## Condition: Baseline

Imagine that you have been put in charge of hiring a human resources consultant to advise your boss on strategy. The headhunting firm has sent over some information about how each final candidate performed on two global personality assessments to help you make your decision. Please take the next 10 seconds to carefully evaluate each candidate.

#### Candidate A: Hunter McGrath

Global Aptitude (competent, intelligent, confident, competitive, independent):



Global Attitude (sincere, good-natured, warm, tolerant):



### Candidate B: Laurie Andersen

Global Aptitude (competent, intelligent, confident, competitive, independent):



Global Attitude (sincere, good-natured, warm, tolerant):



## Condition: EnvyC Female

Imagine that you have been put in charge of hiring a human resources consultant to advise your boss on strategy. The headhunting firm has sent over some information about how each final candidate performed on two global personality assessments to help you make your decision. Please take the next 10 seconds to carefully evaluate each candidate.

#### Candidate A: Hunter McGrath

Global Aptitude (competent, intelligent, confident, competitive, independent):



Global Attitude (sincere, good-natured, warm, tolerant):



### Candidate B: Laurie Andersen

Global Aptitude (competent, intelligent, confident, competitive, independent):



Global Attitude (sincere, good-natured, warm, tolerant):



## Candidate C: Stephanie Nielsen

Global Aptitude (competent, intelligent, confident, competitive, independent):



Global Attitude (sincere, good-natured, warm, tolerant):



## Condition: EnvyC Male

Imagine that you have been put in charge of hiring a human resources consultant to advise your boss on strategy. The headhunting firm has sent over some information about how each final candidate performed on two global personality assessments to help you make your decision. Please take the next 10 seconds to carefully evaluate each candidate.

#### Candidate A: Hunter McGrath

Global Aptitude (competent, intelligent, confident, competitive, independent):



Global Attitude (sincere, good-natured, warm, tolerant):



### Candidate B: Laurie Andersen

Global Aptitude (competent, intelligent, confident, competitive, independent):



Global Attitude (sincere, good-natured, warm, tolerant):



## Candidate C: Seth Nielsen

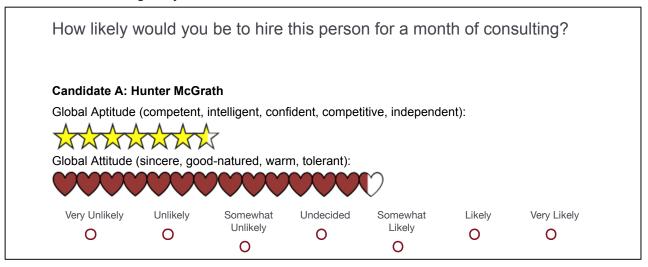
Global Aptitude (competent, intelligent, confident, competitive, independent):



Global Attitude (sincere, good-natured, warm, tolerant):



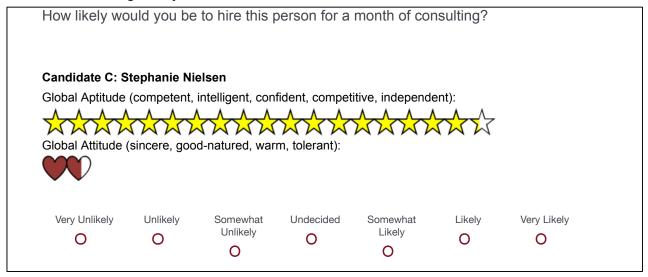
# Likelihood of hiring: Pity candidate



## Likelihood of hiring: Envy candidate



# Likelihood of hiring: EnvyC Female



#### Likelihood of hiring: EnvyC Male How likely would you be to hire this person for a month of consulting? Candidate C: Seth Nielsen Global Aptitude (competent, intelligent, confident, competitive, independent): MANAMANAMANAMANA Global Attitude (sincere, good-natured, warm, tolerant): Very Unlikely Unlikely Somewhat Undecided Somewhat Likely Very Likely Unlikely Likely 0 0 0 0 0 0 0

# Demographics

Please describe yourself:			
O Male			
O Female			
Other			
O Prefer not to answer			
Age			