

# **Helping Technology Help You Create Business Value**

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# About me

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J.P.Morgan



Burgiss

 eFront

EQUINOX

# Overview: data journey in gaining business insights

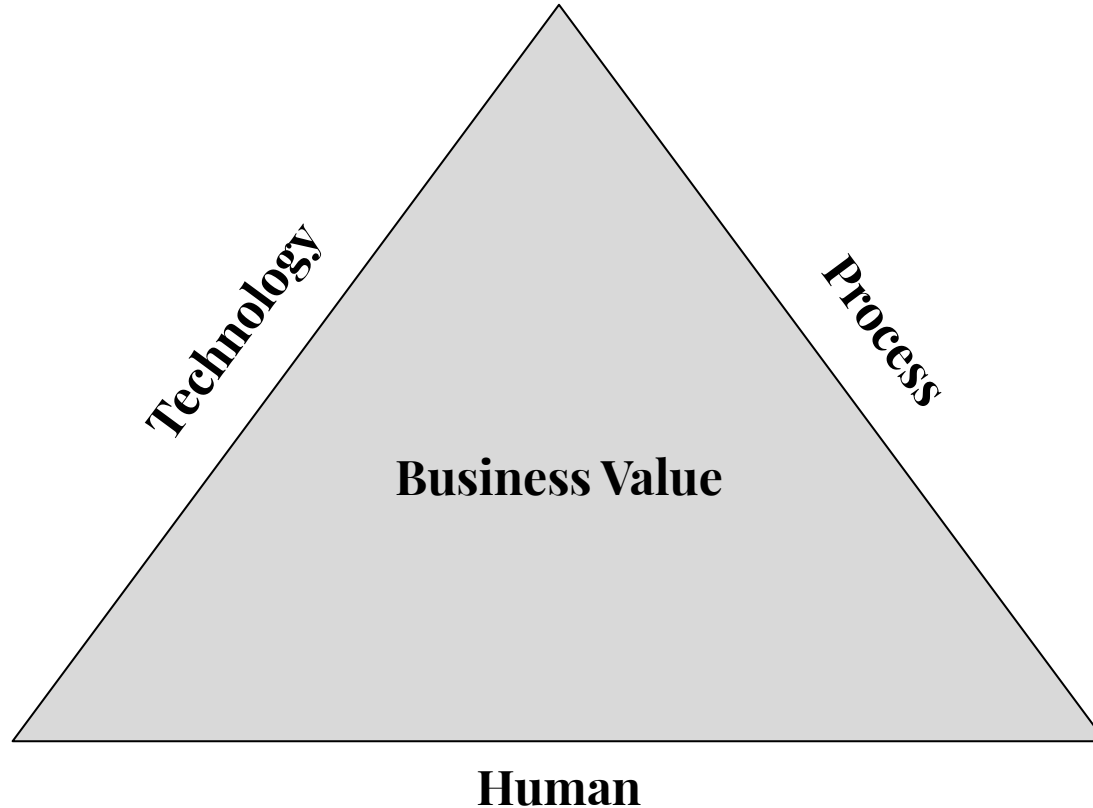
Data engineering

Business intelligence

Data warehouse

Data infrastructure/platform

# Overview: helping tech help you create business value



# Company

Luxury fitness and lifestyle

100+ fitness clubs

- US / UK / Canada

Personal training / Pilates

Group Fitness

Spa, Cycling, Hotel



# Data Insights Team

## Data engineering

- Develop data applications for data warehouse, data experience, data platform

## Data experience

- Develop reports, data visualizations

## Data insight

- Data analytics

## Platform development

- Engineer data applications for reliability, deployment, operational support

## Data science

- Build predictive modeling

## Business systems

- Employee experience: provisioning, commissions, payroll

# What is a data engineer?

## Data workflows

- Build tools to help movement of data between systems

## Data pipeline

- Send data from information systems to where it's needed

## ETL processes

- **Extract** data, **transform** using business logic, **load** into data warehouse



# Why is this important?

Support daily updates in Enterprise Data Warehouse (EDW)

- critical component of business intelligence (BI) and data analysis

BI drives business decisions and strategic goals



# Daily Management Report (DMR)

## DMR - Summary

Open Club	New Sales						
	3D	Daily	MTD	Proj	Bud	%	LY
19TH							
92ND							
85TH							
63RD							
54TH							
50TH							
43RD							
44TH							
WALL							
TRIB							
GRNW							
CCL							
SOHO							
PARK							

