



AtliQ FINANCE Report



komalshrivastav843@gmail.com

code8komal



FILTERS

region	All
division	All
customer	All

P&I by fiscal Years

All values in USD

Notes: 21 vs 20 is not of pivot table

	Fiscal Year			
Cuountry	2019	2020	2021	21 vs 20
Australia				
Net sales	3.9M	10.7M	21.0M	96.2%
COGS	2.2M	5.8M	14.1M	143.2%
Gross Margin	1.7M	4.9M	6.9M	40.8%
GM%	42.6%	45.9%	32.9%	-28.2%
Austria				
Net sales		0.1M	2.8M	2301.3%
COGS		0.1M	2.0M	2172.4%
Gross Margin		0.0M	0.9M	2665.4%
GM%		26.1%	30.1%	15.2%
Bangladesh				
Net sales	0.5M	2.3M	7.0M	207.7%
COGS	0.3M	1.4M	4.5M	233.5%
Gross Margin	0.1M	0.9M	2.4M	168.4%
GM%	28.7%	39.6%	34.5%	-12.8%
Canada				
Net sales	4.8M	12.2M	35.1M	188.1%
COGS	2.8M	7.1M	21.7M	206.4%
Gross Margin	2.0M	5.1M	13.4M	162.6%
GM%	41.7%	41.9%	38.2%	-8.8%
China				
Net sales	1.4M	5.4M	22.9M	322.0%
COGS	0.8M	3.3M	13.5M	305.5%
Gross Margin	0.6M	2.1M	9.4M	348.1%
GM%	44.9%	38.7%	41.1%	6.2%
France				
Net sales	4.0M	7.5M	25.9M	247.2%
COGS	2.3M	4.3M	14.7M	246.4%
Gross Margin	1.8M	3.2M	11.2M	248.3%
GM%	44.1%	43.1%	43.2%	0.3%
Germany				
Net sales	2.6M	4.7M	12.0M	156.2%
COGS	1.6M	3.0M	8.9M	193.8%
Gross Margin	0.9M	1.7M	3.1M	88.3%
GM%	37.0%	35.6%	26.2%	-26.5%
India				
Net sales	30.8M	49.8M	161.3M	224.0%



COGS	17.8M	33.7M	109.7M	<div><div></div></div>	225.0%
Gross Margin	13.1M	16.0M	51.6M	<div><div></div></div>	222.0%
GM%	42.4%	32.2%	32.0%	<div><div></div></div>	-0.6%
Indonesia					
Net sales	2.5M	6.2M	18.4M	<div><div></div></div>	196.7%
COGS	1.5M	3.5M	11.3M	<div><div></div></div>	220.1%
Gross Margin	1.1M	2.7M	7.1M	<div><div></div></div>	165.6%
GM%	42.0%	42.9%	38.4%	<div><div></div></div>	-10.5%
Italy					
Net sales	2.9M	4.5M	11.7M	<div><div></div></div>	162.5%
COGS	1.6M	3.1M	8.2M	<div><div></div></div>	164.6%
Gross Margin	1.3M	1.4M	3.5M	<div><div></div></div>	157.8%
GM%	45.6%	30.7%	30.1%	<div><div></div></div>	-1.8%
Japan					
Net sales		1.9M	7.9M	<div><div></div></div>	321.1%
COGS		1.2M	4.2M	<div><div></div></div>	257.3%
Gross Margin		0.7M	3.7M	<div><div></div></div>	430.0%
GM%		37.0%	46.5%	<div><div></div></div>	25.9%
Netherlands					
Net sales	0.2M	3.4M	8.0M	<div><div></div></div>	137.9%
COGS	0.1M	1.8M	4.6M	<div><div></div></div>	164.2%
Gross Margin	0.1M	1.6M	3.4M	<div><div></div></div>	109.2%
GM%	36.4%	47.8%	42.0%	<div><div></div></div>	-12.1%
Newzealand					
Net sales		2.0M	11.4M	<div><div></div></div>	474.3%
COGS		1.5M	5.9M	<div><div></div></div>	303.8%
Gross Margin		0.5M	5.5M	<div><div></div></div>	950.7%
GM%		26.4%	48.2%	<div><div></div></div>	83.0%
Norway					
Net sales		2.5M	13.7M	<div><div></div></div>	451.8%
COGS		1.5M	9.6M	<div><div></div></div>	525.0%
Gross Margin		0.9M	4.0M	<div><div></div></div>	331.0%
GM%		37.7%	29.5%	<div><div></div></div>	-21.9%
Pakistan					
Net sales	0.6M	4.7M	5.7M	<div><div></div></div>	20.5%
COGS	0.4M	2.7M	3.6M	<div><div></div></div>	34.3%
Gross Margin	0.2M	2.0M	2.0M	<div><div></div></div>	2.0%
GM%	39.7%	42.8%	36.2%	<div><div></div></div>	-15.4%
Philippines					
Net sales	5.7M	13.4M	31.9M	<div><div></div></div>	138.4%
COGS	3.4M	7.3M	19.4M	<div><div></div></div>	164.6%
Gross Margin	2.3M	6.0M	12.5M	<div><div></div></div>	106.5%
GM%	39.9%	45.1%	39.1%	<div><div></div></div>	-13.4%
Poland					
Net sales	0.4M	2.8M	5.2M	<div><div></div></div>	85.8%
COGS	0.3M	1.7M	3.0M	<div><div></div></div>	78.5%
Gross Margin	0.2M	1.1M	2.2M	<div><div></div></div>	96.7%



