NOTE 13 EARNINGS PER SHARE

Table 77: Basic and Diluted Earnings Per Common Share

In millions, except per share data	2023	2022	2021
Basic			
Net income	\$ 5,647	\$ 6,113	\$ 5,725
Less:			
Net income attributable to noncontrolling interests	69	72	51
Preferred stock dividends	417	301	233
Preferred stock discount accretion and redemptions	8	5	5
Net income attributable to common shareholders	5,153	5,735	5,436
Less: Dividends and undistributed earnings allocated to nonvested restricted shares	27	27	27
Net income attributable to basic common shareholders	\$ 5,126	\$ 5,708	\$ 5,409
Basic weighted-average common shares outstanding	401	412	426
Basic earnings per common share (a)	\$ 12.80	\$ 13.86	\$ 12.71
Diluted			
Net income attributable to diluted common shareholders	\$ 5,126	\$ 5,708	\$ 5,409
Basic weighted-average common shares outstanding	401	412	426
Diluted weighted-average common shares outstanding	401	412	426
Diluted earnings per common share (a)	\$ 12.79	\$ 13.85	\$ 12.70

⁽a) Basic and diluted earnings per share under the two-class method are determined on net income reported on the income statement less earnings allocated to nonvested restricted shares and restricted share units with nonforfeitable dividends and dividend rights (participating securities).

NOTE 14 FAIR VALUE

Fair Value Measurement

We measure certain financial assets and liabilities at fair value. Fair value is defined as the price that would be received to sell an asset or the price that would be paid to transfer a liability on the measurement date and is determined using an exit price in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants. The fair value hierarchy established by GAAP requires us to maximize the use of observable inputs when measuring fair value. The three levels of the fair value hierarchy are:

- Level 1: Fair value is determined using a quoted price in an active market for identical assets or liabilities. Level 1 assets and liabilities may include debt securities, equity securities and listed derivative contracts that are traded in an active exchange market, and certain U.S. Treasury securities that are actively traded in over-the-counter markets.
- Level 2: Fair value is estimated using inputs other than quoted prices included within Level 1 that are observable for assets or liabilities, either directly or indirectly. The majority of Level 2 assets and liabilities include debt securities and listed derivative contracts with quoted prices that are traded in markets that are not active, and certain debt and equity securities and over-the-counter derivative contracts whose fair value is determined using a pricing model without significant unobservable inputs.
- Level 3: Fair value is estimated using unobservable inputs that are significant to the fair value of the assets or liabilities.
 Level 3 assets and liabilities include financial instruments whose value is determined using pricing models and discounted cash flow methodologies, or similar techniques for which the significant valuation inputs are not observable and the determination of fair value requires significant management judgment or estimation.

We characterize active markets as those where transaction volumes are sufficient to provide objective pricing information, with reasonably narrow bid/ask spreads, and where dealer quotes received do not vary widely and are based on current information. Inactive markets are typically characterized by low transaction volumes, price quotations that vary substantially among market participants or are not based on current information, wide bid/ask spreads, a significant increase in implied liquidity risk premiums, yields, or performance indicators for observed transactions or quoted prices compared to historical periods, a significant decline or absence of a market for new issuance, or any combination of the above factors. We also consider nonperformance risks, including credit risk, as part of our valuation methodology for all assets and liabilities measured at fair value.

Assets and liabilities measured at fair value, by their nature, result in a higher degree of financial statement volatility. Assets and liabilities classified within Level 3 inherently require the use of various assumptions, estimates and judgments when measuring their fair value. As observable market activity is commonly not available to use when estimating the fair value of Level 3 assets and liabilities, we must estimate fair value using various modeling techniques. These techniques include the use of a variety of inputs/ assumptions including credit quality, liquidity, interest rates or other relevant inputs across the entire population of our Level 3 assets

and liabilities. Changes in the significant underlying factors or assumptions (either an increase or a decrease) in any of these areas underlying our estimates may have resulted in a significant increase/decrease in the Level 3 fair value measurement of a particular asset and/or liability from period to period.

Any models used to determine fair values or to validate dealer quotes are subject to review and independent testing as part of our model validation and internal control testing processes. Our Model Risk Management Group reviews significant models on at least an annual basis. In addition, the Valuation Committee approves valuation methodologies and reviews the results of independent valuation reviews and processes for assets and liabilities measured at fair value on a recurring basis.

Assets and Liabilities Measured at Fair Value on a Recurring Basis

Residential Mortgage Loans Held for Sale

We account for certain residential mortgage loans originated for sale at fair value on a recurring basis. The election of the fair value option aligns the accounting for the residential mortgages with the related hedges. Residential mortgage loans are valued based on quoted market prices, where available, prices for other traded mortgage loans with similar characteristics, and purchase commitments and bid information received from market participants. The prices are adjusted as necessary to include the embedded servicing value in the loans and to take into consideration the specific characteristics of certain loans that are priced based on the pricing of similar loans. These adjustments represent unobservable inputs to the valuation but are not considered significant given the relative insensitivity of the value to changes in these inputs to the fair value of the loans. Accordingly, the majority of residential mortgage loans held for sale are classified as Level 2.

Commercial Mortgage Loans Held for Sale

We account for certain commercial mortgage loans classified as held for sale in whole loan transactions at fair value. We determine the fair value of commercial mortgage loans held for sale based upon discounted cash flows. Fair value is determined using sale valuation assumptions that management believes a market participant would use in pricing the loans.

For loans to be sold to agencies with servicing retained, the fair value is adjusted for the estimated servicing cash flows, which is an unobservable input. This adjustment is not considered significant given the relative insensitivity of the value to changes in the input to the fair value of the loans. Accordingly, commercial mortgage loans held for sale to agencies are classified as Level 2.

Valuation assumptions may include observable inputs based on the benchmark interest rate swap curve, whole loan sales and agency sales transactions. The significant unobservable input for commercial mortgage loans held for sale, excluding those to be sold to agencies, is management's assumption of the spread applied to the benchmark rate. The spread over the benchmark curve includes management's assumptions of the impact of credit and liquidity risk. Significant increases (decreases) in the spread applied to the benchmark would have resulted in a significantly lower (higher) asset value. The wide range of the spread over the benchmark curve is due to the varying risk and underlying property characteristics within our portfolio. Based on the significance of the unobservable input, we classified this portfolio as Level 3.

Securities Available for Sale and Trading Securities

Securities accounted for at fair value include both the available for sale and trading portfolios. We primarily use prices obtained from pricing services, dealer quotes or recent trades to determine the fair value of securities. The majority of securities were priced by thirdparty vendors. The third-party vendors use a variety of methods when pricing securities that incorporate relevant market data to arrive at an estimate of what a buyer in the marketplace would pay for a security under current market conditions. We monitor and validate the reliability of vendor pricing on an ongoing basis through pricing methodology reviews, including detailed reviews of the assumptions and inputs used by the vendor to price individual securities, and through price validation testing. Securities not priced by one of our pricing vendors may be valued using a dealer quote, which are also subject to price validation testing. Price validation testing is performed independent of the risk-taking function and involves corroborating the prices received from third-party vendors and dealers with prices from another third party or through other sources, such as internal valuations or sales of similar securities. Security prices are also validated through actual cash settlement upon sale of a security.

Securities are classified within the fair value hierarchy after considering the activity level in the market for the security type and the observability of the inputs used to determine the fair value. When a quoted price in an active market exists for the identical security, this price is used to determine fair value and the security is classified within Level 1 of the hierarchy. Level 1 securities include U.S. Treasury securities.

When a quoted price in an active market for the identical security is not available, fair value is estimated using either an alternative market approach, such as a recent trade or matrix pricing, or an income approach, such as a discounted cash flow pricing model. If the inputs to the valuation are based primarily on market observable information, then the security is classified within Level 2 of the hierarchy. Level 2 securities include agency debt securities, agency residential mortgage-backed securities, agency and non-agency commercial mortgage-backed securities, certain non-agency residential mortgage-backed securities, asset-backed securities

collateralized by non-mortgage-related corporate and consumer loans, and other debt securities. Level 2 securities are predominantly priced by third parties, either by a pricing vendor or dealer.

In certain cases where there is limited activity or less transparency around the inputs to the valuation, securities are classified within Level 3 of the hierarchy. Securities classified as Level 3 consist primarily of non-agency residential mortgage-backed and asset-backed securities collateralized by first- and second-lien residential mortgage loans. Fair value for these securities is primarily estimated using pricing obtained from third-party vendors. In some cases, fair value is estimated using a dealer quote, by reference to prices of securities of a similar vintage and collateral type or by reference to recent sales of similar securities. Market activity for these security types is limited with little price transparency. As a result, these securities are generally valued by the third-party vendor using a discounted cash flow approach that incorporates significant unobservable inputs and observable market activity where available. Significant inputs to the valuation include prepayment projections and credit loss assumptions (default rate and loss severity) and discount rates that are deemed representative of current market conditions. Significant increases (decreases) in any of those assumptions in isolation would have resulted in a significantly lower (higher) fair value measurement.