Number of new sales

Metrics for key business lines

- Daily, month-to-date
- Project vs. Budgeted

# Starting backwards on a data journey

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# Business Intelligence

Reporting is crucial in any business

Make sense of data stored in information systems from business operations

Helps determine how a business is doing

- Make management decisions



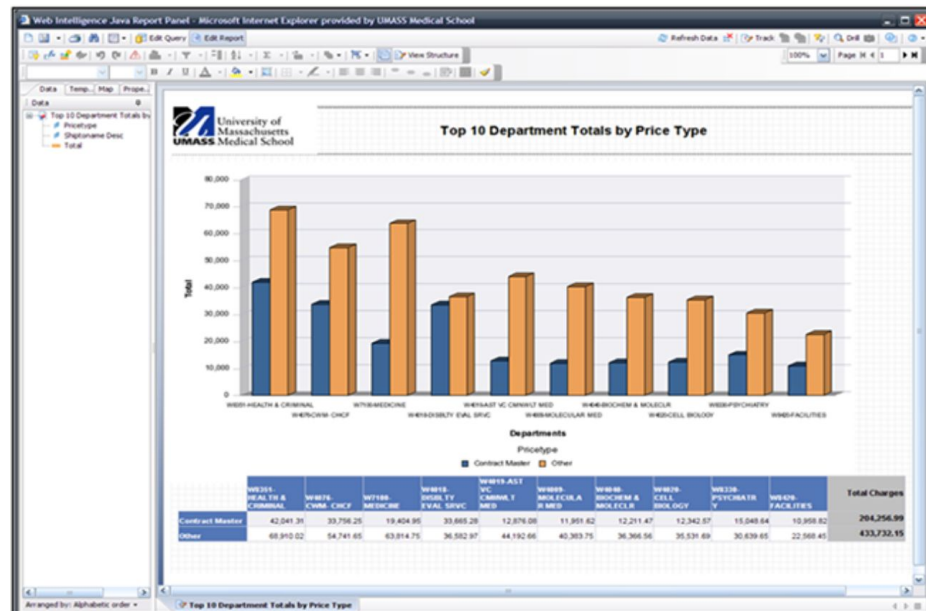
# Forms of data analysis

## Traditional reports

- Daily, weekly, monthly, quarterly, annual
