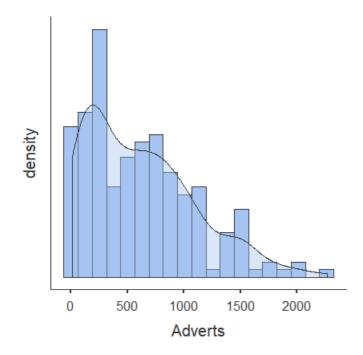
# **Descriptives**

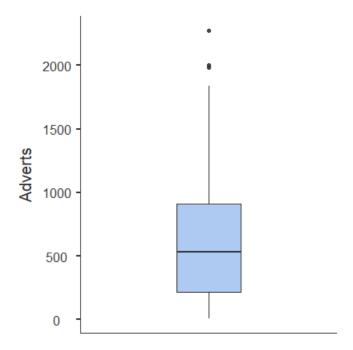
## Descriptives

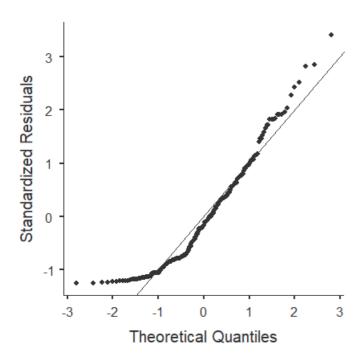
|                     | Adverts | Sales  | Airplay | Image  |
|---------------------|---------|--------|---------|--------|
| N                   | 200     | 200    | 200     | 200    |
| Missing             | 0       | 0      | 0       | 0      |
| Mean                | 614     | 193    | 27.5    | 6.77   |
| Median              | 532     | 200    | 28.0    | 7.00   |
| Standard deviation  | 486     | 80.7   | 12.3    | 1.40   |
| Minimum             | 9.10    | 10.0   | 0.00    | 1.00   |
| Maximum             | 2272    | 360    | 63.0    | 10.0   |
| Skewness            | 0.853   | 0.0439 | 0.0597  | -1.29  |
| Std. error skewness | 0.172   | 0.172  | 0.172   | 0.172  |
| Shapiro-Wilk p      | < .001  | 0.030  | 0.408   | < .001 |