Certain infrequently traded debt securities within other debt securities available for sale and trading securities are also classified in Level 3 and are included in the Insignificant Level 3 assets, net of liabilities line item in Table 80. The significant unobservable inputs used to estimate the fair value of these securities include an estimate of expected credit losses and a discount for liquidity risk. These inputs are incorporated into the fair value measurement by either increasing the spread over the benchmark curve or by applying a credit and liquidity discount to the par value of the security. Significant increases (decreases) in credit and/or liquidity risk could have resulted in a significantly lower (higher) fair value estimate.

Loans

Loans accounted for at fair value consist primarily of residential mortgage loans. These loans are generally valued similarly to residential mortgage loans held for sale and are classified as Level 2. However, similar to residential mortgage loans held for sale, if these loans are repurchased and unsalable, they are classified as Level 3. In addition, repurchased VA loans, where only a portion of the principal will be reimbursed, are classified as Level 3. The fair value is determined using a discounted cash flow calculation based on our historical loss rate. We have elected to account for certain home equity lines of credit at fair value. These loans are classified as Level 3. Significant inputs to the valuation of these loans include credit and liquidity discount, cumulative default rate, loss severity and gross discount rate and are deemed representative of current market conditions. Significant increases (decreases) in any of these assumptions would have resulted in a significantly lower (higher) fair value measurement.

Equity Investments

Equity investments includes money market mutual funds as well as direct and indirect private equity investments. Money market mutual funds are valued based on quoted prices in active markets for identical securities and classified within Level 1 of the hierarchy. The valuation of direct and indirect private equity investments requires significant management judgment due to the absence of quoted market prices, inherent lack of liquidity and the long-term nature of such investments. Various valuation techniques are used for direct investments, including multiples of adjusted earnings of the entity, independent appraisals, anticipated financing and sale transactions with third parties, or the pricing used to value the entity in a recent financing transaction. A multiple of adjusted earnings calculation is the valuation technique utilized most frequently and is the most significant unobservable input used in such calculation. Significant decreases (increases) in the multiple of earnings could have resulted in a significantly lower (higher) fair value measurement. Generally, direct equity investments are classified as Level 3.

Indirect investments are not redeemable; however, we receive distributions over the life of the partnerships from liquidation of the underlying investments by the investee, which we expect to occur over the next 12 years. We value indirect investments in private equity funds using the NAV practical expedient as provided in the financial statements that we receive from fund managers. Due to the time lag in our receipt of the financial information and based on a review of investments and valuation techniques applied, adjustments to the manager-provided value are made when available recent portfolio company information or market information indicates a significant change in value from that provided by the manager of the fund. Indirect investments valued using NAV are not classified in the fair value hierarchy.

Mortgage Servicing Rights (MSRs)

MSRs are carried at fair value on a recurring basis. Assumptions incorporated into the MSRs valuation model reflect management's best estimate of factors that a market participant would use in valuing the MSRs. Although sales of MSRs do occur and can offer some market insight, MSRs do not trade in an active, open market with readily observable prices so the precise terms and conditions of sales are not available.

Residential MSRs

The fair value of residential MSRs is estimated by using a discounted cash flow model incorporating unobservable inputs for assumptions such as constant prepayment rates, spread over the benchmark curve, and other factors. Due to the nature of the unobservable valuation inputs, residential MSRs are classified as Level 3. The significant unobservable inputs used in the fair value measurement of residential MSRs are constant prepayment rates and spread over the benchmark curve. Significant increases

(decreases) in prepayment rates and spread over the benchmark curve would have resulted in lower (higher) fair market value of residential MSRs.

As a benchmark for the reasonableness of our residential MSRs fair value, we obtained opinions of value from independent brokers. These brokers provided a range (+/-10 bps) based upon their own discounted cash flow calculations of our portfolio that reflect conditions in the secondary market and any recently executed servicing transactions. We compare our internally-developed residential MSRs value to the ranges of values received from the brokers. If our residential MSRs fair value falls outside of the brokers' ranges, management will assess whether a valuation adjustment is warranted. For the periods presented, our residential MSRs value did not fall outside of the brokers' ranges.

Commercial MSRs

The fair value of commercial MSRs is estimated by using a discounted cash flow model incorporating unobservable inputs for assumptions such as constant prepayment rates, discount rates and other factors. Due to the nature of the unobservable valuation inputs and the limited availability of market pricing, commercial MSRs are classified as Level 3. Significant increases (decreases) in constant prepayment rates and discount rates would have resulted in significantly lower (higher) commercial MSR value determined based on current market conditions and expectations.

Financial Derivatives

Exchange-traded derivatives are valued using quoted market prices and are classified as Level 1. The majority of derivatives that we enter into are executed over-the-counter and are valued using internal models. These derivatives are primarily classified as Level 2, as the readily observable market inputs to these models are validated to external sources, such as industry pricing services, or are corroborated through recent trades, dealer quotes, yield curves, implied volatility or other market-related data. Level 2 financial derivatives are primarily estimated using observable benchmark interest rate swaps to construct projected discounted cash flows.

Financial derivatives that are priced using significant management judgment or assumptions are classified as Level 3. Unobservable inputs related to interest rate contracts include probability of funding of residential mortgage loan commitments and estimated servicing cash flows of commercial and residential mortgage loan commitments. Probability of default and loss severity are the significant unobservable inputs used in the valuation of risk participation agreements. The fair values of Level 3 assets and liabilities related to these interest rate contract financial derivatives as of December 31, 2023 and 2022 are included in the Insignificant Level 3 assets, net of liabilities line item in Table 80 of this Note 14.

In connection with the sales of portions of our Visa Class B common shares, we entered into swap agreements with the purchasers of those shares to retain any future risk of decreases in the conversion rate of Class B common shares to Class A common shares resulting from increases in the escrow funded by Visa to pay for the costs of resolution of the pending interchange litigation (see Note 20 Legal Proceedings). These swaps also require PNC to make periodic payments based on the market price of the Class A common shares at a fixed rate of interest (in certain cases subject to step-up provisions) until the Visa litigation is resolved. An increase in the estimated length of litigation resolution date, a decrease in the estimated conversion rate or an increase in the estimated growth rate of the Class A share price would have had a negative impact on the fair value of the swaps and vice versa.

The fair values of our derivatives include a credit valuation adjustment to reflect our own and our counterparties' nonperformance risk. Our credit valuation adjustment is computed using credit default swap spreads, in conjunction with internal historical recovery observations.

Other Assets and Liabilities

Other assets held at fair value on a recurring basis primarily include assets related to PNC's deferred compensation and supplemental incentive savings plans.

The assets related to PNC's deferred compensation and supplemental incentive savings plans primarily consist of a prepaid forward contract referencing an amount of shares of PNC stock, equity mutual funds and fixed income funds, and are valued based on the underlying investments. These assets are valued either by reference to the market price of PNC's stock or by using the quoted market prices for investments other than PNC's stock and are included in Levels 1 and 2.

All Level 3 other assets and liabilities are included in the Insignificant Level 3 assets, net of liabilities line item in Table 80 in this Note 14

Other Borrowed Funds

Other borrowed funds primarily consist of U.S. Treasury securities sold short which are classified as Level 1. Other borrowed funds also includes the related liability for certain repurchased loans for which we have elected the fair value option and are classified as either Level 2 or Level 3, consistent with the level classification of the corresponding loans. All Level 3 amounts are included in the Insignificant Level 3 assets, net of liabilities line item in Table 80 in this Note 14.

The following table summarizes our assets and liabilities measured at fair value on a recurring basis, including instruments for which we have elected the fair value option:

Table 78: Fair Value Measurements - Recurring Basis Summary

		Decembe	r 31,	2023			,							
Level 1		Level 2		Level 3	Fa	Total air Value		Level 1		Level 2		Level 3	Fa	Total ir Value
	\$	371	\$	103	\$	474			\$	411	\$	243	\$	654
		227		11		238				243		33		276
\$ 6,292		659				6,951	\$	8,108		262				8,370
		27,880				27,880				28,823			2	28,823
				696		696						819		819
		1,546				1,546				1,675				1,675
		766		103		869				1,253		3		1,256
		1,014		102		1,116				5		124		129
		2,672		55		2,727				3,032		55		3,087
6,292		34,537		956		41,785		8,108		35,050		1,001	4	44,159
		512		726		1,238				541		769		1,310
574				1,952		2,717		1,173				1,778		3,147
				2,654		2,654						2,310		2,310
				1,032		1,032						1,113		1,113
377		2,422				2,799		798		1,168				1,966
29		3,394		6		3,429		16		3,747		5		3,768
403		85		8		496		352		80				432
\$ 7,675	\$ 4	41,548	\$	7,448	\$	56,862	\$	10,447	\$	41,240	\$	7,252	\$:	59,135
\$ 724	\$	84	\$	9	\$	817	\$	1,230	\$	232	\$	4	\$	1,466
11		5,736		152		5,899		4		7,491		123		7,618
				237		237						294		294
\$ 735	\$	5,820	\$	398	\$	6,953	\$	1,234	\$	7,723	\$	421	\$	9,378
\$	\$ 6,292 574 377 29 403 \$ 7,675 \$ 724 11	Level 1 \$ \$ 6,292 574 377 29 403 \$ 7,675 \$ \$ \$ 724 \$ 11	Level 1 Level 2 \$ 371 227 \$ 6,292 659 27,880 27,880 1,546 766 1,014 2,672 6,292 34,537 512 574 377 2,422 29 3,394 403 85 \$ 7,675 \$ 41,548 \$ 724 \$ 84 11 5,736	Level 1 Level 2 \$ 371 \$ 227 \$ 6,292 659 27,880 27,880 1,546 766 1,014 2,672 6,292 34,537 512 574 377 2,422 29 3,394 403 85 \$ 7,675 \$ 41,548 \$ 724 \$ 84 11 5,736	\$ 371 \$ 103 227 11 \$ 6,292 659 27,880 696 1,546 766 103 1,014 102 2,672 55 6,292 34,537 956 574 1,952 574 1,952 2,654 1,032 377 2,422 29 3,394 6 403 85 8 \$ 7,675 \$ 41,548 \$ 7,448 \$ 724 \$ 84 \$ 9 11 5,736 152 237	Level 1 Level 2 Level 3 File	Level 1 Level 2 Level 3 Fair Value \$ 371 \$ 103 \$ 474 227 11 238 \$ 6,292 659 6,951 27,880 27,880 696 696 696 696 766 103 869 1,014 102 1,116 2,672 55 2,727 6,292 34,537 956 41,785 512 726 1,238 574 1,952 2,717 2,654 2,654 1,032 377 2,422 2,799 29 3,394 6 3,429 403 85 8 496 \$ 7,675 \$ 41,548 \$ 7,448 \$ 56,862 \$ 724 84 \$ 9 \$ 817 11 5,736 152 5,899 237 237 237	Level 1 Level 2 Level 3 Fair Value \$ 371 \$ 103 \$ 474 227 11 238 \$ 6,292 659 6,951 \$ \$ 6,292 659 27,880 696 696 \$ 6,292 659 27,880 696 696 \$ 766 103 869 1,116 6,292 1,116 6,292 55 2,727 55 2,727 6,292 34,537 956 41,785 41,785 512 726 1,238 574 1,952 2,717 2,654 2,654 1,032 1,032 1,032 1,032 1,032 1,032 1,032 1,032 1,032 403 85 8 496 \$ 7,675 \$ 41,548 \$ 7,448 \$ 56,862 \$ \$ 7,675 \$ 41,548 \$ 7,448 \$ 56,862 \$ \$ 899 \$ 817 \$ \$ 11 5,736 152 5,899 237 237 237 237 237 237 237 237 237 237<	Level 1 Level 2 Level 3 Fair Value Level 1 \$ 371 \$ 103 \$ 474 227 11 238 \$ 6,292 659 6,951 \$ 8,108 \$ 27,880 27,880 696 696 \$ 766 103 869 1,014 102 1,116 \$ 2,672 55 2,727 55 2,727 6,292 34,537 956 41,785 8,108 574 1,952 2,717 1,173 2,654 2,654 2,654 1,032 1,032 377 2,422 2,799 798 29 3,394 6 3,429 16 403 85 8 496 352 \$ 7,675 \$ 41,548 \$ 7,448 \$ 56,862 \$ 10,447 \$ 724 8 8 9 \$ 817 \$ 1,230 11 5,736 152 5,899 4 237 237 237 237	Level 1 Level 2 Level 3 Fair Value Level 1 \$ 371 \$ 103 \$ 474 \$ 227 \$ 11 238 \$ 6,292 659 6,951 \$ 8,108 \$ 8,108 \$ 6,292 659 27,880 \$ 8,108 \$ 27,880 27,880 \$ 696 \$ 696 \$ 766 103 869 \$ 1,014 102 1,116 \$ 2,672 55 2,727 \$ 8,108 \$ 1,952 2,717 1,173 \$ 574 1,952 2,717 1,173 2,654 2,654 1,032 </td <td>Level 1 Level 2 Level 3 Fair Value Level 1 Level 2 \$ 371 \$ 103 \$ 474 \$ 411 227 11 238 243 \$ 6,292 659 6,951 \$ 8,108 262 27,880 27,880 28,823 696 696 28,823 766 103 869 1,253 1,014 102 1,116 5 2,672 55 2,727 3,032 6,292 34,537 956 41,785 8,108 35,050 512 726 1,238 541 574 1,952 2,717 1,173 2,654 2,654 2,654 1,032 1,032 1 377 2,422 2,799 798 1,168 29 3,394 6 3,429 16 3,747 403 85 8 496 352 80 \$ 7,675 \$ 41,548 <</td> <td>Level 1 Level 2 Level 3 Fair Value Level 1 Level 2 \$ 371 \$ 103 \$ 474 \$ 411 \$ 223 \$ 6,292 659 6,951 \$ 8,108 262 27,880 27,880 28,823 696 696 28,823 1,546 1,546 1,675 766 103 869 1,253 1,014 102 1,116 5 2,672 55 2,727 3,032 6,292 34,537 956 41,785 8,108 35,050 512 726 1,238 541 574 1,952 2,717 1,173 2,654 2,654 2,654 1,032 1,032 377 2,422 2,799 798 1,168 29 3,394 6 3,429 16 3,747 403 85 8 496 352 80 \$ 7,675 \$ 41,548 \$ 7,448</td> <td>Level 1 Level 2 Level 3 Fair Value Level 1 Level 2 Level 3 \$ 371 \$ 103 \$ 474 \$ 411 \$ 243 227 11 238 243 33 \$ 6,292 659 6,951 \$ 8,108 262 27,880 27,880 28,823 819 1,546 1,546 1,675 819 1,014 102 1,116 5 124 2,672 55 2,727 3,032 55 6,292 34,537 956 41,785 8,108 35,050 1,001 574 1,952 2,717 1,173 1,778 2,654 2,310 574 1,952 2,717 1,173 1,778 2,310 1,032 1,032 1,032 1,113 1,113 377 2,422 2,799 798 1,168 29 3,394 6 3,429 16 3,747 5 403</td> <td> Level 1</td>	Level 1 Level 2 Level 3 Fair Value Level 1 Level 2 \$ 371 \$ 103 \$ 474 \$ 411 227 11 238 243 \$ 6,292 659 6,951 \$ 8,108 262 27,880 27,880 28,823 696 696 28,823 766 103 869 1,253 1,014 102 1,116 5 2,672 55 2,727 3,032 6,292 34,537 956 41,785 8,108 35,050 512 726 1,238 541 574 1,952 2,717 1,173 2,654 2,654 2,654 1,032 1,032 1 377 2,422 2,799 798 1,168 29 3,394 6 3,429 16 3,747 403 85 8 496 352 80 \$ 7,675 \$ 41,548 <	Level 1 Level 2 Level 3 Fair Value Level 1 Level 2 \$ 371 \$ 103 \$ 474 \$ 411 \$ 223 \$ 6,292 659 6,951 \$ 8,108 262 27,880 27,880 28,823 696 696 28,823 1,546 1,546 1,675 766 103 869 1,253 1,014 102 1,116 5 2,672 55 2,727 3,032 6,292 34,537 956 41,785 8,108 35,050 512 726 1,238 541 574 1,952 2,717 1,173 2,654 2,654 2,654 1,032 1,032 377 2,422 2,799 798 1,168 29 3,394 6 3,429 16 3,747 403 85 8 496 352 80 \$ 7,675 \$ 41,548 \$ 7,448	Level 1 Level 2 Level 3 Fair Value Level 1 Level 2 Level 3 \$ 371 \$ 103 \$ 474 \$ 411 \$ 243 227 11 238 243 33 \$ 6,292 659 6,951 \$ 8,108 262 27,880 27,880 28,823 819 1,546 1,546 1,675 819 1,014 102 1,116 5 124 2,672 55 2,727 3,032 55 6,292 34,537 956 41,785 8,108 35,050 1,001 574 1,952 2,717 1,173 1,778 2,654 2,310 574 1,952 2,717 1,173 1,778 2,310 1,032 1,032 1,032 1,113 1,113 377 2,422 2,799 798 1,168 29 3,394 6 3,429 16 3,747 5 403	Level 1

⁽a) Certain investments that are measured at fair value using the NAV per share (or its equivalent) practical expedient have not been classified in the fair value hierarchy.

⁽b) Included in Other assets on the Consolidated Balance Sheet.

⁽c) Amounts at December 31, 2023 and 2022 are presented gross and are not reduced by the impact of legally enforceable master netting agreements that allow us to net positive and negative positions and cash collateral held or placed with the same counterparty. See Note 15 Financial Derivatives for additional information related to derivative offsetting.

⁽d) Total assets at fair value as a percentage of total consolidated assets was 10% and 11% at December 31, 2023 and 2022, respectively. Level 3 assets as a percentage of total assets at fair value was 13% and 12% as of December 31, 2023 and 2022, respectively. Level 3 assets as a percentage of total consolidated assets was 1% at both December 31, 2023 and 2022.

⁽e) Included in Other liabilities on the Consolidated Balance Sheet.

