

TELL ME MORE

CONNECT BELOW THE SURFACE

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Try Pitch

road map

PROJECT INTRO

①

PROBLEM/SOLUTION

②

MARKET RESEARCH

③

DESIGN VALUES

④

TASKS

⑤

STORYBOARDS

⑥

CONCEPT VIDEO

⑦

1. project intro

PRODUCT NAME:
"TELL ME MORE"

To us, "Tell Me More" embodies our product's purpose — to encourage vulnerability and deepen meaningful connections amongst friends.

TAGLINE:
"CONNECT BELOW THE SURFACE"

"Connect Below the Surface" is unique to Tell Me More in that most social platforms do not encourage the same level of vulnerability

2. problem & solution

Problem & Solution

PROBLEM?



Friends want to stay in touch and understand what is going on in each other's lives, but often struggle to have meaningful conversations or express vulnerabilities that could elicit support.



SOLUTION?

Tell Me More allows friends to answer a daily prompt focused on meaningful conversation, then broadcasts each friend's answer to the whole group, providing an easy outlet to express emotions or worries.

3. market research

Competitive Analysis

	TellMeMore	BeReal	We're Not Really Strangers	Cappuccino	Cherry
Emphasis on Vulnerability	✓	X	✓	✓ / X	✓ / X
Mobile App	✓	✓	X	✓	✓
Once per day	✓	✓	X	✓	X
Communities	✓	X	X	✓	✓

BeReal

Your Friends For Real.

Daily photo-sharing app

Intended audience: Friends, family, whoever!



What works →

- Strong incentive to post — only able to see friend's posts once you've posted
- Novelty factor of sharing a forward and backward facing photo simultaneously
- Dynamic reactions (using selfies to react)

What doesn't work →

- Without significant penalty for posting "late", BeReal has transformed into another "highlight reel" photo sharing app

Takeaways →

- Incentive to post is important
- A goal of encouraging authenticity is commendable, but easily "hacked" by users

We're Not Really Strangers

WARNING: Feelings May Arise

Card game with three levels of questions to encourage greater vulnerability

Intended audience: Close friends and significant others



What works →

- High quality, creative questions elicit vulnerable conversations amongst participants

What doesn't work →

- Finite number of cards leads to a finite number of questions, making the game hard to play again
- Requires people to be together in person

Takeaways →

- Creativity and quality of questions will drive users when assessing the quality of our product

MARKET RESEARCH

Cappuccino

Stay in Touch

Audio-story sharing app

Intended audience: Close friends and family



What works →

- Audio elicits emotions that writing cannot capture on its own
- Users can easily listen to a compilation of their friends voice memos

What doesn't work →

- Not everyone is comfortable recording their voices
- Similar value proposition to WhatsApp or iMessage Voice Memos
- More difficult to moderate audio content

Takeaways →

- Hypothesis to test: a multi-media approach to expressing vulnerabilities is more powerful than only writing

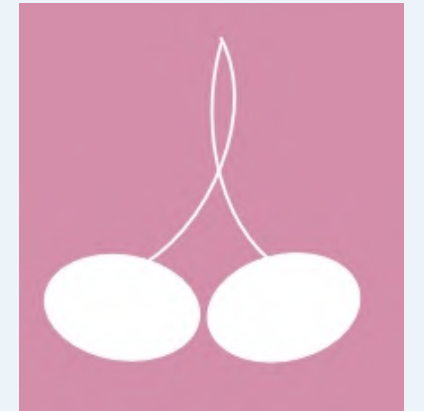
Cherry

Cherish your long-distance relationships, everyday

Allow users to respond quickly and creatively to auto-generated questions

Intended audience: Long-distance friends

[CS 147 Project from Winter 2022]



What works →

- Ability to engage with individuals and groups
- Ability to respond in multiple mediums

What doesn't work →

- Questions seem "all over the place" ranging from very surface level to deeply personal. This can lead to the deeply personal questions coming across as very jarring

Takeaways →

- We will want to differentiate from Cherry by focusing on our core value of encouraging vulnerability, through features and content

