## SARAH GANO

### sgano@andrew.cmu.edu | https://www.linkedin.com/in/sarah-gano/ | | **EDUCATION Carnegie Mellon University** Pittsburgh, PA Major: Business Administration; Intended Concentration: Business Analytics Expected May 2026 Relevant Coursework: Microeconomics, Reasoning With Data, Accounting **WORK EXPERIENCE** Clear Medical Revenue Services, LLC. Paoli, PA Medical Billing Associate 2020-2022 Processed 900+ medical insurance billing claims and reviewed 500+ appeal forms Contacted insurance company representatives to minimize patients' medical expenses **ACTIVITIES Scottie Ventures** 2022-Present Analyst Received weekly experiential learning in the fall from upperclassmen mentors and guest startup speakers in preparation for a spring internship with a venture capital firm Researched startup companies and presented reasons for investment and subsequent strategies **Business Technology Group (BTG)** 2022-Present **Business Analyst** Spearheaded communications with CMU administrators, synthesized students' needs, and summarized group work to a team of software engineers and UI/UX designers in a 20-week program: Product Studio Designed, planned, and constructed Buddy Connect, a website that displays upperclassmen's coursework, clubs, etc. in college so that new students can better navigate their academic path **Carnegie Mellon Business Association (CMBA)** 2022-Present Consultant Provided student consulting services and recommendations on outreach strategy and data analytics to small businesses within the Pittsburgh area during a 12-week period Developed soft skills, established connections with professors and industry experts, and received real-world experience to prepare for engaging with the professional world C Sharp Singers (CSS) A Cappella Group 2022-Present Soprano Performed student-arranged songs for the International Championship of Collegiate A Cappella (ICCA) Promoted individual growth and creativity within the musical community at CMU through AcaPitt Ranked #1 Soprano in the state as a 12th grader in Delaware All-State Chorus **PROGRAMS** University of California, Berkeley Data Strategy Summer Research Program July 2021 Product Developer and Data Scientist Learned under finance and strategy Professor Gregory La Blanc at Berkeley Haas School of Business Explored data science topics such as customer segmentation, classification, predictive analysis, etc. and presented a mock business idea involving data usage including app prototypes **University of Pennsylvania Social Innovators Program** 2020-2021 Founder and Entrepreneur Received a Certificate in Social Entrepreneurship from the University of Pennsylvania's School of Social Policy Founded Help A Hiller, a high school student-alumni matching service of 350+ members Coordinated 3 Alumni Panel Discussions as a Peer Liaison within Tower Hill College Counseling **Global Scholars Certificate Program** 2018-2022 Global Scholar Investigated global studies topics through interdisciplinary ventures such as service learning, independent research, and panels with professionals in the field of international relations Assembled a senior research portfolio on the United Nation's 12th Sustainable Development Goal Built a 3-step action plan on how to eliminate food waste and ensure sustainable consumption **LEADERSHIP** Delaware Chinese American Community Center (CACC) Chinese Festival 2020-2021 Finance Team Lead Community Service Award for distinguished leadership and 60+ hours of service Ran the bookkeeping, oversaw 25+ volunteers, and sold tickets to 4,000+ attendees

# **Global Initiatives Board**

2018-2022

### 4-Year Chair

- Interviewed forum speakers and led activities that sparked global inquiry to 450+ students
- Organized 3 International Nights for students to share their culture through food, posters, music, etc.
- Filmed, edited, and presented a 20-minute video exploring the traditions and customs of Chinese New Year
- Received 25 video contributions from 75+ students

#### ADDITIONAL INFORMATION

Interests: data science, entrepreneurship, decision-making, a cappella, social media marketing