⁽f) Total liabilities at fair value as a percentage of total consolidated liabilities was 1% and 2% at December 31, 2023 and 2022, respectively. Level 3 liabilities as a percentage of total liabilities at fair value was 6% and 4% as of December 31, 2023 and 2022, respectively. Level 3 liabilities as a percentage of total consolidated liabilities was less than 1% at both December 31, 2023 and 2022.

Reconciliations of assets and liabilities measured at fair value on a recurring basis using Level 3 inputs for 2023 and 2022 are as follows:

Table 79: Reconciliation of Level 3 Assets and Liabilities

Year Ended December 31, 2023

Level 3 Instruments Only In millions	Fair Value Dec. 31, 2022	gains or		ided ther sive	urchases	Salac	Issuances	Satt		Transfers into Level 3	ransfers out of Level 3	Dec.	Fair alue 31, 023	1	Unrealized as / losses for the period on assets and iabilities held on Consolidated Balance Sheet at 31, 2023 (a) (c)
Assets	2022	Lamings	income	(0) 1	urchases	Saics .	issuarices	Scii	icinchis	Level 3	LCVCI 3		.023	DCC	. 31, 2023 (a) (c)
Residential mortgage loans held for sale	\$ 243	\$ 1		\$	15	\$(131)		\$	(10)	\$ 7	\$ (22) (d) \$ 1	103	\$	1
Commercial mortgage loans held for sale	33	1							(23)				11		
Securities available for sale															
Residential mortgage- backed non-agency	819	15	\$	(11)					(127)				696		
Commercial mortgage- backed non-agency	3			8						92		1	103		
Asset-backed	124	1		(1)					(22)			1	102		
Other	55	(1)		(3)	6				(5)	3			55		
Total securities available for sale	1,001	15		(7)	6				(154)	95		٥	956		
Loans	769	15			47	(2)			(98)	21	(26) (d) 1	726		15
Equity investments	1,778	140			768	(600)					(134) (e)	1,9	952		92
Residential mortgage servicing rights	2,310	115			444	(1)	\$ 23		(237)			2,0	554		115
Commercial mortgage servicing rights	1,113	157			44		50		(332)			1,0)32		157
Financial derivatives	5	19			4				(22)				6		24
Other assets		1			7								8		
Total assets	\$ 7,252	\$ 464	\$	(7) \$	1,335	\$(734)	\$ 73	\$	(876)	\$ 123	\$ (182)	\$ 7,4	148	\$	404
Liabilities															
Other borrowed funds	\$ 4					:	\$ 13	\$	(8)			\$	9		
Financial derivatives	123	*				\$ 5			(242)				152	\$	272
Other liabilities	294	56					442		(555)				237		41
Total liabilities	\$ 421					\$ 5	\$ 455	\$	(805)			\$ 3	398	\$	313
Net gains (losses)		\$ 142	(f)											\$	91 (g)

Year Ended December 31, 2022

		To	otal realize	ed / unre	alized														Inrealized gains /
			gains or lo																ses for the period on assets and liabilities held on
	Fair Value			Inc	luded in Other								Trans	fore	Tre	ansfers		Fair Value	Consolidated Balance Sheet at
Level 3 Instruments Only In millions	Dec. 31, 2021		cluded in Earnings			Pui	rchases	Sales	Issua	inces	Settl	lements		into el 3		out of Level 3	D	ec. 31, 2022	Dec. 31, 2022 (a) (c)
Assets																			
Residential mortgage loans held for sale	\$ 81	\$	(5)			\$	226	\$ (34)			\$	(13)	\$	29	\$	(41) (d)	\$	243	\$ (5)
Commercial mortgage loans held for sale	49		(6)									(10)						33	(6)
Securities available for sale																			
Residential mortgage- backed non-agency	1,097		22	\$	(108)							(192)						819	
Commercial mortgage- backed non-agency	3																	3	
Asset-backed	163		2		(18)							(23)						124	
Other	69						6					(20)						55	
Total securities available for sale	1,332		24		(126)		6					(235)						1,001	
Loans	884		23				55	(10)				(164)				(19) (d)		769	23
Equity investments	1,680		445				291	(772)						134	(h)			1,778	237
Residential mortgage servicing rights	1,078		509				897		\$	57		(231)						2,310	509
Commercial mortgage servicing rights	740		473				46			62		(208)						1,113	473
Financial derivatives	38		(6)				8					(35)						5	19
Total assets	\$5,882	\$	1,457	\$	(126)	\$	1,529	\$ (816)	\$	119	\$	(896)	\$ 1	163	\$	(60)	\$	7,252	\$ 1,250
Liabilities																			
Other borrowed funds	\$ 3								\$	7	\$	(6)					\$	4	
Financial derivatives	285	\$	49					\$ 14				(225)						123	\$ 62
Other liabilities	175		77			\$	32			876		(866)						294	66
Total liabilities	\$ 463	\$	126			\$	32	\$ 14	\$	883	\$	(1,097)					\$	421	\$ 128
Net gains (losses)		\$	1,331	(f)															\$ 1,122 (g)

- (a) Losses for assets are bracketed while losses for liabilities are not.
- (b) The difference in unrealized gains and losses for the period included in Other comprehensive income and changes in unrealized gains and losses for the period included in Other comprehensive income for securities available for sale held at the end of the reporting period were insignificant.
- (c) The amount of the total gains or losses for the period included in earnings that is attributable to the change in unrealized gains or losses related to those assets and liabilities held at the end of the reporting period.
- (d) Residential mortgage loan transfers out of Level 3 are primarily driven by residential mortgage loans transferring to OREO as well as reclassification of mortgage loans held for sale to held for investment.
- (e) Transfers out of Level 3 during the current period were due to valuation methodology changes for certain private company investments. See Note 1 Accounting Policies for more information on our accounting for private company investments.
- (f) Net gains (losses) realized and unrealized included in earnings related to Level 3 assets and liabilities included amortization and accretion. The amortization and accretion amounts were included in Interest income on the Consolidated Income Statement and the remaining net gains (losses) realized and unrealized were included in Noninterest income on the Consolidated Income Statement.
- (g) Net unrealized gains (losses) related to assets and liabilities held at the end of the reporting period were included in Noninterest income on the Consolidated Income Statement.
- (h) Transfers into Level 3 were due to certain private company investments valued using significant unobservable inputs. See Note 1 Accounting Policies for more information on our accounting for private company investments.

An instrument's categorization within the hierarchy is based on the lowest level of input that is significant to the fair value measurement. Changes from one quarter to the next related to the observability of inputs to a fair value measurement may result in a reclassification (transfer) of assets or liabilities between hierarchy levels.

Quantitative information about the significant unobservable inputs within Level 3 recurring assets and liabilities is as follows:

Table 80: Fair Value Measurements – Recurring Quantitative Information

December 31, 2023

Level 3 Instruments Only Dollars in millions	Fair Value	Valuation Techniques	Unobservable Inputs	Range (Weighted-Average) (a)
Commercial mortgage loans held for sale	\$ 11	Discounted cash flow	Spread over the benchmark curve (b)	575bps - 3,610bps (1,647bps)
Residential mortgage-backed	696	Priced by a third-party vendor	Constant prepayment rate	1.0% - 27.9% (3.7%)
non-agency securities		using a discounted cash flow pricing model	Constant default rate	0.0% - 12.0% (2.7%)
		F8	Loss severity	10.0% - 69.0% (41.2%)
			Spread over the benchmark curve (b)	285bps weighted-average
Asset-backed securities	102		Constant prepayment rate	1.0% - 28.0% (5.1%)
		using a discounted cash flow pricing model	Constant default rate	0.0% - 4.3% (1.7%)
		F8	Loss severity	20.0% - 100.0% (49.5%)
			Spread over the benchmark curve (b)	248bps weighted-average
Loans - Residential real estate - Uninsured	546	Consensus pricing (c)	Cumulative default rate	3.6% - 100.0% (59.1%)
			Loss severity	0.0% - 100.0% (5.4%)
			Discount rate	5.5% - 7.5% (5.8%)
Loans - Residential real estate	75	Discounted cash flow	Loss severity	6.0% weighted-average
			Discount rate	7.8% weighted-average
Loans - Home equity - First-lien	18	Consensus pricing (c)	Cumulative default rate	3.6% - 100.0% (60.9%)
			Loss severity	0.0% - 100.0% (14.4%)
			Discount rate	5.5% - 7.5% (6.2%)
Loans - Home equity	87	Consensus pricing (c)	Credit and liquidity discount	0.3% - 100.0% (43.8%)
Equity investments	1,952	Multiple of adjusted earnings	Multiple of earnings	4.5x - 26.7x (10.1x)
Residential mortgage servicing rights	2,654	Discounted cash flow	Constant prepayment rate	0.0% - 33.6% (6.4%)
			Spread over the benchmark curve (b)	337bps - 1,668bps (765bps)
Commercial mortgage servicing rights	1,032	Discounted cash flow	Constant prepayment rate	5.3% - 9.7% (5.5%)
			Discount rate	7.6% - 10.0% (9.6%)
Financial derivatives - Swaps related to sales of certain Visa Class B	(145)	Discounted cash flow	Estimated conversion factor of Visa Class B shares into Class A shares	1.59 weighted-average
common shares			Estimated annual growth rate of Visa Class A share price	16.0%
			Estimated length of litigation resolution date	Q3 2024
Insignificant Level 3 assets, net of liabilities (d)	22			
Total Level 3 assets, net of liabilities (e)	\$ 7,050	_		

