregate prior in relatively short time series like Nakamura and Steinsson (2014) data.

### G.2.3 Standard deviation of local priors

We evaluate check how important local prior information is by changing the associated standard deviation. In our benchmark, we set the standard deviations for all local effects of government spending to half the absolute value of the corresponding mean.

We first think about the situation where an econometrician is very sure about the regional coefficients. We estimate the model with the identical prior setting as in the last column of Table 1, except that the prior standard deviations for  $B_{g,1}^i$  and  $B_{y,1}^i$  are very small:  $10^{-7}$ .

	(1)	(2)
	Prior	Posterior
$m^{agg}$	0.800 (0.376, 1.548)	0.978 (0.502, 1.509)
$Prob(m^{agg} > 1)$	[0.528, 1.177]	[0.686, 1.288]
Log MDD	0.282	0.470
$\theta$		-7270.9465
Informative $B_y^i$ prior		Yes
Informative $B_g^i$ prior		Yes

Table A-8: Results based on Perfectly Precise Information on Local Coefficients

Figure A-5 shows what happens when we use other values than 0.5. Not surprisingly, the less confident one is about the local effects, the more the aggregate multiplier estimate converges towards the prior. Interestingly, the log likelihood is also largest for tight priors.

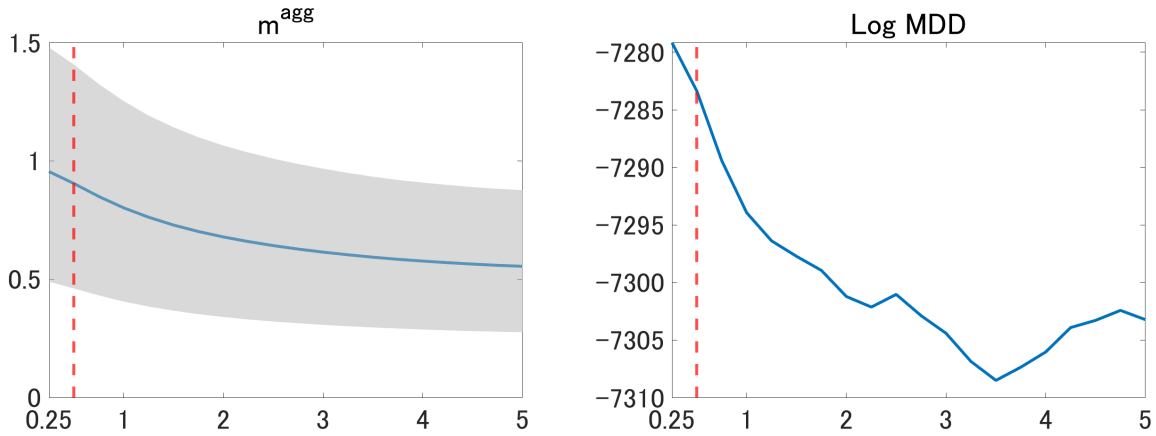


Figure A-5: Changing standard deviation of prior on local effects. Left panel plots the aggregate multiplier (median and 90 percent posterior bands), right panel plots the marginal data density estimated via method in Geweke (1999). Dashed red vertical line shows the benchmark value.

### G.2.4 Choice of $\theta$

We have thus far picked  $\theta$  to maximize the marginal likelihood. How much does this matter? Figure A-6 gives an answer.

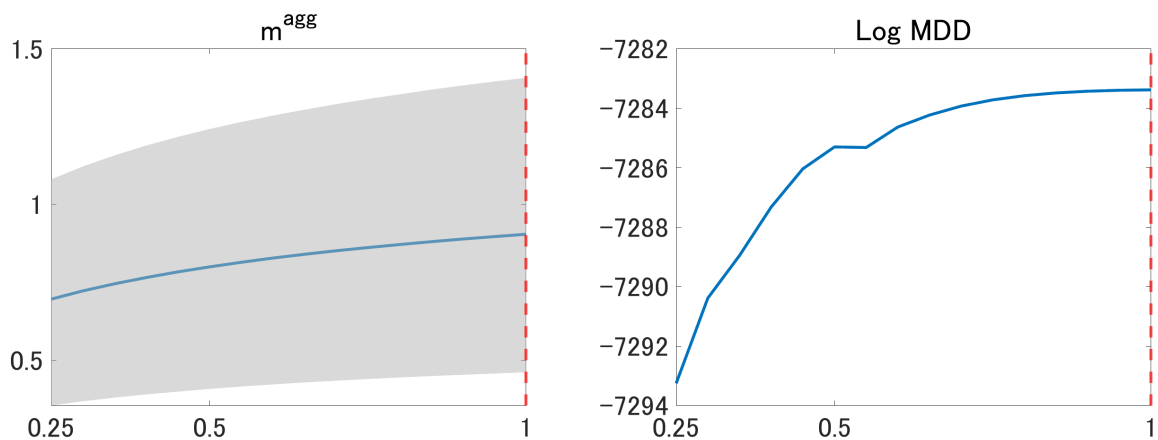


Figure A-6: Changing  $\theta$ . Left panel plots the aggregate multiplier (median and 90 percent posterior bands), right panel plots the marginal data density estimated via method in Geweke (1999). Dashed red vertical line shows the benchmark  $\theta$  value.

The fit of the model increases substantially with  $\theta = 1$ , as does the posterior estimate for the aggregate multiplier.