4. design values

Tarot Cards of Tech

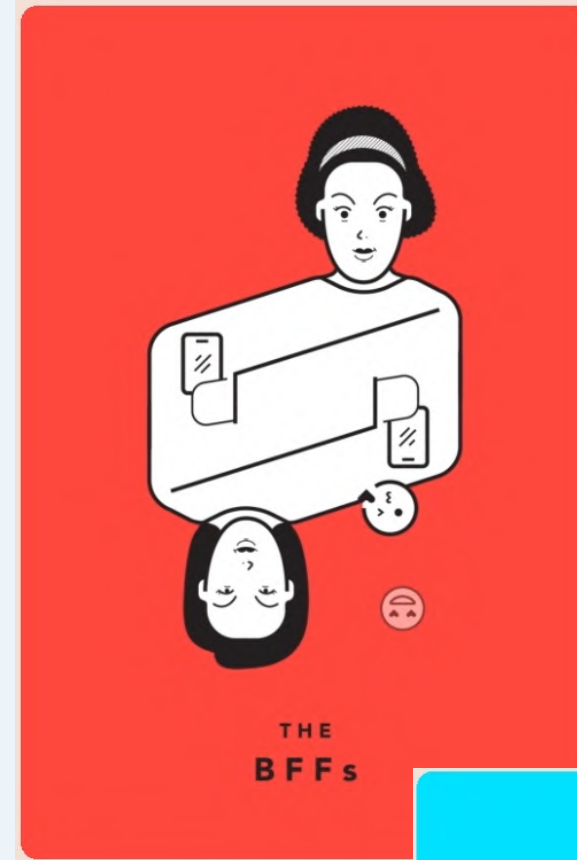
THE BFFS

If two friends use your product, how could it enhance or detract from their relationship?

- our product encourages friends to be more vulnerable and open with one another
- friends might reach out with support and/or feel more empathy towards one another
- one might feel badly if their friend did not share something important with them until prompted by an app

→ **how can we foster connection & vulnerability without negativity?**

→ **how do we continue to encourage in person conversation about vulnerable topics?**



THE SCANDAL

What's the worst headline about your product you can imagine?

- a bad headline might involve someone's extremely vulnerable and personal response being viewed by someone who should not see it
- a bad headline might involve people excluding one another in the groups they create
- we want our product to be used for vulnerability and connection, not to take advantage of personal information

→ **how do we design the product to protect users from bad actors?**

→ **how do we protect user information?**

Values in Design

CONNECTION

We want friends to feel like they *really* understand what is going on in each other's lives and to reach out with love & support

VULNERABILITY

We aim to encourage people to step out of their comfort zones and share emotions with friends

REFLECTION

We remind users to reflect on their relationships and the support that they give their friends

COMMUNITY

Not only will we encourage individuals to check in on friends, but we hope users feel a strong sense of community within their groups

PRIVACY

Any post that a user makes on Tell Me More will be viewed by their group only. We will not use user data without permission.

CONFLICTING VALUES?

Community / Vulnerability / Privacy



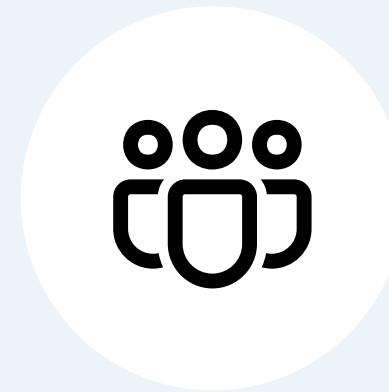
Potential Conflict:

Friends are encouraged to create communities and express vulnerable emotions with those communities. Users may feel reluctant to input vulnerable emotions into an app, especially if they are worried their answers will not be protected.

Plan of Action:

Each time a user answers a prompt, we will add a reminder that lets them know exactly who will be able to view their response. We hope that this will diffuse some negative feelings associated with being vulnerable online.

Connection / Community



Potential Conflict:

While cultivating community is a key value, our top priority is empowering users to share vulnerable thoughts and emotions with their friends in order to encourage individuals to check in on one another.

Plan of Action:

Users can form tight-knit circles on our app to broadcast prompt answers to the group. This will give users a sense of belonging and comfort in knowing that a group of people understands what they are going through. However, we will refrain from adding features (such as group chats) that encourage social interaction on the app. We believe that by limiting in-app communication, users will be encouraged to initiate conversation with individual friends, deepening connections.