December 31, 2022

Level 3 Instruments Only Dollars in millions	Fair Value	Valuation Techniques	Unobservable Inputs	Range (Weighted-Average) (a)
Commercial mortgage loans held for sale	\$ 33	Discounted cash flow	Spread over the benchmark curve (b)	585bps - 2,465bps (959bps)
Residential mortgage-backed	819	Priced by a third-party vendor	Constant prepayment rate	1.0% - 27.9% (9.9%)
non-agency securities		using a discounted cash flow pricing model	Constant default rate	0.0% - 13.0% (4.0%)
		pricing model	Loss severity	15.0% - 80.0% (46.1%)
			Spread over the benchmark curve (b)	289bps weighted-average
Asset-backed securities	124	Priced by a third-party vendor	Constant prepayment rate	1.0% - 40.0% (7.5%)
		using a discounted cash flow pricing model	Constant default rate	0.0% - 7.3% (2.1%)
		prieting moder	Loss severity	20.0% - 100.0% (49.0%)
			Spread over the benchmark curve (b)	296bps weighted-average
Loans - Residential real estate - Uninsured	570	Consensus pricing (c)	Cumulative default rate	3.6% - 100.0% (66.2%)
			Loss severity	0.0% - 100.0% (6.2%)
			Discount rate	5.5% - 7.5% (5.9%)
Loans - Residential real estate	76	Discounted cash flow	Loss severity	6.0% weighted-average
			Discount rate	7.9% weighted-average
Loans - Home equity - First-lien	25	Consensus pricing (c)	Cumulative default rate	3.6% - 100.0% (72.5%)
			Loss severity	0.0% - 100.0% (15.3%)
			Discount rate	5.5% - 7.5% (6.5%)
Loans - Home equity	98	Consensus pricing (c)	Credit and liquidity discount	0.4% - 100.0% (46.2%)
Equity investments	1,778	Multiple of adjusted earnings	Multiple of earnings	4.5x - 25.0x (9.1x)
Residential mortgage servicing rights	2,310	Discounted cash flow	Constant prepayment rate	0.0% - 34.5% (6.7%)
			Spread over the benchmark curve (b)	254bps - 1,653bps (766bps)
Commercial mortgage servicing rights	1,113	Discounted cash flow	Constant prepayment rate	3.9% - 9.8% (4.3%)
			Discount rate	7.8% - 10.1% (9.8%)
Financial derivatives - Swaps related to sales of certain Visa Class B	(107)	Discounted cash flow	Estimated conversion factor of Visa Class B shares into Class A shares	1.61 weighted-average
common shares			Estimated annual growth rate of Visa Class A share price	16.0%
			Estimated length of litigation resolution date	Q2 2023
Insignificant Level 3 assets, net of liabilities (d)	(8)			
Total Level 3 assets, net of liabilities (e)	\$ 6,831			

- (a) Unobservable inputs were weighted by the relative fair value of the instruments.
- (b) The assumed yield spread over the benchmark curve for each instrument is generally intended to incorporate non-interest rate risks, such as credit and liquidity risks.
- (c) Consensus pricing refers to fair value estimates that are generally internally developed using information such as dealer quotes or other third-party provided valuations or comparable asset prices.
- (d) Represents the aggregate amount of Level 3 assets and liabilities measured at fair value on a recurring basis that are individually and in the aggregate insignificant. The amount includes certain financial derivative assets and liabilities, trading securities, other securities, residential mortgage loans held for sale, other assets, other borrowed funds and other liabilities.
- (e) Consisted of total Level 3 assets of \$7.4 billion and total Level 3 liabilities of \$0.4 billion as of December 31, 2023 and \$7.3 billion and \$0.4 billion as of December 31, 2022, respectively.

Financial Assets Accounted for at Fair Value on a Nonrecurring Basis

We may be required to measure certain financial assets at fair value on a nonrecurring basis. These adjustments to fair value usually result from the application of lower of amortized cost or fair value accounting or write-downs of individual assets due to impairment and are included in Table 81.

Nonaccrual Loans

The carrying value of nonaccrual loans represents the fair value of those loans which have been adjusted due to impairment. The impairment is primarily based on the appraised value of the collateral.

Appraisals are obtained by licensed or certified appraisers at least annually and more recently in certain instances. All third-party appraisals are reviewed and any adjustments to the initial appraisal are incorporated into the final issued appraisal report. In instances where an appraisal is not obtained, collateral value is determined consistent with external third-party appraisal standards by an internal person independent of the asset manager.

Equity Investments

The majority of the amounts for equity investments represent the carrying value of LIHTC investments held for sale calculated using a discounted cash flow model. The significant unobservable input is management's estimate of required market rate of return. The

market rate of return is based on comparison to recent LIHTC sales in the market. Significant increases (decreases) in this input would result in a significantly lower (higher) carrying value of the investments.

OREO and Foreclosed Assets

The carrying value of OREO and foreclosed assets includes valuation adjustments recorded subsequent to the transfer to OREO and foreclosed assets. These valuation adjustments are based on the fair value less cost to sell of the property. Fair value is based on appraised value or sales price and the appraisal process for OREO and foreclosed assets is the same as described above for nonaccrual loans.

Long-Lived Assets

Long-lived assets consists of buildings for which valuation adjustments were recorded during the period. A facility classified as held for use is impaired to the extent its carrying value is not recoverable and exceeds fair value. Valuation adjustments on buildings held for sale are based on the fair value of the property less an estimated cost to sell and are recorded subsequent to the transfer of the asset to held for sale status. Fair value is determined either by a third-party appraisal, recent sales offer, changes in market or property conditions or, where we have agreed to sell the building to a third party, the contractual sales price. Impairment on these long-lived assets is recorded in Other noninterest expense on our Consolidated Income Statement.

Assets measured at fair value on a nonrecurring basis are as follows:

Table 81: Fair Value Measurements – Nonrecurring (a) (b) (c)

Year ended December 31	Fair Value	;	Gain	s (Losses)	
In millions	2023	2022	2023	2022	2021
Assets					
Nonaccrual loans	\$ 578 \$	280	\$ (410) \$	(287) \$	(4)
Equity investments	203	135		(1)	
OREO and foreclosed assets	12	10	(1)		
Long-lived assets	9	23	(29)	(15)	(45)
Total assets	\$ 802 \$	448	\$ (440) \$	(303) \$	(49)

All Level 3 for the periods presented, except for \$30 million and \$42 million included in Equity investments which was categorized as Level 1 as of December 31, 2023 and 2022, respectively

Financial Instruments Accounted for under Fair Value Option

We elect the fair value option to account for certain financial instruments. For more information on these financial instruments for which the fair value option election has been made, refer to the Fair Value Measurement section of this Note 14. These financial instruments are initially measured at fair value. Gains and losses from initial measurement and any changes in fair value are subsequently recognized in earnings.

Interest income related to changes in the fair values of these financial instruments is recorded on the Consolidated Income Statement in Other interest income, except for certain residential mortgage loans, for which income is also recorded in Loans interest income. Changes in the value on prepaid forward contracts included in Other assets is reported in Noninterest expense and interest expense on the Other borrowed funds is reported in Borrowed funds interest expense.

Valuation techniques applied were fair value of property or collateral.

Unobservable inputs used were appraised value/sales price, broker opinions or projected income/required improvement costs. Additional quantitative information was not meaningful for the periods presented.

Fair values and aggregate unpaid principal balances of items for which we elected the fair value option are as follows:

Table 82: Fair Value Option - Fair Value and Principal Balances

<u> </u>	-										
]	Dece	mber 31, 202	3]	Dec	ember 31, 2022	2	
In millions		Fair Value		Aggregate Unpaid Principal Balance		Difference	Fair Value		Aggregate Unpaid Principal Balance		Difference
Assets											
Residential mortgage loans held for sale											
Accruing loans less than 90 days past due	\$	432	\$	429	\$	3	\$ 609	\$	633	\$	(24)
Accruing loans 90 days or more past due		6		6			5		5		
Nonaccrual loans		36		43		(7)	40		49		(9)
Total	\$	474	\$	478	\$	(4)	\$ 654	\$	687	\$	(33)
Commercial mortgage loans held for sale (a)											
Accruing loans less than 90 days past due	\$	238	\$	228	\$	10	\$ 261	\$	256	\$	5
Nonaccrual loans							15		44		(29)
Total	\$	238	\$	228	\$	10	\$ 276	\$	300	\$	(24)
Loans											
Accruing loans less than 90 days past due	\$	507	\$	520	\$	(13)	\$ 509	\$	521	\$	(12)
Accruing loans 90 days or more past due		146		156		(10)	155		167		(12)
Nonaccrual loans		585		793		(208)	646		880		(234)
Total	\$	1,238	\$	1,469	\$	(231)	\$ 1,310	\$	1,568	\$	(258)
Other assets	\$	85	\$	69	\$	16	\$ 80	\$	80		
Liabilities											
Other borrowed funds	\$	39	\$	40	\$	(1)	\$ 31	\$	32	\$	(1)
Other liabilities	\$	124			\$	124	\$ 196			\$	196

⁽a) There were no accruing loans 90 days or more past due within this category at December 31, 2023 or December 31, 2022.

