

Arjun A. Dhulekar
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(SAP SD Consultant)

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Career Objective:

Looking forward to work in a challenging and growth-oriented environment with scope for learning, innovation and career development through various projects and assignments & looking for a prospect where I can make substantial contribution to the growth of company.

Summary of Skills:

Through Understanding of Pricing
Schedule Agreement in Sales Document
Delivery/Shipping Point Determination
Different Sales Documents Types
Condition Supplement and Exclusion
Credit Memo and Debit Memo
Material Listing / Exclusion
Revenue A/C Determination
Cash Sales and Rush Orders
Return Order Process
Output Determination
OTC Process
Billing
LSMW
Provide Daily Solution and Worked on OTC Cycle.
Technical Support

Professional Experience:

Business Name: Fitness Empire, Pune, June 2017 - Till Date

Description and Role:

- Owner and Nutritionist
 - Taught fitness class based on Body Combat to over 30 students per class
 - Instructed clients on proper equipment use as well as exercises to be done at home



- Exceeded revenue targets by 20% within 3 months
- Co-developed new fitness programs with management, with successful implementation that increased sales revenue by 34%

Business Name: Trimurti Gym, Pune, June 2013 - May 2017

Description and Role and Responsibilities:

Trainer

Floor Manager

Nutritionist

Project:

Project Name: SUPPORT PROJECT

Description:

Founded as Computer Maintenance and Services Company in 1976, CMS Computers Limited is a pioneer and leader in the Indian ICT industry. With more than 4000 employees spread across over 100 locations in India, CMS Computers is adding value to every industry through its products, services and offerings.

Over the last 37 years, CMS has played an integral role in helping clients succeed through many economic cycles. CMS Computers provides expertise and experience delivering governance services, transportation & traffic solutions, energy management solutions, surveillance and workforce management, broadcasting solutions as well as software services aligning technology with client businesses.

Role and Responsibility: SAP SD JUNIOR CONSULTANT

- Resolving daily issues and providing timely solution
 - Conducting problem analysis and escalating solutions to the user
 - Setup the organizational structure for sales and distribution.
 - Configured end-to-end Sales and distribution Business Processes.
- Including sales documents, Delivery documents and billing documents as per the business process requirements

Project Name: SUPPORT PROJECT

Description:



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Just when the country is setting foot in a new era of independence, working towards nation building, an ordinary man Shri L. B. Patel from the humbled background decided to make a difference to the changing strata of the country. He envisioned transforming the lives of the people by providing affordable housing solution. It was his vision and determination to touch every life that led to the foundation of Sahyadri Industries. Presently Sil is not just a brand name but a bridge that connects the people to their dream.

Role and Responsibility: SAP JUNIOR SD Consultant

- Resolving daily issues and providing timely solution
- Conducting problem analysis and escalating solutions to the user
- Setup the organizational structure for sales and distribution.
- Configured end-to-end Sales and distribution Business Processes. Including sales documents, Delivery documents and billing documents as per the business process requirements.
- Conducting training for key users and end users.

Academic / Certificate / Training:

BE (Mechanical Engineering) From Amravati University First Class in June 2012

HSC (Maharashtra Board) From Phulsing Naik College with 64 % in June 2006

SSC (Maharashtra Board) From Koshatwar Vidyalaya with 63 % in June 2008

Civil Service Exams:

MPSC Assistant Motor Vehicle Inspector Mains Cleared in 2017

MPSC State Service Mains Cleared in 2017

MPSC State Service Mains Exam 2016

MPSC State Service Mains Exam 2014

Personal Information:

Date of Birth: 20 January 1990

Declaration:

I declare that all the information furnished above is true to the Best of my knowledge.

Date:

Arjun A. Dhulekar

Place: Pune



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