## Lab task

- 1. Perform all necessary data cleaning steps.
- 2. Add new feature Total Amount with help of Price, Quantity and Discount Amount
- 3. Add new feature **Discount Percentage**
- 4. Add new feature **CLV**(**Customer Lifetime Value**)
  - a. Aggregate transactions by **Customer\_ID** to calculate the total amount spent by each customer.
  - b. Then normalize the CLV values using Min-Max scaling to rate each customer's CLV on a scale from 0 to 10.

$$xscaled = \frac{x - min(x)}{max(x) - min(x)} *10$$

## **EDA**

- Average Spend per Category:
  - Calculate the average spend for each customer within each Category.
- Frequency of Purchase:
  - Count the number of transactions for each Customer ID and Store Location
- Preferred Payment Method:
  - Identify the most frequently used payment method for each customer.
- Online/Offline Preference:
  - Determine the percentage of online vs. offline purchases for each customer.
- Product Popularity:
  - Count the number of times each **Product\_Type** is purchased and rank them.

## **Data Visualization**

- 1. Statically and Visually check skewness and correlation for numeric features individually only.
- 2. Perform single suitable visualization of categorical features.