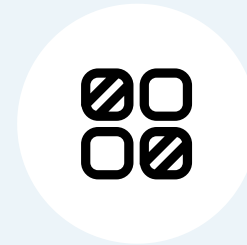
5. tasks



SIMPLE

Answer a prompt to see your friend group's responses

React to individual responses



MODERATE

Suggest a prompt for the group to answer

Reflect on the support you have given your friends



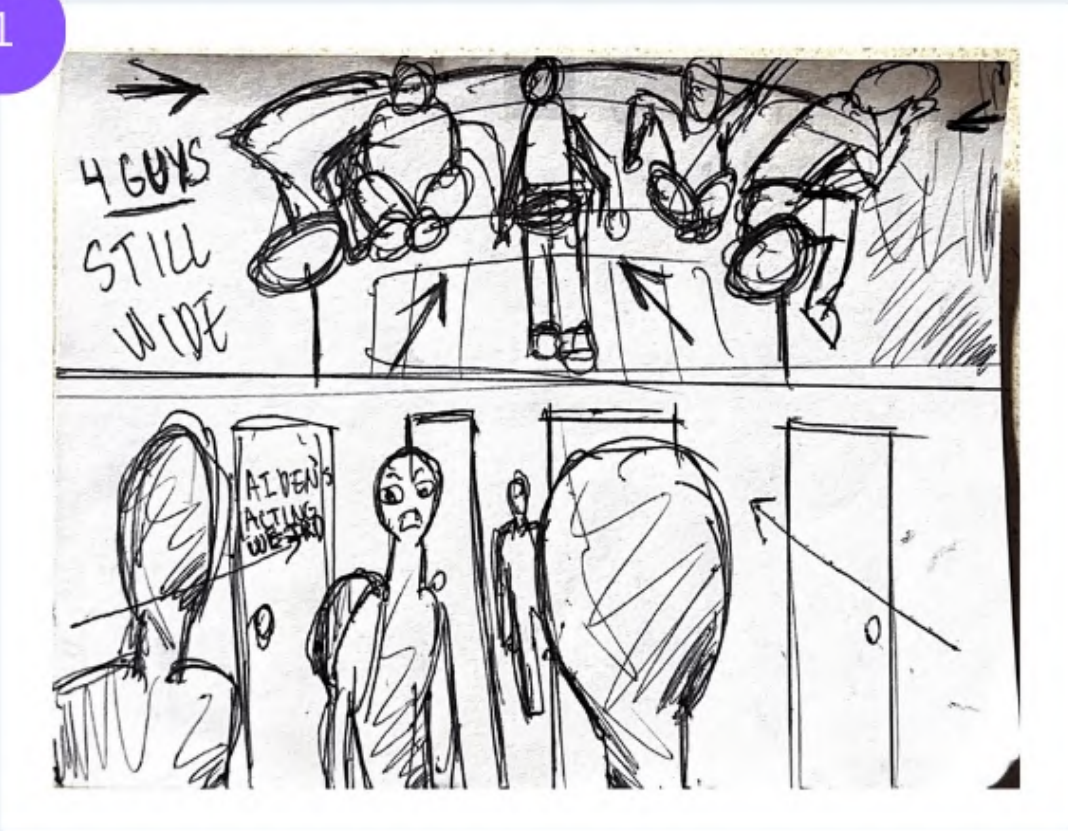
COMPLEX

Build a group of friends to encourage