## **Plots**

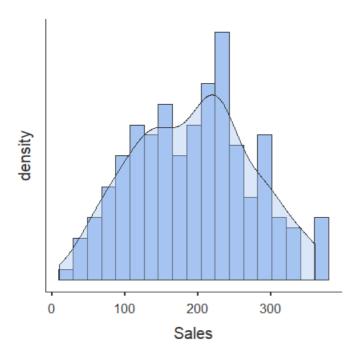
### **Adverts**

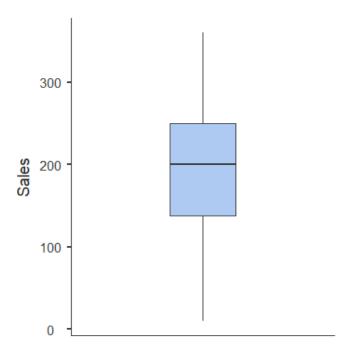


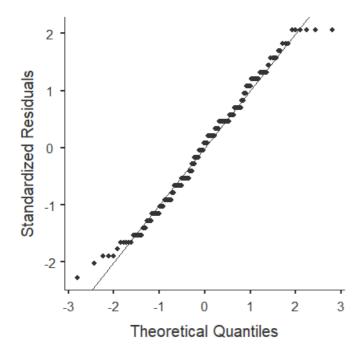




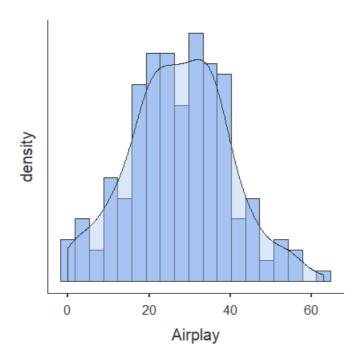
Sales

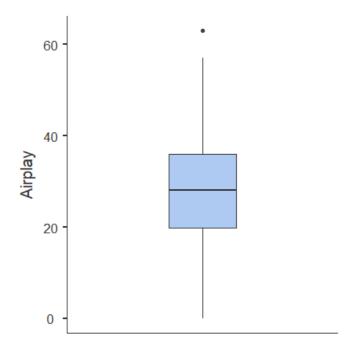


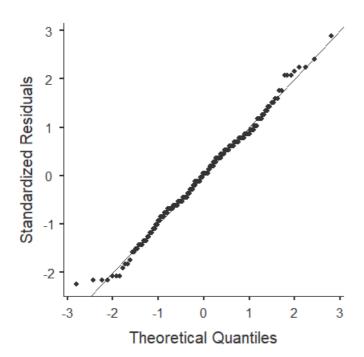




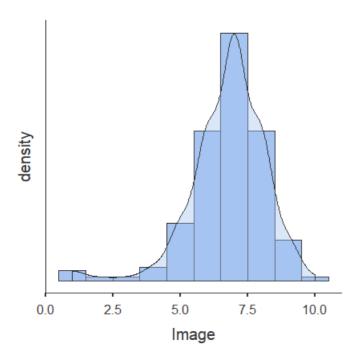
# Airplay

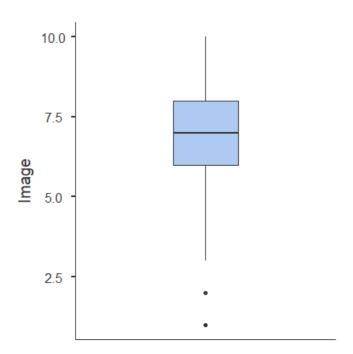


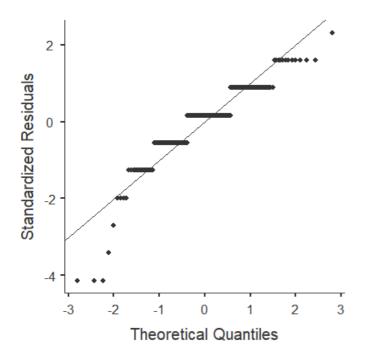




Image







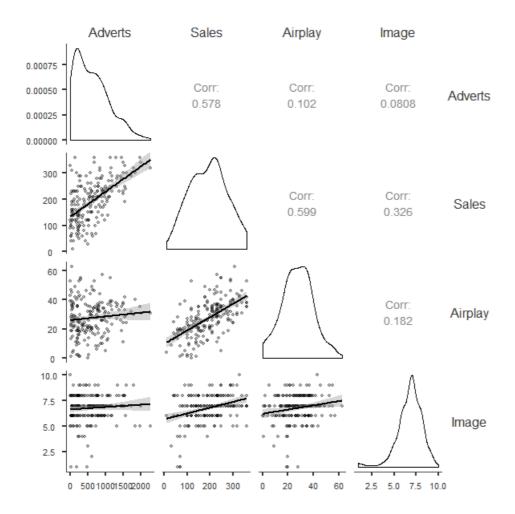
# **Correlation Matrix**

### Correlation Matrix

|         |                        | Adverts             | Sales               | Airplay           | Image    |
|---------|------------------------|---------------------|---------------------|-------------------|----------|
| Adverts | Pearson's r<br>p-value | _                   |                     |                   |          |
| Sales   | Pearson's r<br>p-value | 0.578 ***<br>< .001 | _                   |                   |          |
| Airplay | Pearson's r<br>p-value | 0.102<br>0.151      | 0.599 ***<br>< .001 | _<br>_            |          |
| Image   | Pearson's r<br>p-value | 0.081<br>0.256      | 0.326 ***<br>< .001 | 0.182 **<br>0.010 | <u> </u> |

*Note.* \* p < .05, \*\* p < .01, \*\*\* p < .001

## Plot



# **Linear Regression**

Model Fit Measures

|       |       |                |                         | Overall Model Test |     |     | Test   |
|-------|-------|----------------|-------------------------|--------------------|-----|-----|--------|
| Model | R     | R <sup>2</sup> | Adjusted R <sup>2</sup> | F                  | df1 | df2 | р      |
| 1     | 0.815 | 0.665          | 0.660                   | 129                | 3   | 196 | < .001 |

Model Coefficients - Sales

|           |          |          | 95% Confidence<br>Interval |         | _     |        |                    |       | nfidence<br>rval |
|-----------|----------|----------|----------------------------|---------|-------|--------|--------------------|-------|------------------|
| Predictor | Estimate | SE       | Lower                      | Upper   | t     | р      | Stand.<br>Estimate | Lower | Upper            |
| Intercept | -26.6130 | 17.35000 | -60.8296                   | 7.6037  | -1.53 | 0.127  |                    |       |                  |
| Adverts   | 0.0849   | 0.00692  | 0.0712                     | 0.0985  | 12.26 | < .001 | 0.511              | 0.429 | 0.593            |
| Airplay   | 3.3674   | 0.27777  | 2.8196                     | 3.9152  | 12.12 | < .001 | 0.512              | 0.429 | 0.595            |
| Image     | 11.0863  | 2.43785  | 6.2786                     | 15.8941 | 4.55  | < .001 | 0.192              | 0.109 | 0.275            |