- Snapshot, Inception to date

## Ad-hoc reporting

- Marketing campaigns
- Daily decisions



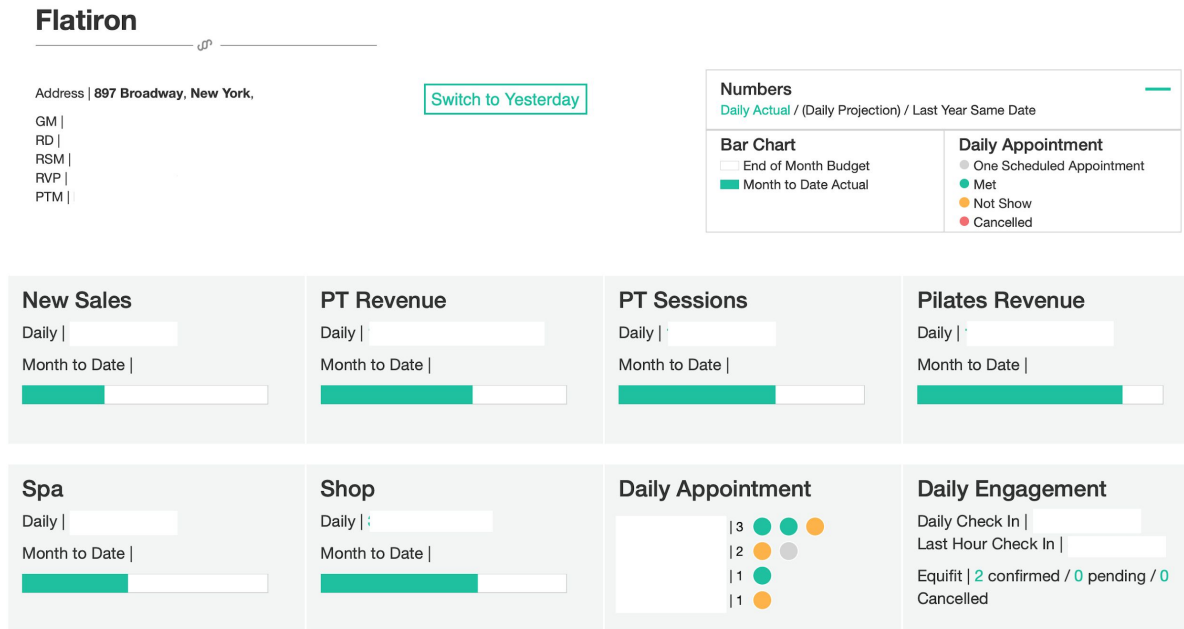
# Forms of data analysis

## Intraday

- Meet sales goals

## Near real-time analysis

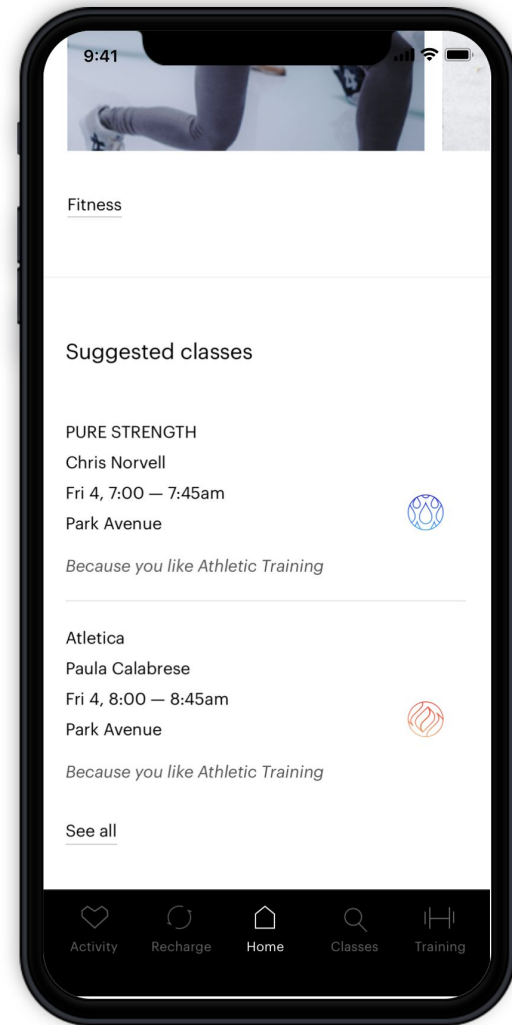
- Check-in alerts



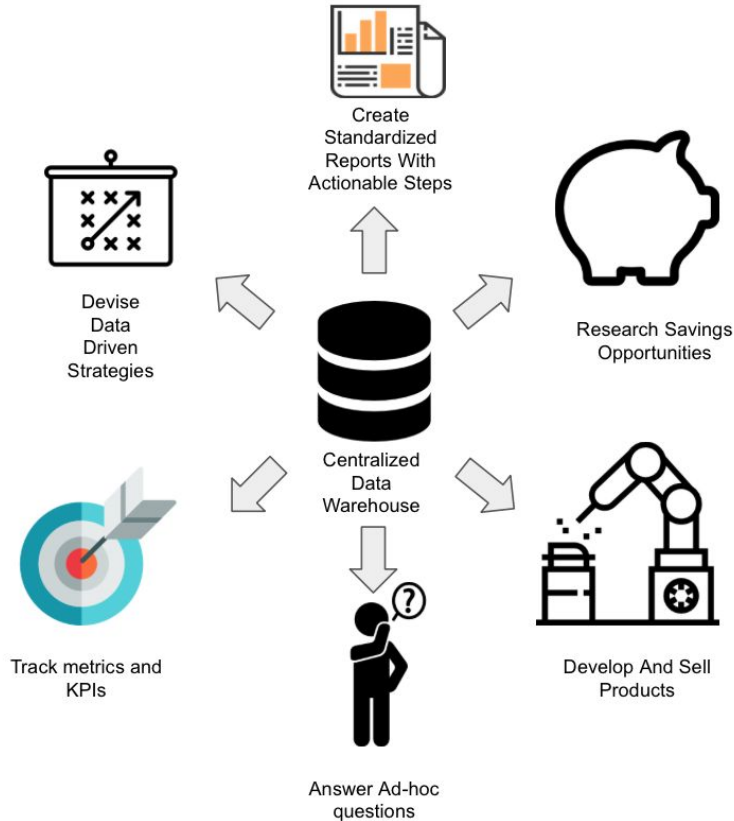
# Forms of data analysis

## Predictive analysis / data science

- Personalized class recommendations
- Forecasting daily sales
- Customer Lifetime Value
- Customer Segmentation



