



The Department of Developmental Services, in partnership with the Employment First Technical Assistance Center at the Institute for Community Inclusion / UMass Boston presents:

## TRAINING FOR MASSACHUSETTS EMPLOYMENT SERVICE PROVIDERS

**The momentum is on to expand community employment! You're a professional who's making that happen. Our training provides hands-on strategies to help you improve your outcomes.**

### Here's what our trainees are saying:

"Interesting, took me out of my comfort zone."

"Very informative, addressed several issues that I hadn't really thought about before."

"Useful tools and resources...Easy to follow and the instructor gave really important and relevant information."

## Training Calendar | March – June 2015

Dates	Workshop title	What you'll learn	Price/ Format
Mar. 30-31	Systematic Instruction: Effective Teaching Strategies On The Job	Learn how to use task analysis to support effective training and to document progress. These skills will help you to address safety concerns and support independent job performance. Attendees should have at least one year of experience providing employment supports and be currently working with individuals in integrated employment settings.	\$40, Marlborough, MA
April 16 (11:30am – 1pm)	Volunteering, Internships and Unpaid Work Experiences: Legal and Practical Guidelines (Webinar)	Become informed about important labor laws and regulations governing circumstances in which individuals can volunteer, participate in internships, and engage in job exploration, assessment, and training without pay.	Free, Online
April 15 OR Online (Apr. 1-30)	Foundations of Community Employment*	Learn about current social, political, and economic changes that are leading to expansion of work opportunities for individuals with disabilities. Discuss collaboration with a variety of people who may influence and support the employment process.	\$20, Marlborough, MA
May 5	Career Planning: A Person-Centered Approach*	Learn strategies to reveal job seekers' goals, abilities, interests, and capacities. Discover how to implement person-centered planning, identify networks, develop vocational profiles, and use situational assessments.	\$20, Marlborough, MA
May 13-14	Job Development and Business Engagement*	Examine what it takes to develop jobs, while matching consumer skills to employer needs. Topics include employer networking, marketing to employers and responding to objections, identifying unmet business needs, dealing with disclosure, and job carving and creation.	\$40, Marlborough, MA
May 18-19	Job Coaching and Support Strategies*	Learn about the role of the job coach, natural supports and social inclusion, systematic instruction basics, maintenance and fading, and positive behavioral support approaches.	\$40, Marlborough, MA
June 1-30	Online Training: Earnings and Benefits: Using Social Security Work Incentives	Is the fear of losing benefits keeping the job seekers you serve from working? Learn the facts: impact of earnings on SSI and SSDI, work incentives, keeping medical benefits while working, and more.	\$20, Online

\* In order to register for any of these trainings, you must also enroll in the Foundations of Community Employment workshop as a pre-requisite.

**Be the first to know about new training events! Sign up for our e-newsletter: <http://employmentfirstma.org/signup>**  
**Questions about our events or website? Contact Melanie Jordan: [melanie.jordan@umb.edu](mailto:melanie.jordan@umb.edu) / 617-287-4327**

This training is presented by the Institute for Community Inclusion at the University of Massachusetts Boston and is funded by the Massachusetts Department of Developmental Services.

**We offer a variety of training formats, including in-person, webinar, and online workshops. For full descriptions and to register: [www.employmentfirstma.org/](http://www.employmentfirstma.org/)**