The changes in fair value for items for which we elected the fair value option are as follows:

Table 83: Fair Value Option - Changes in Fair Value (a)

Year ended December 31		Gains (Losses)		
In millions	2023	2022	20	.021
Assets				
Residential mortgage loans held for sale	\$ 32	\$ (80)	\$ 1:	152
Commercial mortgage loans held for sale	\$ 53	\$ 52	\$ 1	115
Loans	\$ 26	\$ 42	\$	80
Other assets	\$ 7	\$ (16)	\$	28
Liabilities				
Other liabilities	\$ (41)	\$ (67)		

⁽a) The impact on earnings of offsetting hedged items or hedging instruments is not reflected in these amounts.

Additional Fair Value Information Related to Financial Instruments Not Recorded at Fair Value

This section presents fair value information for all other financial instruments that are not recorded on the Consolidated Balance Sheet at fair value. We used the following methods and assumptions to estimate the fair value amounts for these financial instruments.

Cash and Due from Banks and Interest-earning Deposits with Banks

Due to their short-term nature, the carrying amounts for Cash and due from banks and Interest-earning deposits with banks reported on our Consolidated Balance Sheet approximate fair value.

Securities Held to Maturity

We primarily use prices obtained from pricing services, dealer quotes or recent trades to determine the fair value of securities. Refer to the Fair Value Measurement section of this Note 14 for additional information relating to our pricing processes and procedures.

Net Loans

Fair values are estimated based on the discounted value of expected net cash flows incorporating assumptions about prepayment rates, net credit losses and servicing fees. Nonaccrual loans are valued at their estimated recovery value. The carrying value of Net loans are presented net of the ALLL.

Other Assets

The carrying value of Other assets, which include accrued interest receivable, cash collateral, federal funds sold and resale agreements, certain loans held for sale, and FHLB and FRB stock, approximates fair value. The aggregate carrying value of our FHLB and FRB stock was \$2.7 billion and \$2.5 billion at December 31, 2023 and 2022, respectively.

Deposits

For time deposits, fair values are estimated by discounting contractual cash flows using current market rates for instruments with similar maturities. For deposits with no defined maturity, such as noninterest-bearing and interest-bearing demand and interest-bearing money market and savings deposits, carrying values approximate fair values.

Borrowed Funds

For short-term borrowed funds, including federal funds purchased, commercial paper, repurchase agreements and certain other shortterm borrowings and payables, carrying value approximates fair value. For long-term borrowed funds, quoted market prices are used, when available, to estimate fair value. When quoted market prices are not available, fair value is estimated based on current market interest rates and credit spreads for debt with similar terms and maturities.

Unfunded Lending Related Commitments

The fair value of unfunded lending related commitments is determined by market participant assumptions and takes into consideration the impact of changes in interest rates and credit. We establish a liability on these facilities based on the creditworthiness of our counterparty.

Other Liabilities

Other liabilities includes interest-bearing cash collateral held related to derivatives and other accrued liabilities. Due to its short-term nature, the carrying value of Other liabilities reported on our Consolidated Balance Sheet approximates fair value.

The carrying amounts and estimated fair values, as well as the level within the fair value hierarchy, of these financial instruments as of December 31, 2023 and 2022 are as follows:

Table 84: Additional Fair Value Information Related to Other Financial Instruments

	Carrying		Fair '	Value		
In millions	Amount	Total	Level 1		Level 2	Level 3
December 31, 2023						
Assets						
Cash and due from banks	\$ 6,921	\$ 6,921	\$ 6,921			
Interest-earning deposits with banks	43,804	43,804		\$	43,804	
Securities held to maturity	90,790	86,948	30,943		55,850	\$ 155
Net loans (excludes leases)	308,936	299,645				299,645
Other assets	5,872	5,872			5,872	
Total assets	\$ 456,323	\$ 443,190	\$ 37,864	\$	105,526	\$ 299,800
Liabilities						
Time deposits	\$ 31,569	\$ 31,602		\$	31,602	
Borrowed funds	71,816	72,369			71,194	\$ 1,175
Unfunded lending related commitments	663	663				663
Other liabilities	1,091	1,091			1,091	
Total liabilities	\$ 105,139	\$ 105,725		\$	103,887	\$ 1,838
December 31, 2022						
Assets						
Cash and due from banks	\$ 7,043	\$ 7,043	\$ 7,043			
Interest-earning deposits with banks	27,320	27,320		\$	27,320	
Securities held to maturity	95,183	90,279	30,748		59,377	\$ 154
Net loans (excludes leases)	313,460	310,864				310,864
Other assets	6,022	6,022			6,020	2
Total assets	\$ 449,028	\$ 441,528	\$ 37,791	\$	92,717	\$ 311,020
Liabilities						
Time deposits	\$ 18,470	\$ 18,298		\$	18,298	
Borrowed funds	57,182	57,557			55,922	\$ 1,635
Unfunded lending related commitments	694	694				694
Other liabilities	660	660			660	
Total liabilities	\$ 77,006	\$ 77,209		\$	74,880	\$ 2,329

The aggregate fair values in Table 84 represent only a portion of the total market value of our assets and liabilities as, in accordance with the guidance related to fair values about financial instruments, we exclude the following:

- financial instruments recorded at fair value on a recurring basis (as they are disclosed in Table 78),
- investments accounted for under the equity method,
- equity securities without a readily determinable fair value that apply for the alternative measurement approach to fair value under ASU 2016-01,
- · real and personal property,
- lease financing,
- loan customer relationships,
- · deposit customer intangibles,
- MSRs,
- retail branch networks,
- fee-based businesses, such as asset management and brokerage,
- trademarks and brand names,
- trade receivables and payables due in one year or less,
- deposit liabilities with no defined or contractual maturities under ASU 2016-01, and
- insurance contracts.

NOTE 15 FINANCIAL DERIVATIVES

We use a variety of financial derivatives to both mitigate exposure to market (primarily interest rate) and credit risks inherent in our business activities, as well as to facilitate customer risk management activities. We manage these risks as part of our overall asset and liability management process and through our credit policies and procedures. Derivatives represent contracts between parties that usually require little or no initial net investment and result in one party delivering cash or another type of asset to the other party based on a notional amount and an underlying as specified in the contract.

Derivative transactions are often measured in terms of notional amount, but this amount is generally not exchanged and it is not recorded on the balance sheet. The notional amount is the basis to which the underlying is applied to determine required payments under the derivative contract. The underlying is a referenced interest rate, security price, credit spread or other index. Residential and commercial real estate loan commitments associated with loans to be sold also qualify as derivative instruments.

The following tables presents the notional and gross fair value amounts of all derivative assets and liabilities held by us.

Table 85: Total Gross Derivatives (a)

		Dec	emb	er 31, 2023	3			Dec	emb	er 31, 2022	2	
In millions	Cont	Notional / ract Amount		Asset Fair Value (b)	L	iability Fair Value (c)	Co	Notional / ontract Amount		Asset Fair Value (b)		ty Fair
Derivatives used for hedging												
Interest rate contracts:												
Fair value hedges (d)	\$	32,079					\$	24,231				
Cash flow hedges (d)		33,302						40,310			\$	1
Cash flow hedges - other (e)		25,000	\$	327	\$	137						
Foreign exchange contracts:												
Net investment hedges		1,174				2		1,120	\$	24		
Total derivatives designated for hedging	\$	91,555	\$	327	\$	139	\$	65,661	\$	24	\$	1
Derivatives not used for hedging												
Derivatives used for mortgage banking activities (f):												
Interest rate contracts:												
Swaps	\$	43,450					\$	47,908	\$	7	\$	1
Futures (g)		10,370						5,537				
Mortgage-backed commitments		3,093	\$	66	\$	67		4,516		85		89
Other		15,544		46		22		18,017		90		14
Total interest rate contracts		72,457		112		89		75,978		182		104
Derivatives used for customer-related activities:												
Interest rate contracts:												
Swaps		401,607		1,723		4,228		354,150		1,597	4	5,397
Futures (g)		73						32				
Mortgage-backed commitments		2,592		9		25		2,799		10		6
Other		28,489		186		169		29,071		334		321
Total interest rate contracts		432,761		1,918		4,422		386,052		1,941	4	5,724
Commodity contracts:												
Swaps		6,714		577		569		5,792		1,003	1	1,067
Other		4,797		188		188		4,488		205		202
Total commodity contracts		11,511		765		757		10,280		1,208	1	1,269
Foreign exchange contracts and other		32,885		295		239		30,512		366		293
Total derivatives for customer-related activities		477,157		2,978		5,418		426,844		3,515	7	7,286
Derivatives used for other risk management activities:												
Foreign exchange contracts and other		14,882		12		253		12,785		47		227
Total derivatives not designated for hedging	\$	564,496		3,102		,	\$	515,607		3,744		7,617
Total gross derivatives	\$	656,051	\$	3,429	\$	5,899	\$	581,268	\$	3,768		7,618
Less: Impact of legally enforceable master netting agreements				1,406		1,406				1,523		1,523
Less: Cash collateral received/paid				1,126		955				714		1,571
Total derivatives			\$	897	\$	3,538			\$	1,531	\$ 4	4,524

⁽a) Centrally cleared derivatives are settled in cash daily and result in no derivative asset or derivative liability being recognized on our Consolidated Balance Sheet.

