Quotation

Phone: 444-444-4444



Date:09/18/2018

Quote #: Gle18262869

REPLY TO:

Gleason Reel Corporation

QUOTE FOR: c/o Gleason Reel
TestCompany 600 South Clark Street
NotSteve's Address May Ville WI

Phone: 920-387-7308

Fax: 920-387-4189

E-Mail: sschmitz@hubbell.com

Attn: NotSteve

Please make all P.O's out to Gleason Reel - 600S. Clark St. MayVille WI

Re:

This quotation is based upon the following application parameters. If the parameters shown below don't accurately reflect your application, please contact us and we will review and adjust this quote if necessary:

Application: retrieve **Ambient Temp:** 40 - 110 degrees F

APPLICATION: Travel: 90 ft Speed: 150 feet/min

Pendant Weight: lbs **Acceleration:** 1 feet/sec2

CABLE: *** Note: Cable/Hose price(s) subject to change at time of order. ***

 Type
 AWG
 Cond
 O.D (in)
 Weight (lbs/ft)
 Bend Radius (in)
 Volts

 TPO 85108
 4
 4
 1.27
 1.152
 10.160
 600

Cable required for hookup: 9.0 feet Additional cable at moving end: 10.0 feet

REEL DATA:

Appox. dimension: $\frac{\text{Width}}{33.75}$ $\frac{\text{Height}}{34}$ $\frac{\text{Depth}}{32}$

Estimated reel weight: 260 lbs

Estimated cable weight: 125.6 lbs

| 1) Recom | mended M | ipment: 4-5 weeks | ARO | | | | | |
|--------------------------|----------|-------------------|---|------------|------------|--|--|--|
| *** Bill of Material *** | | | | | | | | |
| Item# | Qty | PN | Description | Unit Price | Lot Price | | | |
| 1 | 1 | | S32802-412-22-3 Heavy Duty Cable Reel | \$7,850.00 | \$7,850.00 | | | |
| 2 | 1 | XXXXXX | steel horizontal Roller guides | \$465.00 | \$465.00 | | | |
| 3 | 1 | GR039712 | Hoop Guide Assembly | \$400.00 | \$400.00 | | | |
| 4 | 1 | GR0120771 | 340 Degree Pivot | \$873.00 | \$873.00 | | | |
| 5 | 1 | XXXXXX | Dog & Ratchet Assembly | \$567.00 | \$567.00 | | | |
| 6 | 1 | GR012091 | Spool Lock Assembly | \$128.00 | \$128.00 | | | |
| 7 | 1 | GR037536 | Ball stop Assembly | \$147.00 | \$147.00 | | | |
| 8 | 1 | GR027618 | Cable Grip Assembly | \$217.00 | \$217.00 | | | |
| 9 | 1 | Special Part | Cable/Hose: 109 ft Round 600 4C-4AWG Cable* | \$1,107.44 | \$1,107.44 | | | |

Note: All prices and invoicing is in U.S dollars

| Total Price: | \$11,754.44 |
|--------------|-------------|
| Less 20%: | -\$2,350.89 |
| Final Price: | \$9,403.55 |

| | Terms net 30days on approved credit. FOB Mayville, WI - prepay & add. |
|---|--|
| (| Ouotation valid for 60 days from quote date. Gleason Reel's Standard Conditions of Sale apply. |

| Ouoted By: | |
|-------------------|----------------------------------|
| | Authorized Representative |