

SHAMAKURI RAGHU

Certification ID: 0025070499

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Career Objective:

To work in a professional and challenging environment where I can contribute myself and work towards achieving organizational goals and personal growth.

Academic qualifications:

I completed my graduation from Kakatiya University with aggregate of 67% in 2021.

SAP SALES AND DISTRIBUTION SKILLS:

- I have knowledge in SAP sales and distribution module and knowing SAP SD S/4 HANA.
- I have outstanding knowledge in enterprise structure (sales organisation, Distribution channel, sales office, sales group, shipping points and ASSIGNMENTS with (company code, Plant, storage location, Division).
- I have very good knowledge in Master Data (customer, Material, Condition master and CMIR).
- In customer master I have configuration knowledge on Account groups, Partner Determination procedure, Number ranges, customer calendar, configuration with goods receiving hours.
- I have knowledge on all sales tabs and fields in material master.
- I have knowledge on CMIR (customer master information records) to train all end users.
- I have knowledge on sales documents types. (IN, QT, OR, RE, RO, CS, CR, DR, RK, SDF, FD, CF, CI, CP, CONR, QC, WK1, WK2, DS)
- I have knowledge on sales document controls, item category controls, schedule line category controls, delivery type controls, and Billing type Control.
- I have magnificent knowledge in configuring pricing with condition technique.
- I have impressive knowledge in pricing controls along with special pricing functions.
- I have splendid knowledge in doing configurations on free goods, material determination, listing and exclusion and cross selling.
- I have grand knowledge integrating with FI module and doing configurations related to Revenue account determination and Credit Management.
- I have prior knowledge working with Availability check, Delivery Scheduling,

output determination procedure and Make to order process.

- I have fine knowledge working with MM module team with Third party Process, IPO (individual Purchase order process), STO (stock transfer order process).
 - I have knowledge in Tables, Transaction codes, Standard Reports.
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S/4 HANA:

- I have knowledge configurations related to BP, FSCM, and Settlement management.
 - Created BP Categories, BP Roles, BP Grouping, Number ranges For BP, Assignment of BP Roles to Account Groups, Assignment of BP number ranges to Account group number ranges with both directions.
 - Having Configuration knowledge in both Vendor and Customers Converting to BP in Migration project.
 - Having Knowledge in Both Converting the customers to BP With Same number and Different numbers too.
 - I have prior knowledge in process of using LTMC and LTMOM (Data transfer)
 - I have knowledge in pre migration and post migration related to Brownfield project.
 - I have complete knowledge in Green field project using Activate methodology.
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SAP Certification:

- SAP ERP Sales and Distribution, Version ECC6.0.
 - SAP S/4 HANA sales and Distribution, Version 2020.
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Technical skills:

- Having knowledge on M.S. office.
- Having knowledge on Windows operating systems.

Personal skills:

Adaptability, creative and innovative thinking, Leadership skills comprehensive problem solving abilities, good communication skills, quick learner, Team facilitator, Good time management and Hard worker.

Personal Information:

- Father's name: S. Paramesh
- Date of Birth: 10 -10 -1999
- Language known: English, Telugu, Hindi

Declaration:

I hereby declare that all the details furnished above are true to the best of my knowledge and belief.

SHAMAKURI RAGHU