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OBJECTIVE

Intend to build a challenging career as a functional consultant in SAP with usage of SAP SD, which allows me to improve, develop and motivate myself and there by contribute to the Organization's Growth and Profitability

SYNOPSIS

- ✓ A result oriented professional with more than 3 **years of experience as SALES ENGINEER**
- ✓ Self-motivated, creative and innovative individual who is willing to take initiative and work hard.

CERTIFICATION



SAP Certified Application Associate – Sales and Distribution with SAP ECC 6.0 EhP7

SAP SD SKILLS

- Controlling Sales Documents - Sales document types, Item categories, Schedule line Categories.
- knowledge of **Pricing**
- knowledge of various configurations like
 - **Pricing**
 - **Availability Check**
 - **Partner determination**
 - **Revenue account determination**
 - **Output determination**
 - **Transfer of requirements**
 - **Copy controls**
 - **Free goods determination**
 - **Material determination**
- Good knowledge of various **Business Process** like
 - **Consignment Process**
 - **Third party**
 - **STO**
 - **Order to Cash**
- **GST**
- **Functional Specifications**
- **Knowledge of Implementation project (ASAP Methodology)**

SALES EXPERIANCE

- **Puretronics: May-2019 – Nov-2021 (Sales Engineer)**

- Manufacture of overload sensor which are used in elevator industries.
- Meeting the client for generating new leads.
- Generating new leads by calling cold calls.
- Applying business strategies by receiving customer's feedback.

- **Lateral View Technology Private Limited: Oct-2018 – Dec-2018
(Sales & Service Engineer)**

- Manufacturer of the electric vehicle as per customer requirement (lithium-ion battery and lead acid battery vehicle).

- **Hako Group: Dec-2017 – Sep-2018 (Sales Engineer)**

- work plan to complete the dispatch.
- Effective communication responsible to achieve sales target as preplan.
- Communicate to the sales manager regarding sales target problem and dispatch material.

ACADEMIC OVERVIEW

Qualifications	University	Month/Year	(CGPI/PERCENTAGE)
B.E.(Automobile)	Mumbai University	May-2017	6.11/10 (55.38%)
HSC	Maharashtra State Board	February-2013	57.33 %
SSC	Maharashtra State Board	March-2011	87.09%