

# CHLOE H. KIM

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## EDUCATION

### Carnegie Mellon University,

Pittsburgh, PA

B.S. *Business Administration* with *Finance* concentration & Minor in *Business Analytics* and *International Relations* May 2023

- Cumulative GPA: 3.92 / 4.0
- Relevant Coursework: Valuation Modeling, Data Science, Finance, Accounting, Optimization, Environmental Science

### The Governor's Academy

Boston, Massachusetts

May 2019

## WORK EXPERIENCE

### SK Securities

Seoul, Korea

Intern, ESG Project Finance Division

June 2021 – Aug 2021

- Conducted extensive research on market opportunities in international voluntary carbon credit market, which was later used in meeting on Climate X, a global carbon exchange led by Singapore Exchange, DBS, and Standard Chartered
- Analyzed loan structure of \$158M Vietnam Energy Efficiency Project and estimated the exposure of Vietnam private financial institutions of the Energy Efficiency Sub-Loans that achieve double leverage effect by extension of credit lines
- Assisted in concluding overseas carbon trading deal which converted \$6M worth of carbon credits from Bangladesh Cookstove project to KAUs (Korean Allowance Units)

### Tilon. Inc

Seoul, Korea

Intern, Strategies and Operations Division

Jan 2021 – Mar 2020

- Created a B2B2C business proposal with overseas telecommunication firms about DaaS (Desktop as a Service) that led to creation of a separate team of five analysts and developed profit sharing model
- Proposed sale of DaaS to Deloitte Asia Pacific in Seoul and led meetings with associates

### Deloitte Asia Pacific,

Seoul, Korea

Intern, Strategies and Operations Division

June 2020 – Aug 2020

- Led case study research and contributed to strategy development of high value-added DRAM to expand market share in memory semiconductor business
- Assisted project valuation with FA Deal 4 M&A team in fostering \$4.5 M equity investments in semiconductor business
- Presented final recommendations of the overseas business expansion industry target to the Vice President
- Automated PMS (Personal Management System) partially via VBA

## EXTRACURRICULAR ACTIVITIES

### CMU Business Technology Group

Pittsburgh, PA

President

June 2021 – Present

- Organized Big Tech Gathering, an annual event with 100+ students bringing in speakers from various tech industries.
- Oversaw the delegation, management, and execution of 4 year-long projects for 40+ members
- Founded Project Management Academy by creating PM training curriculum and laid out project funding structure

### Women In Business

Pittsburgh, PA

VP of Finance

Apr 2021 – Present

- Created capital budgeting for the following year and hosted various case competitions

### Carnegie Mellon University – Joint Funding Committee

Pittsburgh, PA

Financial Advisor

Sep 2019 – May 2020

- Allocated \$2.1 M student activities fund to undergraduate/graduate organizations through capital budgeting

## SKILLS AND OTHER INFORMATIONS

- Technical Skills: R, SQL, Tableau, VBA, Microsoft Office, Bloomberg Terminal
- Languages: Native in English/Korean, Business Proficient in French (DELF B1)
- Certificates: CFA Investment Foundation, CFI ESG Fundamentals, Harvard Business School Finance Essentials
- Awards:
  - Deloitte Case Competition 2020 – 4<sup>th</sup> out of 200 teams
  - Harvard Model Congress – Best Delegate of International Monetary Fund
- Interests: renewable energy, cello, war movies, history