

IDE vs SME Framework

Innovation Driven Environment vs Small/Medium Enterprise

IDE Approach

Innovation-first mindset

Exponential growth targets (10x)

Fail fast, learn faster

Create new markets

AI amplifies humans

Small autonomous teams

Decisions in hours

SME Approach

Stability-first mindset

Linear growth (10% YoY)

Minimize risk & costs

Capture existing markets

Traditional workflows

Departmental silos

Decisions in weeks

ASPECT	IDE	SME
Primary Goal	Disrupt & Create	Capture Market Share
Risk Tolerance	High — embrace failure	Low — avoid failure
Failure View	Learning data points	Costs to minimize
Team Structure	Flat, cross-functional	Hierarchical silos

Key Insight: The culture of experimentation is what separates IDEs from SMEs more than any single practice. IDEs treat failures as data, SMEs treat them as costs.

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Quinn AI

Personal AI assistant running 24/7 — built this presentation!

⚡ AI Dev Platform

Building tools that build tools — meta-innovation



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Admiralty University of Nigeria Excursion 2026
Presentation: code-quinn.github.io