



YOUR QUALITY PARTNER FOR SOFTWARE SOLUTIONS



TMA Solutions

WHO WE ARE

- **2nd largest software company in Vietnam**
- **1,800+ engineers**
- **18+ years experience in software outsourcing**
- **Clients from 25 countries**



TRUSTED BY LEADING COMPANIES

AVAYA

Alcatel-Lucent 

 **NTT**

 **GENBAND**
DRIVING THE **NETWORK EVOLUTION**

SHARP

TOSHIBA

 **Brightstar**[™]

FUJITSU

NEC

 **GBST**

 **ACCEDIAN**
NETWORKS

HITACHI
Inspire the Next

END-TO-END SOLUTION

- From ideas to design, implementation, testing, deployment, maintenance and support
- From software development, testing to application support and IT services

Software Development

Software Testing

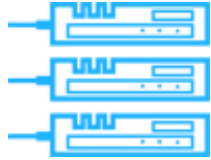
Porting & Migration

IT Managed Services

Production Support

Visual Design

VERTICAL EXPERTISE (1/3)



Telecom

Unified Communication. Network and Access Management. VoIP, SIP, Asterisk, soft switch. 4G LTE. Wireless and edge router.



Finance & Insurance

Wealth Management. Capital Market. Financial Analyst Tool. Loans Manager. Dealer Manager.



E-commerce, Retail & Distribution

Online and mobile store. Visual product catalogue. Full back-office administration tool.

VERTICAL EXPERTISE (2/3)



ISV (Independent Software Vendors)

Product engineering services. Fast go-to-market development. Independent test center. Porting & migration.



Media & Publishing

Digital content management and distribution. Proprietary mobile DRM (Digital Right Management) technology.



Healthcare

Electronic medical records. Health insurance. Clinical decision support. Health device management & control. DNA alignment and analysis.

VERTICAL EXPERTISE (3/3)



Education

**School management.
Learning management.
e-Library & e-Book.
Class list, course, marks
book. Timetable &
schedule.**



Hospitality & Travel

**Travel and hotel
portal. Hospitality
services platform.
Restaurant POS.
Visual menu app.**



Logistics & Transportation

**Smart route. Traffic
data analysis. Visual
Yellow Pages. Asset
tracking system. Field
force automation.**

SKILL MATRIX

Skills	Numbers of Engineers
Total Engineers	1,800
Programmers	1,100
▪ Microsoft Technologies	▪ 400
▪ Java	▪ 300
▪ Mobile	▪ 150
▪ PHP, Ruby, Perl, Python	▪ 100
▪ C/C++	▪ 150
▪ HTML5, CSS3	▪ 80
▪ Big Data & Analytics	▪ 50
QA Engineers	700
Telecom	800
IT Managed Services	50

STRONG ENGINEERING TEAM

Hire only **top 5%** of candidates

Experienced in **large & complex** projects

Frank & honest
communication



40% have overseas
experience

100% can speak
English

WHY TMA?



Strategic Software Partner

- ✓ Commitment and investment for long term partnership.
- ✓ Helping our clients focus on core businesses and leave the IT burden to our engineering team.



End-to-end Solutions

- ✓ From ideas to design, implementation, testing, deployment, maintenance and support
- ✓ From software development, testing to application support and IT services
- ✓ Wide range of skills and technologies



Dynamic Resources

- ✓ Large resource pool (1,800+ engineers, 5-10% re-deployable)
- ✓ Providing the right people at the right time to meet your business needs.

WHAT OUR CLIENTS SAY?

TMA have good customer focus and are good at listening to our feedback and taking action.

Rick Hansen
Regional CIO
Brightstar (Australia)

Jens Jonasson
CEO
Falco (Sweden)

TMA has the capability to get in to the requirements fast, understand the needs of what has to be done, ramp up a team in short time for a given ok. They provide a solid technical architecture that is scalable and level of communication through the assignment is excellent

WHAT OUR CLIENTS SAY?

The management team is attentive, responsive to feedback and demonstrates initiative in continually improving effectiveness. Our partnership with TMA has allowed us to significantly reduce our labour costs, and increase round-the-clock utilization of expensive lab equipment.

Lori Ciaralli
Engineering
Director, Network
Management &
Security
GENBAND (USA)

Hiro Kataoka
CEO
Hogo (USA)

I have been impressed by the strong work ethic of the team, and their willingness to learn new things quickly.
The most important aspect of a team is the ability to grow with experience in terms of knowledge and capability. The team we have at TMA has been very good at this.



THANK YOU !

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