

## Claudia Minhyung Ahn

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### EDUCATION

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Juno College of Technology, Toronto  
**Web Dev Bootcamp**, 3/2020

University of Waterloo Engineering  
**Master of Business,  
Entrepreneurship and  
Technology**, 8/2018

- Business Plan Scholarship recipient

Fashion Institute of Technology,  
State University of New York  
Bachelor of Science:  
**Fashion Business Management**,  
Minor in Economics, 5/2014

- Dean's List - all sems

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### SKILLS

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- Problem-solving, multi-tasking
- People management experience
- Professional communication skills
- Business innovation
- Technical Sales Certificate
- Certified Management Consultant designation courses
- Bilingual in English and Korean

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### TECHNICAL SKILLS

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- HTML5, CSS3, jQuery, React, Firebase, Sass, JavaScript fundamentals, APIs
- Version control & open-source code (Git, Github)
- Responsive web design
- Paired & mob- programming
- Best practices for using modern text editors (VSCode, Sublime)
- Website accessibility requirements

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### EXPERIENCE

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**Management Consultant** / Accelerator Centre, Waterloo, ON  
3/2018 – 7/2018

- Provided recommendations to Accelerator Centre to create a more inclusive environment for women entrepreneurs
- Evaluated the centre's women entrepreneurship programs, and presented key insights and strategies for improvement

**Agency Manager** / UKUSArtsUhak, Seoul, South Korea  
10/2016 – 8/2017

- Improved the efficiency of business systems through analyzing data, standardizing processes and maximizing available resources
- Managed business relationships with universities abroad through negotiating marketing activities and business contract matters
- Provided consultation to students planning to study abroad for post-secondary education

**Merchandiser** / Ballet Jewels, NY, NY (America's leading wholesale private label jewelry company)  
9/2015 – 5/2016

- Was responsible for product management activities for over \$20 million retail clients
- Used my strategic leadership skills to manage a team of 8 individuals to plan product designs based on market analysis and communicate with Asia offices regarding development and design matters
- Enhanced operational strategies through negotiating costing with overseas factories for cost optimization based on financial data interpretation and managing vendor selection
- Prepared and reviewed product management reports based on data analysis

**Merchandising Product Coordinator** / Ballet Jewels, NY, NY  
7/2014 – 9/2015

- Worked closely with 3rd party vendors as well as internal sales and production departments to conduct market research, improve client relationships, and ensure profitability and product quality
- Created and monitored costing tracking spreadsheets and reviewed pre-production samples
- Supported sales department during customer presentation preparation as well as during presentations

**Merchandising Intern** / Ix Style, NY, NY (Charitable footwear manufacturer)  
12/2013 – 7/2014

- Identified and discussed possible business building opportunities and contract matters with retail clients
- Communicated with vendors and retail buyers to fulfill the orders from start to finish