⁽b) Included in Other assets on our Consolidated Balance Sheet.

⁽c) Included in Other liabilities on our Consolidated Balance Sheet.

⁽d) Represents primarily swaps.

⁽e) Represents caps and floors.

Includes both residential and commercial mortgage banking activities.

⁽g) Futures contracts are settled in cash daily and result in no derivative asset or derivative liability being recognized on our Consolidated Balance Sheet.

All derivatives are carried on our Consolidated Balance Sheet at fair value. Derivative balances are presented on the Consolidated Balance Sheet on a net basis taking into consideration the effects of legally enforceable master netting agreements and, when appropriate, any related cash collateral exchanged with counterparties. Further discussion regarding the offsetting rights associated with these legally enforceable master netting agreements is included in the Offsetting and Counterparty Credit Risk section of this Note 15. Any nonperformance risk, including credit risk, is included in the determination of the estimated net fair value of the derivatives. Further discussion on how derivatives are accounted for is included in Note 1 Accounting Policies.

Derivatives Designated As Hedging Instruments

Certain derivatives used to manage interest rate and foreign exchange risk as part of our asset and liability risk management activities are designated as accounting hedges. Derivatives hedging the risks associated with changes in the fair value of assets or liabilities are considered fair value hedges, derivatives hedging the variability of expected future cash flows are considered cash flow hedges and derivatives hedging a net investment in a foreign subsidiary are considered net investment hedges. Designating derivatives as accounting hedges allows for gains and losses on those derivatives to be recognized in the same period and in the same income statement line item as the earnings impact of the hedged items.

Fair Value Hedges

We enter into receive-fixed, pay-variable interest rate swaps to hedge changes in the fair value of outstanding fixed-rate debt caused by fluctuations in market interest rates. We also enter into pay-fixed, receive-variable interest rate swaps and zero-coupon swaps to hedge changes in the fair value of fixed rate and zero-coupon investment securities caused by fluctuations in market interest rates. Gains and losses on the interest rate swaps designated in these hedge relationships, along with the offsetting gains and losses on the hedged items attributable to the hedged risk, are recognized in current earnings within the same income statement line item.

Cash Flow Hedges

We enter into receive-fixed, pay-variable interest rate swaps and interest rate caps and floors to modify the interest rate characteristics of designated commercial loans from variable to fixed in order to reduce the impact of changes in future cash flows due to market interest rate changes. We also periodically enter into forward purchase and sale contracts to hedge the variability of the consideration that will be paid or received related to the purchase or sale of investment securities. The forecasted purchase or sale is consummated upon gross settlement of the forward contract itself. For these cash flow hedges, gains and losses on the hedging instruments are recorded in AOCI and are then reclassified into earnings in the same period the hedged cash flows affect earnings and within the same income statement line as the hedged cash flows.

In the 12 months that follow December 31, 2023, we expect to reclassify net derivative losses of \$1.1 billion pretax, or \$0.9 billion after-tax, from AOCI to interest income for these cash flow hedge strategies. This reclassified amount could differ from amounts actually recognized due to changes in interest rates, hedge de-designations and the addition of other hedges subsequent to December 31, 2023. As of December 31, 2023, the maximum length of time over which forecasted transactions are hedged is eight years.

Further detail regarding gains (losses) related to our fair value and cash flow hedge derivatives is presented in the following table:

Table 86: Gains (Losses) Recognized on Fair Value and Cash Flow Hedges in the Consolidated Income Statement (a) (b)

	Locati	ion a	nd Amount of Gains	(L	osses) Recognize	l in	Income
	Inter		ncome		nterest Expense	N	oninterest Income
In millions	Loans	In	vestment Securities	В	orrowed Funds		Other
Year ended December 31, 2023							
Total amounts on the Consolidated Income Statement	\$ 18,299	\$	3,545	\$	3,783	\$	619
Gains (losses) on fair value hedges recognized on:							
Hedged items (c)		\$	2	\$	(545)		
Derivatives		\$	2	\$	531		
Amounts related to interest settlements on derivatives		\$	28	\$	(605)		
Gains (losses) on cash flow hedges (d):							
Amount of derivative gains (losses) reclassified from accumulated other comprehensive income	\$ (1,512)	\$	(28)	,			
Other amounts related to interest settlements on derivatives	\$ 115						
Year ended December 31, 2022							
Total amounts on the Consolidated Income Statement	\$ 11,795	\$	2,726	\$	1,155	\$	952
Gains (losses) on fair value hedges recognized on:							
Hedged items (c)		\$	(136)	\$	1,945		
Derivatives		\$	143	\$	(1,976)		
Amounts related to interest settlements on derivatives		\$	(2)	\$	120		
Gains (losses) on cash flow hedges (d):							
Amount of derivative gains (losses) reclassified from accumulated other comprehensive income	\$ (259)	\$	(1)	١			
Other amounts related to interest settlements on derivatives	\$ 41						
Year ended December 31, 2021							
Total amounts on the Consolidated Income Statement	\$ 9,007	\$	1,834	\$	361	\$	1,199
Gains (losses) on fair value hedges recognized on:							
Hedged items (c)		\$	(5)	\$	937		
Derivatives		\$	9	\$	(993)		
Amounts related to interest settlements on derivatives		\$	(4)	\$	521		
Gains (losses) on cash flow hedges (d):			,				
Amount of derivative gains (losses) reclassified from accumulated other comprehensive income	\$ 376	\$	57			\$	61

⁽a) For all periods presented, there were no components of derivative gains or losses excluded from the assessment of hedge effectiveness for any of the fair value or cash flow hedge strategies.

Detail regarding the impact of fair value hedge accounting on the carrying value of the hedged items is presented in the following table:

Table 87: Hedged Items - Fair Value Hedges

	December	r 31, 2023	December 31, 2022						
In millions	Carrying Value of the Hedged Items	Cumulative Fair Value Hedge Adjustment included in the Carrying Value of Hedged Items (a)	Carrying Value of the Hedged Items		Cumulative Fair Value Hedge Adjustment ncluded in the Carrying lue of Hedged Items (a)				
Investment securities - available for sale (b)	\$ 2,076	\$ (122)	\$ 2,376	\$	(121)				
Borrowed funds	\$ 30,503	\$ (737)	\$ 21,781	\$	(1,283)				

⁽a) Includes less than \$(0.1) billion of fair value hedge adjustments primarily related to discontinued borrowed funds hedge relationships at both December 31, 2023 and 2022.

Net Investment Hedges

We enter into foreign currency forward contracts to hedge non-U.S. dollar net investments in foreign subsidiaries against adverse changes in foreign exchange rates. We assess whether the hedging relationship is highly effective in achieving offsetting changes in the value of the hedge and hedged item by qualitatively verifying that the critical terms of the hedge and hedged item match at the inception of the hedging relationship and on an ongoing basis. Net investment hedge derivatives are classified as foreign exchange contracts. There were no components of derivative gains or losses excluded from the assessment of the hedge effectiveness for the

⁽b) All cash flow and fair value hedge derivatives were interest rate contracts for the periods presented.

⁽c) Includes an insignificant amount of fair value hedge adjustments related to discontinued hedge relationships.

⁽d) For all periods presented, there were no gains or losses from cash flow hedge derivatives reclassified to income because it became probable that the original forecasted transaction would not occur

⁽b) Carrying value shown represents amortized cost.

periods presented. Net gains (losses) on net investment hedge derivatives recognized in OCI were \$(53) million and \$119 million in 2023 and 2022, respectively, and insignificant in 2021.

Derivatives Not Designated As Hedging Instruments

Residential mortgage loans that will be sold in the secondary market, and the related loan commitments, which are considered derivatives, are accounted for at fair value. Changes in the fair value of the loans and commitments due to interest rate risk are hedged with forward contracts to sell mortgage-backed securities, as well as U.S. Treasury and Eurodollar futures and options. Gains and losses on the loans and commitments held for sale and the derivatives used to economically hedge them are included in Residential and commercial mortgage noninterest income on the Consolidated Income Statement.

Residential mortgage servicing rights are accounted for at fair value with changes in fair value influenced primarily by changes in interest rates. Derivatives used to hedge the fair value of residential mortgage servicing rights include interest rate futures, swaps, options and forward contracts to purchase mortgage-backed securities. Gains and losses on residential mortgage servicing rights and the related derivatives used for hedging are included in Residential and commercial mortgage noninterest income.