# Data Warehouse



Makes reporting possible

Integrates data from information systems

Apply business logic to raw data into useful form

Materialized views for efficient access to common/key metrics, fields



# Data Warehouse: data sources

Information systems

- Transactional / point of sale
- Website / mobile apps
- Customer Relationship Management (CRM)

Understand significance and data flow



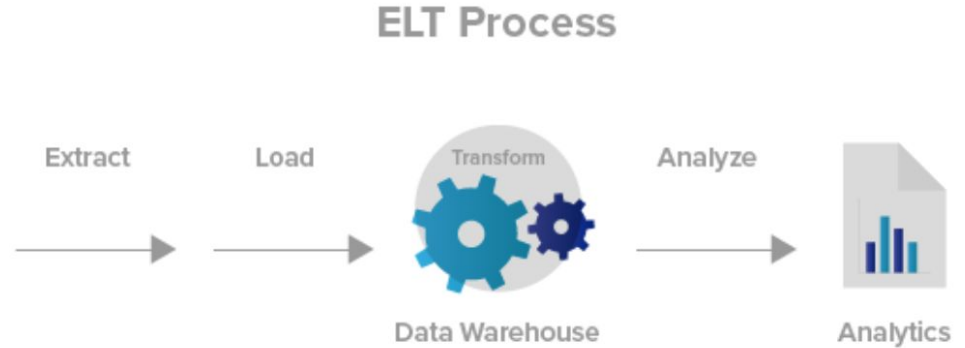
# Data Warehouse: ELT (vs ETL)

Data **extracted** from source systems

Integrated and **loaded** into database tables

Business rules applied to **transformed** data

Summarized data available in data marts / views for data analysis



# Data infrastructure

Backend requirements to allow for **storing**,  
**sharing**, **building** system data needs

# Data infrastructure: data storage

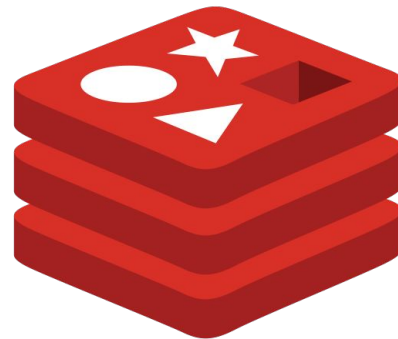
## SQL Databases

relational



## NoSQL Databases

non-relational



**Redis**

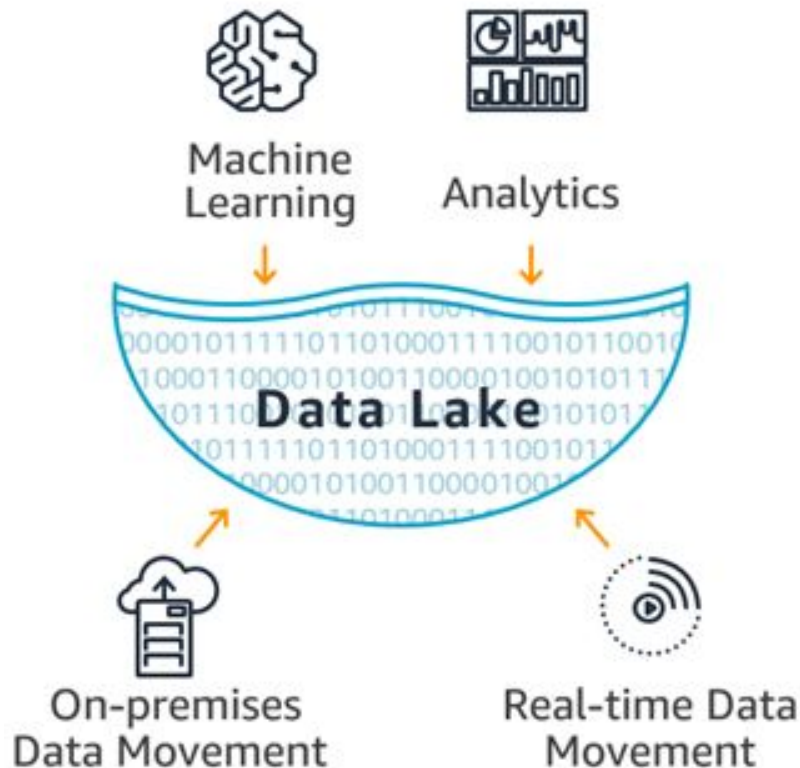
# Data infrastructure: data storage

## Files

- Logging, vendor data

## Data lakes

- AWS S3



# Data infrastructure: data sharing

Data warehouse

Application Program Interface (APIs)

