## Sales Spotlight

Category	Year of Ord	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
Furniture	2011	\$5,952	\$2,131	\$14,575	\$7,944	\$6,911	\$13,206	\$10,820	\$7,317	\$23,819
	2012	\$11,739	\$3,321	\$12,316	\$10,475	\$9,376	\$7,713	\$13,674	\$9,637	\$26,275
	2013	\$7,624	\$3,926	\$12,471	\$13,409	\$15,035	\$12,028	\$13,199	\$13,619	\$26,737
	2014	\$5,965	\$6,868	\$10,600	\$9,050	\$17,265	\$16,902	\$13,881	\$14,910	\$29,598
Office Supplies	2011	\$4,852	\$1,070	\$8,604	\$11,155	\$7,135	\$12,955	\$15,124	\$11,382	\$27,429
	2012	\$1,809	\$5,427	\$15,827	\$12,559	\$9,117	\$10,649	\$4,719	\$11,736	\$19,310
	2013	\$5,303	\$6,683	\$17,458	\$10,640	\$13,010	\$10,908	\$12,678	\$9,220	\$23,288
	2014	\$21,706	\$7,391	\$14,320	\$14,928	\$14,139	\$15,296	\$10,698	\$29,982	\$32,771
Technology	2011	\$3,143	\$1,608	\$32,510	\$9,195	\$9,602	\$8,437	\$8,004	\$9,209	\$30,539
	2012	\$4,624	\$3,466	\$10,329	\$11,164	\$11,644	\$6,438	\$10,372	\$15,526	\$19,016
	2013	\$5,621	\$12,259	\$21,257	\$15,206	\$28,652	\$16,502	\$12,564	\$10,430	\$22,888
	2014	\$17,037	\$6,029	\$28,996	\$16,138	\$14,246	\$16,061	\$23,851	\$16,635	\$28,139

Sales Spotlight

Bad

Good

## Sales Spotlight

Category	Year of Ord	Oct	Nov	Dec
Furniture	2011	\$12,304	\$21,565	\$30,644
	2012	\$12,024	\$30,882	\$23,086
	2013	\$10,133	\$33,659	\$37,070
	2014	\$21,883	\$32,926	\$35,542
Office Supplies	2011	\$7,206	\$26,866	\$18,004
	2012	\$8,674	\$21,221	\$16,200
	2013	\$14,799	\$21,428	\$38,116
	2014	\$23,411	\$30,073	\$31,851
Technology	2011	\$11,938	\$30,203	\$20,897
	2012	\$10,708	\$23,876	\$35,631
	2013	\$31,536	\$27,106	\$22,061
	2014	\$32,510	\$49,336	\$23,082

