# Ravi Sharma

5/129, Yadav Colony, Bhola Road, Meerut 250001, (UP)

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#### **CAREER OBJECTIVE**

To be associated with a progressive organization that gives me the scope to apply my knowledge and skills and involve myself as a part of the team that dynamically works towards the growth of the organization.

### **HIGHLIGHTS**

- Dedicated team player
- > SAP proficient
- > Typing, transcription and telephone skills
- Microsoft office, Excel & Power point
- > Filing ,faxing and mailing
- Organized and self motivated
- > Flexible and quick learner
- > Self initiator and problem solver
- ➤ Good interpersonal skills

## **WORK EXPERIENCE:**

## **❖** From July'2019 To Till

**Organization**: Natcon Biolife Sciences Pvt.Ltd (Delhi)

<u>Designation</u>: HR Manager <u>Department</u>: Human Resource

### **Job Profile**

- Maintain all the Recruitment & Selection process of employees for the Organization.
- Maintain the all hiring documents of employs like as Appointment Letter & Offer Letter.
- Maintain the leave data of every employs according to leave law.
- > To be a focus on sale for Organization.
- Maintain the all the compliances & Polices for the organization.
- ➤ Maintain Reporting of employees, Tour Programme & solve every query regarding his reporting.
- Maintain the all the Expense Polices according to the organization.
- ➤ Verifying Expense (TA-DA) & whatever expenditure they have done in field, according the policies of organization
- Maintain Exit formalities for resign candidates according to the organization policies.
- ➤ Maintain the data for resign employees & process for full & final Settlements according the policies.
- We strictly check in his full & final BONUS, LTA, and LEAVE ENCASHMENT & INCENTIVE according to the organization policies.

# **❖** From Jan'2017 To June'2019

**Organization**: MGRM Medicare Pvt.Ltd. New Delhi

**<u>Designation</u>**: Sales HR & Admin **<u>Department</u>**: Sales Administration

### **Job Profile**

- Maintain the all vendor management according to the organization policies.
- Maintain the all hiring documents of employs like as Appointment Letter & Offer Letter.
- Maintain the leave data of every employs according to leave law.
- > To be a focus on sale for Organization.
- Maintain the Sale data like Secondary sale and Primary sale for organization.
- Coordinate with Distributors for orders.
- ➤ Coordinate with Logistic Department for Performa Invoice.
- ➤ Coordinate with Accounts Department for the confirmation of Payment.
- ➤ Coordinate with Logistic dept for Dispatch material to the Parties.
- ➤ Maintain Reporting of employees which is working in fields and solve every query regarding his reporting.
- ➤ Verifying Expense (TA-DA) & whatever expenditure they have done in field, according the policies of organization
- In any case Employee gave resignation, make his full & final.
- ➤ We strictly check in his full & final BONUS, LTA, and LEAVE ENCASHMENT & INCENTIVE according to the organization policies.

# **From Aug 2010 to DEC'2016**

**Organization**: MANKIND PHARMA LTD. DELHI.

<u>Designation</u>: Senior Executive <u>Department</u>: Human Resource

## **Job Profile**

- Maintain all the Recruitment & Selection process of sales employees for the Organization.
- Maintain the all hiring documents of employs like as Appointment Letter & Offer Letter.
- Maintain the leave data of every employs according to leave law.
- Maintain DCR Report of every week in by the late reporting with the respective areas.
- Maintain the all document of Medical Representative with his joining.
- > Solve the all queries regarding his reporting & check DCR unlock properly.
- Make the report of unlock deduction sheet in a month.
- Make the report of DCR compression & Tour Programme deviation of every month.
- Every month make the report of office record with the respective areas.
- ➤ Verifying expenses of Medical Representative whatever expenditure they have done in field according the policies of organization.
- In any case Employee gave resignation, make his **full & final**.
- ➤ We strictly check in his full & final BONUS, LTA, and LEAVE ENCASHMENT & INCENTIVE according to the organization policies.

# **From Aug 2005 to July 2010**

**Organization:** MANKIND PHARMA LTD. MEERUT

<u>Designation</u>: Division Incharge (Magnet) <u>Department</u>: Sales & Promotional Distribution

#### Job Profile

- Make the allocation of every month how much quantity send promotional material in every state to each Medical Representative.
- ➤ Issue the Invoice according the allocation by SAP Software.
- > Provide the transportation & courier facility to reach this material to MR.

Mention the all stock of promotional material how much quantity we have receive and send to field and check how much balance we have.

## **Educational Qualification:**

#### **Masters**

➤ Master of Business Administration from Bangalore University with HR & Marketing in 2010.

## Graduation

> Graduation from Chaudhary Charan Singh University Meerut. In 2008.

### **Schooling**

- Intermediate from Allahabad Board, U.P. in 2003.
- ➤ High school from Board of School Education, UP.in 2001.

## **Additional Qualification:**

Certificate course in MS-Office from Heights Institute of Fashion & Technology, Delhi.

## **Strengths**

- > Self Confidence
- Disciplined self-starter
- > Positive approach
- ➤ Adaptable to changes
- ➤ Ability to learn new things

#### **Interests and Hobbies:**

- Playing Badminton
- ➤ Making Friends
- ➤ Interact to new people
- ➤ Listening Music

# **Personal Details**

Name : Ravi Sharma▶ Date of Birth : 08-08-1985

➤ Father's name : Shri Pappu Sharma

Sex : MaleMarital Status : Married

**Languages Known** : English, Hindi

> Nationality : Indian

Mailing Address: 5/129, Yadav Colony, Bhola Road, Meerut 250001, (UP)

## **Declaration:**

I hereby declare that the information furnished above is true to the best of my knowledge.

Place:

Date: (Ravi Sharma)