Automated emails

Event driven alerts

Cached data

# Data pipelines



# Data pipelines

In order to share the data

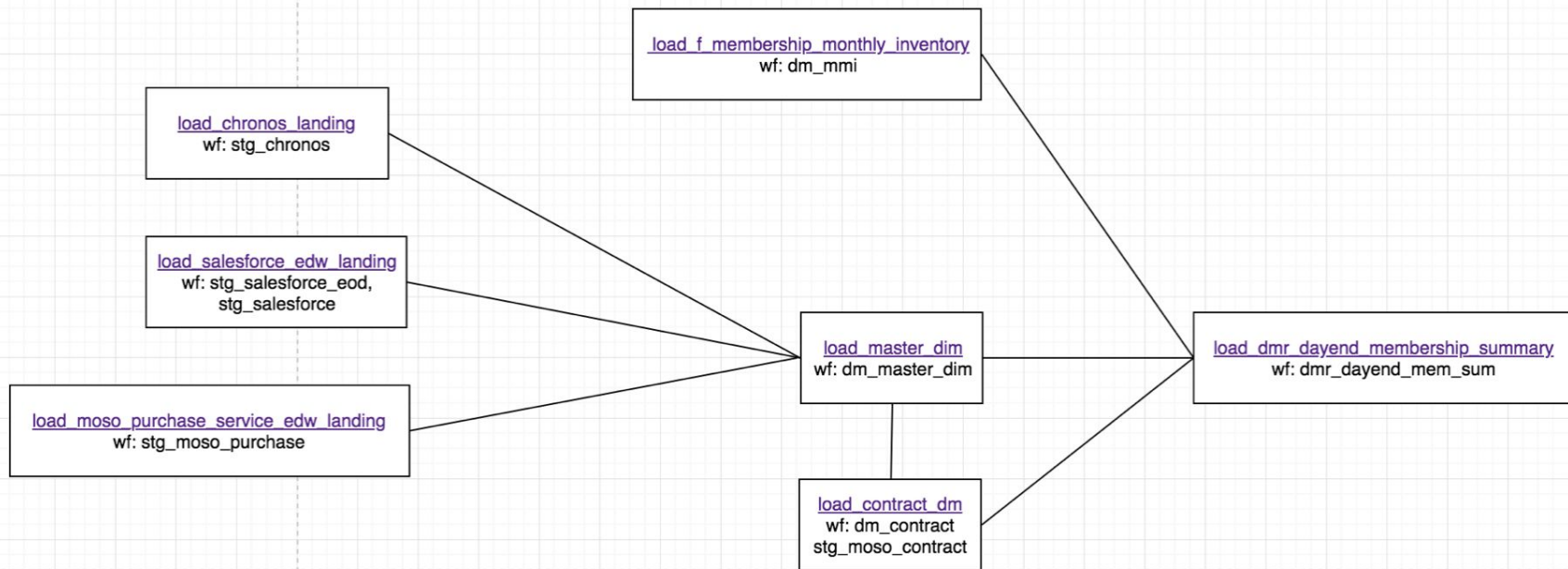
- need to get data from its sources and deliver to where it's needed