GM%	37.4%	40.2%	42.6%	5.9%
Portugal				
Net sales	0.7M	3.6M	11.8M	229.8%
COGS	0.5M	2.3M	6.8M	198.9%
Gross Margin	0.3M	1.3M	5.0M	284.5%
GM%	39.3%	36.1%	42.1%	16.6%
South Korea				
Net sales	12.8M	17.3M	49.0M	183.3%
COGS	6.7M	12.1M	31.4M	158.7%
Gross Margin	6.1M	5.2M	17.6M	241.3%
GM%	47.5%	29.8%	35.9%	20.5%
Spain				
Net sales		1.8M	12.6M	611.4%
COGS		1.1M	8.4M	663.2%
Gross Margin		0.7M	4.2M	525.7%
GM%		37.7%	33.1%	-12.1%
Sweden				
Net sales	0.1M	0.2M	1.8M	681.9%
COGS	0.0M	0.1M	1.1M	735.6%
Gross Margin	0.0M	0.1M	0.7M	613.8%
GM%	38.3%	44.1%	40.2%	-8.7%
United Kingdom				
Net sales	2.0M	8.1M	34.2M	322.7%
COGS	1.3M	5.3M	18.7M	252.1%
Gross Margin	0.7M	2.8M	15.4M	459.0%
GM%	36.2%	34.1%	45.1%	32.2%
USA				
Net sales	11.5M	31.9M	87.8M	175.0%
COGS	7.7M	19.5M	55.3M	183.9%
Gross Margin	3.8M	12.4M	32.5M	161.0%
GM%	32.8%	39.0%	37.0%	-5.1%
Total Net sales	87.5M	196.7M	598.9M	204.5%
Total COGS	51.2M	123.4M	380.7M	208.6%
Total Gross Margin	36.2M	73.3M	218.2M	197.6%
Total GM%	41.4%	37.3%	36.4%	-2.3%