Commercial mortgage loans held for sale and the related loan commitments, which are considered derivatives, are accounted for at fair value. Derivatives used to economically hedge these loans and commitments from changes in fair value due to interest rate risk include forward loan sale contracts and interest rate swaps. Gains and losses on the commitments, loans and derivatives are included in Residential and commercial mortgage noninterest income. Derivatives used to economically hedge the change in value of commercial mortgage servicing rights include interest rate futures, swaps and options. Gains or losses on these derivatives are included in Residential and commercial mortgage noninterest income.

The residential and commercial mortgage loan commitments associated with loans to be sold which are accounted for as derivatives are valued based on the estimated fair value of the underlying loan and the probability that the loan will fund within the terms of the commitment. The fair value also takes into account the fair value of the embedded servicing right.

We offer derivatives to our customers in connection with their risk management needs. These derivatives primarily consist of interest rate swaps, interest rate caps and floors, swaptions, foreign exchange contracts and commodity swaps. We primarily manage our market risk exposure from customer transactions by entering into a variety of hedging transactions with third-party dealers. Gains and losses on customer-related derivatives are included in Capital markets and advisory noninterest income.

Included in the customer, mortgage banking risk management, and other risk management portfolios are written interest-rate caps and floors entered into with customers and for risk management purposes. We receive an upfront premium from the counterparty and are obligated to make payments to the counterparty if the underlying market interest rate rises above or falls below a certain level designated in the contract. Our ultimate obligation under written options is based on future market conditions.

We have entered into risk participation agreements to share some of the credit exposure with other counterparties related to interest rate derivative contracts or to take on credit exposure to generate revenue. The following table presents the notional amount of risk participation agreements sold and maximum potential exposures at December 31, 2023 and 2022.

Table 88: Risk Participation Agreements

	-	Year ended	December 31	
In billions		2023		2022
Risk participation agreements:				
Sold - notional amount		\$ 8.0	\$	8.0
Maximum potential amount of exposure (a)		\$ 0.2	\$	0.1

⁽a) Based on the fair value of the underlying swaps assuming all underlying third party customers referenced in the swap contracts defaulted.

Further detail regarding the gains (losses) on derivatives not designated in hedging relationships is presented in the following table:

Table 89: Gains (Losses) on Derivatives Not Designated for Hedging

	Year ended December 31									
In millions		2023	2022	2021						
Derivatives used for mortgage banking activities:										
Interest rate contracts (a)	\$	(70) \$	(671) \$	(78)						
Derivatives used for customer-related activities:										
Interest rate contracts		(15)	220	149						
Foreign exchange contracts and other		220	111	135						
Gains from customer-related activities (b)		205	331	284						
Derivatives used for other risk management activities:										
Foreign exchange contracts and other (b)		(395)	255	(30)						
Total gains (losses) from derivatives not designated as hedging instruments	\$	(260) \$	(85) \$	176						

- Included in Residential and commercial mortgage noninterest income on our Consolidated Income Statement.
- Included in Capital markets and advisory and Other noninterest income on our Consolidated Income Statement.

Offsetting and Counterparty Credit Risk

We generally utilize a net presentation on the Consolidated Balance Sheet for those derivative financial instruments entered into with counterparties under legally enforceable master netting agreements. The master netting agreements reduce credit risk by permitting the closeout netting of all outstanding derivative instruments under the master netting agreement with the same counterparty upon the occurrence of an event of default. The master netting agreement also may require the exchange of cash or marketable securities to collateralize either party's net position. Collateral is typically exchanged daily on unsettled positions based on the net fair value of the positions with the counterparty as of the preceding day. Collateral representing initial margin, which is based on potential future exposure, may also be required to be exchanged. In certain cases, minimum thresholds must be exceeded before any collateral is exchanged. Any cash collateral exchanged with counterparties under these master netting agreements is also netted, when appropriate, against the applicable derivative fair values on the Consolidated Balance Sheet. However, the fair value of any securities held or pledged is not included in the net presentation on the Consolidated Balance Sheet. In order for derivative instruments under a master netting agreement to be eligible for closeout netting under GAAP, we must conduct sufficient legal review to conclude with a wellfounded basis that the offsetting rights included in the master netting agreement would be legally enforceable upon an event of default, including upon an event of bankruptcy, insolvency, or a similar proceeding of the counterparty. Enforceability is evidenced by a legal opinion that supports, with sufficient confidence, the enforceability of the master netting agreement in such circumstances.

Table 90 shows the impact legally enforceable master netting agreements had on our derivative assets and derivative liabilities at December 31, 2023 and 2022. The table includes cash collateral held or pledged under legally enforceable master netting agreements. The table also includes the fair value of any securities collateral held or pledged under legally enforceable master netting agreements. Cash and securities collateral amounts are included in the table only to the extent of the related net derivative fair values.

Table 90 includes OTC derivatives not settled through an exchange ("OTC derivatives") and OTC derivatives cleared through a central clearing house ("OTC cleared derivatives"). OTC derivatives represent contracts executed bilaterally with counterparties that are not settled through an organized exchange or directly cleared through a central clearing house. The majority of OTC derivatives are governed by the ISDA documentation or other legally enforceable master netting agreements. OTC cleared derivatives represent contracts executed bilaterally with counterparties in the OTC market that are novated to a central clearing house that then becomes our counterparty. OTC cleared derivative instruments are typically settled in cash each day based on the prior day value.

Table 90: Derivative Assets and Liabilities Offsetting

		Amounts Offset on the Consolidated Balance Sheet					Securities Collateral Held /				
	Gross		Fair Value						Pledged Under Master Netting		
In millions	Fair Value	Offset Amount Cash Collatera		ash Collateral	Net Fair Value				Agreements	Net Amounts	
December 31, 2023											
Derivative assets											
Interest rate contracts:											
Over-the-counter cleared	\$ 19					\$	19				\$ 19
Over-the-counter	2,338	\$	976	\$	767		595		\$	61	534
Commodity contracts	765		316		283		166			5	161
Foreign exchange and other contracts	307		114		76		117				117
Total derivative assets	\$ 3,429	\$	1,406	\$	1,126	\$	897	(a)	\$	66	\$ 831
Derivative liabilities											
Interest rate contracts:											
Over-the-counter cleared	\$ 36					\$	36				\$ 36
Over-the-counter	4,612	\$	885	\$	942		2,785		\$	58	2,727
Commodity contracts	757		332				425				425
Foreign exchange and other contracts	494		189		13		292				292
Total derivative liabilities	\$ 5,899	\$	1,406	\$	955	\$	3,538	(b)	\$	58	\$ 3,480
December 31, 2022											
Derivative assets											
Interest rate contracts:											
Over-the-counter cleared	\$ 23					\$	23				\$ 23
Over-the-counter	2,100	\$	974	\$	630		496		\$	34	462
Commodity contracts	1,208		335		2		871				871
Foreign exchange and other contracts	437		214		82		141				141
Total derivative assets	\$ 3,768	\$	1,523	\$	714	\$	1,531	(a)	\$	34	\$ 1,497
Derivative liabilities											
Interest rate contracts:											
Over-the-counter cleared	\$ 28					\$	28				\$ 28
Over-the-counter	5,801	\$	625	\$	1,041		4,135		\$	78	4,057
Commodity contracts	1,269		679		520		70			4	66
Foreign exchange and other contracts	520		219		10		291				291
Total derivative liabilities	\$ 7,618	\$	1,523	\$	1,571	\$	4,524	(b)	\$	82	\$ 4,442

⁽a) Represents the net amount of derivative assets included in Other assets on our Consolidated Balance Sheet.

In addition to using master netting agreements and other collateral agreements to reduce credit risk associated with derivative instruments, we also seek to manage credit risk by evaluating credit ratings of counterparties and by using internal credit analysis, limits, and monitoring procedures.

At December 31, 2023, cash and debt securities (primarily agency mortgage-backed securities) totaling \$2.3 billion were pledged to us under master netting agreements and other collateral agreements to collateralize net derivative assets due from counterparties and to meet initial margin requirements, and we pledged cash and debt securities (primarily agency mortgage-backed securities) totaling \$1.9 billion under these agreements to collateralize net derivative liabilities owed to counterparties and to meet initial margin requirements. These totals may differ from the amounts presented in the preceding offsetting table because these totals may include collateral exchanged under an agreement that does not qualify as a master netting agreement or because the total amount of collateral pledged exceeds the net derivative fair values with the counterparty as of the balance sheet date due to timing or other factors, such as initial margin. To the extent not netted against the derivative fair values under a master netting agreement, the receivable for cash pledged is included in Other assets and the obligation for cash held is included in Other liabilities on our Consolidated Balance Sheet. Securities pledged to us by counterparties are not recognized on our balance sheet. Likewise, securities we have pledged to counterparties remain on our balance sheet.

Credit-Risk Contingent Features

Certain derivative agreements contain various credit-risk-related contingent provisions, such as those that require our debt to maintain a specified credit rating from one or more of the major credit rating agencies. If our debt ratings were to fall below such specified ratings, the counterparties to the derivative instruments could request immediate payment or demand immediate and ongoing full collateralization on derivative instruments in net liability positions. The following table presents the aggregate fair value of derivative

⁽b) Represents the net amount of derivative liabilities included in Other liabilities on our Consolidated Balance Sheet.