sharing vulnerable thoughts

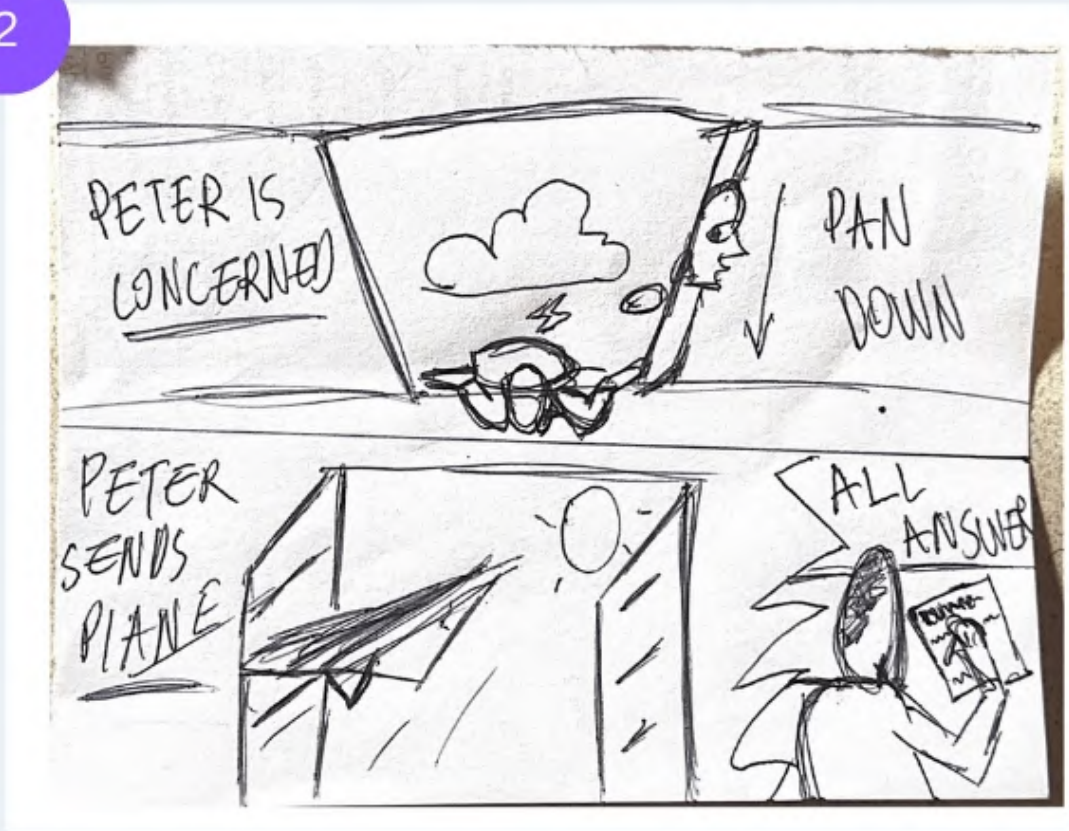
6. storyboards

Final Storyboard

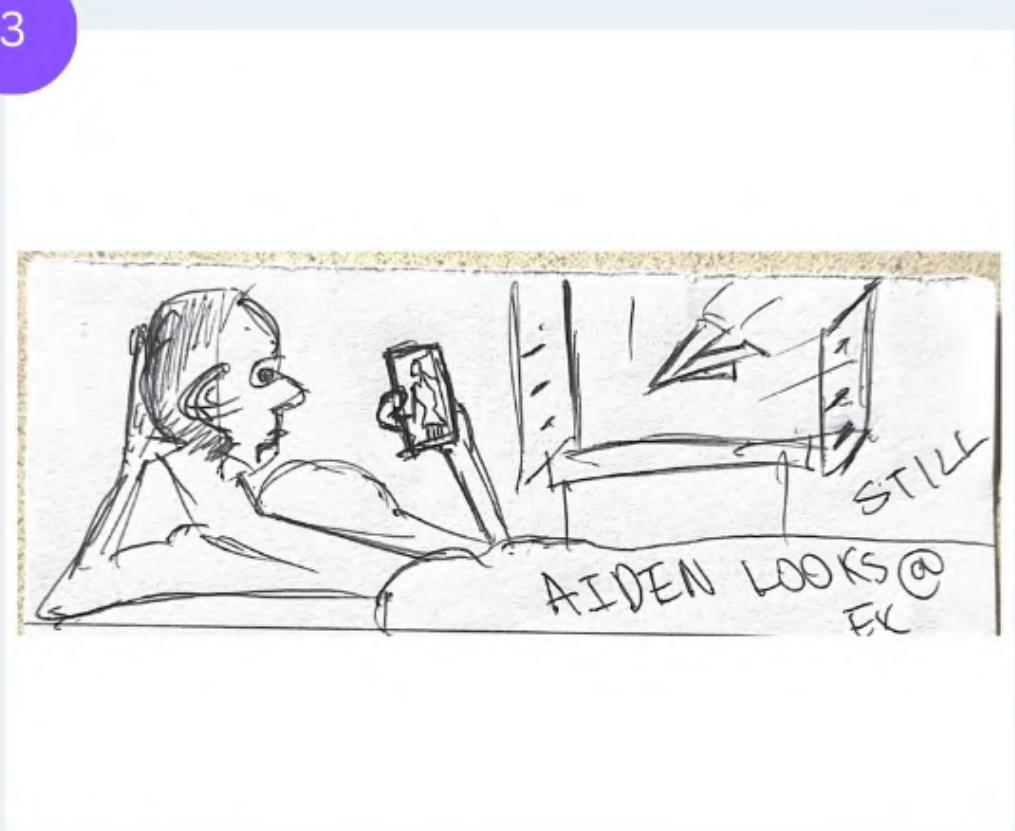