### **Data Summary**

#### Cook's Distance

|         |         |         | Range   |        |  |
|---------|---------|---------|---------|--------|--|
| Mean    | Median  | SD      | Min     | Max    |  |
| 0.00520 | 0.00166 | 0.00962 | 4.05e-7 | 0.0708 |  |

## **Assumption Checks**

**Collinearity Statistics** 

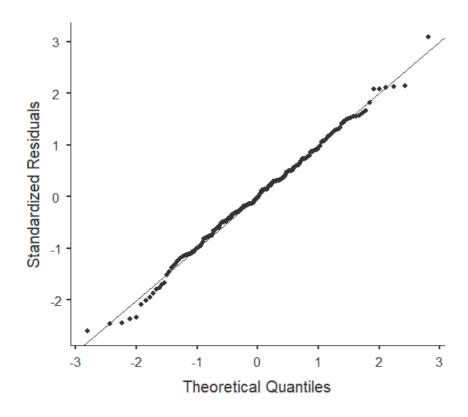
|         | VIF  | Tolerance |
|---------|------|-----------|
| Adverts | 1.01 | 0.986     |
| Airplay | 1.04 | 0.959     |
| Image   | 1.04 | 0.963     |

[3]

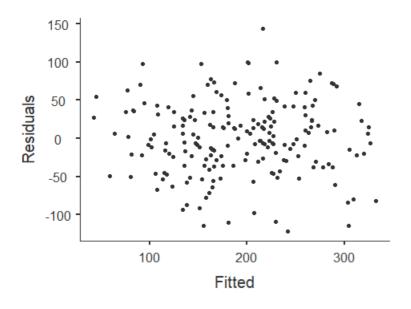
### Normality test (Shapiro-Wilk)

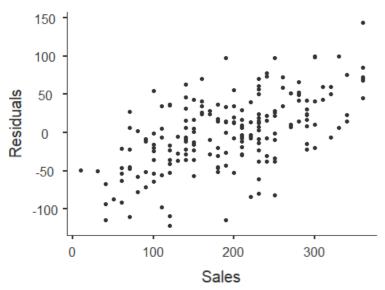
| statistic | р     |
|-----------|-------|
| 0.995     | 0.725 |

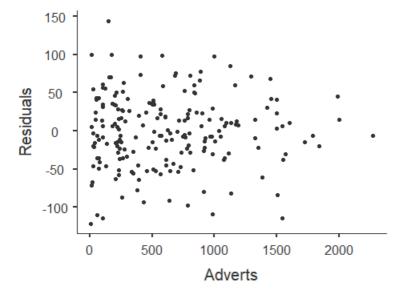
## Q-Q Plot

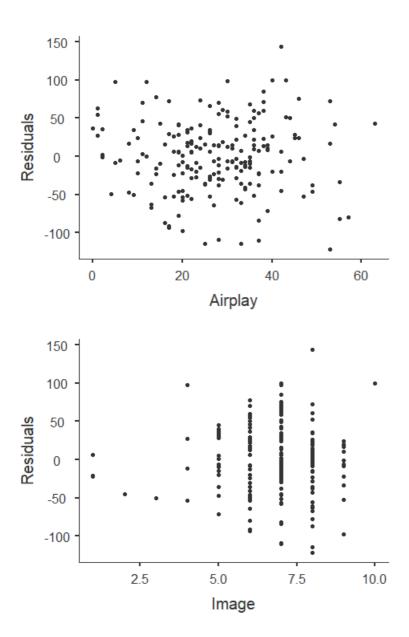


### **Residuals Plots**









# References

[1] The jamovi project (2020). jamovi. (Version 1.2) [Computer Software]. Retrieved from <a href="https://www.jamovi.org">https://www.jamovi.org</a>.

[2] R Core Team (2019). *R: A Language and envionment for statistical computing*. (Version 3.6) [Computer software]. Retrieved from <a href="https://cran.r-project.org/">https://cran.r-project.org/</a>.

[3] Fox, J., & Weisberg, S. (2018). *car: Companion to Applied Regression*. [R package]. Retrieved from <a href="https://cran.r-project.org/package=car">https://cran.r-project.org/package=car</a>.