

Measured Variables

Apology. Based on responsibility exchange theory, an apology must have a potential cost to the apologizer's perceived competence, such that the apologizer takes responsibility for having committed some wrong (Chaudhry & Loewenstein, 2019). Research assistants, blind to the experimental conditions (drink condition, trait-favoring condition), will listen to the audio-recordings of participants' responses to code for the presence of an apology. Presence of an apology will be coded per the following instructions, "Anything that indicates the speaker has taken responsibility for having contributed to the report. May include phrases like 'I'm sorry, I made changes to the report'. But it can also include more or less complex versions of this if you believe it still conveys the general message that the speaker identifies his responsibility." This outcome variable will be coded dichotomously (apology vs. no apology).

Breath alcohol concentration (BAC). Participants' BACs will be assessed using DataMaster Breath Alcohol tester (National Patent Analytical Systems, Mansfield, Ohio). These breathalyzer readings are accurate to ± 0.003 g/dL. This will be used to confirm effective manipulation of participant's drink condition. Drink condition (alcohol vs. no-alcohol control) will be entered as a predictor variable.

Vignette order. The vignette order measure will indicate whether a participant received the "warmth-favoring" or "competence-favoring" vignette first. This will be entered as a covariate to control for potential order effects.