**What is required?**

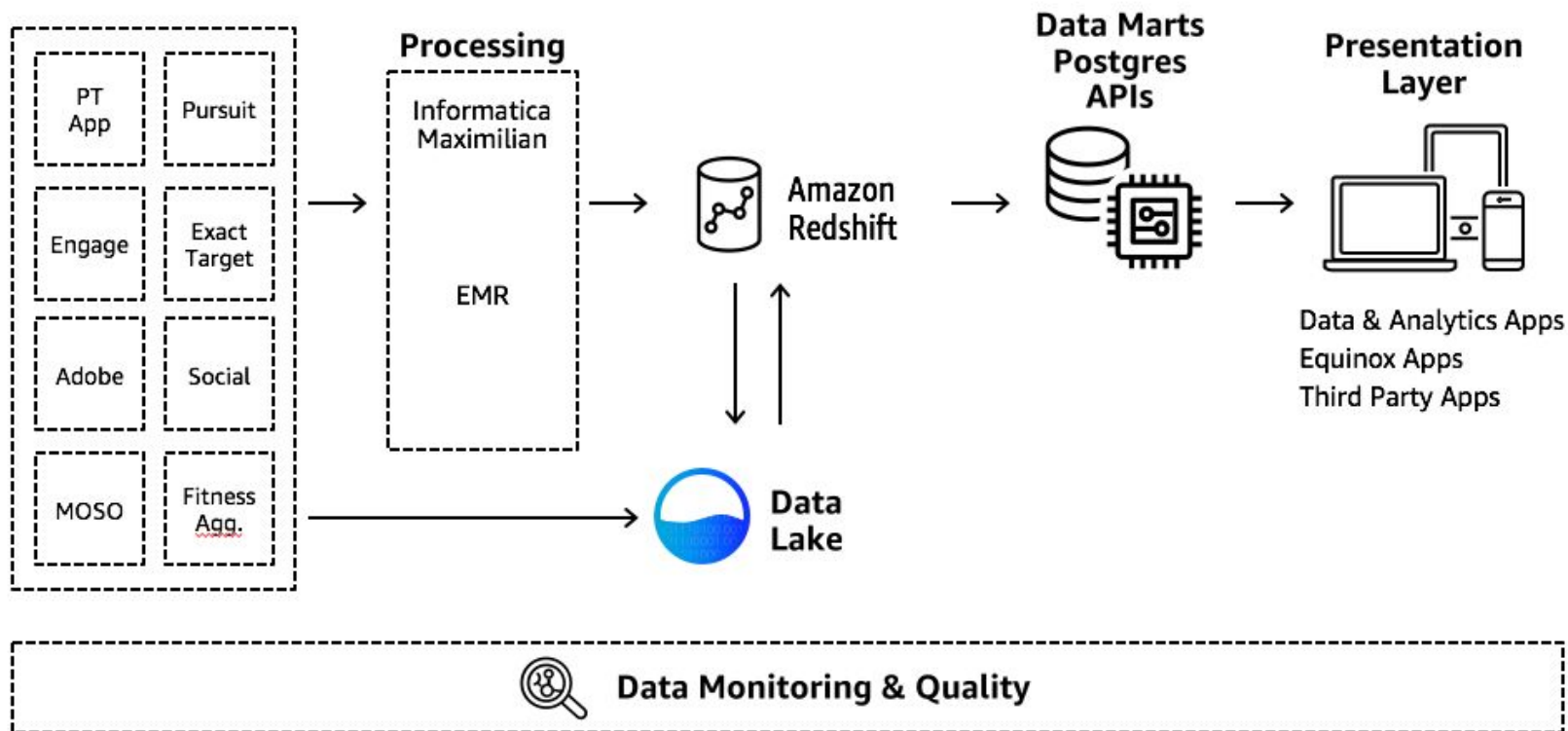


# Data pipelines: dependency management

## DAG (Directed Acyclic Graph) Execution



# Data pipelines: data quality and monitoring checks



# Data pipelines: operations monitoring

Data operations

Handle when jobs fail

ELT process run throughout the night  
for DMR to get updated by next  
morning










Due to dependencies - need to resolve  
any failures or report will be late!

pagerduty



# Data pipelines: scheduling tool

## ▼ Daily Landing

- ▶ book4time\_load ▼ loads data from Book4Time API into tables: edw\_landing.stg\_b4t\_appointments, edw\_landing.stg\_b4t\_customers  in 6h31m
- ▶ Book\_For\_Time\_Sales\_Data\_Load ▼ Cloud job run for loading b4t file to cosmo and further integrations [More >](#)  in 3h16m
- ▶ icm\_bonus\_units\_in ▼ FTP in bonus units from ICM, to populate PT cache job for trainer app.  in 22h11m
- ▶ load\_billing\_submission\_edw\_landing\_rsqaop ▼ wf: stg\_billing\_submission  in 4h16m
- ▶ load\_billing\_submission\_edw\_landing\_rsqaop\_full ▼ wf: stg\_billing\_submission [More >](#)  in 9d4h
- ▶ load\_bluesky\_edw\_landing ▼ wf: stg\_rsqaop\_bluesky rsqaop job to stage tables from bluesky to Jarvis edw\_landing.  in 1h16m
- ▶ load\_chronos\_landing\_rsqaop ▼ wf: stg\_chronos load from chronos db d\_employee to cosmo\_landing.stg\_chr\_employee. this is used for d\_employee in edw\_t  in 1h14m
- ▶ load\_contract\_edw\_landing ▼ wf: stg\_moso\_contract Cloud job run for moso agreement tables.  in 3h46m
- ▶ load\_data\_admin\_edw\_landing ▼ wf: stg\_rsqaop\_budget rsqaop job to stage budget tables from Data\_Admin to Jarvis edw\_landing.  in 1h14m