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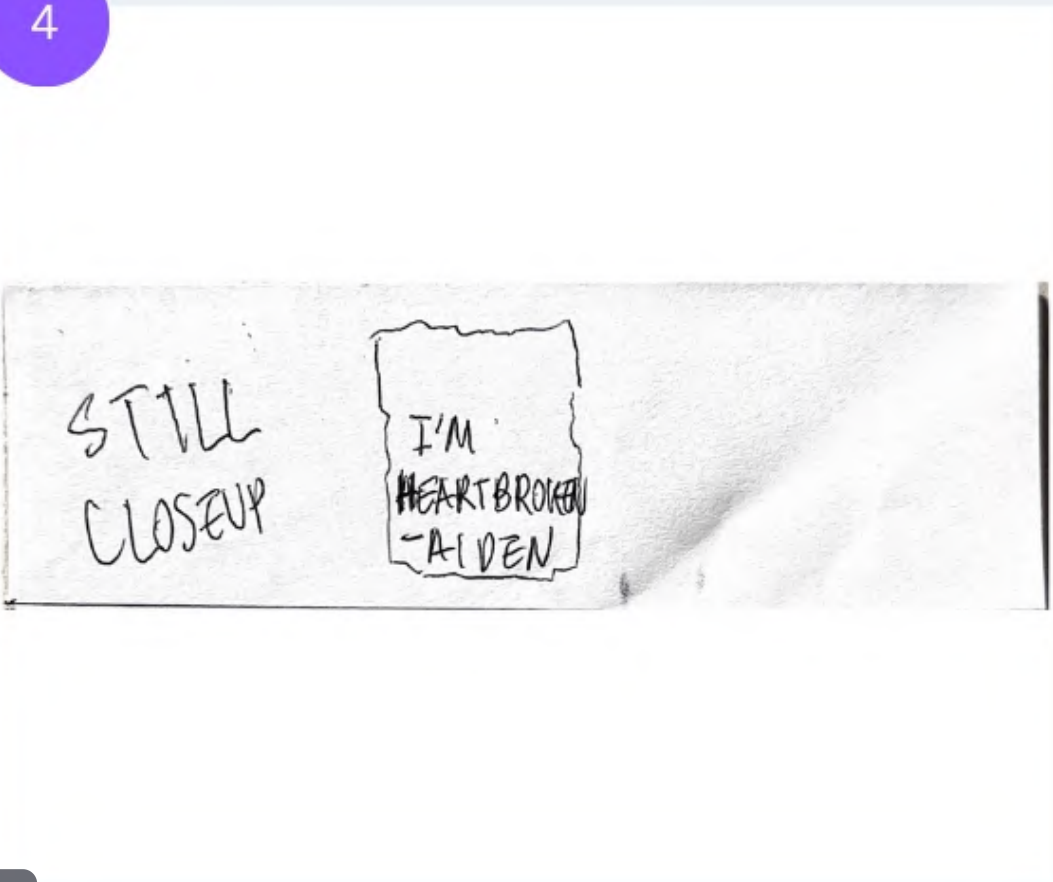
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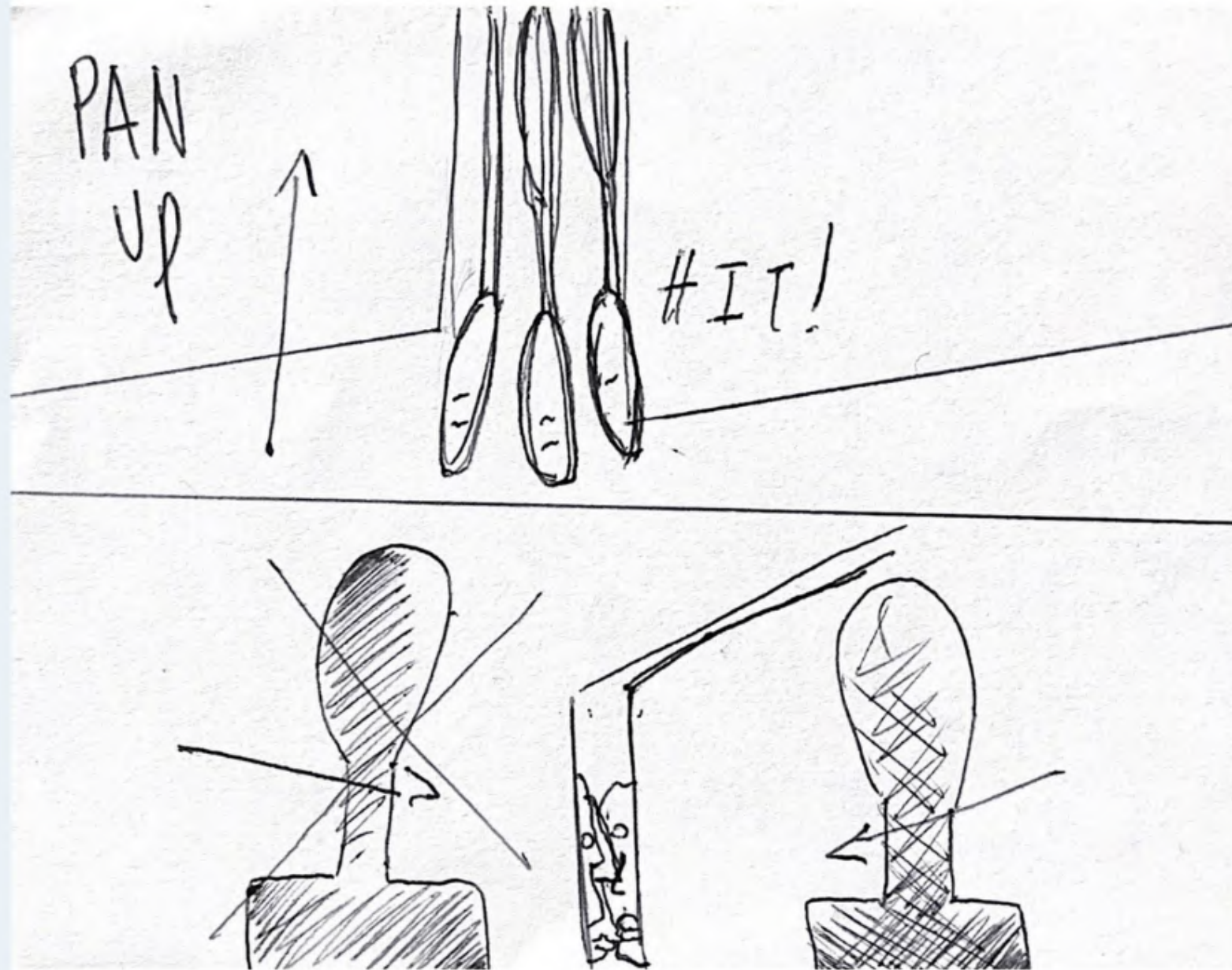