### G.3 Correlation of Identified Shocks Across Specifications

Uninformative $B_y^i$ and $B_g^i$ (Table 1 Column 2)	0.1297
Output weighted mean as aggregates (Table A-2 Column 2)	0.9988
Alternative first-stage (Table A-4 Column 3)	0.9962
Loose aggregate prior (Table A-6 Column 3)	1.0000
Even looser aggregate prior (Table A-7 Column 3)	0.9998
Certain local information (Table A-8 Column 2)	0.9934

Table A-9: Correlation of posterior medians of estimated shocks with baseline

To see how robustly we identify the shock of interest, we compute the correlation between the posterior median of identified shocks in our baseline estimation (Table 1 Column 4) with the one from alternative specifications. To make a fair comparison, we do this for the specifications where we use two-year difference, the NS first-stage prior, and informative  $B_y^i$ . We find very strong correlation across different specifications with informative prior (i.e., excluding the first one), suggesting that the identified shock is almost identical.

## G.4 Local Multiplier With 90 Percent Bands

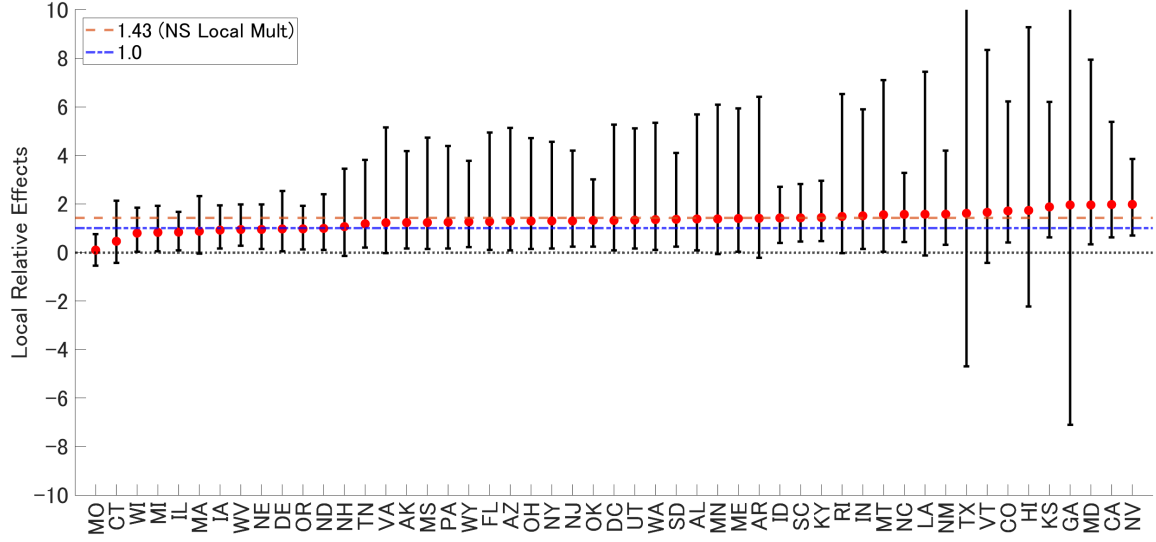


Figure A-7: Median of Local Relative Multiplier with 90% Posterior Interval

## H Additional results for Chodorow-Reich et al. (2021)

### H.1 Different $\theta$

We change the value of  $\theta$  to be 0.5 and 0.75 (baseline: 0.25).

	$\theta = 0.5$	$\theta = 0.75$
$\beta_7^{\text{employment}}$	2.04 [0.78, 3.50]	2.02 [0.80, 3.44]
$\beta_7^{\text{wage bill}}$	1.26 [0.49, 2.07]	1.06 [0.33, 1.82]
$\beta_7^{\text{wage bill}} - \beta_7^{\text{employment}}$	-0.78 [-2.34, 0.61]	-0.95 [-2.48, 0.38]
Correlation of Estimated Shock	0.996	0.991

Table A-10: Aggregate effects of stock market wealth. The last row shows the correlation between the posterior median of estimated shocks and that from the baseline.

## H.2 Further Check on Local Prior

The first column imposes the prior standard deviation of  $B_{\eta^r, \cdot}^i$ , other than  $B_{\eta^r, sR}^i$  to be large (10.0). The second column enlarges the prior standard deviation of  $B_{\eta^r, sR}^i$  as well as others. The results make clear that for this application estimated aggregate effects depend on both types of priors being informative.

	(1)	(2)
$\beta_7^{\text{employment}}$	-0.34 [-6.53, 5.68]	0.68 [-0.22, 2.11]
$\beta_7^{\text{wage bill}}$	0.21 [-3.39, 3.84]	0.20 [-0.48, 0.99]
$\beta_7^{\text{wage bill}} - \beta_7^{\text{employment}}$	0.50 [-5.98, 7.21]	-0.51 [-2.01, 0.63]
Correlation of Estimated Shock	0.764	0.747
Informative $B_{\eta^r, SR}^i$	Yes	No
Informative $B_{\eta^r, \cdot}^i$ , other than $B_{\eta^r, SR}^i$	No	No

Table A-11: Aggregate effects of stock market wealth. The row labeled "Correlation of Estimated Shocks" depicts the correlation between the posterior median of estimated shocks and that from the baseline.