# Data pipelines: deployment of job updates

Continue integration, continuous deployment

Changes to jobs reflected immediately

Automated and no manual updates needed



# Jenkins

# Data platform

In order to build data requirements

- need tools to support data pipelines and its processes

Ways to bring business insights to the stakeholders

- presentation layer (ie: reports, dashboards, emails, etc)

**What is required?**

# Data platform

Tools to connect to data storage

Data integration tools

- movement/sharing of data between systems

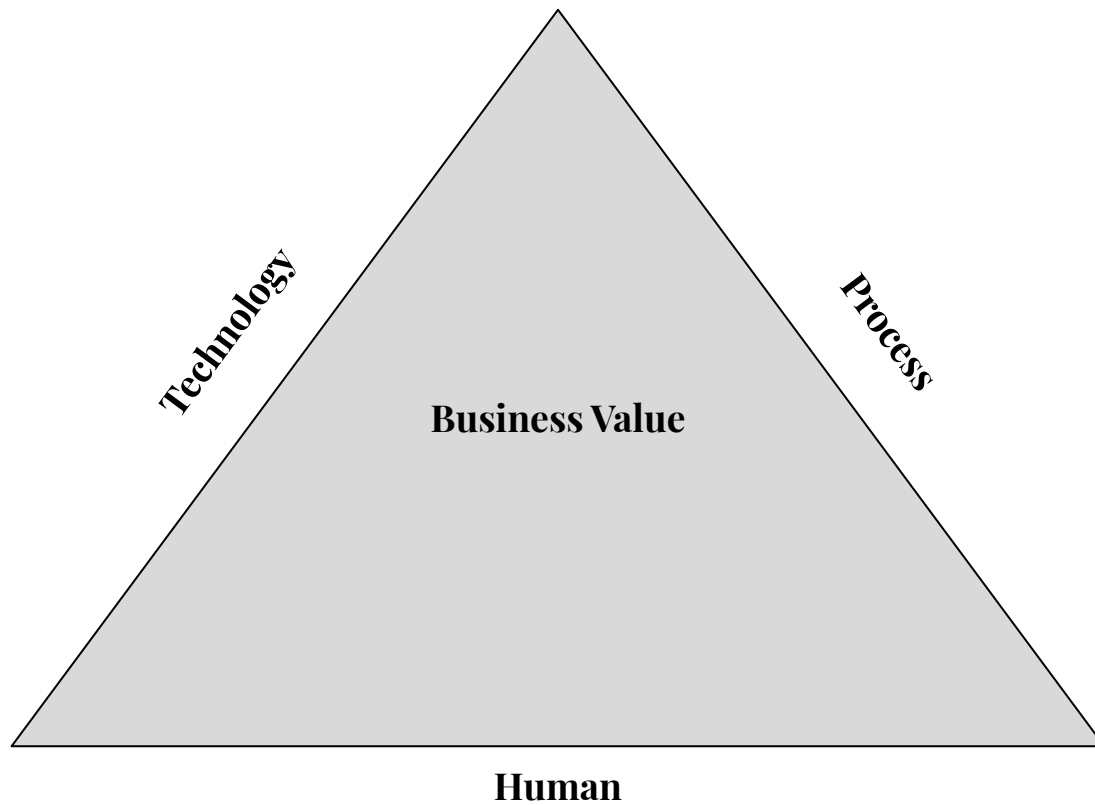
Framework for presenting business intelligence

- BI, data visualization, data delivery tools

**Helping Technology Help  
You Create Business Value**

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# The tech side: modernizing our systems



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Resources

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REQUEST DEMO →

The fitness industry's most advanced software application.



**INCREASE  
PROFITS**



**MANAGE  
BILLING +  
DATA**



**RETAIN  
MEMBERS**

# The tech side: modernizing our data warehouse

Server moved to the cloud (internet)

- Scalable for big data processing/storage
- Disaster recovery, business continuity

Data lake strategy

- Store data in raw, unprocessed form for analysis later

*“Data is the oil, some say the gold, of the 21st century”*

– Joe Kaesar, Siemens CEO

Part of tech  
innovation is  
moving to the  
cloud

## Hybrid Cloud

*Chapter 2 of the cloud is about moving core business applications across multiple clouds. IBM is announcing new capabilities designed to simplify and speed the journey to hybrid cloud.*

Businesses today have completed the first 20% of their cloud journey, which was Chapter 1. Chapter 2 is about moving mission-critical apps (the other 80%) to the cloud. But as companies do this they have to take into account “unique needs around compliance, security or location,” Ginni said.

