Côme de Germay
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EDUCATION

2021 - 2022 **London Business School, UK**
Reading for Masters in Financial Analysis degree
Specialized in Corporate Finance

2017 - 2021 **Imperial College London, UK**
MEng Electronic Engineering & Computer Science
Specialized in Data Science and Accounting – First Class Honors & Terry Whodcoat Memorial Prize

2020 - 2021 **École Polytechnique Paris, France**
PEI Parcours Grande École – Data Science & Corporate Finance
Specialized in Machine Learning, Deep Learning, and Corporate Finance – 80% average

BUSINESS EXPERIENCE

2021 - Present **HOMNES Invest, Paris, France**

Blockchain & Proptech startup – democratizes real estate investment through blockchain
Co-Founder & CEO
- Defined clear work plans and identified the key business drivers to deliver a business plan, mobilized a team of 4 to progress on: creating partnerships in real estate and developing the product
- Raised above €300k from private and public investors in a pre-seed round to fund growth, pitched to VCs, BAs, and industrials (aiming to close the round with c. €1m)

2021 **ARDIAN, Paris, France**
€110bn Private Equity firm
Infrastructure Fund Private Equity Intern (5 months)
- Built investment models and conducted due diligence for 3 different investment opportunities in the TMT & Renewables industries (totaling over €400m in deal value)
- Supported managing directors in the origination of new transactions and drafted 10+ pitch books and marketing materials as well as 3 investment memorandums
- Undertook asset management projects to enhance the profitability of renewable assets by predicting electricity price using Machine Learning models (leading to a +10% increase in the asset's revenues)

2020 **BNP Paribas CIB, Paris, France**
Leading French bank
Market Risk Intern (6 months)
- Created software packages for the Front Office to improve Market Risk assessment (option pricing, stress tests, and VAR calculators) using Python and SQL
- Implemented an efficient system to handle, store, and process trading deals from the Front Office impacting over 1m daily transactions worldwide

2019 **AlixPartners, London, UK**
Strategy consulting firm
Business Intelligence Center Intern (2 months)
- Involved in 5 consulting projects in various industries (Aeronautic, Retail, Real Estate, Technology, and Transportation) across EMEA
- Conducted post-merger integration analysis, built data science models to restructure client's earnings, and produced market research to perform financial and debt analysis of distressed companies

2018 **Bouygues Telecom, Paris, France**
French telecommunication carrier
Customer Service Division Intern (2 months)
- Developed, fully tested, and rolled out chatbots currently used by customers to interact with the customer service and significantly reduced costs associated to the team
- Advertised and sought first-hand feedback from users to improve the bots' quality and efficiency through surveys and analytics

ADDITIONAL INFORMATION

Research Master thesis on predicting the electricity price to minimize balancing cost at generator level in Italy
Tech skills Java, C++, C, Python, SQL, Assembly, Machine Learning, Computer Vision
Languages Fluent in French and English, intermediate in German
Volunteering English teacher in Honduras with ACOES (provides education to more than 15,000 children); Collaborated to organize a race in Paris to raise money for Association Alienor (assists visually impaired people)
Sports Clay Shooting, Swimming, Tennis, Skiing