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Final Storyboard

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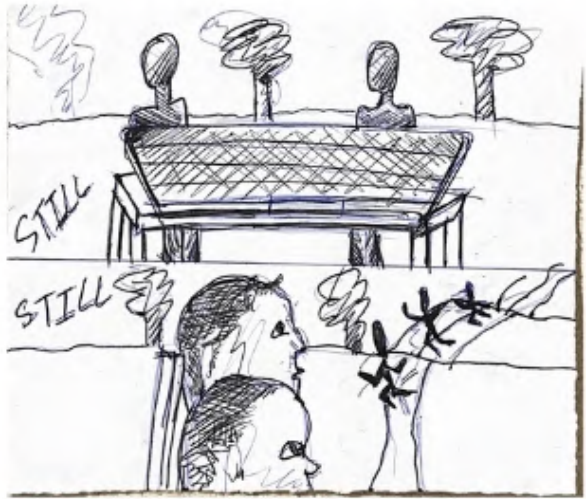


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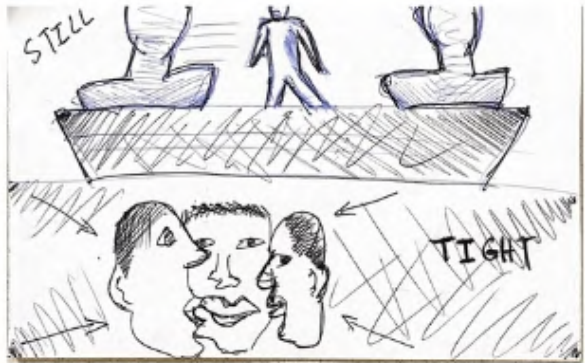


Other Iterations

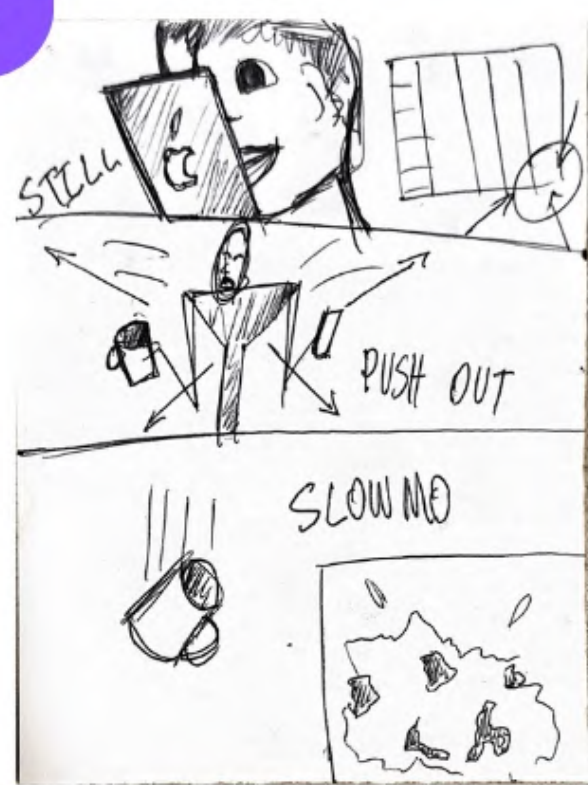
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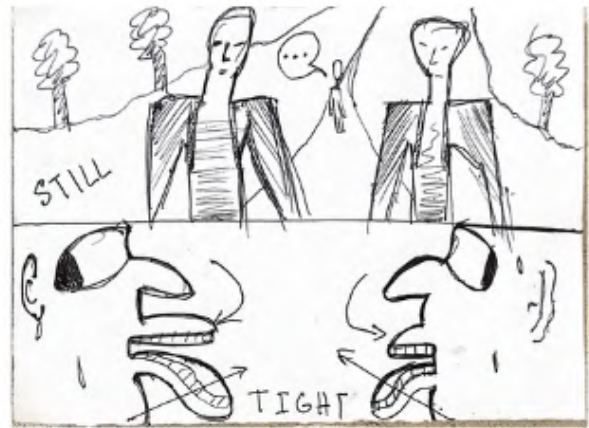
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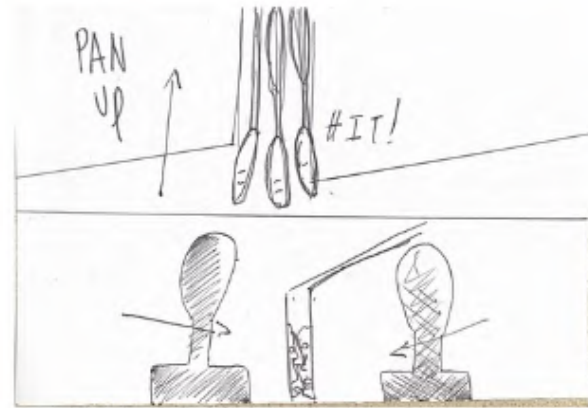
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6



7



8



7. concept video

TELL ME MORE



Pitch

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