The result is a complex web of hybrid, multi-cloud environments. And, already, 94 percent of enterprises use multiple clouds. To pioneer their move to Chapter 2, businesses need the ability to move apps and data between clouds—efficiently and securely.

# The tech side: benefits of cloud computing - reduced costs

Focus on what you're good at and outsource the rest

No need to manage on-premise infrastructure

No more expensive commercial licenses

Pay only for what you use – serverless computing

Upgrade/downgrade IT requirements as needed – scalability

You need to  
know what you  
want out of a  
system before  
you can build it



# The process side: requirements analysis and design

Software Development Lifecycle (SDLC)

- Process to manage a project

Project scope

- what is expected and included in a phase of work

Requirements gathering

- understand important data points

# The process side: planning and milestones communication

Waterfall methodology – sequential

- heavy, rigid design up front
- requirements well documented, solidified before development
- months / years of implementation
- key milestones defined
- longer feedback loop
- difficult to go back in design and make changes

# The process side: planning and milestones communication

Agile methodology - iterative

- flexible design, changes easy to implement
- 2 - 3 week implementation
- smaller, definable pieces of completed work
- deliver sooner and get feedback early
- requirements can change over time

There are many  
actors in play  
during the  
implementation  
of any system

# The human side: different roles on a team/project

Project manager

Data scientist

Report developer

Data engineer

Data architect

Stakeholders

Data analyst

QA Analyst

# The human side: communication

Be adaptable to environment

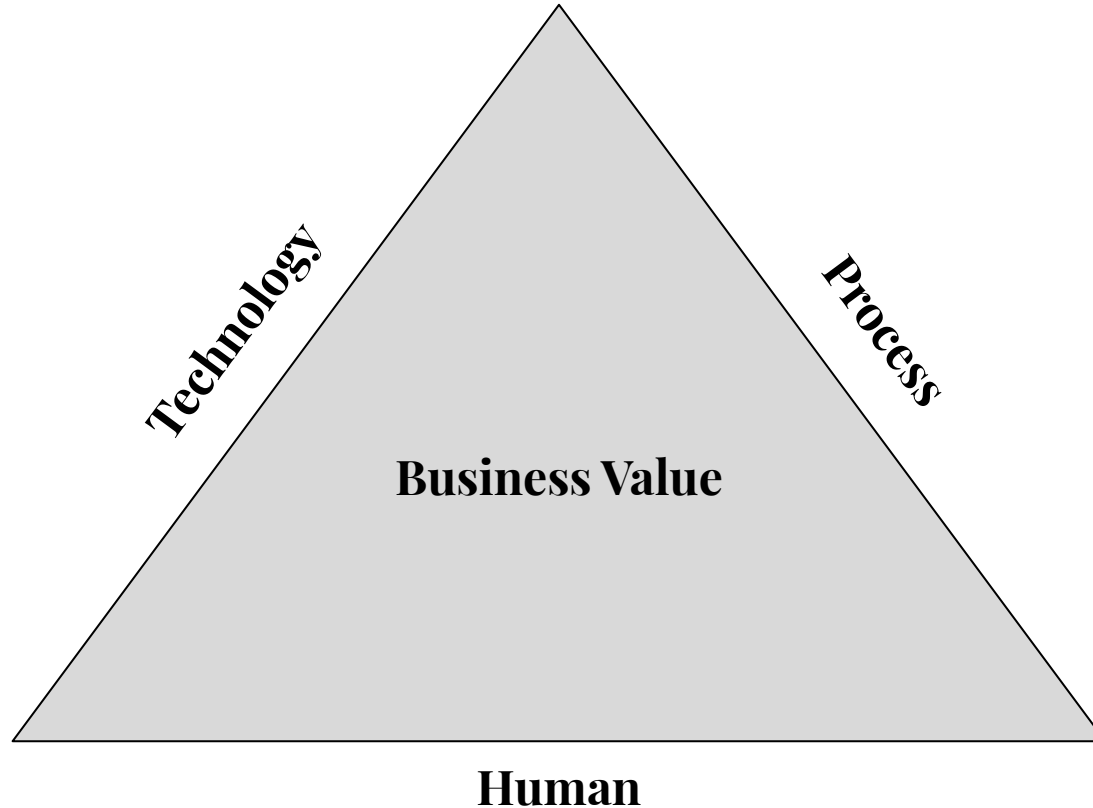
Communication, empathy, honesty important

Develop trust

Ask for frequent feedback

- there are different mediums to convey ideas

# Successful tech innovation



# Thank you

Linked  /feliceho

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