FILTERS

region All
division All
customer All
FY **All**

P&I

by fiscal Years

All values in USD

Notes:21 vs 20 is not of pivot table

Countries	Net sales	COGS	Gross Margin	GM%
Australia	35.6M	22.1M	13.5M	37.9%
Austria	3.0M	2.1M	0.9M	30.0%
Bangladesh	9.7M	6.3M	3.4M	35.4%
Canada	52.0M	31.5M	20.5M	39.4%
China	29.7M	17.6M	12.1M	40.8%
France	37.5M	21.2M	16.2M	43.3%
Germany	19.3M	13.5M	5.8M	29.9%
India	241.9M	161.2M	80.7M	33.4%
Indonesia	27.1M	16.3M	10.8M	39.8%
Italy	19.1M	12.9M	6.2M	32.6%
Japan	9.8M	5.4M	4.4M	44.7%
Netherlands	11.6M	6.5M	5.0M	43.6%
Newzealand	13.4M	7.4M	6.0M	45.0%
Norway	16.2M	11.2M	5.0M	30.7%
Pakistan	11.0M	6.7M	4.3M	39.2%
Philippines	50.9M	30.2M	20.8M	40.8%
Poland	8.4M	4.9M	3.5M	41.5%
Portugal	16.2M	9.6M	6.6M	40.7%
South Korea	79.1M	50.2M	28.8M	36.5%
Spain	14.4M	9.5M	4.8M	33.7%
Sweden	2.0M	1.2M	0.8M	40.6%
United Kingdom	44.2M	25.3M	18.9M	42.7%
USA	131.2M	82.5M	48.7M	37.1%



Filters

region	All
market	All
division	All
customer	All
FY	2019

P&I by fiscal Years

All values in USD

Notes:21 vs 20 is not of pivot table

Note:Do not modify the pivot table

	Quarter Q1				Q2		Q3			Q4			Grand Total	
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug		
Net sales	6.5M	8.0M	10.7M	11.4M	6.5M	6.1M	6.4M	6.3M	6.5M	6.2M	6.5M	6.3M	87.5M	
COGS	3.8M	4.7M	6.3M	6.7M	3.9M	3.5M	3.8M	3.7M	3.8M	3.6M	3.8M	3.7M	51.2M	
Gross Margin	2.6M	3.4M	4.5M	4.7M	2.7M	2.6M	2.7M	2.6M	2.6M	2.6M	2.7M	2.6M	36.2M	
GM%	40.9%	42.0%	41.5%	41.4%	40.9%	41.9%	41.5%	41.4%	40.8%	42.0%	41.5%	41.4%	41.4%	

region	All
market	All
division	All
customer	All
FY	2020

P&I by fiscal Years

All values in USD

Notes:21 vs 20 is not of pivot table

Metrics	Quarter													Grand Total
	Q1			Q2			Q3			Q4				
	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug		
Net sales	17.1M	20.6M		28.7M	29.9M	17.1M	15.9M	2.1M	7.8M	9.9M	14.9M	16.1M	16.5M	196.7M
COGS	10.6M	12.8M		18.1M	18.9M	10.7M	9.9M	1.3M	4.8M	6.2M	9.3M	10.2M	10.5M	123.4M
Gross Margin	6.5M	7.8M		10.6M	11.0M	6.5M	6.0M	0.8M	2.9M	3.7M	5.5M	5.9M	6.1M	73.3M
GM%	37.8%	37.8%		37.0%	36.8%	37.8%	37.7%	36.7%	37.7%	37.5%	37.3%	36.7%	36.8%	37.3%

region	All
market	All
division	All
customer	All
FY	2021

P&I by fiscal Years

All values in USD

Notes:21 vs 20 is not of pivot table

Metrics	Quarter												Grand Total
	Q1			Q2			Q3			Q4			
	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
Net sales	44.8M	54.6M	74.3M	78.1M	44.8M	41.8M	44.0M	43.5M	44.4M	41.5M	44.0M	43.0M	598.9M
COGS	28.4M	34.7M	47.4M	49.8M	28.4M	26.5M	28.0M	27.7M	28.1M	26.4M	28.0M	27.4M	380.7M
Gross Margin	16.4M	19.9M	27.0M	28.3M	16.4M	15.3M	16.0M	15.8M	16.3M	15.1M	16.0M	15.6M	218.2M
GM%	36.7%	36.5%	36.3%	36.3%	36.7%	36.5%	36.4%	36.3%	36.6%	36.4%	36.4%	36.3%	36.4%

Net Sales Comparison

21 vs 20	162.1%	164.7%	159.1%	161.0%	161.4%	162.5%	1981.6%	461.2%	347.0%	178.6%	173.9%	160.3%	204.5%
20 vs 19	164.6%	156.6%	167.3%	161.5%	162.8%	162.0%	-67.1%	22.7%	53.1%	140.7%	148.0%	162.0%	124.8%